

As a result of the recent effort of President Johnson and the tightness of the balance of payments there have been substantial borrowings abroad. Socony Mobil has just recently sold an issue of deutsche marks and sterling notes. The General Motors Co. have borrowed upward of \$60 million in Belgium to build their plants over there. Again the details of these have been furnished to you.

The task force recommended that investment banking houses here endeavor to place foreign dollar bonds abroad which no longer are attractive to this market because of the interest equalization tax and in the last 12 months over \$200 million of foreign dollar bonds have been placed abroad.

There have been several Japanese issues, the city of Tokyo, Nippon Electric. Copenhagen Telephone and a number of Finnish issues have been placed abroad, Mexican issues, Italian issues. The sum is quite substantial.

There was a recommendation that the investment banking houses, the brokerage houses, increase their activity abroad. There are today some 180 branches of New York Stock Exchange houses abroad. That does not represent the last year. That is the aggregate of them. In the last year there was something maybe in the neighborhood of 20. Again the details have been given to you.

There has been very substantial additional activity by these firms abroad. They have many more representatives abroad. The banking houses, the commercial bankers, have done the same thing. Additional branches have been opened. The first National City Bank, the Morgan Guaranty, Bank of America, have been extremely active in disseminating information and endeavoring to bring deposits into this country rather than to have the flow of moneys go out.

On the New York Stock Exchange, recommendations were made that they encourage listing abroad. There have been some 20-odd companies that have listed their securities either in Luxembourg on the Paris Bourse, on the Amsterdam Exchange, or on the London Exchange, and I have given you those.

The Kaiser Co. is one. Three M is another. General Motors has had some additional listing as had Ford, and the details have been furnished you. On investment trusts, recommendations have been made in that area and there have been very substantial activities on the part of investment trusts to sell their shares abroad.

Certain of them have issued bearer deposit receipts to make the securities more salable in Europe. I would be glad to furnish you any additional information that the committee would like to have in this area. I have endeavored to be brief here to save the committee's time.

On the question of the tax bill, I am not technically competent to go much further than I have, but if there are any questions that you would like to have me answer I will endeavor to do it or to provide you with the information.

My associate, who is Peter Nitze, also of New York, is far more familiar in that area than I am. Thank you very much.

Mr. ULLMAN. Mr. Eaton, you have given some very helpful testimony. For the purpose of the record would you state the name of the gentlemen with you.

Mr. EATON. Peter Nitze, N-i-t-z-e. We are both of New York City.