

892 ADEQUACY OF TECHNOLOGY FOR POLLUTION ABATEMENT

Year:	Total sales (orders)
1965-----	\$53,069,033
1964-----	45,742,415
1963-----	31,831,689
1962-----	32,402,895
1961-----	29,152,896

Since most of the companies in this industry were operating at close to the break-even point for 10 years up until 1964, it is clear that there was little money available for research. We do not know whether or not these figures surprise you; but, if not, you are one of the knowledgeable few who are aware that the industrial air pollution control industry is not the vast, rapidly expanding industry it is so often pictured to be.

Mr. Stern also stated that, "in the area of particulate control, device development has been confounded by the lack of uniform criteria for data evaluation and equipment performance." Mr. Stern is quite correct in this statement and this is precisely why the IGCI undertook the establishment of standards immediately after its founding in 1960. For your information, we are enclosing copies of the standards we have completed to date. This, of course, is a continuing task and more such standards will be published shortly.

Again, your committee is doing an outstanding job and we offer our services and cooperation. Since we were not asked to testify, we have taken the liberty of submitting some of our thoughts in this letter. We would be happy to meet with you and your committee if you so desire or try to answer, by letter, any questions you might have.