

Summary by area	Number of man-years saved						
	Hard		Cost avoidance		Total		
	Civilian	Military	Civilian	Military	Civilian	Military	Total
I. Buying only what we need:							
I.A.f. Technical data and reports:							
Army	17	30					
Navy	74	2	99	1	116	31	147
Air Force			6		80	2	82
Total	91	32	105	1	196	33	229
I.C Eliminating goldplating:							
Army			28		28		28
Navy	1,342	11	66		1,408	11	1,419
Air Force			6		6		6
Total	1,342	11	100		1,442	11	1,453
Total, buying only what we need.	1,433	43	205	1	1,638	44	1,682
III. Reducing operating costs:							
III.A Terminating unnecessary operations:							
Army	15,649	9,823			15,649	9,823	25,472
Navy	869	16,445			869	16,445	17,314
Air Force	11,850	61,896			11,850	61,896	73,746
DSA	404	39			404	39	443
Total	28,772	88,203			28,772	88,203	116,975
III.B.1 GSA operating expense savings.	7,770	357	310		8,080	8,437	16,517
III.B.2 Consolidation of contract administration.	453	25			453	25	478
III.B.3 Departmental operating expense savings:							
Army	2,119	918	770	332	2,889	1,250	4,139
Navy	2,476	625	238	38	2,714	663	3,377
Air Force	4,773	16,298	118	178	4,891	16,476	21,367
Total	9,638	17,841	1,126	548	10,494	18,389	28,883
III.C.1 Improving telecommunications management							
Army	63	36	44	9	107	45	152
Navy							
Air Force							
Total	63	226	44	9	107	235	342