

Several of the responses in each of the following items are acceptable. Select the one response most like one that you might make.

67. "That man, he just asked me a lot of fool questions -- sure I can work that machine -- but he kept after me with a whole lot of stuff, and I got kind of tangled up -- and he said, nothing doing." Response:
- A. "It sounds as though you felt you could do the job but had a lot of trouble making the boss believe it."
 - B. "I guess things started to go well and then all of a sudden you got a little rattled and from then on it was hard to talk to him."
 - C. "It must be rough not getting that job when you certainly knew the whole machine operation."
 - D. "I wonder if it would have been better to ask him to show you the machine and then sit right down and start the operation."
 - E. "Suppose next time we think about the things a man is likely to ask you. That way maybe you won't have as much trouble."
68. "Things are working out fine -- I know in a day or so I got that job for keeps -- I stay with the work -- and the boss is a good guy --- I been late some, but that's nothing." Response:
- A. "So far so good."
 - B. "Sounds like you're real sure of things; I hope you're not fooling yourself about that coming in late."
 - C. "You really worked hard to show them that you can do it."
 - D. "Sound's good, but what got you in late?"
 - E. "Sound's like it's a little hard to talk to the boss about being late."
69. "Can't make it here man, I see more bread working the street in a day than I see pushing one of them handtrucks in a week." The counselor says:
- A. "You feel it's a lot of hard work and very little to show for it at the end of the week."
 - B. "You tell yourself it could be a lot easier and you wonder why you do this."
 - C. "I wonder if even though you want to quit, maybe you are afraid that you can't."
 - D. "It's a hard nasty job and so far you haven't quit."
 - E. "I guess it would take a lot of guts to stay. It would be easy to walk out and after a while mess up all over again."
70. "I don't know you, Mister -- I know all the folks around here -- but I never seen you -- two months ago some fellows came by asking a lot of questions -- heck, now I am right where I was then -- just a-sitting." The counselor says:
- A. "It sounds as though you wonder who I am and whether it's going to be as useless to talk to me as the other people who passed through this town."
 - B. "You must be tired of people who seem to promise a lot and never really do anything for you."
 - C. "I guess it would be a lot easier to believe me if you really knew something about me."
 - D. "You must be really mad at people who run through town making a lot of promises before they even get to know your name."
 - E. "I wonder if maybe you haven't gotten a break for so long that it is going to be hard to take advantage of it when it does come along."