

82. The client referred to you by a probation officer feels that you have derogatory information about him which you may use against him.
- A. Tell him frankly that what he has done is a matter of record and that he should have thought about it before he did it.
 - B. Tell him that the official activity of a probation officer has no relation to your function and that you have no access to those records.
 - C. Tell him that you are in a position to put in a good word for him with the probation department.
 - D. Tell him that you, like the probation officer, are interested in helping him plan for his future.
 - E. Tell him that you know he has come to see you because he has to, but that much of what gets done is up to him.
83. A youth with very poor academic skills seems interested in a career choice which requires a high degree of formal training.
- A. Point out the inappropriateness of his choice and indicate that he will need to work very hard before the career is open to him.
 - B. Suggest that although what he wants to do is up to him he will need to work very hard before the career is open to him.
 - C. Find an occupation which taps these skills at a lower level and raise this as a possibility which offers similar satisfaction for him.
 - D. Arrange an intensive tutorial and remedial program which will bring him up to the desired skill level.
 - E. Suggest that you and he will be spending some time talking about his interests and that your job is to help him make a useful choice.
84. The client discovers that the worker appeared to have been arbitrary and inconsistent. "That's weak man," the client says.
- A. Do not directly allude to this; he will come to trust you as you continue to work with him.
 - B. Do not directly allude to this, but arrange to provide him with proof of your effectiveness and concern.
 - C. Point out the unfairness of his judgment and assure him that as he comes to know you he will find that you have his interest at heart.
 - D. Try to go over the situation with him and convince him that he was wrong.
 - E. Try to go over the situation with him and openly accept the possibility that he may have some good reason for feeling as he did.
85. A friend of a successful client comes and expects that you will do as much for him as you did for the client.
- A. Acknowledge the referral source and indicate that there is a good chance that you could do as much for him.
 - B. Acknowledge the referral source, indicate how pleased you are that things worked out for his friend, and suggest that this client try to achieve the same objectives.
 - C. Acknowledge the referral source but indicate that the friend was fortunate to have things turn out as well as they did.
 - D. Do not acknowledge the referral source until you find out what this client really thought of his friend.
 - E. Acknowledge the referral source and indicate that you are pleased to work with him but that the outcome depends on what he himself really wants to do.