

TABLE 2.—Frequency of identical bids by companies as published by the Joint Economic Committee of the U.S. Congress

Companies (1)	Number of bids made (2)	Number of identical bids (3)	Percent iden- tical bids (4)
New Jersey Zinc Sales Co.....	42	42	100.0
American Zinc Sales Co.....	38	38	100.0
Eagle-Picher Co.....	34	34	100.0
L. H. Butcher Co.....	8	5	62.5
Charles Pfizer & Co.....	8	5	62.5
Upjohn Co.....	8	8	100.0
Bristol Laboratories, Inc.....	8	8	100.0
E. R. Squibb & Co.....	8	8	100.0
Lederle Laboratories, Inc.....	8	8	100.0
Stauffer Chemical Co.....	7	3	37.5
Braun Knecht Helmann Co.....	6	1	14.0
Los Angeles Chemical Co.....	6	4	66.6
Allied Chemical & Dye.....	6	6	100.0
F. M. Speckman Co.....	6	4	66.6
Parf Products.....	6	3	50.0
Alex C. Fergusson Co.....	6	3	50.0
Plex Chemical Corp.....	6	3	50.0
Trio Chemical Works.....	6	0	-----
Consolidated Chemical Works.....	6	0	-----
The Clarkson Laboratories.....	6	0	-----
Standard Agricultural Chemicals, Inc.....	6	3	50.0
Van Waters & Rogers.....	5	5	100.0
Dow Chemical.....	5	4	80.0
California Spray Chemical Corp.....	5	1	20.0
Chipman Chemical Co.....	5	3	60.0
Chicago Sanitary Products Co.....	4	0	-----
Pacific Guano Co.....	4	1	25.0
Oregon Agricultural Chemicals.....	4	4	100.0
Ben's Farm Store.....	4	2	50.0
Wilbur-Ellis Co.....	4	2	50.0
Norkem Corp.....	4	2	50.0
P. B. Gast & Sons.....	3	3	100.0
Blackson Chemical Co.....	3	3	100.0
Arthur S. Lapine & Co.....	3	3	100.0
American Agricultural Chemical Co.....	3	3	100.0
Seabee Paint & Chemical Co.....	3	3	100.0
Sandtner-Valentine Chemical Co.....	3	0	-----
Associated Lead & Zinc Co.....	3	3	100.0

Source: Listing from source given in table 1.

Senator PROXMIRE. In other words, there were identical bids in all but five out of how many?

Dr. LANZILLOTTI. Seventy-three, sir.

Senator PROXMIRE. I see. Thank you.

Dr. LANZILLOTTI. Now, as I was pointing out, I invite you to examine for yourself all the details on this bidding relationship for these commodities that were included in the Joint Economic Committee's report on identical bidding.

Senator BUSH. What types of commodities are these, here? Are they unusual chemicals, or are they more or less standard stock stuff?

Dr. LANZILLOTTI. A lot of it, I would say perhaps most of it, does represent what you would call stock stuff. Standardized commodities.

Senator BUSH. I mean zinc oxide I see down here. I do not know anything about chemicals, and very much less about zinc oxide. But it is a very common thing, is it not? I mean everybody makes it, and there is no secret about it, and it is sort of like salt, is it not?

Dr. LANZILLOTTI. It is, Senator.

Senator BUSH. It has those characteristics?