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GOVERNMENT—1967

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FOR THE

SUBCOMMITTEE ON ECONOMY IN GOVERNMENT

OF THE

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CONGRESS OF THE UNITED STATES

GOVERNMENT DEPOSITORY

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LETTER OF TRANSMITTAL

MAY 2, 1967.

To the Members of the Joint Economic Committee:

I am transmitting herewith for your use and other members of the Congress and the interested public, selected background material on economy in Government. These data have been prepared especially for hearings of the Subcommittee on Economy in Government scheduled for May 8, 9, 10, and 16, 1967.

This study was prepared by Mr. Ray Ward, temporary economic consultant to the subcommittee, and any findings and conclusions herein are the author's and are neither approved nor disapproved by the subcommittee.

Sincerely,

WILLIAM PROXMIRE,
Chairman, Joint Economic Committee.

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BACKGROUND MATERIAL ON ECONOMY IN GOVERNMENT—1967

INTRODUCTION

The Federal Government's bill for property management activities, real and personal, consumes a major part of the annual budget. In addition to the annual expenditures, the inventories of property held by the military and civilian agencies worldwide cost billions upon billions of dollars.

The selected background materials contained herein reveal the scope and diversity of these activities. The previous subcommittee hearings and reports, buttressed by hundreds of General Accounting Office reports, and those of other qualified sources, show that a most fruitful field for economy in government lies in the improved organization and management of these functions.

Scope of Federal Government Obligations

The continuous increase in the scope and cost of the Federal Government is revealed by the following analysis of obligations by object classes.

OBJECT CLASS ANALYSIS

BUDGET FOR FISCAL YEAR 1968

This analysis presents a summary by object class of the Federal obligations as shown in the budget appendix for 1968.

Object classes describe the nature of the particular service, article, or other item for which the obligations are incurred regardless of the purpose or program served. Thus, obligations for the procurement of an automobile are classified under object class 31, "Equipment," whether the procurement is for the purpose of national defense, law enforcement, or public works construction.

Object classes represent the type of products or services to be received by the ordering agency; therefore, while the price of the automobile may include charges by the supplier for transportation, or other items, the entire amount of the procurement is classified under object class 31, "Equipment."

A series of supporting tables presenting each major Government agency's obligations by object for the administrative budget and trust funds, respectively, is included in appendix 1, page 57. An overall summary of obligations by major object class covering both administrative budget and trust funds follows:

TABLE 1.—*Obligations for contractual services and supplies*

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
Personal services and benefits.....	36,422	40,138	43,735
Contractual services and supplies.....	67,691	70,238	74,484
Acquisition of capital assets.....	33,343	37,521	37,712
Grants and fixed charges.....	65,303	75,135	80,384
Undistributed.....	2,162	11,994	10,556
Total obligations incurred.....	204,922	235,026	246,872
Deduct:			
Interfunds and intragovernmental payments.....	4,764	6,524	6,732
Reimbursements between accounts.....	28,127	32,490	29,865
Obligations to the public.....	172,031	196,012	210,275
Receipts from the public.....	19,807	22,204	25,873
Recoveries of prior-year obligations.....	1,538	1,168	1,136
Net obligations of the Government.....	150,686	172,642	183,267
Administrative budget.....	(120,477)	(138,883)	(143,170)
Trust funds.....	(33,568)	(33,783)	(45,417)
Intragovernmentals.....	(-3,359)	(-5,024)	(-5,320)

Source: Budget Bureau.

PERSONAL SERVICES AND BENEFITS

Obligations for personal services and benefits are estimated at about \$43.7 billion in fiscal 1968. Object class 11, "Personnel compensation," consists mainly of direct payments for personal services rendered to the Government. It also includes payments to some non-Federal personnel (for instance, employees of the National Guard who are State employees).

Most of the obligations for object class 12, "Personnel benefits," represent contributions to Federal civilian employee trust funds and cash allowances paid to certain civilian and military employees. In 1968, for example, \$1,140 million will be paid by employer agencies to the civil service retirement and disability fund; \$189.1 million will be paid to the employees health benefits fund; and \$62.4 million will be paid to the employees life insurance fund. These amounts are in addition to employee contributions.

Object class 13, "Benefits for former personnel," covers pensions, annuities, and other benefits due former employees or their survivors paid directly from employing agency accounts to the beneficiary. Benefits paid from retirement trust funds financed from employer and/or employee contributions and premiums are classified under object class 42, "Insurance claims and indemnities."

These figures are not precisely the same as similarly labeled amounts in special analysis C (civilian employment in the executive branch) of the 1968 budget because (a) detailed object schedules are not provided in the budget appendix for items proposed for separate transmittal; (b) costs included in annexed budgets are not tabulated here; and (c) these figures include certain payments for non-Federal employees as noted above.

TABLE 1(a).—*Obligations for personal services and benefits*

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
11 Personnel compensation:			
Department of Defense—Military:			
Military personnel.....	10,511	11,764	13,254
Civilian permanent positions.....	6,882	7,331	7,857
Other personnel compensation.....	823	926	915
Department of Agriculture.....	728	782	805
Department of Health, Education, and Welfare.....	722	815	872
Department of Interior.....	519	566	575
Department of Justice.....	308	329	336
Post Office Department.....	4,196	4,681	4,874
Treasury Department.....	687	745	759
National Aeronautics and Space Administration.....	353	380	388
Veterans' Administration.....	1,062	1,142	1,180
Other.....	3,197	3,545	3,764
Total, personnel compensation.....	29,988	33,006	35,579
12 Personnel benefits:			
Department of Defense—Military:			
Military.....	2,962	3,224	3,907
Civilian.....	572	628	680
Post Office Department.....	323	369	395
Veterans' Administration.....	158	207	210
Other.....	562	642	684
Total, personnel benefits.....	4,577	5,070	5,876
13 Benefits for former personnel:			
Department of Defense—Military.....	1,594	1,819	2,027
Department of Labor.....	98	61	60
Civil Service Commission.....	104	112	119
Other.....	61	69	74
Total, benefits for former personnel.....	1,857	2,061	2,280
Total, personal services and benefits.....	36,422	40,138	43,735
Distribution of total obligations:			
Administrative budget.....	35,689	39,336	42,892
Trust funds.....	733	802	843
To other accounts.....	4,577	5,070	5,876
To the public.....	31,845	35,068	37,859

CONTRACTUAL SERVICES AND SUPPLIES

Total obligations to be incurred in 1968 for contractual services and supplies will represent nearly one-third of the gross total of obligations incurred by the Federal Government in that year.

Object class 21, "Travel and transportation of persons," covers travel, per diem allowances, rental of passenger motor vehicles, and other similar items. Contractual charges for rental of trucks, movement of household goods, freight, parcel post, etc., are included in object class 22, "Transportation of things." Object class 23, "Rent, communications, and utilities," includes the rental of lands, structures, and equipment (other than passenger transportation equipment), communications services performed by contract, and utility services supplied by others. Interagency charges, such as printing performed by the Government Printing Office as well as contractual charges for

other duplicating services, are classified in object class 24, "Printing and reproduction." Object class 25, "Other services," comprises contractual services not otherwise classified. Object class 26, "Supplies and materials," is made up of all commodities (a) ordinarily consumed within a year after being put into use, or (b) which are converted in the process of construction or manufacture, or (c) which are used to form a minor part of equipment or fixed property.

Of the total obligations in 1968 for contractual services and supplies, the Department of Defense (military) will obligate—

Seventy-five percent of all obligations for object class 21, "Travel and transportation of persons."

Seventy-one percent for object class 22, "Transportation of things."

Fifty-seven percent for object class 23, "Rent, communications, and utilities."

Forty-two percent for object class 24, "Printing and reproduction."

Fifty-six percent for object class 25, "Other services."

Seventy-nine percent for object class 26, "Supplies and materials."

Object class 26, "Supplies and materials," includes \$3,554 million in commodities which will be sold or donated under foreign assistance or other programs.

TABLE 1 (b).—Obligations for contractual services and supplies

[In millions of dollars]

Description		1966 actual	1967 estimate	1968 estimate
21	Travel and transportation of persons:			
	Department of Defense—Military.....	1,249	1,271	1,470
	Other.....	425	449	481
	Total, travel and transportation of persons.....	1,674	1,720	1,951
22	Transportation of things:			
	Department of Defense—Military.....	2,871	2,988	3,476
	Department of Agriculture.....	374	267	253
	Post Office Department.....	776	820	858
	Other.....	280	276	277
	Total, transportation of things.....	4,301	4,351	4,864
23	Rent, communications, and utilities:			
	Department of Defense—Military.....	1,249	1,271	1,470
	Post Office Department.....	151	165	184
	General Services Administration.....	241	262	266
	Other.....	642	684	727
	Total, rent, communications, and utilities.....	2,293	2,486	2,759
24	Printing and reproduction:			
	Legislative branch.....	91	107	113
	Department of Defense—Military.....	135	140	172
	Other.....	112	117	128
	Total, printing and reproduction.....	338	364	413

TABLE 1(b).—*Obligations for contractual services and supplies*—Continued

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
25 Other services:			
Department of Defense—Military.....	14,736	15,941	17,035
Department of Defense—Civil Corps of Engineers.....	500	603	568
Department of Health, Education, and Welfare.....	438	654	748
Atomic Energy Commission.....	1,898	2,048	2,103
National Aeronautics and Space Administration.....	4,193	4,081	4,093
Civil Service Commission.....	708	774	860
Other.....	5,056	4,943	5,159
Total, other services.....	27,529	29,045	30,616
26 Supplies and materials:			
Department of Defense—Military.....	24,276	24,433	26,641
Funds appropriated to the President:			
Military assistance.....	373	424	437
Economic assistance.....	484	444	474
Department of Agriculture.....	3,027	4,441	3,848
General Services Administration.....	694	771	784
Other.....	1,802	1,759	1,697
Total, supplies and materials.....	31,556	32,272	33,881
Total, contractual services and supplies.....	67,691	70,238	74,484
Distribution of total obligations:			
Administrative budget.....	66,257	68,568	72,602
Trust funds.....	1,434	1,670	1,882
To other accounts.....	19,342	20,943	20,294
To the public.....	48,349	49,295	54,190

ACQUISITION OF CAPITAL ASSETS

The largest timelag between obligations and expenditures occurs when the Government acquires various tangible capital assets. The timelag may be as much as several years, as in the case of naval ships and military aircraft.

Object class 31, "Equipment," includes the purchase of durable personal property which will provide services for a number of years in the future, such as aircraft, ships, certain heavy armored equipment, trucks, and automobiles. Object class 32, "Lands and structures," comprises real property.

The Department of Housing and Urban Development will obligate one-third of all obligations for object class 33, "Investments and loans," in 1968 including—

\$330 million for loans to construct housing for colleges and hospitals.

\$431 million for planning advances and loans for initial financing of urban renewal projects.

\$1,337 million in the secondary market operations trust revolving fund for the purchase of FHA and VA insured loans by FNMA in order to provide for limited liquidity of Government-insured mortgages and to improve the distribution of investment capital available for mortgage financing.

\$656 million for loans for low-rent public housing.

TABLE 1(c).—*Obligations for acquisition of capital assets*

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
31 Equipment:			
Department of Defense—Military.....	14,601	14,264	15,991
Funds appropriated to the President: Military assistance.....	956	1,155	1,344
Post Office Department.....	94	124	152
National Aeronautics and Space Administration.....	244	262	227
Other.....	829	1,003	1,025
Total, equipment.....	16,724	16,808	18,739
32 Lands and structures:			
Department of Defense—Military.....	1,700	1,526	1,628
Department of Defense—Civil Corps of Engineers.....	813	763	811
Department of Housing and Urban Development.....	710	736	739
Department of the Interior.....	363	427	417
General Services Administration.....	164	216	206
National Aeronautics and Space Administration.....	239	116	85
Other.....	683	787	984
Total, lands and structures.....	4,672	4,561	4,870
33 Investments and loans:			
Funds appropriated to the President:			
International financial institutions.....	354	374	124
Economic assistance.....	1,211	1,137	1,375
Department of Agriculture.....	3,160	3,665	3,628
Department of Housing and Urban Development ¹	3,724	4,334	3,731
Veterans' Administration.....	464	563	473
Other independent agencies:			
Export-Import Bank.....	1,576	3,407	2,781
Small Business Administration.....	533	516	631
Other.....	925	2,155	2,359
Total, investments and loans.....	11,947	16,151	14,102
Total, acquisition of capital assets.....	33,343	37,521	37,712
Distribution of total obligations:			
Administrative budget.....	30,706	33,945	34,735
Trust funds.....	2,637	3,576	2,977
To other accounts.....	5,330	8,627	5,401
To the public.....	28,013	28,894	32,311

¹ Excludes loans to the secondary market operations trust funds which are fully repaid within the year, amounting to \$1,698,000,000 in 1966; \$1,800,000,000 in 1967; and \$1,400,000,000 in 1968.

GRANTS AND FIXED CHARGES

The Federal Government provides grants-in-aid to State and local governments, and grants to research institutions, private individuals, and others. In 1968, the Department of Health, Education, and Welfare will obligate an estimated \$11,471 million, more than two-fifths of all obligations for object class 41, "Grants, subsidies, and contributions." Object class 41 includes—

\$2,298 million for price-support payments and retirement of farm acreage by the CCC.

\$4,240 million for grants to States for old-age assistance, aid to families with dependent children, and aid to the blind and permanently and totally disabled.

\$3,995 million for education and vocational rehabilitation.

\$1,789 million for grants by the National Institutes of Health.

In the Department of Transportation, \$4,402 million is estimated for payments from the highway trust fund.

Obligations in object class 42, "Insurance claims and indemnities," are composed mostly of—

\$19,928 million for social security payments from the Federal old-age and survivors insurance trust fund.

\$1,980 million for benefit payments from the Federal disability insurance trust fund.

\$2,624 million for benefit payments from the Federal hospital insurance trust fund.

\$1,121 million from the Federal supplementary medical insurance trust fund.

\$4,558 million in the administrative budget for compensations, pensions, and related benefits to veterans and their survivors.

\$1,764 million for withdrawals by the States from the unemployment trust fund.

Object class 43, "Interest and dividends," is comprised principally of interest on the public debt—\$14,050 million of the \$15,754 million estimated for 1968. Object class 44, "Refunds," consists only of refunds of nontax receipts; income tax and certain other refunds are netted against receipts and are therefore not reported as obligations.

TABLE 1(d).—*Obligations for grants and fixed charges*

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
41 Grants, subsidies, and contributions:			
Funds appropriated to the President:			
Office of Economic Opportunity.....	1,050	1,305	1,657
Department of Agriculture.....	3,757	4,499	3,651
Department of Health, Education, and Welfare.....	8,546	10,288	11,471
Department of Housing and Urban Development.....	1,083	1,284	1,705
Department of the Interior.....	319	487	548
Department of Labor.....	938	1,088	1,049
Department of Transportation.....	4,140	3,574	4,609
National Science Foundation.....	397	437	467
Other.....	1,539	1,875	2,014
Total, grants, subsidies, and contributions.....	21,769	24,837	27,171
42 Insurance claims and indemnities:			
Department of Health, Education, and Welfare.....	19,925	24,468	26,032
Department of Labor.....	2,049	1,887	1,857
Veterans' Administration.....	5,040	5,319	5,241
Civil Service Commission.....	1,559	1,792	1,965
Railroad Retirement Board.....	1,200	1,250	1,314
Other.....	228	305	378
Total, insurance claims and indemnities.....	30,001	35,021	36,787
43 Interest and dividends:			
Department of Agriculture.....	356	424	371
Department of Housing and Urban Development.....	340	575	877
Treasury Department.....	12,132	13,509	14,203
Other.....	321	336	303
Total, interest and dividends.....	13,149	14,844	15,754
44 Refunds:			
Department of Housing and Urban Development.....	132	192	425
Department of the Interior.....	76	66	57
Civil Service Commission.....	158	158	158
Other.....	18	15	32
Total, refunds.....	384	432	672
Total, grants and fixed charges.....	65,303	75,135	80,384
Distribution of total obligations:			
Administrative budget.....	35,157	40,513	42,566
Trust funds.....	30,146	34,622	37,818
To other accounts.....	2,683	3,327	3,758
To the public.....	62,620	71,808	76,626

UNDISTRIBUTED OBLIGATIONS

Certain obligations are not distributed by object class—or object class estimates are not available. The totals for such undistributed obligations are shown separately in the following table.

The undistributed items consist of—

Changes in object classification; these are chiefly deductions for project orders to correct for duplication of obligations which had earlier been obligated in lump sums and now are distributed by objects.

Unvouchered obligations, which are exempted by law from detailed vouchering, usually for confidential purposes.

Change in selected resources, representing adjustments to cost-type data included in the object class totals.

Amounts proposed for separate transmittal, which are budget recommendations to be transmitted for appropriation action after the budget is sent to the Congress; detailed object schedules are not yet available for these proposals. Budget allowances for 1967 and 1968 are included in this line.

Items not distributed otherwise; these are mostly financing items such as transfers of funds and repayments.

Charges for quarters and subsistence, which are provided in kind.

TABLE 1(e).—*Undistributed obligations*

[In millions of dollars]

Description	1966 actual	1967 estimate	1968 estimate
Changes in object classification.....	—249	—221	—229
Unvouchered.....	13	28	30
Change in selected resources.....	1,499	—1,020	667
Proposed for separate transmittal.....		12,060	8,904
Not distributed otherwise.....	918	1,166	1,203
Quarters and subsistence charges.....	—19	—19	—19
Total, undistributed obligations.....	2,162	11,994	10,556
Distribution of total obligations:			
Administrative budget.....	1,167	11,045	5,099
Trust funds.....	995	949	5,457
To other accounts.....	1,206	10,947	9,287
To the public.....	956	1,047	1,269

OBLIGATIONS TO THE PUBLIC

When one agency or account within an agency orders goods or services from another, obligations are charged by the ordering agency to a single object class in the same manner as if ordered from outside the Government; obligations are then also charged by the receiving agency in accordance with its purchases (personnel, supplies, and materials, etc.). Since ordering agencies record their part of the transactions in such object classes as 25, 26, and 31, these classes contain a number of duplicated interagency obligations. However, these duplications cannot be completely identified and segregated in the detailed accounting schedules, because for the most part they are shown separately only in the accounts of the agencies which receive the orders. Obligations to the public by object class therefore

cannot be derived directly from the object schedules. The following table represents an effort by the Bureau of the Budget to estimate these data:

TABLE 1(f).—*Estimated total obligations by object class showing obligations to the public separate from those to other accounts*

[In millions of dollars]

	1966		1967		1968	
	To the public	To other accounts	To the public	To other accounts	To the public	To other accounts
Personal services and benefits:						
11 Personnel compensation.....	29,988	-----	33,006	-----	35,579	-----
12 Personnel benefits.....	-----	4,577	-----	5,070	-----	5,876
13 Benefits for former personnel.....	1,857	-----	2,061	-----	2,280	-----
Contractual services and supplies:						
21 Travel and transportation of persons.....	1,001	673	945	775	1,151	800
22 Transportation of things.....	2,931	1,370	2,753	1,598	3,311	1,553
23 Rent, communications, and utilities.....	1,478	815	1,393	1,093	1,695	1,064
24 Printing and reproduction.....	173	165	164	200	198	215
25 Other services.....	22,874	4,655	24,524	4,521	25,950	4,666
26 Supplies and materials.....	19,892	11,664	19,516	12,756	21,885	11,996
Acquisition of capital assets:						
31 Equipment.....	12,669	4,055	11,936	4,872	14,414	4,325
32 Lands and structures.....	3,823	849	3,603	958	4,378	492
33 Investments and loans.....	11,521	426	13,355	2,796	13,519	583
Grants and fixed charges:						
41 Grants, subsidies, and contributions.....	21,769	-----	24,837	-----	27,171	-----
42 Insurance claims and indemnities.....	30,001	-----	35,021	-----	36,787	-----
43 Interest and dividends.....	10,466	2,683	11,517	3,327	11,996	3,758
44 Refunds.....	384	-----	432	-----	672	-----
Undistributed.....	1,206	956	10,947	1,047	9,287	1,269
Total.....	172,031	32,891	196,012	39,014	210,275	36,597
Administrative budget.....	138,207	30,773	157,566	35,989	164,107	33,787
Trust funds.....	33,824	2,118	38,446	3,025	46,168	2,810

Trends in Real Property Holdings, 1955-66

Attached are tables and charts showing a worldwide comparison between 1955 and 1966 and the year by year trends in the Federal Government's ownership of real property in the United States as follows:

Tables

Worldwide trends in Federal real property holdings, 1955-66.

Agency comparison of federally owned real property in the United States, 1955-66.

Charts

Worldwide—Comparing 1955 with 1966.—Cost of real property owned by the United States throughout the world.

United States—Trends by years, 1955 to 1966.—Cost of real property owned by the United States (land, buildings, and structures).

Civil agencies vs. Department of Defense:

Cost of real property.

Land owned (acres).

Cost of Federal land.

Floor area of federally owned buildings.

Cost of federally owned buildings.

Cost of federally owned structures.

Worldwide data on land costs, buildings' floor area and costs, and structures' costs are not available because, for security reasons, Department of Defense reports only total cost and total land area data on its holdings outside the United States.

The U.S. charts reflect a change in coverage between 1958 and 1960. Through 1958 Alaska and Hawaii were included in the statistics on "outlying areas." In 1959, data for civil agencies in Alaska was added to the U.S. inventory. In 1960, data for Department of Defense in Alaska and Hawaii, and for civil agencies in Hawaii, was added to the U.S. inventory.

TABLE 2.—Worldwide trends in Federal real property holdings, 1955-66

COST IN BILLIONS

	1955	1966	Increase	
			Amount	Percent
Civilian agency holdings.....	\$13.7	\$23.2	\$9.5	69
Defense holdings.....	24.3	46.1	21.8	90
Total.....	38.0	69.3	31.3	82
Inside United States.....	32.5	62.4	29.9	92
Foreign and outlying areas.....	5.5	6.9	1.4	25
Total.....	38.0	69.3	31.3	82

TABLE 2.—*Worldwide trends in Federal real property holdings, 1955-66—Con.*

ACRES IN MILLIONS

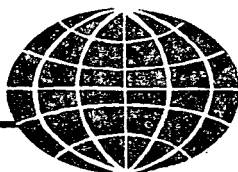
	1955	1966	Increase	
			Acres	Percent
Civilian agency holdings.....	722.3	734.7	12.4	2
Defense holdings.....	31.2	30.6	(.6)	(2)
Total.....	753.5	765.3	11.8	2
Inside United States.....	407.9	764.8	356.4	87
Foreign and outlying areas.....	345.6	.5	(345.1)	100
Total.....	753.5	765.3	11.8	2

FLOOR AREA IN MILLION SQUARE FEET

	1955	1966	Increase	
			Floor area	Percent
Civilian agency holdings.....	584.6	638.1	53.5	9
Defense holdings ¹	1,646.1	1,891.5	245.4	15
Total ¹	2,230.7	2,529.6	298.9	13
Inside United States.....	2,196.3	2,496.1	299.8	14
Foreign and outlying areas ¹	34.4	33.5	(.9)	(3)
Total ¹	2,230.7	2,529.6	298.9	13

¹ Data on floor area not furnished by DOD for its military functions outside the United States.

COST OF REAL PROPERTY OWNED BY THE UNITED STATES THROUGHOUT THE WORLD



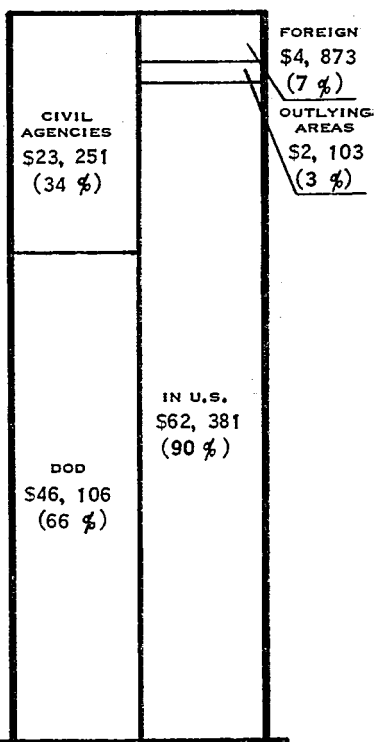
AS OF JUNE 30, 1955 AND JUNE 30, 1966
MILLIONS OF DOLLARS

NET INCREASE OR (DECREASE) 1966 OVER 1955

CIVIL AGENCIES
DEFENSE AGENCIES

COST	PERCENT
\$ 9, 574	70
\$21, 771	89
\$31, 345	82
\$29, 908	92
(1, 213)	(37)
2, 650	119
\$31, 345	82

UNITED STATES
OUTLYING AREAS
FOREIGN



JUNE 30, 1955

JUNE 30, 1966

Source: Administrator, General Services Administration.

COST OF REAL PROPERTY OWNED BY THE UNITED STATES IN THE UNITED STATES 1955-1966

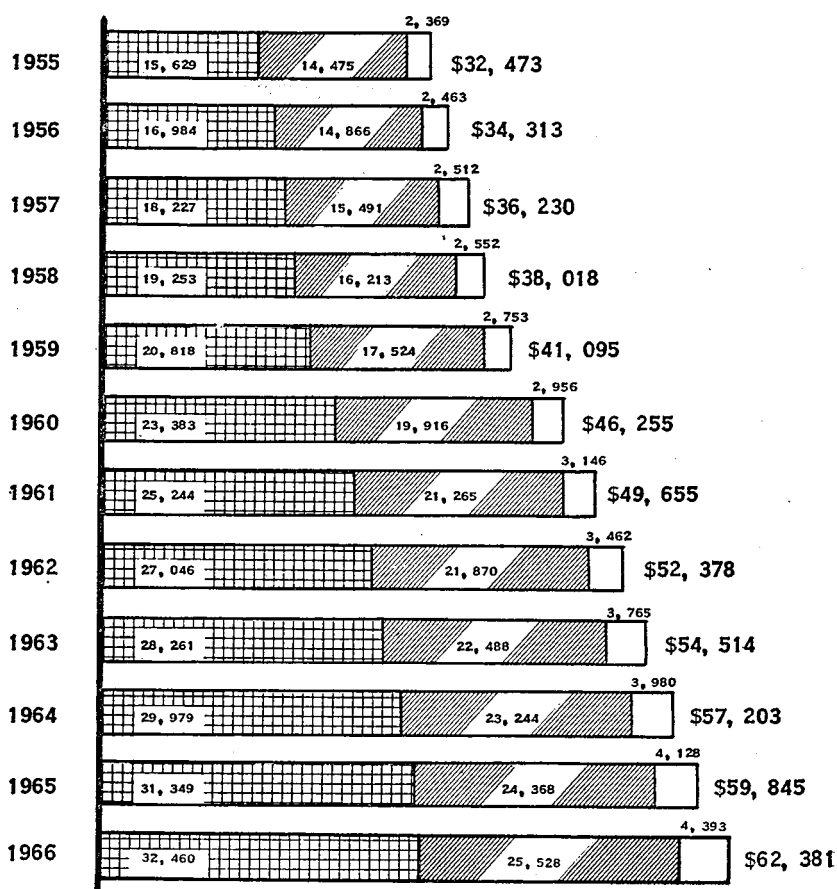


MILLIONS OF DOLLARS

NET INCREASE 1966 OVER 1955

	LAND
	BUILDINGS
	STRUCTURES
	TOTAL

COST	PERCENT
\$ 2, 024	85
11, 053	76
16, 831	108
\$29, 908	92



Source: Administrator, General Services Administration.

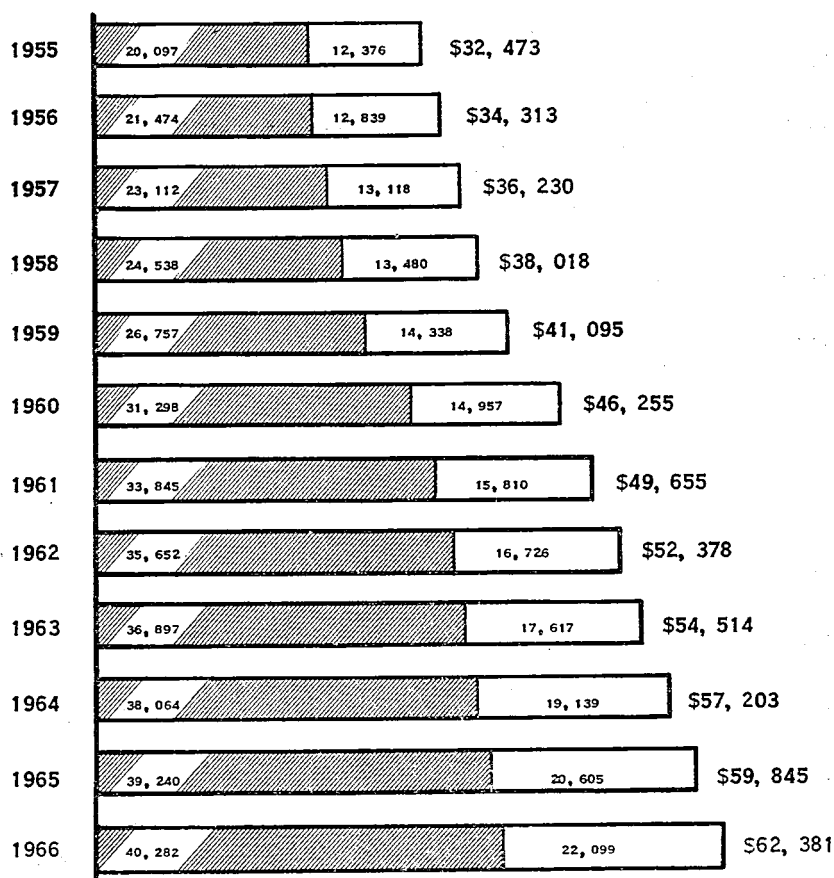
COST OF REAL PROPERTY OWNED BY THE UNITED STATES IN THE UNITED STATES 1955-1966

MILLIONS OF DOLLARS



NET INCREASE 1966 OVER 1955

	COST	PERCENT
 DEFENSE AGENCIES	\$20,185	100
 CIVIL AGENCIES	9,723	79
TOTAL	\$29,908	92



Source: Administrator, General Services Administration.

LAND OWNED BY THE UNITED STATES IN THE UNITED STATES 1955-1966

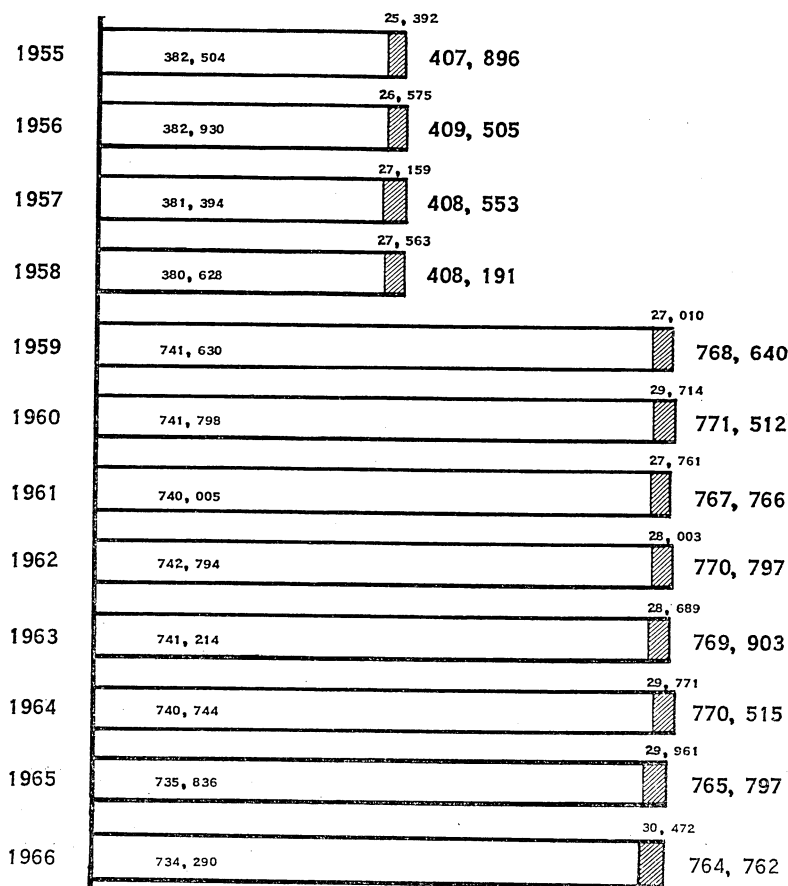
THOUSANDS OF ACRES



NET INCREASE 1966 OVER 1955

	CIVIL AGENCIES
	DEFENSE AGENCIES
	TOTAL

ACRES	PERCENT
351, 786	92
5, 080	20
356, 866	87



Source: Administrator, General Services Administration.

COST OF FEDERAL LAND IN THE UNITED STATES 1955-1966



MILLIONS OF DOLLARS

NET INCREASE 1966 OVER 1955

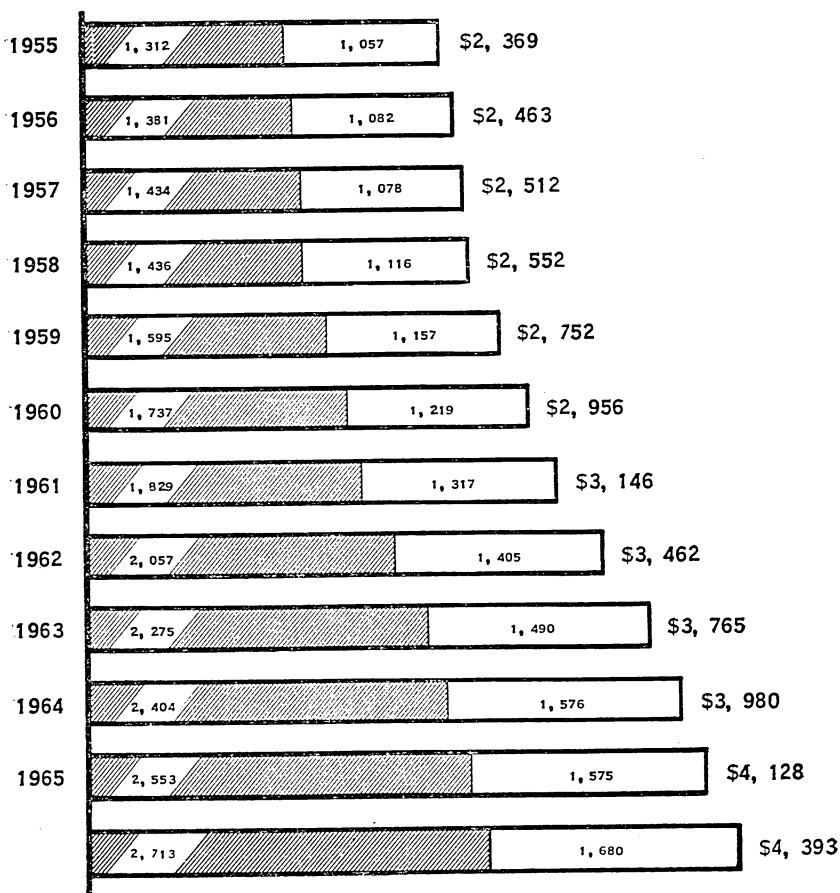


DEFENSE AGENCIES

CIVIL AGENCIES

TOTAL

COST	PERCENT
\$1, 401	107
623	59
\$2, 024	85



Source: Administrator, General Services Administration.

FLOOR AREA OF FEDERALLY OWNED BUILDINGS IN THE UNITED STATES 1955-1966

MILLIONS OF SQUARE FEET



NET INCREASE 1966 OVER 1955

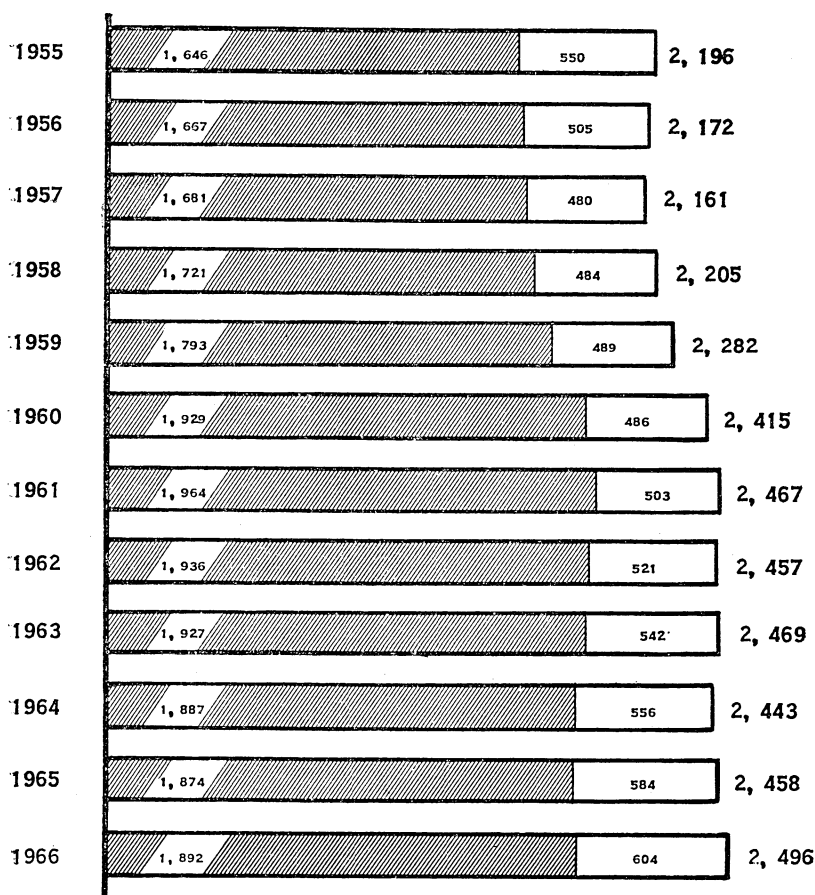


DEFENSE AGENCIES

CIVIL AGENCIES

TOTAL

AREA	PERCENT
246	15
54	10
300	11



Source: Administrator, General Services Administration.

COST OF FEDERALLY OWNED BUILDINGS IN THE UNITED STATES 1955-1966



MILLIONS OF DOLLARS

NET INCREASE 1966 OVER 1955

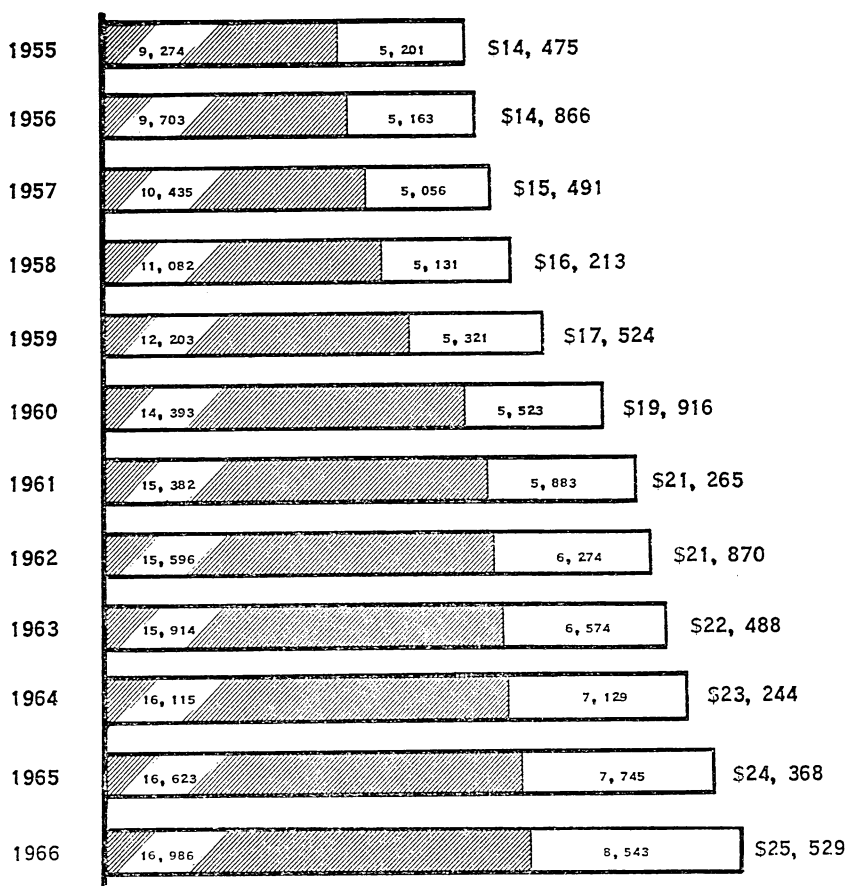


DEFENSE AGENCIES

CIVIL AGENCIES

TOTAL

COST	PERCENT
\$7,712	83
3,342	64
\$11,054	76



Source: Administrator, General Services Administration.

COST OF FEDERALLY OWNED STRUCTURES IN THE UNITED STATES 1955-1966



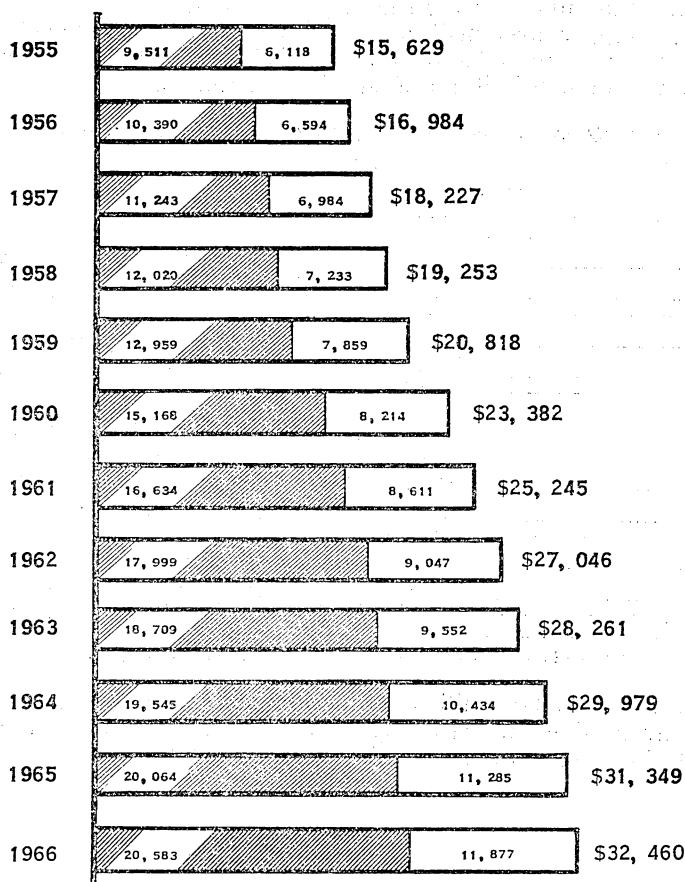
MILLIONS OF DOLLARS

NET INCREASE 1966 OVER 1955



DEFENSE AGENCIES
CIVIL AGENCIES
TOTAL

COST	PERCENT
\$11, 072	116
5, 759	94
\$16, 831	108



Source: Administrator, General Services Administration.

Magnitude of DOD Property Management Activities

PROPERTY HOLDINGS

The total of DOD's real and personal property holdings has risen annually from \$129 billion in fiscal year 1955 to \$184 billion at the end of fiscal year 1966.

Real property holdings increased from \$21 to \$38 billion and personal property holdings, including construction in progress, from \$107 to \$145 billion during the 12-year period.

However, "supply systems" inventories have been reduced by \$13 billion during this period and "stock funds" by \$2 billion. During 1966, there was a small buildup of supply inventories.

TABLE 3.—DOD property holdings as of June 30, fiscal years 1955–66 ¹

[In millions of dollars]

Total and type of property	1955	1956	1957	1958	1959	1960
Total.....	128,694	134,082	146,021	149,465	150,660	154,617
Real.....	21,343	22,918	24,892	26,891	29,689	31,997
Personal.....	107,351	111,164	121,129	112,574	120,971	122,620
Supply systems.....	50,780	50,974	53,799	47,652	44,467	42,002
Stock funds.....	8,153	9,772	10,970	8,913	8,162	7,312
Appropriated funds.....	42,627	41,202	42,829	38,739	36,305	34,690
	1961	1962	1963	1964	1965	1966
Total.....	158,508	164,835	171,364	173,455	176,221	183,570
Real.....	34,038	35,378	36,565	36,734	37,557	38,390
Personal.....	124,470	129,457	134,799	136,721	138,664	145,180
Supply systems.....	40,837	40,652	40,096	38,795	36,986	37,661
Stock funds.....	6,413	6,154	6,527	5,749	5,327	5,850
Appropriated funds.....	34,424	34,498	33,569	33,046	31,659	31,811

¹ Source, "Real and Personal Property of the Department of Defense," an annual report.

Expenditures for DOD military functions as a percentage of the gross national product increased by 5 percent in fiscal 1966 and are estimated to increase more sharply in 1967 and 1968.

TABLE 4.—Federal Government expenditures and gross national product—Comparison with national defense programs and military functions expenditures, fiscal years 1939–68

Fiscal year	Gross national product	Total, Federal Government		National defense programs ¹			DOD military functions ² (excluding military assistance)		
		Expenditures	Percent GNP	Expenditures	Percent GNP	Percent total Government	Expenditures	Percent GNP	Percent total Government
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	<i>Billions</i>	<i>Millions</i>		<i>Millions</i>			<i>Millions</i>		
1939.....	\$88.2	\$8,841	10.0	\$1,075	1.2	12.2	\$1,075	1.2	12.2
1940.....	95.0	9,055	9.5	1,498	1.6	16.5	1,492	1.6	16.5
1941.....	109.4	13,255	12.1	6,054	5.5	45.7	5,998	5.5	45.2
1942.....	139.2	34,037	24.5	23,970	17.2	70.4	23,570	16.9	69.2
1943.....	177.5	79,368	44.7	63,216	35.6	79.6	62,664	35.3	79.0
1944.....	201.9	94,986	47.0	76,757	38.0	80.8	75,797	37.5	79.8
1945.....	216.8	98,303	45.3	81,277	37.5	82.7	80,048	36.9	81.4
1946.....	201.6	60,326	29.9	43,226	21.4	71.7	42,044	20.9	69.7
1947.....	219.8	38,923	17.7	14,398	6.6	37.0	13,838	6.3	35.6
1948.....	243.5	32,955	13.5	11,779	4.8	35.7	10,937	4.5	33.2
1949.....	260.0	39,474	15.0	12,926	5.0	32.7	11,573	4.5	29.3
1950.....	263.3	39,544	15.0	13,018	4.9	32.9	11,891	4.5	30.1
1951.....	310.5	43,970	14.2	22,471	7.2	51.1	19,764	6.4	44.9
1952.....	337.2	65,303	19.4	44,037	13.1	67.4	38,897	11.5	59.6
1953.....	358.9	74,120	20.7	50,442	14.1	68.1	43,604	12.1	58.8
1954.....	362.1	67,537	18.7	46,986	13.0	69.6	40,326	11.1	59.7
1955.....	378.6	64,389	17.0	40,695	10.7	63.2	35,531	9.4	55.2
1956.....	409.4	66,224	16.2	40,723	9.9	61.5	35,792	8.7	54.0
1957.....	431.3	68,966	16.0	43,368	10.1	62.9	38,436	8.9	55.7
1958.....	440.3	71,369	16.2	44,234	10.0	62.0	39,071	8.9	54.7
1959.....	469.1	80,342	17.1	46,483	9.9	57.9	41,223	8.8	51.3
1960.....	495.2	76,539	15.5	45,691	9.2	59.7	41,215	8.3	53.8
1961.....	506.5	81,515	16.1	47,494	9.4	58.3	43,227	8.5	53.0
1962.....	542.1	87,787	16.2	51,103	9.4	58.2	46,815	8.6	53.3
1963.....	573.4	92,642	16.2	52,755	9.2	56.9	48,252	8.4	52.1
1964.....	612.0	97,684	16.0	54,181	8.9	55.5	49,760	8.1	50.9
1965.....	651.8	96,507	14.8	50,163	7.7	52.0	46,173	7.1	47.8
1966.....	712.0	106,978	15.0	57,718	8.1	54.0	54,409	7.6	50.9
1967 (estimate).....	762.5	126,729	16.6	70,222	9.2	55.4	66,950	8.8	52.8
1968 (estimate).....	814.0	135,033	16.6	75,487	9.3	55.9	72,300	8.9	53.5

¹ Bureau of the Budget "National Defense Programs" include Department of Defense military functions, military assistance, atomic energy activities, stockpiling of strategic and critical materials, defense production expansion, Selective Service System, and emergency preparedness activities.

² Amounts are adjusted for comparability with current coverage of military functions.

Source: OASD (Comptroller).

Table 6A, when compared to table 5, reflects an increase of 190,803 military personnel and 94,032 civilian employees between June 30, 1965, and June 30, 1966.

Table 6B, when compared to table 5, reflects an increase of \$476.7 million in military pay costs and \$437.3 million in civilian employee pay costs between fiscal years 1965 and 1966.

TABLE 5.—Number of DOD military and civilian personnel stationed in the United States (including Alaska and Hawaii) and annual payrolls, by State of duty location

	Active duty military personnel		Civilian employees	
	Number, June 30, 1965 ¹	Estimated annual pay and allowances ²	Number, June 30, 1965	Estimated annual payroll ²
U.S. total.....	1, 641, 244	\$7, 780, 791, 000	940, 763	\$6, 774, 018, 000
Alabama.....	24, 016	130, 342, 000	33, 268	227, 683, 000
Alaska.....	30, 892	137, 571, 000	6, 281	57, 311, 000
Arizona.....	21, 244	104, 506, 000	7, 176	48, 100, 000
Arkansas.....	9, 898	53, 634, 000	3, 961	29, 065, 000
California.....	212, 859	983, 125, 000	138, 777	1, 046, 581, 000
Colorado.....	35, 421	163, 031, 000	14, 450	100, 550, 000
Connecticut.....	3, 695	23, 089, 000	3, 132	23, 460, 000
Delaware.....	7, 222	43, 085, 000	1, 236	7, 745, 000
District of Columbia.....	19, 850	142, 486, 000	29, 040	229, 850, 000
Florida.....	69, 969	361, 772, 000	25, 154	166, 116, 000
Georgia.....	93, 980	396, 437, 000	33, 563	223, 527, 000
Hawaii.....	40, 184	182, 799, 000	18, 964	120, 789, 000
Idaho.....	5, 410	30, 506, 000	433	3, 036, 000
Illinois.....	47, 427	219, 320, 000	28, 124	200, 111, 000
Indiana.....	8, 506	41, 052, 000	12, 466	83, 269, 000
Iowa.....	1, 445	8, 066, 000	630	3, 744, 000
Kansas.....	29, 757	172, 835, 000	4, 728	31, 949, 000
Kentucky.....	48, 901	171, 979, 000	12, 050	79, 133, 000
Louisiana.....	34, 334	127, 801, 000	6, 531	44, 290, 000
Maine.....	12, 246	64, 521, 000	1, 687	10, 498, 000
Maryland.....	51, 435	253, 749, 000	41, 103	342, 742, 000
Massachusetts.....	30, 450	153, 458, 000	22, 809	172, 010, 000
Michigan.....	19, 899	104, 764, 000	11, 614	83, 094, 000
Minnesota.....	5, 167	23, 892, 000	2, 105	12, 899, 000
Mississippi.....	21, 302	104, 898, 000	6, 194	41, 676, 000
Missouri.....	28, 518	103, 612, 000	17, 101	113, 513, 000
Montana.....	9, 526	50, 413, 000	1, 030	6, 366, 000
Nebraska.....	16, 404	101, 366, 000	3, 999	24, 914, 000
Nevada.....	7, 565	40, 086, 000	2, 656	18, 154, 000
New Hampshire.....	7, 714	41, 374, 000	8, 147	62, 235, 000
New Jersey.....	36, 857	165, 783, 000	25, 085	170, 601, 000
New Mexico.....	21, 507	110, 630, 000	11, 110	75, 042, 000
New York.....	35, 097	173, 826, 000	44, 628	342, 113, 000
North Carolina.....	86, 815	344, 414, 000	10, 478	63, 389, 000
North Dakota.....	12, 306	59, 066, 000	1, 386	8, 155, 000
Ohio.....	18, 639	110, 833, 000	37, 252	332, 930, 000
Oklahoma.....	33, 991	161, 249, 000	25, 606	168, 584, 000
Oregon.....	4, 955	25, 722, 000	3, 420	23, 273, 000
Pennsylvania.....	15, 593	76, 592, 000	66, 382	509, 561, 000
Rhode Island.....	6, 550	37, 886, 000	8, 808	56, 053, 000
South Carolina.....	50, 197	185, 320, 000	15, 302	98, 540, 000
South Dakota.....	6, 573	34, 362, 000	1, 344	8, 865, 000
Tennessee.....	18, 428	90, 144, 000	6, 178	14, 832, 000
Texas.....	165, 099	798, 445, 000	60, 051	398, 522, 000
Utah.....	4, 642	23, 555, 000	19, 335	138, 504, 000
Vermont.....	287	1, 581, 000	74	399, 000
Virginia.....	88, 811	443, 878, 000	79, 582	540, 152, 000
Washington.....	45, 556	210, 507, 000	22, 301	156, 825, 000
West Virginia.....	528	2, 513, 000	1, 126	6, 867, 000
Wisconsin.....	4, 204	21, 593, 000	2, 311	11, 922, 000
Wyoming.....	4, 579	24, 703, 000	595	4, 479, 000
Undistributed.....	24, 791	142, 619, 000	-----	-----
Washington, D.C., metropolitan area.....	62, 246	353, 364, 000	79, 558	594, 520, 000
District of Columbia.....	19, 850	142, 486, 000	29, 040	229, 850, 000
Maryland.....	13, 189	65, 602, 000	16, 017	133, 566, 000
Virginia.....	29, 207	145, 276, 000	34, 501	231, 104, 000

¹ Excludes naval personnel assigned to fleet units and to other afloat and mobile activities.² Fiscal year 1965.

TABLE 6A.—Defense personnel and total population in the United States, by State, as of June 30, 1966

	Population July 1, 1965, census (revised)		Depart- ment of Defense as percent of State population	Total Department of Defense ¹		Army		Navy ²		Air Force	
	Number	Percent of United States		Number	Percent of United States	Number	Percent of United States	Number	Percent of United States	Number	Percent of United States
United States (including Alaska and Hawaii):											
Military				1,832,047	100.0	715,251	100.0	454,549	100.0	662,247	100.0
Civilian				1,094,795	100.0	338,232	100.0	337,948	100.0	250,549	100.0
Total	193,795,000	100.0	1.5	2,896,842	100.0	1,073,543	100.0	782,497	100.0	942,796	100.0
Alabama:											
Military				32,093	1.7	22,655	3.2	413	.1	9,025	1.4
Civilian				33,211	3.2	20,331	5.7	42	(³)	12,383	4.4
Total	3,436,000	1.8	1.9	65,304	2.3	42,986	4.0	455	.1	21,408	2.3
Alaska:											
Military				29,216	1.6	12,161	1.7	3,001	.7	14,054	2.1
Civilian				6,592	.6	3,048	.9	494	.1	3,016	1.1
Total	267,000	.1	13.4	35,808	1.2	15,209	1.4	3,495	.5	17,070	1.8
Arizona:											
Military				20,675	1.1	4,822	.7	1,731	84	14,122	2.1
Civilian				7,953	.8	3,390	1.0	576	.2	3,766	1.3
Total	1,755,000	.8	1.8	28,628	1.0	8,212	.8	2,307	.3	17,888	1.9
Arkansas:											
Military				9,203	.5	429	.1	125	(³)	8,649	1.3
Civilian				4,523	.4	3,665	1.0	0	0	8,821	.3
Total	1,941,000	1.0	.7	13,726	.5	4,094	.4	125	(³)	9,470	1.0
California:											
Military				246,610	13.5	45,256	6.3	128,416	38.2	72,938	11.0
Civilian				168,262	15.3	21,692	6.1	90,537	27.6	38,908	13.9
Total	18,403,000	9.5	2.2	404,863	14.1	66,948	6.2	218,943	38.0	111,846	11.9

See footnotes at end of table, p. 31.

TABLE 6A.—Defense personnel and total population in the United States, by State, as of June 30, 1966—(Continued)

	Population July 1, 1965, census (revised)		Department of Defense as percent of State population	Total Department of Defense ¹		Army		Navy ²		Air Force	
	Number	Percent of United States		Number	Percent of United States	Number	Percent of United States	Number	Percent of United States	Number	Percent of United States
Colorado:											
Military				40,516	2.2	17,833	2.5	415	0.1	22,203	3.4
Civilian				15,578	1.5	7,587	2.1	2	(³)	7,841	2.8
Total	1,049,000	1.0	2.9	56,094	3.0	25,420	2.4	417	.1	30,109	3.2
Connecticut:											
Military				4,226	.2	196	(³)	3,954	.9	76	(³)
Civilian				3,605	.4	208	.1	2,751	.8	75	(³)
Total	2,830,000	1.5	3.0	7,831	.3	404	(³)	6,605	.9	151	(³)
Delaware:											
Military				7,128	.4	108	(³)	136	(³)	6,884	1.0
Civilian				1,321	.1	52	(³)	0	0	1,256	.4
Total	503,000	.3	1.7	8,449	.3	160	(³)	146	(³)	8,140	.9
Florida:											
Military				69,207	3.8	3,409	.5	28,213	6.2	37,585	5.7
Civilian				27,653	2.7	2,123	.6	15,493	4.7	9,627	3.4
Total	5,796,000	3.0	1.7	96,860	3.4	5,532	.5	43,706	5.6	47,212	5.0
Georgia:											
Military				109,420	6.0	86,542	12.1	5,431	1.2	17,447	2.6
Civilian				38,639	3.9	15,839	4.4	2,493	.8	20,870	7.4
Total	4,301,000	2.3	3.4	148,059	5.2	102,381	9.5	7,924	1.0	38,317	4.1
Hawaii:											
Military				28,695	1.6	6,827	1.0	10,777	2.4	11,001	1.7
Civilian				20,755	2.0	5,652	1.6	11,839	3.6	3,301	1.1
Total	710,000	.4	7.0	49,450	1.7	12,479	1.2	22,636	2.9	14,292	1.5
Idaho:											
Military				3,976	.2	73	(³)	814	.2	3,089	.5
Civilian				614	.1	98	(³)	3	(³)	413	.1
Total	693,000	.4	.6	4,490	.1	171	(³)	817	(³)	3,502	.4

TABLE 6A.—Defense personnel and total population in the United States, by State, as of June 30, 1966—(Continued)

	Population July 1, 1965, census (revised)		Department of Defense as percent of State population	Total Department of Defense 1		Army		Navy 2		Air Force	
	Number	Percent of United States		Number	Percent of United States	Number	Percent of United States	Number	Percent of United States	Number	Percent of United States
Michigan:											
Military				18,265	1.0	1,818	0.3	1,079	0.2	15,368	2.3
Civilian				12,713	1.2	8,443	2.4	167	.1	2,020	.7
Total	8,317,000	4.3	0.4	30,978	1.1	10,261	1.0	1,246	.2	17,388	1.8
Minnesota:											
Military				5,141	.3	1,233	.2	903	.2	3,005	.5
Civilian				2,314	.2	1,049	.3	100	(3)	718	.3
Total	3,562,000	1.8	.2	7,455	.3	2,282	.2	1,003	.1	3,723	.4
Mississippi:											
Military				28,011	1.5	592	.1	1,920	.4	25,499	3.9
Civilian				7,357	.7	2,800	.8	838	.3	3,690	1.3
Total	2,309,000	1.2	1.5	35,368	1.2	3,392	.3	2,758	.4	29,189	3.1
Missouri:											
Military				38,846	2.1	31,561	4.4	846	.2	6,439	1.0
Civilian				20,601	2.0	14,331	4.0	192	.1	5,266	1.9
Total	4,402,000	2.3	1.3	59,447	2.1	45,892	4.3	1,038	.1	11,705	1.2
Montana:											
Military				9,395	.5	95	(3)	35	(2)	9,265	1.4
Civilian				1,233	.1	284	.1	0	0	947	.3
Total	703,000	.4	1.5	10,628	.4	379	(3)	35	(2)	10,212	1.1
Nebraska:											
Military				12,385	.7	246	(3)	372	.1	11,767	1.8
Civilian				3,678	.4	1,830	.5	154	(2)	1,684	.6
Total	1,459,000	.8	1.1	16,063	.6	2,076	.2	526	.1	13,451	1.4
Nevada:											
Military				6,329	.3	28	(3)	1,144	.2	5,157	.8
Civilian				2,792	.3	11	(3)	1,416	.4	1,268	.5
Total	434,000	.2	2.1	9,121	.3	39	(3)	2,560	.3	6,425	.7

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Military	5,213	.3	153	(3)	1	1,825	.3	3,535	.5
Civilian	8,437	.8	281			7,577	2.3	540	.2
Total	673,000	.3	434	(3)		9,102	1.2	4,075	.4
New Jersey:									
Military	48,762	2.7	36,721	5.1	5.1	2,635	.6	9,406	1.4
Civilian	28,327	2.7	20,481	5.7	5.7	4,641	1.4	1,894	.7
Total	6,781,000	3.5	57,202	5.3	5.3	7,276	.9	11,300	1.2
New Mexico:									
Military	18,655	1.0	3,599	.5	.5	1,030	.2	14,026	2.1
Civilian	11,892	1.1	5,889	1.7	1.7	123	(3)	4,490	1.6
Total	1,014,000	.5	9,488	.9	.9	1,153	.1	18,516	2.0
New York:									
Military	33,241	1.8	12,299	1.7	1.7	6,029	1.3	14,913	2.3
Civilian	35,357	3.4	14,702	4.1	4.1	9,715	3.0	7,453	2.7
Total	18,106,000	9.4	27,001	2.5	2.5	15,744	2.0	22,366	2.4
North Carolina:									
Military	92,702	5.1	35,191	4.9	4.9	47,536	10.5	9,975	1.5
Civilian	11,591	1.1	4,103	1.1	1.1	6,304	1.9	1,047	.4
Total	4,935,000	2.5	39,294	3.7	3.7	53,840	6.9	11,022	1.2
North Dakota:									
Military	12,165	.7	62	(3)	15	15	(3)	12,088	1.8
Civilian	1,227	.1	193	.1	0	0	0	1,033	.4
Total	652,000	.3	255	(3)	15	15	(3)	13,121	1.4
Ohio:									
Military	19,756	1.1	2,256	.3	.3	812	.2	16,688	2.5
Civilian	38,318	3.7	2,921	.8	.8	1,139	.4	23,310	8.3
Total	10,241,000	5.3	5,177	.5	.5	1,971	.3	39,998	4.2
Oklahoma:									
Military	37,866	2.1	25,768	3.6	3.6	378	.1	11,720	1.8
Civilian	31,361	3.0	5,143	1.4	1.4	2,154	.7	23,878	8.5
Total	2,448,000	1.3	30,911	2.9	2.9	2,532	.3	35,598	3.8
Oregon:									
Military	3,578	.2	190	(3)	.8	348	.1	3,040	.5
Civilian	3,628	.3	2,675	.8		1	(3)	771	.3
Total	1,938,000	1.0	2,865	.3	.3	349	(3)	3,811	.4

See footnotes at end of table, p. 31.

TABLE 6A.—Defense personnel and total population in the United States, by State, as of June 30, 1966—(Continued)

	Population July 1, 1965, census (revised)		Depart- ment of Defense as percent of State population	Total Department of Defense ¹		Army		Navy ²		Air Force	
	Number	Percent of United States		Number	Percent of United States	Number	Percent of United States	Number	Percent of United States	Number	Percent of United States
Pennsylvania:											
Military				14,878	0.8	5,843	0.8	7,626	1.7	1,409	0.2
Civilian				71,386	6.9	27,294	7.6	25,901	7.9	6,162	2.2
Total	11,583,000	6.0	0.7	86,204	3.0	33,137	3.1	33,627	4.3	7,561	.8
Rhode Island:											
Military				9,486	.5	336	.1	9,074	2.0	56	(³)
Civilian				9,392	.9	345	.1	8,921	2.7	1	(³)
Total	891,000	.5	2.1	18,818	.6	701	.1	17,995	2.3	57	(³)
South Carolina:											
Military				60,191	3.3	25,200	3.5	18,568	4.1	16,423	2.5
Civilian				17,689	1.7	3,050	.9	12,365	3.8	2,213	.8
Total	2,550,000	1.3	3.1	77,800	2.7	28,250	2.6	30,933	4.0	18,636	2.0
South Dakota:											
Military				6,160	.3	96	(³)	18	(³)	6,046	.9
Civilian				1,348	.1	766	.2	0	0	6,580	.2
Total	686,000	.4	1.1	7,508	.3	862	.1	18	(³)	6,626	.7
Tennessee:											
Military				21,869	1.2	644	.1	15,583	3.4	5,642	.9
Civilian				6,690	.6	2,269	.6	985	.3	6,636	.2
Total	3,850,000	2.0	.7	28,559	1.0	2,913	.3	16,568	2.1	6,278	.7
Texas:											
Military				204,882	11.3	78,631	11.0	9,712	2.1	118,539	17.9
Civilian				70,043	6.8	25,209	7.0	2,134	.7	41,643	14.9
Total	10,591,000	5.5	2.6	276,925	9.7	103,840	9.7	11,846	1.5	160,182	17.0
Utah:											
Military				4,480	.2	902	.1	137	(³)	3,441	.5
Civilian				27,005	2.6	6,706	1.0	181	.1	16,689	6.0
Total	994,000	.5	3.2	31,485	1.1	7,608	.7	318	(³)	20,130	2.1

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¹ Includes 68,006 civilians employed by other defense activities such as Defense Supply Agency and Office of the Secretary of Defense. Therefore, total Department of Defense

⁴ Excludes personnel in the Washington, D.C., metropolitan area.

³ Consists of the District of Columbia; Montgomery and Prince Georges Counties in Maryland; Alexandria, Fairfax, and Falls Church cities, and Arlington and Fairfax Counties in Virginia.

³ Less than 0.05 percent.

References

TABLE 6B.—Department of Defense: Estimated payrolls for military and civilian personnel, fiscal year 1966

[In thousands of dollars]

	Active duty military personnel				Civilian employees				
	Total, Department of Defense	Army	Navy and Marine Corps	Air Force	Total, Department of Defense	Army	Navy	Air Force	Other Defense activities
United States (including Alaska and Hawaii).....	8, 257, 497	2, 615, 910	1, 922, 473	3, 719, 114	7, 211, 331	2, 281, 413	2, 368, 684	2, 070, 957	490, 277
Alabama.....	143, 775	78, 067	2, 203	63, 505	232, 672	134, 174	297	93, 118	5, 083
Alaska.....	103, 025	103, 025	14, 222	79, 273	50, 567	21, 662	4, 051	21, 387	378
Arizona.....	107, 250	20, 336	6, 222	80, 202	46, 165	21, 662	5, 480	18, 107	916
Arkansas.....	55, 198	2, 564	503	52, 071	20, 202	14, 939	714, 779	4, 565	698
California.....	1, 067, 373	163, 035	472, 072	432, 266	1, 195, 076	137, 245	8	302, 105	40, 947
Colorado.....	182, 809	72, 088	2, 501	108, 223	28, 341	68, 834	57, 871	57, 871	1, 628
Connecticut.....	20, 176	20, 176	18, 401	877	28, 094	1, 469	20, 941	1, 462	4, 222
Delaware.....	40, 603	589	686	39, 328	9, 484	545	8, 703	236	236
District of Columbia.....	192, 124	88, 670	67, 988	35, 466	166, 380	65, 151	85, 721	14, 522	986
Florida.....	374, 507	14, 428	138, 211	221, 868	190, 326	15, 286	105, 380	68, 795	1, 465
Georgia.....	421, 313	286, 115	27, 056	108, 142	239, 567	81, 979	16, 083	130, 553	10, 952
Hawaii.....	208, 225	93, 129	55, 625	59, 470	152, 541	36, 514	93, 423	22, 204	400
Idaho.....	25, 614	4, 479	4, 580	20, 555	3, 105	573	81	2, 451	
Illinois.....	249, 956	32, 208	131, 828	85, 920	216, 892	109, 573	42, 722	48, 574	15, 923
Indiana.....	16, 638	16, 638	3, 202	27, 865	95, 314	40, 535	47, 832	6, 685	292
Iowa.....	8, 601	1, 286	958	6, 357	4, 414	3, 396	3	43	1, 002
Kansas.....	118, 379	49, 041	3, 830	64, 008	32, 517	22, 421	802	8, 363	841
Kentucky.....	197, 347	186, 966	1, 420	2, 961	72, 825	25, 971	17, 151	9, 750	356
Louisiana.....	167, 755	95, 578	7, 230	64, 917	45, 784	25, 971	8, 713	1, 350	1, 350
Maine.....	63, 983	55, 206	5, 799	55, 206	10, 384	417	3, 557	6, 262	148
Maryland.....	257, 300	103, 643	95, 807	57, 880	303, 984	121, 031	140, 920	38, 042	3, 991
Massachusetts.....	166, 250	55, 094	16, 368	94, 788	61, 722	61, 550	1, 550	44, 066	18, 256
Michigan.....	108, 088	7, 865	5, 657	92, 566	80, 180	48, 372	1, 270	12, 723	17, 815
Minnesota.....	26, 988	4, 298	5, 809	16, 881	15, 481	7, 211	4, 062	4, 594	2, 772
Mississippi.....	115, 522	1, 533	9, 099	104, 890	47, 469	20, 998	4, 062	21, 914	405
Missouri.....	146, 667	102, 998	3, 703	39, 966	140, 606	92, 689	1, 873	41, 432	4, 070
Montana.....	51, 697	102, 712	161	53, 824	7, 763	1, 775	5, 988	5, 988	
Nebraska.....	61, 771	5, 188	2, 211	84, 538	29, 692	14, 304	1, 571	13, 713	14
Nevada.....	36, 231	693	5, 651	30, 395	18, 637	77	8, 051	9, 768	761
New Hampshire.....	35, 104	145, 492	5, 740	28, 671	61, 014	1, 861	54, 332	4, 371	450
New Jersey.....	212, 391	17, 292	11, 657	55, 332	131, 700	134, 801	32, 396	13, 783	810
New Mexico.....	116, 880	5, 917	93, 797	80, 347	38, 578	38, 578	1, 008	31, 832	8, 929
New York.....	397, 112	72, 190	33, 082	91, 620	319, 938	103, 247	114, 792	78, 671	23, 268
North Carolina.....	266, 314	46, 135	106, 980	57, 170	74, 475	23, 613	44, 728	5, 097	1, 037
North Dakota.....	70, 134	11, 151	4, 601	68, 639	6, 565	2, 984	7, 500	6, 594	83, 831
Ohio.....	119, 563			108, 751	329, 263	23, 133		214, 739	

Oklahoma.....	107,251	91,639	2,016	73,596	190,669	20,079	10,707	148,892	1,031
Oregon.....	23,255	1,109	1,673	20,473	20,444	19,064	11	843	526
Pennsylvania.....	80,066	28,979	39,883	11,804	521,405	177,276	198,107	70,485	75,477
Rhode Island.....	39,936	1,775	37,824	97,337	64,502	2,612	61,351	10	529
South Carolina.....	240,788	88,974	63,465	97,349	117,328	18,263	85,430	13,272	343
South Dakota.....	36,555	69	67	35,789	9,213	5,484	3,729	4,433	17,156
Tennessee.....	92,574	1,937	60,943	29,694	44,597	17,382	5,626	3,729	8,567
Texas.....	832,607	278,003	50,721	504,883	443,784	147,105	12,973	275,139	15,570
Utah.....	27,178	5,116	747	21,315	108,779	40,848	1,504	110,857	108
Vermont.....	1,568	519	59	990	418	220	238,490	32,651	103,002
Virginia.....	452,529	172,305	167,533	112,691	574,876	194,733	112,089	24,207	2,003
Washington.....	104,326	85,539	23,587	85,200	174,689	36,390	12	5,783	447
West Virginia.....	2,749	1,289	324	1,136	1,088	629	246	3,756	3,555
Wisconsin.....	19,693	4,073	1,385	14,235	15,398	5,814	9	122	14
Wyoming.....	24,878	228	105	24,545	3,901	15,000	15,000	15,000	15,000
Undistributed ¹	142,152	-----	142,152	-----	15,000	-----	-----	-----	-----

¹ Includes classified activities and transients.

SUPPLY SYSTEMS INVENTORIES

As stated in table 3 above, the total of "supply systems" inventories from fiscal year 1955 through fiscal year 1966, was reduced from \$51 to \$38 billion or \$13 billion. The stratification of such stocks, or breakdown into purpose for which they are held, reflects a distinct change during fiscal years 1964, 1965, and 1966. In prior years, the strata were peacetime operating stocks, mobilization reserve stock, economic and contingency retention stocks, and excess stock. These are shown in table 7 and are explained in footnotes 2 through 7.

Stratification of supply systems inventories as of June 30, 1964, and June 30, 1965, was in accordance with improved logistics guidance which called for application of assets first against requirements to support (1) approved forces; that is, Active and high-priority Reserve Forces of the 5-year force structure and financial program; and (2) general forces.

The guidance was again changed so that, as of June 30, 1966, assets are applied to approved forces, either as authorized for acquisition or for retention.

The data for these strata are not comparable with that in prior years, except in a very general way, and, therefore, have not been shown separately in the table (see footnotes) but are included in subtotal and total.

The criteria for the establishment of economic retention and contingency retention strata have not been drastically revised, although the exigencies of world situations may result in somewhat different levels being established under them. The excess strata now represents those stocks that are beyond limits of a particular service and for which screening for utilization by other elements of the Department of Defense is underway but for which final DOD disposal action has not been initiated. They are significantly less in value than those reported in prior years.

TABLE 7.—DOD supply systems inventories by inventory strata as of June 30,¹ fiscal years 1958–66

[In millions of dollars]

Total and inventory strata	1958	1959	1960	1961	1962	1963	1964	1965	1966
Total.....	46,585	44,203	41,727	40,537	40,299	39,684	38,383	36,506	37,167
Unstratified.....	2,440	3,056	2,083	1,819	1,837	1,425	2,582	2,704	3,221
Total stratified.....	44,145	41,147	39,644	38,717	38,462	38,259	35,801	33,802	33,946
Peacetime operating ²	14,538	15,306	15,657	14,722	15,001	15,379	(7)	(7)	(7)
Mobilization reserve ³	12,134	11,530	10,893	11,030	10,725	10,921	(7)	(7)	(7)
Economic retention ⁴	5,593	4,703	6,618	6,343	5,454	5,912	3,596	3,629	4,180
Contingency retention ⁵	1,050	1,611	1,361	1,246	1,040	636	1,248	1,814	1,865
Excess stocks ⁶	10,418	7,146	5,115	5,377	5,643	5,411	5,528	3,466	3,250

¹ Total inventories in this table do not include value of Navy shipboard supplies included in table 3.² Peacetime operating stock is that portion of the total quantity of an item on hand which is required to equip and train the planned peacetime forces and support the scheduled establishment through the normal appropriation and leadtime periods.³ Mobilization reserve materiel requirement: The quantity of an item required to be in the military supply system on M-day, in addition to quantities for peacetime needs, to support planned mobilization to expand the materiel pipeline, and to sustain in training, combat, or noncombat operations prescribed forces until production by industry equals consumption.⁴ Economic retention stock is that portion of the quantity in long supply which it has been determined will be retained for future peacetime issue of consumption as being more economical than future replenishment by procurement.⁵ Contingency retention stock is that portion of the quantity in long supply of an obsolete or nonstandard item for which no programed requirements exist and which normally would be considered as excess stock, but which has been determined will be retained for possible military or defense contingencies for U.S. or allied forces.⁶ Excess stock as reported herein is stock which is indicated to be above the sum of footnotes 2, 3, 4, and 5 above and for which specific determination as being within the needs of the Department of Defense has not been made or disposal action initiated.⁷ These strata are not available for 1964, 1965, and 1966 because of changes in logistics guidance. In 1965 their sum was \$24,893,000,000, divided into approved force stocks (\$23,665,000,000) and general force stocks (\$1,228,000,000). The guidance was again revised in 1966 when the sum of these two was \$24,651,000,000 allocated to approved forces as levels of acquisition (\$23,640,000,000) and retention (\$1,011,000,000).

SCOPE OF PROCUREMENT ACTIVITIES

The net value of military procurement actions amounted to \$35.7 billion in fiscal year 1966, an increase of \$11.1 billion over fiscal year 1965.

TABLE 8.—Net value of military procurement actions in the United States and possessions, fiscal years 1951–66

[In billions of dollars]

Fiscal year	Net value of military procurement actions	Fiscal year	Net value of military procurement actions	Fiscal year	Net value of military procurement actions
1951.....	31.9	1957.....	19.9	1962.....	27.8
1952.....	42.2	1958.....	22.8	1963.....	28.1
1953.....	28.4	1959.....	23.9	1964.....	27.5
1954.....	11.9	1960.....	22.5	1965.....	26.6
1955.....	15.5	1961.....	24.3	1966.....	35.7
1956.....	18.2				

Source: "Military Prime Contract Awards and Subcontract Payments or Commitments, July 1965–June 1966," Office of the Secretary of Defense.

NET VALUE OF PROCUREMENT ACTIONS BY STATES, FISCAL YEARS 1963-66 (SEE TABLES 9 AND 9A)

The percentage breakdown of military procurement actions by States and the District of Columbia shows for fiscal year 1966:

Percent of total:	Number of States	Percent of total—Continued	Number of States
15 to 20.....	1	2 to 3.....	5
5 to 10.....	5	1 to 2.....	9
4 to 5.....	1	0 to 1.....	27
3 to 4.....	3		

TABLE 9.—Net value of military procurement actions by States,¹ fiscal years 1964, 1965, and 1966

(Dollar amounts in thousands)

State	Fiscal year 1964		Fiscal year 1965		Fiscal year 1966	
	Amount	Percent	Amount	Percent	Amount	Percent
Total, United States ²	\$27,470,379	-----	\$26,631,132	-----	\$35,713,061	-----
Not distributed by State ³	3,053,272	-----	3,363,052	-----	3,999,758	-----
State totals ⁴	24,417,107	100.0	23,268,080	100.0	31,713,303	100.0
Alabama.....	190,681	.8	165,176	.7	281,549	.9
Alaska.....	101,545	.4	74,175	.3	71,666	.2
Arizona.....	173,825	.7	176,857	.8	248,228	.8
Arkansas.....	29,731	.1	39,284	.2	95,701	.3
California.....	5,100,650	21.0	5,153,639	22.1	5,813,078	18.3
Colorado.....	389,511	1.6	249,151	1.1	255,893	.8
Connecticut.....	1,126,054	4.6	1,180,111	5.1	2,051,560	6.5
Delaware.....	30,424	.1	38,239	.2	37,445	.1
District of Columbia.....	222,947	.9	247,576	1.0	328,111	1.0
Florida.....	782,591	3.2	633,332	2.7	766,855	2.4
Georgia.....	520,169	2.1	662,417	2.8	799,352	2.5
Hawaii.....	52,112	.2	72,213	.3	64,170	.2
Idaho.....	7,804	(⁵)	11,724	.1	20,004	(⁵)
Illinois.....	429,201	1.8	421,899	1.8	919,770	2.9
Indiana.....	537,940	2.2	604,925	2.6	1,068,259	3.4
Iowa.....	103,392	.4	133,951	.6	247,619	.8
Kansas.....	289,045	1.2	229,051	1.0	312,629	1.0
Kentucky.....	40,476	.2	42,749	.2	70,057	.2
Louisiana.....	181,427	.7	255,834	1.1	302,906	1.0
Maine.....	31,531	.1	68,771	.3	51,340	.2
Maryland.....	547,936	2.3	584,333	2.5	842,527	2.7
Massachusetts.....	1,032,062	4.2	1,178,729	5.1	1,335,952	4.2
Michigan.....	591,290	2.4	532,897	2.3	918,426	2.9
Minnesota.....	217,941	.9	259,500	1.1	497,994	1.6
Mississippi.....	155,911	.6	152,188	.7	162,305	.5
Missouri.....	1,349,071	5.5	1,060,781	4.6	1,112,665	3.5
Montana.....	16,422	.1	69,375	.3	13,779	(⁵)
Nebraska.....	33,921	.1	42,708	.2	80,478	.3
Nevada.....	6,361	(⁵)	19,142	.1	32,023	.1
New Hampshire.....	64,857	.3	52,400	.2	109,591	.3
New Jersey.....	917,561	3.8	820,309	3.5	1,090,122	3.4
New Mexico.....	71,486	.3	84,137	.4	86,230	.3
New York.....	2,496,438	10.2	2,229,473	9.6	2,819,153	8.9
North Carolina.....	273,516	1.1	288,408	1.2	449,331	1.4
North Dakota.....	192,025	.8	48,997	.2	83,113	.3
Ohio.....	1,028,946	4.2	863,113	3.7	1,588,955	5.0
Oklahoma.....	122,489	.5	119,803	.5	158,492	.5
Oregon.....	29,104	.1	39,624	.2	89,953	.3
Pennsylvania.....	883,065	3.6	958,811	4.2	1,665,087	5.3
Rhode Island.....	38,173	.2	86,323	.4	131,722	.4
South Carolina.....	51,621	.2	81,580	.4	176,424	.6
South Dakota.....	23,303	.1	21,062	.1	23,315	.1
Tennessee.....	193,564	.8	197,283	.8	502,168	1.6
Texas.....	1,294,431	5.3	1,446,769	6.2	2,291,454	7.2
Utah.....	340,040	1.4	191,713	.8	169,681	.5
Vermont.....	14,012	.1	32,202	.1	81,066	.3
Virginia.....	690,852	2.8	469,097	2.0	425,487	1.3
Washington.....	1,085,696	4.5	545,607	2.3	444,368	1.4
West Virginia.....	87,827	.4	90,312	.4	149,300	.5
Wisconsin.....	177,217	.7	203,003	.9	364,654	1.1
Wyoming.....	49,408	.2	7,867	(⁵)	11,112	(⁵)

¹ See "Notes on Coverage."

² Includes all contracts awarded for work performance in the United States. The United States includes the 50 States, the District of Columbia, U.S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the United States, but does not include occupied Japanese islands and trust territories.

³ Includes contracts of less than \$10,000, all contracts awarded for work performance in the Commonwealth of Puerto Rico, U.S. possessions, and other areas subject to the complete sovereignty of the United States, contracts which are in a classified location, and any intragovernmental contracts entered into overseas.

⁴ Net value of contracts of \$10,000 or more for work in each State and the District of Columbia.

⁵ Less than 0.05 percent.

⁶ Civil functions of the Army Corps of Engineers for flood control and rivers and harbors work. Civil functions data are shown separately, and are not included in military functions tabulations.

⁷ Revised.

NOTES ON COVERAGE

It is emphasized that data on prime contracts by State do not provide any direct indication as to the State in which the actual production work is done. For the majority of contracts with manufacturers, the data reflect the location of the plant where the product will be finally processed and assembled. If processing or assembly is to be performed in more than 1 plant of a prime contractor, the location shown is the plant where the largest dollar amount of work will take place. Construction contracts are shown for the State where the construction is to be performed. For purchases from wholesale or other distribution firms, the location is the address of the contractor's place of business. For service contracts, the location is generally the place where the service is performed, but for transportation and communications services the home office address is frequently used.

More important is the fact that the reports refer to prime contracts only, and cannot in any way reflect the distribution of the very substantial amount of material and component fabrication and other subcontract work that may be done outside the State where final assembly or delivery takes place.

The report includes definitive contracts, and funded portions of letter contracts and letters of intent, job orders, task orders, and purchase orders on industrial firms, and also includes interdepartmental purchases, made from or through other governmental agencies, such as those made through the General Services Administration. The State data include upward or downward revisions and adjustments of \$10,000 or more, such as cancellations, price changes, supplemental agreements, amendments, etc.

The estimated amounts of indefinite delivery, open-end or call-type contracts for petroleum are included in the report. Except for petroleum contracts, the report does not include indefinite delivery, open-end, or call-type contracts as such, but does include specific purchase or delivery orders of \$10,000 or more which are placed against these contracts. Also excluded from the report are project orders; that is, production orders; issued to Government-owned-and-operated facilities such as Navy shipyards. However, the report includes the contracts placed with industry by the Government-operated facility to complete the production order.

TABLE 9(a).—*Net value of military procurement by States, by percent of total, fiscal year 1966*

In- verse rank	State	Per- cent	Total	In- verse rank	State	Per- cent	Total
1	Wyoming.....	(1)	-----	27	Alabama.....	0.9	9.5
2	Idaho.....	(1)	-----	28	District of Columbia.....	1.0	10.5
3	Montana.....	(1)	-----	29	Kansas.....	1.0	11.5
4	Delaware.....	0.1	0.1	30	Louisiana.....	1.0	12.5
5	Nevada.....	.1	.2	31	Wisconsin.....	1.1	13.6
6	South Dakota.....	.1	.3	32	Virginia.....	1.3	14.9
7	Alaska.....	.2	.5	33	North Carolina.....	1.4	16.3
8	Hawaii.....	.2	.7	34	Washington.....	1.4	17.7
9	Kentucky.....	.2	.9	35	Minnesota.....	1.6	19.3
10	Maine.....	.2	1.1	36	Tennessee.....	1.6	20.9
11	Arkansas.....	.3	1.4	37	Florida.....	2.4	23.3
12	Nebraska.....	.3	1.7	38	Georgia.....	2.5	25.8
13	New Hampshire.....	.3	2.0	39	Maryland.....	2.7	28.5
14	New Mexico.....	.3	2.3	40	Illinois.....	2.9	31.4
15	North Dakota.....	.3	2.6	41	Michigan.....	2.9	34.3
16	Oregon.....	.3	2.9	42	Indiana.....	3.4	37.7
17	Vermont.....	.3	3.2	43	New Jersey.....	3.4	41.1
18	Rhode Island.....	.4	3.6	44	Missouri.....	3.5	44.6
19	Mississippi.....	.5	4.1	45	Massachusetts.....	4.2	48.8
20	Oklahoma.....	.5	4.6	46	Ohio.....	5.0	53.8
21	Utah.....	.5	5.1	47	Pennsylvania.....	5.3	59.1
22	West Virginia.....	.5	5.6	48	Connecticut.....	6.5	65.6
23	South Carolina.....	.6	6.2	49	Texas.....	7.2	72.8
24	Arizona.....	.8	7.0	50	New York.....	8.9	81.7
25	Colorado.....	.8	7.8	51	California.....	18.3	100.0
26	Iowa.....	0.8	8.6				

¹ Less than 0.05 percent.

ONE-HUNDRED COMPANIES AND THEIR SUBSIDIARY CORPORATIONS LISTED ACCORDING TO NET VALUE OF MILITARY PRIME CONTRACT AWARDS

Fiscal year 1966 (July 1965–June 1966)

The 100 companies which together with their subsidiaries received the largest dollar volume of military prime contracts of \$10,000 or more in fiscal year 1966 accounted for 63.8 percent of the U.S. total. This was 5.1 percentage points below the 68.9 percent obtained by the top 100 companies in fiscal year 1965, and was the lowest percentage for the 100 top companies since reporting was initiated in fiscal year 1957. The table below shows that the first 25 companies received 5.2 percent less than in fiscal year 1965 with a decrease of 4.4 percent occurring in the first five companies.

Percent of U.S. total

Companies	Fiscal year 1960	Fiscal year 1961	Fiscal year 1962	Fiscal year 1963	Fiscal year 1964	Fiscal year 1965	Fiscal year 1966
1st.....	6.0	6.5	5.6	5.9	5.8	7.1	4.6
2d.....	5.1	5.2	4.7	5.2	5.4	4.9	3.5
3d.....	4.8	5.2	4.4	4.1	4.6	3.5	3.4
4th.....	4.6	4.1	4.0	4.0	4.1	3.4	3.4
5th.....	4.3	3.8	3.8	4.0	3.9	3.1	2.7
1 to 5.....	24.8	24.8	22.5	23.2	23.8	22.0	17.6
6 to 10.....	11.3	11.8	11.1	10.9	12.0	10.2	9.0
11 to 25.....	17.4	18.2	17.2	17.8	17.1	16.0	16.4
1 to 25.....	53.5	54.8	50.8	51.9	52.9	48.2	43.0
26 to 50.....	11.3	11.0	12.6	13.7	12.9	13.0	12.1
51 to 75.....	5.4	5.5	6.0	5.5	5.1	5.2	5.4
76 to 100.....	3.2	2.9	2.9	2.8	2.5	2.5	3.3
1 to 100.....	73.4	74.2	72.3	73.9	73.4	68.9	63.8

In fiscal year 1966, awards to U.S. companies for work at home and overseas increased 38.7 percent to \$33,532.6 million and the 100 company total increased 28.4 percent to \$21,400.8 million. The value of \$40.2 million for the company in 100th position on the list for the current fiscal year is \$16 million higher than the 100th company figure in fiscal year 1965.

As indicated above, the rate of increase in fiscal year 1966 for awards to the 100 companies lagged 10 percent behind that for total awards. At the same time small business firms increased their share of the total from 19.6 percent in fiscal year 1965 to 21.4 percent in fiscal year 1966.

The list for fiscal year 1966 contains 23 companies which did not appear on the fiscal year 1965 list. Of the new names, 10 appear between 51st and 75th positions and 12 between 76th and 100th positions. One of the new names, Raymond-Morrison-Brown-Jones, a joint venture with contract awards totaling \$547.9 million is in ninth position.

There were two major corporate changes affecting the list during fiscal year 1966. Continental Motors Corp., which appeared on both the fiscal year 1964 and 1965 lists, was acquired by Ryan Aeronautical Co. as a subsidiary. Republic Aviation Corp., also on the list for the previous 2 fiscal years, was acquired and merged into the operations of Fairchild Hiller Corp. In addition, there were two corporate name changes during fiscal year 1966 as follows: Hercules Powder Co. to Hercules, Inc., and Socony Mobil Oil Co. to Mobil Oil Corp.

The contract work of many of the companies in fiscal year 1966 involved more than one major procurement category. However, each company is assigned to the procurement category in which it has the largest dollar volume of awards. As the result of large increases in certain types of procurement in fiscal year 1966, the table below shows companies in four new categories as follows: textiles and clothing, construction equipment, weapons and building supplies. The largest increase in number of companies occurred in ammunition, which had 13 more companies in fiscal year 1966 than in fiscal year 1965. The largest decreases were in missiles and petroleum, each having five fewer companies than in the previous fiscal year.

Number of companies

Procurement category	Fiscal year 1965	Fiscal year 1966	Change
Total.....	100	100	
Aircraft.....	21	19	-2
Missiles.....	18	13	-5
Ships.....	6	3	-3
Tank-automotive.....	8	9	+1
Weapons.....	0	1	+1
Ammunition.....	7	20	+13
Electronics.....	16	18	+2
Services.....	7	5	-2
Construction.....	4	1	-3
Photographic equipment and supplies.....	2	0	-2
Petroleum.....	11	6	-5
Textiles and clothing.....	0	2	+2
Construction equipment.....	0	2	+2
Building supplies.....	0	1	+1

The four nonprofit contractors (see Index) listed for fiscal year 1966 represent a decrease of two from the number on the list for the preceding fiscal year. For the most part, these nonprofit contractors provide research, development, and training services in the missile-space and electronics programs.

Four companies received prime contract awards of more than \$1 billion each in fiscal year 1966, compared to two companies in fiscal year 1965. These companies and a brief description of their more important work are as follows:

Lockheed Aircraft Corp. leads the list for the fifth consecutive year with \$1,531 million, or 4.6 percent of the total. This is a decrease of \$184 million in value and 2.5 percentage points from fiscal year 1965. The aircraft contracts of this company include the C-5A heavy logistics jet carrier, C-141A Starlifter jet cargo transport, C-130E Hercules turboprop jet transport, and the P3B Orion patrol bomber. It is the principal prime contractor for the Polaris and Poseidon missiles, is an important contractor for military space vehicles, and performs research in conjunction with the satellite control network. The company and its subsidiaries also receive contracts for shipbuilding and electronics.

General Electric Co., having \$1,187 million in awards and 3.5 percent of the total, advanced to second place in fiscal year 1966 from fourth place in fiscal year 1965. It received substantial contracts for the production of aircraft engines. Ordnance contracts were for the production of 7.62-millimeter machineguns, 20-millimeter cannon, and guidance and control systems for missiles. This company also received large contracts for electronics and communications equipment and nuclear propulsion systems for ships.

The following two companies in third and fourth positions have a difference of less than \$3 million in their total awards.

United Aircraft Corp., whose contracts totaled \$1,138.7 million (3.4 percent), ranks third. This compares with a contract value of \$632.1 million and sixth position in fiscal year 1965. The prime contract work of the company is principally for the production of aircraft engines. Contracts for aircraft were for the production of helicopters. In addition to these awards, the company received smaller contracts for ordnance items and for propellers.

General Dynamics Corp. received awards amounting to \$1,136 million which represented 3.4 percent of the total and is in fourth place. The value compares to \$1,178.6 million in fiscal year 1965. This company received contracts for aircraft, missiles, and ships. The aircraft contracts are largely for the production of F-111 fighters; those for ships include repair and alteration of various types of vessels and new construction of landing craft and submarine tenders; and the missile-space contracts involve the development or production of Atlas, Redeye, Tartar, and Terrier missiles, and boosters for the space program.

Index of 100 parent companies which with their subsidiaries received the largest dollar volume of military prime contract awards in fiscal year 1966

Rank	Parent company	Rank	Parent company
58	Aerospace Corp. ¹	34	International Business Machines Corp.
66	American Electric, Inc.	60	International Harvester Co.
71	American Machine & Foundry Co.	29	International Telephone & Telegraph Corp.
88	American Manufacturing Co. of Texas	81	Johns Hopkins University ¹
7	American Telephone & Telegraph Co.	13	Kaiser Industries Corp.
54	Asiatic Petroleum Corp.	49	Lear-Siegler, Inc.
90	Atlantic Research Corp.	22	Ling-Temco-Vought, Inc.
12	Avco Corp.	30	Litton Industries, Inc.
23	Bendix Corp.	1	Lockheed Aircraft Corp.
52	Bethlehem Steel Corp.	56	Magnavox Co.
5	Boeing Co.	18	Martin Marietta Corp.
99	Borg-Warner Corp.	78	Massachusetts Institute of Technology ¹
97	Bowen-McLaughlin-York, Inc.	6	McDonnell Aircraft Corp.
80	Burlington Industries, Inc.	50	Mobil Oil Corp.
95	Burroughs Corp.	72	Motorola, Inc.
82	Caterpillar Tractor Co.	85	National Presto Industries, Inc.
67	Chamberlain Corp.	77	Newport News Shipbuilding & Dry Dock Co.
39	Chrysler Corp.	45	Norris-Thermador Corp.
91	Clark Equipment Co.	10	North American Aviation, Inc.
27	Collins Radio Co.	25	Northrop Corp.
55	Colt Industries, Inc.	35	Olin Mathieson Chemical Corp.
70	Condec Corp.	36	Pan American World Airways, Inc.
100	Continental Oil Co.	28	Radio Corp. of America
93	Control Data Corp.	9	Raymond-Morrison-Brown-Jones ²
53	Curtiss-Wright Corp.	16	Raytheon Co.
74	Day & Zimmerman, Inc.	32	Ryan Aeronautical Co.
24	Douglas Aircraft Co.	61	Sanders Associates, Inc.
98	Dow Chemical Co.	47	Signal Oil & Gas Co.
38	Du Pont (E.I.) de Nemours & Co.	15	Sperry Rand Corp.
51	Eastman Kodak Co.	40	Standard Oil Co. (California)
89	Emerson Electric Co.	31	Standard Oil Co. (New Jersey)
37	F M C Corp.	62	Stevens (J. P.) & Co., Inc.
59	Fairchild Hiller Corp.	75	Sverdrup & Parcel, Inc.
63	Firestone Tire & Rubber Co.	94	System Development Corp. ¹
87	Flying Tiger Line, Inc.	48	T R W, Inc.
14	Ford Motor Co.	68	Teledyne, Inc.
4	General Dynamics Corp.	46	Texaco, Inc.
2	General Electric Co.	84	Texas Instruments, Inc.
11	General Motors Corp.	8	Textron, Inc.
43	General Precision Equipment Corp.	44	Thiokol Chemical Corp.
33	General Telephone & Electronics Corp.	76	Union Carbide Corp.
83	General Time Corp.	3	United Aircraft Corp.
20	General Tire & Rubber Co.	64	United States Rubber Co.
41	Goodyear Tire & Rubber Co.	65	United States Steel Corp.
21	Grumman Aircraft Engineering Corp.	92	Universal American Corp.
57	Harvey Aluminum, Inc.	79	Vitro Corp. of America
96	Hayes International Corp.	73	Western Union Telegraph Co.
42	Hercules, Inc.	86	Westinghouse Air Brake Co.
26	Honeywell, Inc.	17	Westinghouse Electric Corp.
19	Hughes Aircraft Co.		
69	Hupp Corp.		

¹ Nonprofit contractors.

² Joint venture.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
	U.S. total ¹	\$33,532.6	100.0	100.0
	Total, 100 companies and their subsidiaries ²	21,400.8	63.8	63.8
1	Lockheed Aircraft Corp.....	1,525.6		
	Lockheed Shipbuilding and Construction Co.....	5.4		
	Total.....	1,531.0	4.6	4.6
2	General Electric Co.....	1,187.0	3.5	8.1
3	United Aircraft Corp.....	1,138.7	3.4	11.5
4	General Dynamics Corp.....	1,133.3		
	Stromberg-Carlson Corp.....	2.6		
	United Electric Coal Co.....	0.1		
	Total.....	1,136.0	3.4	14.9
5	Boeing Co.....	914.5	2.7	17.6
6	McDonnell Aircraft Corp.....	692.3		
	Conductron Corp.....	7.8		
	Hycon Manufacturing Co.....	17.5		
	Tridea Electronics, Inc.....	4.6		
	Total.....	722.2	2.2	19.8
7	American Telephone and Telegraph Co.....	153.2		
	Bell Telephone Co. of Pennsylvania.....	(³)		
	Chesapeake and Potomac Telephone Co.....	7.3		
	Mountain States Telephone and Telegraph Co.....	1.6		
	New England Telephone and Telegraph Co.....	.6		
	New Jersey Bell Telephone Co.....	.4		
	New York Telephone Co.....	.2		
	Northwestern Bell Telephone Co.....	.4		
	Ohio Bell Telephone Co.....	.5		
	Pacific Northwest Bell Telephone Co.....	.2		
	Pacific Telephone and Telegraph Co.....	.6		
	Southern Bell Telephone and Telegraph Co.....	2.5		
	Southwestern Bell Telephone Co.....	.9		
	Teletype Corp.....	18.0		
	Western Electric Co., Inc.....	485.7		
	Total.....	672.1	2.0	21.8
	Textron, Inc.....	15.4		
	Accessory Products Corp.....	(³)		
	Bell Aerospace Corp.....	532.3		
	Cleveland Metal Abrasive Co.....	.1		
	Dalmo Victor Co.....	(³)		
	Durham Manufacturing Co.....	(³)		
	Erie Tool Works.....	.9		
	Jones and Lamson Machine Co.....	(³)		
	Nuclear Metals, Inc.....	(³)		
	Sheaffer (W. A.) Pen Co.....	(³)		
	Textron Electronics, Inc.....	1.5		
	Textron Oregon, Inc.....	4.2		
	Townsend Co.....	.4		
	Total.....	554.8	1.6	23.4
9	Raymond International, Inc.; Morrison-Knudsen Co., Inc.; Brown & Root, Inc.; and J. A. Jones Construction Co.....	547.9	1.6	25.0
10	North American Aviation, Inc.....	520.4	1.6	26.6
11	General Motors Corp.....	508.0	1.5	28.1
12	AVCO Corp.....	506.0	1.5	29.6
13	Kaiser Industries Corp.....	1.0		
	Kaiser Aerospace & Electronics Corp.....	3.9		
	Kaiser Jeep Corp.....	358.4		
	Kaiser Steel Corp.....	42.7		
	National Steel & Shipbuilding Co.....	35.4		
	Total.....	441.4	1.3	30.9
14	Ford Motor Co.....	91.7		
	Philco Corp.....	347.9		
	Total.....	439.6	1.3	32.2
15	Sperry Rand Corp.....	426.8	1.3	33.5

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
16	Raytheon Co.....	\$356.7		
	Amana Refrigeration, Inc.....	(³)		
	Dage-Bell Corp.....	.2		
	Machlett Laboratories, Inc.....	10.7		
	Micro State Electronics Corp.....	.4		
	Penta Laboratories, Inc.....	.5		
	Total.....	368.5	1.1	34.6
17	Westinghouse Electric Corp.....	343.1		
	Hagan Controls Corp.....	1		
	Thermo King Corp.....	5.5		
	Total.....	348.7	1.1	35.7
18	Martin-Marietta Corp.....	316.8		
	Bunker-Ramo Corp.....	20.6		
	Bunker-Ramo Eastern Technical Center, Inc.....	.4		
	Total.....	337.8	1.0	36.7
19	Hughes Aircraft Co.....	336.6	1.0	37.7
20	General Tire & Rubber Co.....	12.6		
	Aerojet-Delft Corp.....	.8		
	Aerojet-General Corp.....	286.5		
	Aerojet-General Nucleonics.....	1.0		
	Batesville Manufacturing Co.....	18.4		
	Fleetwood Corp.....	(³)		
	General Tire International Co.....	0.2		
	Space Electronics Corp.....	(³)		
	Space-General Corp.....	7.8		
	Total.....	327.3	1.0	38.7
21	Gruman Aircraft Engineering Corp.....	322.9	1.0	39.7
22	Ling-Temco-Vought, Inc.....	259.0		
	Continental Electronics Manufacturing Co.....	5.9		
	Continental Electronics Systems, Inc.....	.5		
	Kentron Hawaii, Ltd.....	4.9		
	LTV Electrosystems, Inc.....	39.2		
	LTV Ling Altec, Inc.....	.3		
	Okonite Co. (The).....	1.0		
	Total.....	310.8	.9	40.6
23	Bendix Corp.....	276.1		
	Beck-Lee Corp.....	(³)		
	Bendix Field Engineering Corp.....	4.7		
	Bendix-Westinghouse Automotive Air Brake Co.....	.4		
	Dage Electric Co., Inc.....	(³)		
	Microwave Devices, Inc.....	(³)		
	Sheffield Corp.....	.6		
	Total.....	281.8	.8	41.4
24	Douglas Aircraft Co.....	278.9	.8	42.2
25	Northrop Corp.....	182.7		
	Northrop Carolina, Inc.....	.3		
	Page Communications Engineers, Inc.....	93.0		
	Total.....	276.0	.8	43.0
26	Honeywell, Inc.....	250.6	.8	43.8
27	Collins Radio Co.....	245.3	.7	44.5
28	Radio Corp. of America.....	242.1		
	RCA Defense Electronics Corp.....	.3		
	Total.....	242.4	.7	45.2
29	International Telephone & Telegraph Corp.....	120.3		
	Barton Instrument Corp.....	.1		
	Documat, Inc.....	.4		
	Federal Electric Corp.....	57.6		
	ITT Gilfillan, Inc.....	39.2		
	ITT Technical Services, Inc.....	1.5		
	ITT Terryphone Corp.....	.2		
	Jennings Radio Manufacturing Corp.....	.5		
	Total.....	219.8	.7	45.9

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
30	Litton Industries, Inc.	\$13.2		
	Airtron, Inc.	.1		
	Analogue Controls, Inc.	(2)		
	Clifton Precision Products Co., Inc.	.2		
	Ingalls Shipbuilding Corp.	46.9		
	Litton Precision Products, Inc.	6.6		
	Litton Systems, Inc.	152.0		
	Mellonics Systems Development, Inc.	.1		
	Monroe Calculating Machine Co., Inc.	.1		
	Monroe Intl., Inc.	.1		
	P S Corp.	(3)		
	U.S. Engineering Co., Inc.	.1		
	Total	219.4	0.7	46.6
31	Standard Oil Co. (New Jersey)	0		
	American Cryogenics, Inc.	1.4		
	Esso International, Inc.	129.3		
	Esso Research & Engineering Co.	1.5		
	Esso Standard Eastern, Inc.	17.2		
	Esso Standard Oil Co. (Puerto Rico)	1.2		
	Humble Oil & Refining Co.	63.4		
	Total	214.0	.6	47.2
32	Ryan Aeronautical Co.	69.7		
	Continental Aviation and Engineering Corp.	29.5		
	Continental Motors Corp.	98.6		
	Wisconsin Motor Corp.	1.8		
	Total	199.6	.6	47.8
33	General Telephone & Electronics Corp.	0		
	Automatic Electric Co.	5.6		
	Automatic Electric Sales Corp.	5.1		
	California Water & Tel. Co.	.1		
	General Telephone & Electronics Laboratories, Inc.	.1		
	General Telephone Co. of Florida	(3)		
	General Telephone Co. of Puerto Rico	(3)		
	General Telephone Co. of the Southeast	.1		
	Lenkurt Electric Co., Inc.	4.1		
	Sylvania Electric Products, Inc.	181.3		
	West Coast Telephone Co.	(3)		
	Total	196.4	.6	48.4
34	International Business Machines Corp.	180.8		
	Science Research Associates	.1		
	Service Bureau Corp.	.7		
	Total	181.6	.6	49.0
35	Olin Mathieson Chemical Corp.	173.0	.5	49.5
36	Pan American World Airways, Inc.	170.0		
	Pan American Grace Airways	(2)		
	Total	170.0	.5	50.0
37	FMC Corp.	162.5		
	Gunderson Bros. Engineering Corp.	.1		
	Total	162.6	.5	50.5
38	Du Pont (E. I.) de Nemours & Co.	20.4		
	Remington Arms Co., Inc.	140.7		
	Total	161.1	.5	51.0
39	Chrysler Corp.	150.2	.4	51.4

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
40	Standard Oil Co. (California).....	\$84.1		
	California Oil Co.....	.8		
	Caltex Oil Products Co. ⁴	39.7		
	Caltex Philippines, Inc. ⁴	.1		
	Chevron Asphalt Co.....	.1		
	Chevron Chemical Co.....	.3		
	Chevron Oil Co.....	(³) .3		
	Community Oil Co., Inc.....			
	Hoffman Fuel Co., Inc.....	(³) .3		
	Independent Gasoline & Oil Co. of Rochester.....	(³)		
	Standard Oil Co. of Kentucky.....	10.9		
	Standard Oil Co. of Texas.....	4.8		
	Total.....	141.1	0.4	51.8
41	Goodyear Tire & Rubber Co.....	50.9		
	Goodyear Aerospace Corp.....	78.5		
	Goodyear International Co.....	.1		
	Kelly-Springfield Tire Co.....	(³) .1		
	Lee Tire & Rubber Co.....	.1		
	Motor Wheel Corp.....	.9		
	Total.....	130.5	.4	52.2
42	Hercules, Inc.....	118.6		
	Havag Industries, Inc.....	1.3		
	MHD Research, Inc.....	.2		
	Total.....	120.1	.4	52.6
43	General Precision Equipment Corp.....	0		
	Controls Co. of America.....	.3		
	General Precision Decca Systems, Inc.....	(³)		
	General Precision, Inc.....	108.1		
	Graflex, Inc.....	1.3		
	National Theatre Supply Co.....	(³)		
	Strong Electric Corp.....	1.8		
	Tele-Signal Corp.....	5.9		
	Total.....	117.4	.4	53.0
44	Thiokol Chemical Corp.....	110.7	.3	53.3
45	Norris-Thermador Corp.....	110.0		
	Fyr-Fyter Co.....	.6		
	Total.....	110.6	.3	53.6
46	Texaco, Inc.....	21.6		
	Caltex Oil Products Co. ⁴	39.7		
	Caltex Philippines, Inc. ⁴	.1		
	Jefferson Chemical Co., Inc.....	.4		
	Paragon Oil Co.....	1.1		
	Texaco Caribbean, Inc.....	.1		
	Texaco Experiment, Inc.....	3.2		
	Texaco Export, Inc.....	38.3		
	Texaco Puerto Rico, Inc.....	.4		
	Texaco Trinidad, Inc.....	.1		
	White Fuel Co., Inc.....	.7		
	Total.....	105.7	.3	53.9
47	Signal Oil & Gas Co.....	5.9		
	Garrett Corp.....	97.9		
	Southland Oil Corp.....	.5		
	Space Petroleum Corp.....	1.1		
	Total.....	105.4	.3	54.2
48	TRW, Inc.....	103.6	.3	54.5
49	Lear-Siegler, Inc.....	89.0		
	American Avitron, Inc.....	.4		
	Astrek Instrument Corp.....	.4		
	Cimron Corp.....	.1		
	Hokanson, (C.G.) Co., Inc.....	.6		
	Lear-Siegler Service, Inc.....	7.5		
	Total.....	98.0	.3	54.8

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
50	Mobil Oil Corp.....	\$97.7	0.3	55.1
51	Eastman Kodak Co.....	94.2		
	Eastman Kodak Stores, Inc.....	1.6		
	Recordak Corp.....	.7		
	Total.....	96.5	.3	55.4
52	Bethlehem Steel Corp.....	89.9		
	Bethlehem Steel Export Corp.....	.9		
	Calmar Steamship Corp.....	1.3		
	Total.....	92.1	.3	55.7
53	Curtiss-Wright Corp.....	91.1	.3	56.0
54	Asiatic Petroleum Corp.....	88.0	.3	56.3
55	Colt Industries, Inc.....	4.5		
	Chandler Evans, Inc.....	12.1		
	Colt's Inc.....	.1		
	Colt's Patent Fire Arms Manufacturing Co., Inc.....	63.4		
	Fairbanks Morse, Inc.....	4.6		
	Pratt & Whitney, Inc.....	1.9		
	Total.....	86.6	.2	56.5
56	Magnavox Co.....	83.5	.2	56.7
57	Harvey Aluminum, Inc.....	32.6		
	Harvey Aluminum Sales, Inc.....	49.8		
	Total.....	82.4	.2	56.9
58	Aerospace Corp.....	80.4	.2	57.1
59	Fairchild Hiller Corp.....	80.1	.2	57.3
60	International Harvester Co.....	73.1		
	Hough (Frank G.) Co.....	1.7		
	MacLeod & Co.....	2.8		
	Total.....	77.6	.2	57.5
61	Sanders Associates, Inc.....	77.1	.2	57.7
62	Stevens (J. P.) & Co., Inc.....	75.8	.2	57.9
63	Firestone Tire & Rubber Co.....	73.9		
	Dayton Tire & Rubber Co.....	.6		
	Total.....	74.5	.2	58.1
64	United States Rubber Co.....	74.5		
	Masland Dura-leather Co.....	(3)		
	United States Rubber International Corp.....	(3)		
	Total.....	74.5	.2	58.3
65	United States Steel Corp.....	69.5		
	Reactive Metals, Inc.....	(3)		
	Total.....	69.5	.2	58.5
66	American Electric, Inc.....	68.6	.2	58.7
67	Chamberlain Corp.....	67.4	.2	58.9
68	Teledyne, Inc.....	62.3	.2	59.1
69	Hupp Corp.....	61.6	.2	59.3
70	Condec Corp.....	56.6		
	Consolidated Avionics Corp.....	(3)		
	Consolidated Controls Corp.....	.4		
	Total.....	57.0	.2	59.5
71	American Machine & Foundry Co.....	55.4		
	Cuno Engineering Corp.....	.7		
	Voit (W. J.) Rubber Corp.....	.2		
	Total.....	56.3	.2	59.7

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
72	Motorola, Inc. Motorola Communications & Electronics, Inc. Motorola Overseas Corp.	\$50.0 5.0 (³)		
	Total	55.0	0.2	59.9
73	Western Union Telegraph Co.	54.9	.2	60.1
74	Day & Zimmerman, Inc.	54.1	.2	60.3
75	Sverdrup & Parcel, Inc. ARO, Inc.	(³) 52.3		
	Total	52.3	.2	60.5
76	Union Carbide Corp. Englander Co., Inc. Korad Corp. Ocean Systems, Inc. Union Carbide Internat., Inc.	48.5 .1 1.1 2.1 (³)		
	Total	51.8	.2	60.7
77	Newport News Shipbuilding & Dry Dock Co.	51.5	.2	60.9
78	Massachusetts Institute of Technology	50.7	.2	61.1
79	Vitro Corp. of America Vitro Minerals & Mining Corp.	49.3 1.2		
	Total	50.5	.2	61.3
80	Burlington Industries, Inc. Cleveland Woolens Erwin Mills, Inc. Klopman Mills, Inc.	36.4 2.4 11.7 (³)		
	Total	50.5	.2	61.5
81	Johns Hopkins University	50.5	.2	61.7
82	Caterpillar Tractor Co. Towmotor Corp.	47.0 2.5		
	Total	49.5	.2	61.9
83	General Time Corp.	48.0	.2	62.1
84	Texas Instruments, Inc. Metals & Controls, Inc.	47.2 (³)		
	Total	47.2	.1	62.2
85	National Presto Industries, Inc.	45.5	.1	62.3
86	Westinghouse Air Brake Co. Failing (George E.) Co. Le Tourneau-Westinghouse Co. Melpar, Inc. Wilcox Electric Co., Inc.	1.2 .3 16.2 18.0 8.3		
	Total	44.0	.1	62.4
87	Flying Tiger Line, Inc.	43.6	.1	62.5
88	American Manufacturing Co. of Texas	43.4	.1	62.6
89	Emerson Electric Co. Rantec Corp.	42.8 .1		
	Total	42.9	.1	62.7
90	Atlantic Research Corp. Northeastern Engineering, Inc.	41.7 .1		
	Total	41.8	.1	62.8
91	Clark Equipment Co.	41.7	.1	62.9
92	Universal American Corp. Amron Corp. Von Kohn-Uiversal Corp.	1.2 40.4 (³)		
	Total	41.6	.1	63.0

See footnotes at end of table, p. 48.

100 companies and their subsidiaries listed according to net value of military prime contract awards, fiscal year 1966 (July 1, 1965, to June 30, 1966)—Continued

Rank	Companies	Millions of dollars	Percent of U.S. total	Cumulative percent of U.S. total
93	Control Data Corp.	\$35.8		
	Control Corp.	.1		
	Data Display, Inc.	(²)		
	Datatrol Corp.	.3		
	Rabinow Electronics, Inc.	.2		
	TRG, Inc.	4.8		
	Total ¹	41.2	0.1	63.1
94	System Development Corp.	40.7	.1	63.2
95	Burroughs Corp.	40.4		
	Burroughs Control Corp.	.3		
	Total ¹	40.7	.1	63.3
96	Hayes International Corp.	40.7	.1	63.4
97	Bowen-McLaughlin-York, Inc.	40.5	.1	63.5
98	Dow Chemical Co.	39.6		
	Dow Corning Corp.	.6		
	Total ¹	40.2	.1	63.6
99	Borg-Warner Corp.	34.4		
	Morse Chain Co.	(²)		
	York Corp.	5.8		
	Total ¹	40.2	.1	63.7
100	Continental Oil Co.	32.3		
	American Agricultural Chemical Co.	(²)		
	Douglas Oil Co. of Calif.	6.8		
	Western Oil & Fuel Co.	1.1		
	Total ¹	40.2	.1	63.8

¹ Net value of new procurement actions minus cancellations, terminations, and other credit transactions. The data include debit and credit procurement actions of \$10,000 or more, under military supply, service, and construction contracts for work in the United States plus awards to listed companies and other U.S. companies for work overseas.

Procurement actions include definitive contracts, the obligated portions of letter contracts, purchase orders, job orders, task orders, delivery orders, and any other orders against existing contracts. The data do not include that part of indefinite quantity contracts that have not been translated into specific orders on business firms, nor do they include purchase commitments or pending cancellations that have not yet become mutually binding agreements between the Government and the company.

² The assignment of subsidiaries to parent companies is based on stock ownership of 50 percent or more by the parent company, as indicated by data published in standard industrial reference sources. The company totals do not include contracts made by other U.S. Government agencies and financed with Department of Defense funds, or contracts awarded in foreign nations through their respective governments. The company names and corporate structures are those in effect as of June 30, 1966. Only those subsidiaries are shown for which procurement actions have been reported.

³ Less than \$50,000.

⁴ Stockownership is equally divided between Standard Oil Co. of California and Texaco, Inc.; half of the total of military awards is shown under each of the parent companies.

NEGOTIATED AND ADVERTISED PROCUREMENT ACTIONS

Negotiated procurements for fiscal year 1966 were 85 percent of total awards with business firms in the United States, up 3 percent from the previous year. Significantly, the DOD states that when items can be procured competitively the savings are about 25 percent.

TABLE 10.—*Net value of military procurement actions, with business firms for work in the United States, classified by method of procurement, fiscal years 1951-66*

Fiscal year	Total net value (millions)	Formally advertised procurement		Negotiated procurement	
		Millions	Percent	Millions	Percent
1951-----	\$30,823	\$3,720	12.1	\$27,103	87.9
1952-----	41,482	4,479	10.8	37,003	89.2
1953-----	27,822	3,089	11.1	24,733	88.9
1954-----	11,448	1,789	15.6	9,659	84.4
1955-----	14,930	2,386	16.0	12,544	84.0
1956-----	17,750	2,815	15.9	14,935	84.1
1957-----	19,133	3,321	17.4	15,812	82.6
1958-----	21,827	3,115	14.3	18,712	85.7
1959-----	22,744	3,089	13.6	19,655	86.4
1960-----	21,302	2,978	14.0	18,324	86.0
1961-----	22,992	2,770	12.0	20,222	88.0
1962-----	26,147	3,412	13.1	22,735	86.9
1963-----	27,143	3,538	13.0	23,605	87.0
1964-----	26,221	3,889	14.8	22,332	85.2
1965-----	25,281	4,660	18.4	20,621	81.6
1966-----	34,026	5,147	15.1	28,879	84.9
Total, 1951-66-----	391,071	54,196	13.9	336,874	86.1

Source: "Military Prime Contract Awards and Subcontract Payments or Commitments, July 1965-June 1966," Office of the Secretary of Defense.

Three types of negotiation authority account for 44 percent of all procurement in fiscal 1966 as compared to 54 percent in fiscal 1965. The results for fiscal years 1965 and 1966 follow:

Contract awards by statutory authority (excerpt from table 11) ¹

	Percent	
	1965	1966
Impracticable to secure competition by formal advertising-----	14.4	15.5
Experimental, developmental, test, or research-----	16.6	21.1
Technical or specialized supplies requiring substantial initial investment or extended period of preparation for manufacture-----	23.0	16.2
Total-----	54.0	43.8

¹ Over 35 percent of all negotiated procurement was obtained by price competition in fiscal year 1966.

TABLE 11.—Awards by statutory authority (July-June)

[Amounts in thousands]

	July 1964-June 1965				July 1965-June 1966			
	Total		Per- cent	Defense Supply Agency amount	Air Force amount	Navy amount	Army amount	Defense Supply Agency amount
	Amount	Per- cent						
Statutory authority (10 U.S.C. 239(a))								
Intragovernmental.....	\$27,997,037 612,470	-----		\$3,042,379 23,069	\$9,658,048 199,478	\$8,998,550 278,368	\$11,298,202 158,799	\$5,739,894 43,364
Total, except intragovernmental.....	27,384,567	100.0		3,010,310	9,459,170	8,690,247	11,139,403	5,666,530
Formally advertised.....	4,817,214	17.6		1,113,266	431,132	1,706,438	1,792,440	1,618,230
Other authority (subtotal).....	22,567,353	82.4		1,906,044	9,028,038	6,983,809	9,346,963	4,078,300
(1) National emergency (subtotal).....	21,038,930	26.0		486,709	306,894	332,857	484,759	786,986
(a) Labor surplus area and in- dustry securities.....	158,166	.6		71,334	24,595	26,127	37,375	88,343
(b) Small business set-asides (subtotal).....	1,404,146	5.3		411,962	273,780	306,626	444,897	603,824
1. Unilateral.....	62,215	.2		1,332	6,053	24,479	406,559	576,323
2. Joint.....	1,401,931	5.1		410,630	267,727	282,147	38,338	27,501
(c) Balance of payments pro- gram.....	16,618	.1		3,413	8,489	104	2,487	94,819
(2) Public exigency.....	1,104,298	4.0		95,439	364,870	238,673	2,461,358	582,858
(3) Purchases not more than \$2,500.....	1,292,953	5.1		236,339	344,145	443,970	461,560	1,209,593
(4) Personal or professional services.....	78,820	.3		0	12,746	31,051	34,843	350,922
(5) Services of educational institutions.....	431,384	1.9		0	181,715	150,391	107,819	0
(6) Purchases outside United States.....	1,034,916	3.8		261,093	186,474	104,293	650,170	349,589
(7) Medicines or medical supplies.....	67,353	.2		62,847	1,889	1,556	2,227	120,657
(8) Supplies purchased for authorized resale.....	170,674	.6		18,338	76,879	26,662	56,487	22,150

(9) Perishable or nonperishable sub-	801, 857	2.9	56, 464	50, 759	141, 305	553, 329	1, 088, 222	2.9	61, 865	44, 951	135, 207	846, 199
(10) Impractical to secure competition	3, 929, 339	14.4	729, 401	1, 470, 132	1, 552, 010	177, 796	5, 746, 988	15.5	1, 386, 531	1, 842, 956	2, 194, 627	322, 874
(11) Experimental, developmental test,	4, 556, 792	16.6	932, 697	834, 971	2, 789, 104	20	4, 495, 669	12.1	1, 084, 911	961, 576	2, 449, 149	33
(12) Classified purchases	115, 000	.4	78, 400	35, 801	790	0	122, 571	.3	74, 284	44, 736	3, 551	0
(13) Technical equipment requiring												
standardization and interchange-												
ability of parts	52, 400	.2	6, 109	30, 315	15, 976	0	105, 630	.3	2, 461	43, 119	53, 769	6, 281
(14) Technical or specialized supplies												
requiring substantial initial in-												
vestment or extended period of												
preparation for manufacturing	6, 284, 334	23.0	672, 178	2, 977, 359	2, 634, 797	0	6, 039, 207	16.2	831, 676	2, 613, 892	2, 593, 639	0
(15) Negotiation after advertising	1, 616	(*)	0	793	806	17	9, 889	(*)	6, 225	3, 530	108	28
(16) Purchases to keep facilities avail-												
able in the interest of national de-	337, 241	1.2	47, 430	56, 301	233, 494	16	2, 171, 779	5.8	1, 455, 618	349, 458	364, 256	2, 447
fense or industrial mobilization	2, 567, 546	2.1	152, 263	195, 925	185, 227	34, 131	754, 753	2.0	175, 160	320, 682	198, 338	60, 573
(17) Otherwise authorized by law												

* For definitions and coverage, see notes on coverage.

† Revised; see table 15, footnote.

‡ Use of the joint procedure was discontinued on July 1, 1965; this value represents modifications in fiscal year 1966 to contracts awarded under this procedure prior to July 1.

§ Less than 0.05 percent.

The breakdown of awards by States and the District of Columbia for experimental, developmental, test, and research work shows (see table 12):

Percent of total:	Number of States
Over 30.....	1
5 to 10.....	4
4 to 5.....	4
3 to 4.....	
2 to 3.....	4
1 to 2.....	5
0 to 1.....	33

TABLE 12.—Military prime contract awards of \$10,000 or more for research, development, test and evaluation work, by region and State and by type of contractor, fiscal year 1966

Region and State	Type of contractor							
	Total		Educational institutions		Other nonprofit institutions ¹		Business firms	
	Amount	Per cent	Amount	Per cent	Amount	Per cent	Amount	Per cent
U.S. total.....	\$5,269,421	100.0	\$322,690	100.0	\$327,828	100.0	\$4,618,903	100.0
New England.....	513,357	9.8	66,944	20.7	35,795	10.9	410,618	9.0
Maine.....	99	(²)	11	(²)	0	0	88	(²)
New Hampshire.....	23,599	.5	630	.2	0	0	22,969	.5
Vermont.....	5,673	.1	47	(²)	0	0	5,626	.1
Massachusetts.....	348,057	6.6	61,399	19.0	34,524	10.5	252,134	5.5
Rhode Island.....	15,658	.3	3,791	1.2	0	0	11,867	.3
Connecticut.....	120,271	2.3	1,066	.3	1,271	.4	117,934	2.6
Middle Atlantic.....	841,451	15.9	58,112	18.0	33,660	10.3	749,679	16.2
New York.....	387,010	7.3	30,752	9.5	22,463	6.9	333,795	7.2
New Jersey.....	201,593	3.8	5,273	1.6	213	(²)	196,107	4.2
Pennsylvania.....	252,848	4.8	22,087	6.9	10,985	3.4	219,777	4.8
East North Central.....	472,470	9.0	47,554	14.8	22,914	7.0	402,002	8.7
Ohio.....	234,691	4.5	6,639	2.1	11,069	3.4	216,953	4.7
Indiana.....	32,720	.6	1,937	.6	1,629	.5	29,154	.6
Illinois.....	64,984	1.2	18,614	5.8	10,010	3.1	36,360	.8
Michigan.....	120,609	2.3	18,348	5.7	45	(²)	102,216	2.2
Wisconsin.....	19,466	.4	2,016	.6	161	(²)	17,289	.4
West North Central.....	143,257	2.7	5,096	1.5	6,030	1.9	132,131	2.9
Minnesota.....	76,022	1.4	2,061	.6	519	.2	73,442	1.6
Iowa.....	4,974	.1	1,052	.3	0	0	3,922	.1
Missouri.....	56,631	1.1	1,623	.5	5,493	1.7	49,515	1.1
North Dakota.....	71	(²)	37	(²)	0	0	34	(²)
South Dakota.....	172	(²)	21	(²)	0	0	151	(²)
Nebraska.....	96	(²)	78	(²)	18	(²)	0	0
Kansas.....	5,291	.1	224	.1	0	0	5,067	.1
South Atlantic.....	785,891	15.0	71,320	22.1	48,328	14.9	666,243	14.4
Delaware.....	2,921	0.1	193	.1	0	0	2,728	(²)
Maryland.....	245,691	4.7	52,607	16.3	5,514	1.7	187,570	4.1
District of Columbia.....	35,173	.7	9,339	2.9	11,051	3.4	14,783	.3
Virginia.....	64,260	1.2	1,169	.4	22,540	6.9	40,551	.9
West Virginia.....	9,040	.2	45	(²)	6,126	1.9	2,869	(²)
North Carolina.....	54,552	1.0	3,833	1.2	1,519	.5	49,200	1.1
South Carolina.....	453	(²)	101	(²)	0	0	352	(²)
Georgia.....	75,881	1.4	750	.2	1,550	.5	73,581	1.6
Florida.....	297,920	5.7	3,283	1.0	28	(²)	294,609	6.4
South Central.....	477,067	9.1	9,059	2.9	7,098	2.1	460,910	10.0
Kentucky.....	916	(²)	458	.2	0	0	458	(²)
Tennessee.....	58,639	1.1	706	.2	51	(²)	57,882	1.3
Alabama.....	35,274	.7	603	.2	889	.3	33,782	.7
Mississippi.....	423	(²)	283	.1	45	(²)	95	(²)
Arkansas.....	334	(²)	62	(²)	0	0	272	(²)

See footnotes at end of table, p. 53.

TABLE 12.—*Military prime contract awards of \$10,000 or more for research, development, test and evaluation work, by region and State and by type of contractor, fiscal year 1966—Continued*

Region and State	Type of contractor							
	Total		Educational institutions		Other nonprofit institutions ¹		Business firms	
	Amount	Per cent	Amount	Per cent	Amount	Per cent	Amount	Per cent
South Central—Con.								
Louisiana.....	\$1,443	(²)	\$803	0.3	0	0	640	(²)
Oklahoma.....	23,867	0.5	601	.2	\$257	(²)	\$23,009	0.5
Texas.....	356,171	6.8	5,543	1.7	5,856	1.8	344,772	7.5
Mountain.....	216,607	4.0	13,153	4.1	3,858	1.1	199,596	4.2
Montana.....	1,331	(²)	72	(²)	0	0	1,259	(²)
Idaho.....	20	(1)	20	(²)	0	0	0	0
Wyoming.....	30	(²)	0	0	0	0	30	(²)
Colorado.....	133,990	2.5	6,476	2.0	735	.2	126,779	2.7
Utah.....	15,471	.3	1,773	.6	0	0	13,698	.3
Nevada.....	1,991	(²)	22	(²)	496	.1	1,473	(²)
New Mexico.....	27,899	.5	3,717	1.2	2,020	.6	22,162	.5
Arizona.....	35,875	.7	1,073	.3	607	.2	34,195	.7
Pacific.....	1,809,517	34.3	47,317	14.6	169,994	51.8	1,592,206	34.5
Washington.....	125,293	2.4	6,466	2.0	105	(²)	118,722	2.6
Oregon.....	1,349	(²)	1,111	.3	0	0	238	(²)
California.....	1,682,875	31.9	39,740	12.3	169,889	51.8	1,473,246	31.9
Alaska and Hawaii.....	9,804	.2	4,135	1.3	151	(²)	5,518	.1
Alaska.....	1,685	(²)	1,598	.5	87	(²)	0	0
Hawaii.....	8,119	.2	2,537	.8	64	(²)	5,518	.1

¹ Includes contracts with other Government agencies.² Less than 0.05 percent.TABLE 12(a).—*Military prime contract awards of \$10,000 or more for experimental, developmental, test, and research work in order of rank by State and the District of Columbia, fiscal year 1966*

Rank	State	Percent	Total percent	Rank	State	Percent	Total percent
1	Idaho.....	(1)	(1)	27	New Mexico.....	0.5	3.3
2	Wyoming.....	(1)	(1)	28	Indiana.....	.6	3.9
3	North Dakota.....	(1)	(1)	29	District of Columbia.....	.7	4.6
4	Nebraska.....	(1)	(1)	30	Alabama.....	.7	5.3
5	Maine.....	(1)	(1)	31	Arizona.....	.7	6.0
6	South Dakota.....	(1)	(1)	32	North Carolina.....	1.0	7.0
7	Arkansas.....	(1)	(1)	33	Missouri.....	1.1	8.1
8	Mississippi.....	(1)	(1)	34	Tennessee.....	1.1	9.2
9	South Carolina.....	(1)	(1)	35	Virginia.....	1.2	10.4
10	Kentucky.....	(1)	(1)	36	Illinois.....	1.2	11.6
11	Montana.....	(1)	(1)	37	Georgia.....	1.4	13.0
12	Oregon.....	(1)	(1)	38	Minnesota.....	1.4	14.4
13	Louisiana.....	(1)	(1)	39	Connecticut.....	2.3	16.7
14	Alaska.....	(1)	(1)	40	Michigan.....	2.3	19.0
15	Nevada.....	(1)	(1)	41	Washington.....	2.4	21.4
16	Delaware.....	0.1	0.1	42	Colorado.....	2.5	23.9
17	Iowa.....	.1	.2	43	New Jersey.....	3.8	27.7
18	Kansas.....	.1	.3	44	Ohio.....	4.5	32.2
19	Vermont.....	.1	.4	45	Maryland.....	4.7	36.9
20	Hawaii.....	.2	.8	46	Pennsylvania.....	4.8	41.7
21	West Virginia.....	.3	1.1	47	Florida.....	5.7	47.4
22	Utah.....	.3	1.4	48	Massachusetts.....	6.6	54.0
23	Rhode Island.....	.3	1.8	49	Texas.....	6.8	60.8
24	Wisconsin.....	.4	2.3	50	New York.....	7.3	68.1
25	New Hampshire.....	.5	2.8	51	California.....	31.9	100.0
26	Oklahoma.....	.5	2.8				

¹ Less than 0.05 percent.

Fixed Price Versus Cost Reimbursement Contracts

Notable progress was made during the past 2 fiscal years in the use of fixed-price contracts with an increase of 5.3 percent in fiscal year 1965 and 2.7 percent in fiscal year 1966. Since fiscal year 1961 the increase has been 21.3 percent.

TABLE 13.—*Net value of military procurement actions, by type of contract pricing provisions,¹ fiscal years 1952-66*

[Dollar amounts in millions]

Fiscal year	Total net value of actions	Type of contract			
		Fixed price		Cost reimbursement	
		Dollars	Percent of total	Dollars	Percent of total
1952.....	\$34,028	\$27,954	82.1	\$6,074	17.9
1953.....	29,285	23,358	79.8	5,927	20.2
1954.....	10,942	7,708	70.4	3,234	29.6
1955.....	13,661	10,366	75.9	3,295	24.1
1956.....	16,102	11,221	69.7	4,881	30.3
1957.....	17,997	11,995	66.6	6,002	33.4
1958.....	22,162	13,389	60.4	8,773	39.6
1959.....	22,873	13,520	59.1	9,353	40.9
1960.....	21,182	12,160	57.4	9,022	42.6
1961.....	22,857	13,243	57.9	9,614	42.1
1962.....	25,780	15,667	60.8	10,113	39.2
1963.....	26,225	17,013	64.9	9,212	35.1
1964.....	25,328	18,029	71.2	7,299	28.8
1965.....	24,331	18,619	76.5	5,711	23.5
1966.....	33,515	26,551	79.2	6,964	20.8

¹ Includes Army, Navy, and Air Force, but excludes Armed Services Petroleum Purchasing Agency. Beginning Jan. 1, 1957, data for the Military Petroleum Supply Agency, the successor to ASPPA, are included. Includes overseas procurement except for Army prior to fiscal year 1958. Excludes intragovernmental procurement. Excludes procurement actions less than \$10,000 in value. Also excludes some Navy letters of intent (on which pricing provisions had not been determined) during fiscal year 1952.

Source: "Military Prime Contract Awards and Subcontract Payments or Commitments, July 1965-June 1966," Office of the Secretary of Defense.

Utilization of Military Stocks

Substantial progress was continued in the utilization of existing inventories thus obviating the need for additional procurements. From fiscal year 1958 through fiscal year 1966 the amount of utilization has steadily risen from \$213 to \$1,859 million and still greater improvement is expected in the future as service requirements are matched with inventory stocks through the use of uniform cataloging and modern data processing equipment, as item specifications are standardized, and short shelf life items are more efficiently managed.

TABLE 14.—*Utilization of DOD assets, fiscal years 1958-66*

[In millions]

Utilization of DOD assets	Fiscal year—								
	1958	1959	1960	1961	1962	1963	1964	1965	1966
DOD interservice supply support program (wholesale).....	\$32	\$119	\$141	\$228	\$353	\$420	\$396	\$357	\$231
Intrasmvice utilization of military service declared excess property.....	117	232	408	616	637	626	769	1 799	1, 240
Interservice utilization of military service declared excess property.....	64	134	117	131	122	111	160	304	388
Total.....	213	485	666	975	1, 112	1, 157	1, 325	1, 460	1, 859

¹ Includes reutilization of supply system inventories.

Source: Office of Secretary of Defense.

Disposition of DOD Surplus Stocks

The volume of disposal of surplus DOD personal property has declined about 25 percent from fiscal year 1958 to fiscal year 1966 (table 15) while the percent of total gross proceeds to the total acquisition cost has declined from 3.38 to 2.90 percent and the percent of proceeds to acquisition cost (other than scrap and salvage) has increased almost 1½ percent (table 16). Meanwhile the cost of sales have more than trebled as a percent of gross proceeds from fiscal year 1958 to fiscal year 1966 (table 17).

TABLE 15.—*Total dispositions¹ (at acquisition cost) of DOD surplus personal property, fiscal years 1958-66*

[In millions]

	Fiscal year—								
	1958	1959	1960	1961	1962	1963	1964	1965	1966
Utilized by other Government agencies and MAP.....	\$168	\$361	\$141	\$349	\$271	\$188	\$194	\$395	\$604
Abandoned or destroyed.....	62	99	118	44	50	74	117	129	114
Authorized donations.....	221	314	347	275	258	233	273	282	285
Sales (other than scrap and salvage).....	2, 465. 8	2, 789. 2	2, 356. 4	1, 771. 3	1, 236. 2	891. 6	980	975	2 804
Expended to scrap.....	2, 993. 7	4, 576. 8	3, 626. 7	4, 331. 8	2, 233. 1	2, 537. 8	3, 818	2, 983	2, 614
Total dispositions.....	5, 911	8, 141	6, 589	6, 791	4, 061	3, 941	5, 399	4, 769	4, 421

¹ Exclusive of DOD interservice transfers.² Includes sale of \$86,000,000 of missile phaseout property.

TABLE 16.—*Proceeds from disposal sales of surplus personal property by the military departments, fiscal years 1958-66*

[In millions]

Proceeds from disposal	Fiscal year—								
	1958	1959	1960	1961	1962	1963	1964	1965	1966
From sale (other than scrap and salvage).....	\$128	\$140	\$124	\$106	\$87	\$59	\$61	\$55	\$47
From sale of other property.....	55	72	70	61	48	40	42	53	52
Total.....	183	212	194	167	135	99	103	108	99
Acquisition cost (total).....	5,460	7,366	5,983	6,123	3,482	3,446	4,815	3,958	3,418
Percent of total gross proceeds to total acquisition cost.....	3.38	2.88	3.24	2.71	3.87	2.87	2.14	2.72	2.90
Percent of proceeds to acquisition cost (other than scrap and salvage).....	5.18	5.2	5.25	5.98	7.02	6.66	6.22	5.64	6.52

¹ Includes proceeds realized from sale of missile phaseout property.TABLE 17.—*Costs of disposal sales of surplus property by the military departments, fiscal years 1958-66*

[In millions]

Costs of disposal sales of surplus property	Fiscal year—								
	1958	1959	1960	1961	1962	1963	1964	1965	1966
Cost for demilitarization.....	\$24.0	\$20.5	\$26.6	\$19.1	\$9.1	\$9.5	\$12.7	\$13.2	\$13.5
Costs for preparation and selling.....	18.5	37.8	51.8	65.5	69.0	62.6	64.6	65.1	62.9
Total.....	42.5	58.3	78.4	84.6	78.1	71.2	77.3	78.3	76.4
Gross proceeds.....	183.0	212.0	194.0	167.0	135.0	90.0	103.0	108.0	99.0
Percent of sales costs to gross proceeds.....	23.0	27.5	40.4	50.6	58.0	75.2	75.0	72.5	77.2

APPENDIXES

Appendix 1

SUPPORTING TABLES BY MAJOR AGENCIES ON OBLIGATIONS BY OBJECT CLASS (See table 1, p. 2.)

Obligations by objects for the fiscal years 1966, 1967, and 1968

ALL AGENCIES

(In millions of dollars)

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
10 Personal services and benefits.....	35,689	732	36,422	39,336	802	40,138	42,892	844	43,736
11 Personnel compensation:									
Permanent positions.....	16,025	572	16,598	17,319	662	17,981	18,238	703	18,960
Military personnel.....	10,652	31	10,683	11,925	30	11,955	13,418	31	13,449
Positions other than permanent.....	1,282	62	1,344	1,589	32	1,621	1,682	25	1,707
Other personnel compensation.....	1,002	1	1,003	1,030	2	1,032	1,036	2	1,038
Special personal service payments.....	359	1	360	417	55	472	425	60	485
Personnel benefits.....	1,440	47	1,487	1,622	21	1,643	1,741	23	1,764
Personnel benefits, military.....	3,090	19	3,109	3,393	2,040	5,433	4,075	2,280	6,355
Benefits for former personnel.....	1,838		1,838	2,040		2,040	2,257		2,257
12 Contractual services and supplies.....	66,297	1,434	67,731	68,568	1,670	70,238	72,602	1,882	74,484
21 Travel and transportation, persons.....	1,661	12	1,673	1,707	13	1,720	1,937	14	1,951
22 Transportation of things.....	4,240	9	4,249	4,339	12	4,351	4,851	13	4,864
23 Rent, communications, and utilities.....	2,242	53	2,295	2,427	59	2,486	2,695	64	2,759
24 Printing and reproduction.....	329	8	337	357	7	364	407	7	414
25 Other services.....	21,932	1,092	23,024	23,351	1,173	24,524	24,620	1,357	25,977
Services of other agencies.....	2,028	36	2,064	2,013	50	2,063	1,927	30	1,957
Payments to specified accounts.....	2,406	34	2,440	2,414	43	2,457	2,630	43	2,673
Supplies and materials.....	31,367	188	31,555	31,959	313	32,272	33,535	345	33,881

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
30 Acquisition of capital assets.....	32,406	2,635	35,041	35,743	3,578	39,321	30,135	2,977	33,112
31 Equipment.....	16,164	570	16,734	15,851	958	16,808	17,575	1,164	18,739
32 Lands and structures.....	4,583	89	4,672	4,327	234	4,561	4,564	306	4,870
33 Investments and loans.....	11,670	1,975	13,645	15,565	2,386	17,951	13,996	1,503	15,502
40 Grants and fixed charges.....	35,157	30,146	65,303	40,513	34,622	75,135	42,506	37,818	80,384
41 Grants, subsidies, and contributions.....	17,190	4,573	21,763	20,706	4,042	24,837	22,076	5,095	27,171
42 Insurance claims and indemnities.....	4,835	25,106	30,941	5,108	20,913	26,021	5,272	31,515	36,787
43 Interest and dividends.....	12,993	156	13,149	14,520	324	14,844	15,121	634	15,754
44 Refunds.....	133	251	384	89	343	432	98	574	672
90 Other.....	1,168	995	2,162	11,045	799	11,844	2,549	54,558	57,107
91 Unvouchered.....	13	(1)	13	28	(1)	28	30	(1)	30
92 Not distributed otherwise.....	164	764	918	361	805	1,166	458	745	1,203
93 Administrative and nonadministrative expenses.....	1,260	241	1,499	1,011	0	1,020	757	0	757
94 Changes in selected resources.....	18	19	37	18	19	37	18	19	37
95 Changes and substance charges.....	241	8	249	221	3	224	220	4	224
96 Changes in object classification.....	241	8	249	12,057	3	12,060	4,101	4,803	8,904
Proposed for separate transmittal.....									
Total obligations incurred.....	170,678	35,942	206,619	195,355	41,471	236,826	190,294	48,978	239,272
Less obligations financed from other sources.....	-60,201	-2,373	-52,574	-66,473	-2,688	-69,161	-66,124	-3,501	-69,625
Reimbursements from administration budget account.....	-25,932	-481	-26,413	-29,976	-544	-30,520	-28,103	-671	-28,774
Reimbursements from trust funds.....	-3,319	-33	-3,352	-3,721	-49	-3,770	-2,403	-28	-2,428
Recoveries from the public.....	-18,777	-1,029	-19,806	-20,845	-1,358	-22,203	-23,740	-2,132	-25,872
Recoveries of prior year obligations.....	-1,538	(1)	-1,539	-1,146	-4	-1,150	-1,136	-	-1,136
Interfund transactions.....	-635	-770	-1,405	-766	-734	-1,500	-682	-730	-1,412
Net obligations incurred.....	120,477	33,668	154,145	138,853	38,783	177,636	143,170	45,417	188,587

LEGISLATIVE BRANCH				
10 Personal services and benefits.....	141	1	142	150
11 Personnel compensation:				
Permanent positions.....	116	1	117	124
Military personnel.....	2	2	2	2
Positions other than permanent.....	14	(1)	14	14
Other personnel compensation.....				(1)

12	Special personal service payments.....	9	(1)	1	147	106	(1)	10	(1)	1	10	(1)	11	(1)
13	Personnel benefits.....	146											175	
13	Benefits for former personnel.....	3	(1)		3	4	(1)	4	(1)		4	(1)	4	
20	Contractual services and supplies.....	5	(1)		2	2	(1)	2	(1)		3	(1)	3	
21	Travel and transportation, persons.....	91	(1)		91	107	(1)	107	(1)		6	(1)	6	
22	Transportation of things.....	7	(1)		8	8	(1)	8	(1)		113	(1)	113	
23	Rent, communications, and utilities.....	(1)	(1)		(1)	(1)	(1)	(1)	(1)		7	(1)	7	
24	Printing and reproduction.....	37	(1)		37	30	(1)	30	(1)		1	(1)	1	
25	Other services.....	8	(1)		8	8	(1)	8	(1)		40	(1)	40	
26	Services of other agencies.....	37	(1)		37	30	(1)	30	(1)		10	(1)	10	
26	Payments to specified accounts.....	8	(1)		8	12	(1)	12	(1)		10	(1)	10	
30	Supplies and materials.....	5	(1)		5	10	(1)	10	(1)		2	(1)	2	
30	Acquisition of capital assets.....	2	(1)		2	2	(1)	2	(1)					
31	Equipment.....													
32	Leads and structures.....													
33	Investments and loans.....													
40	Grants and fixed charges.....													
41	Grants, subsidies, and contributions.....	(1)	(1)		(1)	(1)	(1)	(1)	(1)		(1)	(1)	(1)	
42	Insurance claims and indemnities.....	(1)	(1)		(1)	(1)	(1)	(1)	(1)		(1)	(1)	(1)	
43	Interest and dividends.....	(1)	(1)		(1)	(1)	(1)	(1)	(1)		(1)	(1)	(1)	
44	Refunds.....													
90	Other.....	124			124	132		132			138		138	
91	Unvouchered.....													
92	Not distributed otherwise.....	118			118	129		129			136		136	
93	Administrative and nonadministrative expenses.....	6			6	2		2			2		2	
94	Change in selected resources.....													
95	Quarters and subsistence charges.....													
96	Changes in object classification.....													
	Proposed for separate transmittal.....													
	Total obligations incurred.....	419		2	421	459	2	461		2	480		482	
	Less obligations financed from other sources.....	-194			-194	-206		-206			-214		-214	
	Reimbursements from administrative budget account.....	-194			-194	-206		-206			-214		-214	
	Reimbursements from trust funds.....													
	Receipts from the public.....													
	Comparative transfers.....													
	Recoveries of prior year obligations.....													
	Net obligations incurred.....	225		2	227	253	2	255		2	266		268	

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
10 Personal services and benefits.....	72		72	80		80	85		85
11 Personnel compensation:									
Permanent positions.....	56		56	63		63	67		67
Military personnel.....	2		2	1		1	1		1
Positions other than permanent.....	(1)		(1)	(1)		(1)	(1)		(1)
Other personnel compensation.....	10		10	11		11	12		12
Special personnel service payments.....	4		4	4		4	5		5
12 Personnel benefits.....									
Personnel benefits, military.....	(1)		(1)	(1)		(1)	(1)		(1)
Benefits for former personnel.....									
13 Benefits for former personnel.....									
20 Contractual services and supplies.....	8		8	9		9	10		10
21 Travel and transportation, persons.....	4		4	4		4	5		5
22 Transportation of things.....	(1)		(1)	(1)		(1)	(1)		(1)
23 Rent, communications and utilities.....	2		2	2		2	3		3
24 Printing and reproduction.....	1		1	1		1	1		1
25 Other services.....	1		1	1		1	1		1
Services of other agencies.....									
Payments to specified accounts.....	(1)		(1)	1		1	1		1
26 Supplies and materials.....									
30 Acquisition of capital assets.....	2		2	2		2	2		2
31 Equipment.....	2		2	2		2	2		2
32 Lands and structures.....									
33 Investments and loans.....									
40 Grants and fixed charges.....	1		1	1		1	1		1
41 Grants, subsidies, and contributions.....									
42 Insurance claims and indemnities.....	1		1	1		1	1		1
43 Interest and dividends.....									
44 Refunds.....	(1)		(1)	(1)		(1)	(1)		(1)
90 Other.....	(1)		(1)						

THE JUDICIARY

	82	(1)	82	(1)	90	1	91	(1)	96	1	97	(1)
Unvouchered												
Not distributed otherwise												
Administrative and nonadministrative expenses			(1)									
Change in selected resources												
Quarters and substance charges												
Changes in object classification												
Proposed for separate transmittal												
Total obligations incurred	82	(1)	82	(1)	90	1	91	(1)	96	1	97	(1)
Less obligation financed from other sources												
Reimbursements from administrative budget account		(1)										
Reimbursements from trust funds												
Receipts from the public												
Comparative transfers												
Recoveries of prior year obligations												
Net obligations incurred	81	(1)	82		90	1	91		96	1	97	

EXECUTIVE OFFICE OF THE PRESIDENT

10	Personal services and benefits.....	18		20		20		21		21
11	Personnel compensation: Permanent personnel..... Military personnel..... Positions other than permanent..... Other personnel compensation..... Special personal service payments..... Personal benefits..... Personnel benefits, military..... Benefits for former personnel.....	15 1 () () 1		17 1 () () 1		17 1 () () 1		18 1 () () 1		18 1 () () 1
12										
13										
20	Contractual services and supplies.....	10		10		10		7		7
21	Travel and transportation, persons.....	1		1		1		1		1
22	Transportation of things.....	()		()		()		()		()
23	Rent, communications, and utilities.....	1		1		1		1		1
24	Printing and reproduction.....	1		1		1		1		1
25	Other services.....	3		3		3		3		3
	Services of other agencies.....	5		5		5		5		5
	Payments to specified accounts.....									
26	Supplies and materials.....	()		()		()		()		()
30	Acquisition of capital assets.....	()		()		()		()		()
31	Equipment.....	()		()		()		()		()
32	Lands and structures.....									
33	Investments and loans.....									

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1968 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
40 Grants and fixed charges.....	(1)		(1)	(1)		(1)			
41 Grants, subsidies, and contributions.....									
42 Insurance claims and indemnities.....	(1)		(1)						
43 Interest and dividends.....									
44 Refunds.....				(1)		(1)			
90 Other.....	(1)		(1)						
91 Unvouchered.....									
92 Not distributed otherwise.....									
93 Administrative and nonadministrative expenses.....									
94 Change in selected resources.....	(1)		(1)						
95 Quarters and subsistence charges.....									
96 Changes in object classification.....									
Proposed for separate transmittal.....									
Total obligations incurred.....	28		28	31		31	28		28
Less obligations financed from other sources.....	-1		-1	-1		-1	-1		-1
Reimbursements from administrative budget account.....	-2		-2	-1		-1	-1		-1
Reimbursements from trust funds.....									
Receipts from the public.....									
Comparative transfers.....	(1)		(1)						
Recoveries of prior year obligations.....	(1)		(1)						
Net obligations incurred.....	27		27	30		30	28		28

FUNDS APPROPRIATED TO THE PRESIDENT

10 Personal services and benefits.....	275	(1)	275	337	(1)	337	368	(1)	368
11 Personnel compensation: Permanent positions.....	170	(1)	170	198		198	212		212
Military personnel.....									
Positions other than permanent.....	5	(1)	5	7	(1)	7	5	(1)	6

	Other personnel compensation.....	11			11	13			13	14
12	Special personal service payments.....	48			48	74			74	87
13	Personnel benefits.....	33	(¹)		33	39	(¹)		40	45
	Personnel benefits, military.....	7			7	5			5	4
	Benefits for former personnel.....				(¹)	(¹)			(¹)	(¹)
20	Contractual services and supplies.....	1,960	217		2,177	1,522	377	1,809	411	1,946
21	Travel and transportation, persons.....	80	(¹)		80	77	(¹)	77	76	76
22	Transportation of things.....	120	3		123	87	5	92	79	85
23	Rent, communications, and utilities.....	19	(¹)		19	21	(¹)	21	22	22
24	Printing and reproduction.....	5			5	5		5	5	5
25	Other services.....	592	69		661	421	101	522	507	603
	Services of other agencies.....	200	2		202	95	5	100	89	95
	Payments to specified accounts.....	1			1	1		1	1	1
26	Supplies and materials.....	943	143		1,087	816	266	1,082	296	1,053
30	Acquisition of capital assets.....									
	Equipment.....	2,365	540		2,905	2,638	896	3,534	1,099	3,369
31	Lands and structures.....	613	540		1,153	418	806	1,314	414	1,513
32	Investments and loans.....	1,714			1,714	2,218		2,218	1,856	1,856
40	Grants and fixed charges.....	1,506	10		1,516	1,754	13	1,766	1,977	1,992
41	Grants, subsidies, and contributions.....	1,426			1,426	1,676		1,676	1,900	1,900
42	Insurance claims and indemnities.....	(¹)			(¹)	(¹)		(¹)	(¹)	(¹)
43	Interest and dividends.....	80			80	78		78	76	76
44	Refunds.....		10		10	13		13	15	15
90	Other.....	-214			-214	-152		-152	-171	-171
91	Unvouchered.....	(¹)			(¹)	(¹)		(¹)	(¹)	(¹)
92	Not distributed otherwise.....					1		1	1	1
93	Administrative and nonadministrative expenses.....									
94	Change in selected resources.....	-199			-199	-172		-172	-100	-100
95	Quarters and subsistence charges.....									
96	Changes in object classification.....	-16			-16	18		18	-72	-72
	Proposed for separate transmittal.....									
	Total obligations incurred.....	5,892	767		6,659	6,098	1,286	7,384	5,979	7,505
	Less obligations financed from other sources.....	-625	(¹)		-625	-956		-956	-782	-782
	Reimbursements from administrative budget account.....	-147			-147	-562		-562	-229	-229
	Reimbursements from trust funds.....	(¹)			(¹)	(¹)		(¹)	(¹)	(¹)
	Receipts from the public.....	-237			-237	-288		-288	-242	-242
	Comparative transfers.....	1			1	-105		-105	-310	-310
	Recoveries of prior year obligations.....	-242	(¹)		-242	-105		-105	-310	-310
	Net obligations incurred.....	5,266	7,676		6,033	5,144	1,286	6,428	5,197	6,723

See footnotes at end of table, p. 89.

	713	(1)	713	-1,458	(1)	-1,459	207	(1)	207
90 Other.....									
91 Unvouchered.....									
92 Not distributed otherwise.....	1	(1)	1	1	(1)	1	1	(1)	1
93 Administrative and nonadministrative expenses.....	720		720	-1,496		-1,496	313		313
94 Change in selected resources.....	-2	(1)	-2	-2	(1)	-2	-2	(1)	-2
95 Quarters and subsistence charges.....	-5		-5	39		39	-105		-105
96 Changes in object classification.....									
Proposed for separate transmittal.....									
Total obligations incurred.....	15,452	67	15,518	14,907	66	14,973	15,214	68	15,282
Less obligations financed from other sources.....	-8,207	-5	-8,212	-9,023	-10	-9,633	-8,610	-6	-8,617
Reimbursements from administration budget account.....	-2,587		-2,587	-2,513		-2,513	-2,545		-2,545
Reimbursements from trust funds.....	-4		-4	(1)		(1)	(1)		(1)
Receipts from the public.....	-5,612		-5,617	-7,100	-6	-7,107	-6,066	-6	-6,072
Comparative transfers.....				(1)		(1)			
Recoveries of prior year obligations.....	-5	(1)	-5	-9	-4	-13			
Net obligations incurred.....	7,245	61	7,306	5,284	56	5,340	6,004	62	6,065

DEPARTMENT OF COMMERCE

	285	4	289	370	4	375	439	3	442
10 Personal services and benefits.....									
11 Personnel compensation:									
Permanent positions.....	214	2	216	236	3	239	256	3	258
Military personnel.....	(1)		(1)	(1)		(1)	(1)		(1)
Positions other than permanent.....	31	1	32	69	1	70	104	(1)	104
Other personnel compensation.....	16	1	17	29	(1)	29	35	(1)	35
Special personal service payments.....	1		1	(1)		(1)	(1)		(1)
Personnel benefits.....	23	(1)	23	35	(1)	35	44	(1)	44
Personnel benefits, military.....	1		1	1		1	1		1
Benefits for former personnel.....									
20 Contractual services and supplies.....	310	3	312	442	3	445	454	3	457
21 Travel and transportation, persons.....	10	(1)	10	11	(1)	11	16	(1)	16
22 Transportation of things.....	3	(1)	3	3	(1)	3	4	(1)	4
23 Rent, communications, and utilities.....	20	(1)	20	24	(1)	25	29	(1)	29
24 Printing and reproduction.....	13	(1)	13	13	(1)	13	14	(1)	14
25 Other services.....	113	1	114	228	1	229	195	1	196
Services of other agencies.....	48	(1)	48	37	(1)	37	47	(1)	47
Payments to specified accounts.....	83	1	85	104	1	105	126	2	127
Supplies and materials.....	20	(1)	20	22	(1)	22	23	(1)	23
30 Acquisition of capital assets.....	90	5	95	66	34	100	109	34	142
31 Equipment.....	28	5	34	31	34	64	26	34	60
32 Lands and structures.....	51		10	11		25	3		3
33 Investments and loans.....			61	25			80		80

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

	Description	1966 actual			1967 estimated			1968 estimated		
		Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
40	Grants and fixed charges.....	620	2	631	683	2	685	753	1	755
41	Grants, subsidies and contributions.....	620		620	681		681	749		749
42	Insurance claims and indemnities.....	(1)		(1)	(1)		(1)	(1)		(1)
43	Interest and dividends.....	(1)	2	(1)	2	2	(1)	4	1	5
44	Refunds.....	(1)	(1)	(1)	(1)	(1)	(1)		(1)	(1)
90	Other.....	-6		-6	1		1	1		1
91	Unvouchered, administrative.....									
92	Not distributed otherwise.....									
93	Administrative and nonadministration expenses.....									
94	Change in selected resources.....	-6		-6	-1		-1	1		1
95	Quarters and subsistence charges.....	(1)		(1)	(1)		(1)	(1)		(1)
96	Changes in object classification.....				2		2			
	Proposed for separate transmittal.....									
	Total obligations incurred.....	1,307	14	1,321	1,564	43	1,607	1,756	41	1,797
	Less obligation financed from other sources.....	206		206	-612		-612	-601		-601
	Reimbursements from administration budget account.....	-224		-224	-886		-886	-471		-471
	Reimbursements from trust funds.....	-2		-2	-2		-2	-2		-2
	Receipts from the public.....	-20		-20	-22		-22	-29		-29
	Comparative transfers.....	1		1	(1)		(1)			
	Recoveries of prior year obligations.....	-1		-1	-4		-4			
	Net obligations incurred.....	1,061	14	1,075	1,151	43	1,194	1,254	41	1,296

DEPARTMENT OF DEFENSE—MILITARY

10	Personal services and benefits.....	23,345		23,345	25,092		25,092	28,639		28,639
11	Personnel compensation:									
	Permanent positions.....	6,882		6,882	7,331		7,331	7,857		7,857
	Military personnel.....	10,511		10,511	11,764		11,764	13,254		13,254
	Positions other than permanent.....	114		114	206		206	221		221
	Other personnel compensation.....	429		429	407		407	387		387
	Special personnel service payments.....	280		280	313		313	307		307
	Personnel benefits.....	572		572	628		628	680		680
12	Personnel benefits, military.....	2,962		2,962	3,224		3,224	3,907		3,907

	1,594		1,594	1,819		1,819	2,027		2,027
13 Benefits for former personnel.....	1,594		1,594	1,819		1,819	2,027		2,027
20 Contractual services and supplies.....	44,516	10	44,525	46,129	20	46,149	50,418	7	50,426
21 Travel and transportation, persons.....	1,249	(1)	1,249	1,271	(1)	1,271	1,470	(1)	1,470
22 Transportation of things.....	2,871		2,871	2,988		2,988	3,476		3,476
23 Rent, communications and utilities.....	1,259		1,259	1,375		1,375	1,582		1,582
24 Printing and reproduction.....	135	(1)	135	140	(1)	140	172	(1)	172
25 Other services.....	13,576	(1)	13,576	14,629	(1)	14,629	15,871	(1)	15,871
Payments to other agencies.....	1,156	4	1,160	1,300	13	1,312	1,213	(1)	1,214
Payments to specified accounts.....	24,269	6	24,276	24,426	7	24,433	26,634	7	26,641
26 Supplies and materials.....	16,319	(1)	16,319	15,822	(1)	15,822	17,645	(1)	17,645
30 Acquisition of capital assets.....	14,601	(1)	14,601	14,264	(1)	14,264	15,991	(1)	15,991
31 Equipment.....	1,700	(1)	1,700	1,526	(1)	1,526	1,628		1,628
32 Lands and structures.....	18		18	32		32	25		25
33 Investments and loans.....	164		164	179		179	228		228
40 Grants and fixed charges.....	29		29	32		32	41		41
41 Grants, subsidies, and contributions.....	48		48	59		59	72		72
42 Insurance claims and indemnities.....	87		87	88		88	115		115
43 Interest and dividends.....	-1		-1	-1		-1	-1		-1
44 Refunds.....	50		50	10,813		10,813	1,295		1,295
90 Other.....	10		10	26		26	28		28
91 Unvouchered.....	255		255	18		18	125		125
92 Not distributed otherwise.....	(1)		(1)	-45		(1)	-2		-2
93 Administrative and nonadministrative expenses.....	-215		-215	(1)		(1)	(1)		(1)
94 Change in selected resources.....	84,403	10	84,403	98,635	20	98,655	98,224	7	98,232
95 Quarters and subsistence charges.....	-22,557		-22,557	-25,143		-25,143	-23,378		-23,378
96 Changes in object classification.....	-19,283		-19,283	-22,062		-22,062	-20,695		-20,695
Proposed for separate transmittal.....	-1,251		-1,251	-1,086		-1,086	-649		-649
Total obligations incurred.....	-1,806		-1,806	-1,917		-1,917	-2,034		-2,034
Less obligations financed from other sources.....	-216		-216	-78		-78			
Reimbursements from administrative budget account.....	61,846	10	61,846	73,493	20	73,512	74,846	7	74,853
Reimbursements from trust funds.....									
Receipts from the public.....									
Comparative transfers.....									
Recoveries of prior year obligations.....									
Net obligations incurred.....									

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
DEPARTMENT OF DEFENSE—CIVIL									
10 Personal services and benefits.....	375	6	381	390	6	396	404	7	410
11 Personnel compensation:									
Permanent personnel.....	310	5	315	323	6	328	333	6	339
Military personnel.....	2		2	3		3	4		4
Positions other than permanent.....	19	(1)	19	18	(1)	18	21	(1)	22
Other personnel compensation.....	19	(1)	20	(1)	(1)	(1)	18	(1)	18
Special personnel service payments.....	1	(1)	1	(1)	(1)	(1)	(1)	(1)	(1)
Personnel benefits.....	22	(1)	22	24	(1)	25	25	(1)	26
Personnel benefits, military.....	(1)		(1)	(1)		(1)	1		1
Benefits for former personnel.....	2		2	2		2	2		2
20 Contractual services and supplies.....	616	9	625	719	8	727	687	6	693
21 Travel and transportation, persons.....	25	(1)	25	24	(1)	24	25	(1)	26
22 Transportation of things.....	3	(1)	3	4	(1)	4	4	(1)	4
23 Rent, communications and utilities.....	12	(1)	12	12	(1)	12	12	(1)	12
24 Printing and reproduction.....	2	(1)	2	2	(1)	2	2	(1)	2
25 Other services.....	288	6	294	379	4	383	354	3	357
Services of other agencies.....	8		8	8		8	8	(1)	8
Payments to specified accounts.....	206	2	208	220	2	222	212	2	214
Supplies and materials.....	72	1	73	70	1	71	69	1	70
30 Acquisition of capital assets.....	840	15	855	783	23	807	847	20	867
31 Equipment.....	31	(1)	32	31	(1)	31	30	(1)	30
32 Lands and structures.....	809	15	823	749	23	772	813	20	833
33 Investments and loans.....				4		4	4		4
40 Grants and fixed charges.....	57	1	57	63	(1)	63	80	(1)	80
41 Grants, subsidies and contributions.....	43	(1)	43	40	(1)	40	58	(1)	58
42 Insurance claims and indemnities.....	2	(1)	2	11		11	10	(1)	10
43 Interest and dividends.....	12		12	12		12	12		12
44 Refunds.....	(1)	1	1		(1)	(1)		(1)	(1)

	-9	(1)	-9	-3	(1)	-3	2	(1)	2
90 Other.....									
91 Unvouchered, administrative.....									
92 Not distributed otherwise.....									
93 Administrative and nonadministrative expenses.....									
94 Change in selected resources.....	-9	(1)	-9	-4			3		3
95 Quarters and subsistence charges.....	-1	(1)	-1	(1)			-1	(1)	-1
96 Changes in object classification.....									
Proposed for separate transmittal.....				2					
Total obligations incurred.....	1,878	30	1,909	1,953	38	1,991	2,020	33	2,054
Less obligations financed from other sources.....	-518	(1)	-518	-539	(1)	-539	-532	(1)	-552
Reimbursements from administrative budget accounts.....	-385		-385	-399		-399	-385		-385
Reimbursements from trust funds.....	-134	(1)	(1)	-142	(1)	(1)	-147	(1)	(1)
Receipts from the public.....	1		1	3		3			-147
Comparative transfers.....	(1)		(1)						
Recoveries of prior year obligations.....									
Net obligations incurred.....	1,361	30	1,391	1,415	38	1,452	1,488	33	1,521

DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE

10 Personal services and benefits.....	435	350	785	525	366	891	578	377	955
11 Personnel compensation:									
Permanent positions.....	365	272	637	440	317	757	484	333	817
Military personnel.....									
Positions other than permanent.....	16	7	23	19	3	22	21	2	23
Other personnel compensation.....	10	50	61	13	20	33	14	14	28
Special personal service payments.....	3	(1)	4	4	1	5	5	1	6
Personnel benefits.....	36	21	57	43	25	68	48	27	74
Personnel benefits, military.....									
Benefits for former personnel.....	4		4	5		5	6		6
20 Contractual services and supplies.....									
Travel and transportation, persons.....	487	113	599	632	223	855	727	243	970
Transportation of things.....	22	6	28	30	5	35	35	6	41
Rent, communications and utilities.....	5	2	7	9		11	10	2	12
Printing and reproduction.....	20	35	55	24	38	61	27	40	67
Other services.....	7	7	14	9	5	14	10	5	15
Services of other agencies.....	279	49	328	352	157	510	445	174	620
Payments to specified accounts.....	54	8	62	76	10	86	59	10	60
Supplies and materials.....	48		58	55		55	58		58
Supplies and materials.....	52	6	58	77	5	83	83	5	89
30 Acquisition of capital assets.....									
Equipment.....	334	8	341	356	173	529	421	35	457
Land and structures.....	27	7	34	29	3	33	37	2	39
Investments and loans.....	24	1	25	53		73	84	33	117
	283		283	274	150	424	301		301

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
40 Grants and fixed charges.....	8,677	10,794	28,471	10,679	24,080	34,759	11,853	25,653	37,507
41 Grants, subsidies, and contributions.....	8,546	(¹)	8,546	10,280	(¹)	10,280	11,471	(¹)	11,471
42 Insurance claims and indemnities.....	131	10,704	10,925	388	24,080	24,468	11,370	25,653	26,032
43 Interest and dividends.....				2		2	4		4
44 Refunds.....									
90 Other.....	12	612	623	618	678	1,290	338	4,733	5,071
91 Unvouchered.....	(¹)	612	(¹)	(¹)	678	(¹)	(¹)	583	(¹)
92 Not distributed otherwise.....									
93 Administrative and nonadministrative expenses.....	13	13	13	192		192	100		100
94 Change in selected resources.....	-1		-1	-2		-2	-2		-2
95 Quarters and subsistence charges.....									
96 Changes in object classification.....				427		427	179		4,319
Proposed for separate transmittal.....									
Total obligations incurred.....	9,944	20,877	30,820	12,810	26,521	38,331	13,918	31,042	44,960
Less obligations financed from other sources.....	-244	-80	-330	-385	-36	-422	-507	-5	-512
Reimbursements from administrative budget account.....	-150	-86	-150	-224	-36	-224	-240	-5	-240
Reimbursements from trust funds.....	-7	-7	-93	-37		-73	-11		-16
Receipts from the public.....	-45	-45	-45	-124		-124	-256		-256
Comparative transfers.....	-33		-33	-1		-1			
Recoveries for prior year obligations.....	(¹)	(¹)	(¹)	(¹)		(¹)			
Net obligations incurred.....	9,699	20,791	30,490	12,425	25,484	37,909	13,410	31,037	44,44

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

10 Personal services and benefits.....	120		120	144		144	153		153
11 Personnel compensation:									
Permanent positions.....	118		118	132		132	139		139
Military personnel.....									
Positions other than permanent.....	1		1	1		1	1		1
Other personnel compensation.....	1		1	1		1	1		1
Special personal service payments.....	(¹)		(¹)	(¹)		(¹)	(¹)		(¹)

	9	9	10	10	10	11	11
12 Personnel benefits.....							
13 Personnel benefits, military							
13 Benefits for former personnel.....							
20 Contractual services and supplies.....	85	19	104	28	132	137	171
21 Travel and transportation of persons.....	8		8		8	8	8
22 Transportation of things.....	(1)		(1)		(1)	(1)	(1)
23 Rent, communications and utilities.....	10		11		11	12	12
24 Printing and reproduction.....	10		1		1	1	1
25 Other services.....	12	13	18	22	40	37	64
25 Services of other agencies.....	2		2	(1)	3	4	4
26 Payments to specified accounts.....	51	6	62	6	68	74	80
26 Supplies and materials.....	1		1		1	1	1
30 Acquisition of capital assets.....	4,330	1,804	5,153	1,719	6,872	4,535	5,872
31 Equipment.....	1		2		2	2	2
32 Lands and structures.....	710		736		736	739	739
33 Investments and loans.....	3,618	1,804	4,415	1,719	6,134	3,794	5,131
40 Grants and fixed charges.....	1,426	129	1,653	400	2,053	2,062	3,007
41 Grants, subsidies and contributions.....	1,083		1,285		1,285	1,705	1,705
42 Insurance claims and indemnities.....	(1)		(1)		(1)	(1)	(1)
43 Interest and dividends.....	211	129	279	296	575	273	604
44 Refunds.....	132		89	104	193	83	429
90 Other.....	198	241	527	-10	517	430	340
91 Unvouchered.....							
92 Not distributed otherwise.....							
93 Administrative and nonadministrative expenses.....	35		204		204	189	180
94 Change in selected resources.....							
95 Quarters and subsistence charges.....	164	241	323	-10	313	218	128
96 Changes in object classification.....							
Proposed for separate transmittal.....							
Total obligations incurred.....							
Less obligations financed from other sources.....	6,169	2,192	7,581	2,137	9,718	7,317	9,543
	-4,750	-463	-6,104	-714	-6,818	-6,574	-8,054
Reimbursements from administrative budget account.....							
Reimbursements from trust funds.....	-284	-154	-641	-103	-745	-335	-511
Receipts from the public.....	-1,733		-2,107	-2	-2,109	-1,417	-1,428
Comparative transfers.....	-2,412	-309	-3,081	-609	-3,690	-4,470	-5,762
Recoveries of prior year obligations.....	-320		(1)		(1)	-1,292	
Net obligations incurred.....	1,419	1,729	1,477	1,423	2,900	743	1,489

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
DEPARTMENT OF THE INTERIOR									
10 Personal services and benefits.....	547	10	558	597	11	608	609	12	621
11 Personnel compensation:	457	8	465	497	9	506	506	9	515
Permanent positions.....									
Military personnel.....	38	1	39	43	1	44	43	1	45
Positions other than permanent.....	14	(1)	15	15		14	14	(1)	15
Other personnel compensation.....	1		1	1		1	1		1
Special personal service payments.....	38	1	39	43	1	44	43	1	45
12 Personnel benefits.....									
Personnel benefits, military.....	(1)		(1)	(1)		(1)	(1)		(1)
13 Benefits for former personnel.....	361	14	375	409	10	428	431	19	451
20 Contractual services and supplies.....									
21 Travel and transportation, persons.....	28	(1)	29	32	(1)	33	35	(1)	36
22 Transportation of things.....	12	(1)	13	14	(1)	15	15	(1)	16
23 Rent, communications, and utilities.....	26	1	27	28	1	29	30	1	31
24 Printing and reproduction.....	6	(1)	7	6	(1)	7	7	(1)	8
25 Other services.....	114	10	124	148	15	163	166	15	181
Services of other agencies.....	24	(1)	25	26	(1)	27	28	(1)	29
Payments to specified accounts.....	(1)		(1)	(1)		(1)	(1)		(1)
Supplies and materials.....	152	2	154	154	2	156	150	2	152
30 Acquisition of capital assets.....	435	2	438	514	3	517	521	7	528
31 Equipment.....	51	1	52	60	1	61	81	1	82
32 Lands and structures.....	363	2	365	423	2	425	411	6	417
33 Investments and loans.....	22	(1)	23	32		32	29		29
48 Grants and fixed charges.....	331	76	406	500	66	566	564	57	620
41 Grants, subsidies, and contributions.....	319	(1)	320	487	(1)	488	548	(1)	549
42 Insurance claims and indemnities.....	3		3	1		1	2		2
43 Interest and dividends.....	9		9	11		11	15		15
44 Refunds.....	(1)	76	77	(1)	66	67	(1)	57	57
9) Other.....	14	-6	8	87	(1)	87	133	(1)	133

91	Unvouchered, administrative.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
92	Not distributed otherwise.....								
93	Administrative and nonadministrative expenses.....	-6	(1)	-6	3			8	8
94	Change in selected resources.....	-4	(1)	-4	-4			-4	-4
95	Quarters and subsistence charges.....	-4	(1)	-10	-5			-4	-4
96	Changes in object classification.....				92			133	133
	Proposed for separate transmittal.....								
	Total obligations incurred.....	1,681	96	1,757	2,107	99	2,207	2,258	2,353
	Less obligations financed from other sources.....	-191	(1)	-192	-341		-341	-340	-340
	Reimbursements from administrative budget account.....	-103	(1)	-103	-108		-108	-106	-106
	Reimbursements from trust funds.....	3		3	3		3	3	3
	Receipts from the public.....	-7		-7	-230		-230	-231	-231
	Comparative transfers.....	-3		-3	(1)		(1)		
	Recoveries of prior year obligations.....	-4	(1)	-4					
	Net obligations incurred.....	1,469	96	1,566	1,766	99	1,865	1,918	2,013

DEPARTMENT OF JUSTICE

10	Personal services and benefits.....	329	1	330	353	(1)	353	362	(1)	362
11	Personnel compensations:	280	1	281	300	(1)	300	306	(1)	306
	Permanent positions.....									
	Military personnel.....	2	(1)	2	2		2	2		2
	Positions other than permanent.....	18	(1)	18	20	(1)	20	21	(1)	21
	Other personnel compensation.....	7	(1)	7	7		7	7		7
	Special personnel service payments.....	22	(1)	22	24	(1)	24	26	(1)	26
12	Personnel benefits.....									
	Personnel benefits, military.....									
13	Benefits for former personnel.....									
		93	161	254	95	16	110	99	71	170
20	Contractual services and supplies.....									
21	Travel and transportation, persons.....	17	(1)	17	16	(1)	16	18	(1)	18
22	Transportation of things.....	2	(1)	2	3	(1)	3	3	(1)	3
23	Rent, communications and utilities.....	11	(1)	11	11	(1)	11	11	(1)	11
24	Printing and reproduction.....	2	(1)	2	3		3	3		3
25	Other services.....	11	159	170	11	13	25	11	69	80
	Services of other agencies.....	2	(1)	2	1		1	2		2
	Payments to specified accounts.....						(1)		(1)	
26	Supplies and materials.....	49	2	51	50	2	52	52	2	54
30	Acquisition of capital assets.....									
		14	(1)	14	21	(1)	21	26	(1)	26
31	Equipment.....									
32	Land and structures.....	11	(1)	11	11	(1)	11	11	(1)	11
33	Investments and loans.....	3	(1)	3	10		10	16		16

See footnotes at end of table, p. 89.

12	Other personnel compensation.....	1	(1)	1	(1)	1	(1)	1	(1)	1	(1)	1	(1)	8
13	Special personnel service payments.....	(1)	6	(1)	7	(1)	7	(1)	7	(1)	7	(1)	7	60
14	Personnel benefits.....	98	1	98	61	54	20	74	62	20	82	7	6	3
15	Personnel benefits, military.....	551	181	73	54	20	74	62	20	82	7	6	3	7
16	Benefits for former personnel.....	6	(1)	6	(1)	6	(1)	7	(1)	7	(1)	7	(1)	1
17	Contractual services and supplies.....	6	(1)	6	(1)	6	(1)	7	(1)	7	(1)	7	(1)	1
18	Travel and transportation, persons.....	5	3	6	3	5	3	6	3	5	3	6	3	7
19	Transportation of things.....	3	(1)	3	(1)	3	(1)	3	(1)	3	(1)	3	(1)	3
20	Rent, communications, and utilities.....	6	1	7	7	32	18	18	2	18	2	18	2	38
21	Printing and reproduction.....	34	1	35	16	1	(1)	2	(1)	2	(1)	2	(1)	18
22	Other services.....	(1)	(1)	1	(1)	2	(1)	2	(1)	2	(1)	2	(1)	2
23	Services of other agencies.....	211	(1)	211	205	100	305	305	305	305	305	305	305	305
24	Payments to specified accounts.....	1	(1)	1	(1)	1	(1)	1	(1)	1	(1)	1	(1)	1
25	Supplies and materials.....	210	(1)	210	295	100	395	395	395	395	395	395	395	395
26	Acquisition of capital assets.....	477	2,523	3,000	480	2,428	2,908	503	503	2,414	2,917	2,414	2,917	2,917
27	Equipment.....	402	536	938	403	605	1,008	411	411	638	1,049	638	1,049	1,049
28	Lands and structures.....	75	1,974	2,049	77	1,810	1,887	93	93	1,764	1,857	1,764	1,857	1,857
29	Investments and loans.....	43	13	13	13	13	13	13	13	12	12	12	12	12
30	Grants and fixed charges.....	44	122	122	12	99	111	111	111	92	92	92	92	92
31	Grants, subsidies, and contributions.....	91	122	122	12	99	111	111	111	92	92	92	92	92
32	Insurance claims and indemnities.....	92	122	122	12	99	111	111	111	92	92	92	92	92
33	Interest and dividends.....	93	122	122	12	99	111	111	111	92	92	92	92	92
34	Refunds.....	94	122	122	12	99	111	111	111	92	92	92	92	92
35	Other.....	95	122	122	12	99	111	111	111	92	92	92	92	92
36	Unvouchered.....	96	122	122	12	99	111	111	111	92	92	92	92	92
37	Not distributed otherwise.....	97	122	122	12	99	111	111	111	92	92	92	92	92
38	Administrative and nonadministrative expenses.....	98	122	122	12	99	111	111	111	92	92	92	92	92
39	Change in selected resources.....	99	122	122	12	99	111	111	111	92	92	92	92	92
40	Quarters and subsistence charges.....	100	122	122	12	99	111	111	111	92	92	92	92	92
41	Changes in object classification.....	101	122	122	12	99	111	111	111	92	92	92	92	92
42	Proposed for separate transmittal.....	102	122	122	12	99	111	111	111	92	92	92	92	92
43	Total obligations incurred.....	927	2,071	3,598	927	2,655	3,652	1,081	1,081	2,535	3,565	2,535	3,565	3,565
44	Less obligations financed from other sources.....	-276	(1)	-276	-370	(1)	-371	-385	-385	(1)	-385	(1)	-385	-385
45	Reimbursements from administrative budget accounts.....	43	(1)	-43	-51	(1)	-51	-53	-53	(1)	-53	(1)	-53	-53
46	Reimbursements from trust funds.....	-229	(1)	-230	-318	(1)	-318	-328	-328	(1)	-328	(1)	-328	-328
47	Receipts from the public.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
48	Comparative transfers.....	-3	(1)	-3	-1	(1)	-1	-3	-3	(1)	-3	(1)	-3	-3
49	Recoveries of prior year obligations.....	652	2,070	3,322	627	2,655	3,281	646	646	2,534	3,180	2,534	3,180	3,180
50	Net obligations incurred.....	652	2,070	3,322	627	2,655	3,281	646	646	2,534	3,180	2,534	3,180	3,180

See footnotes at end of table, p. 89.

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DEPARTMENT OF STATE

10	Personal services and benefits.....	210	(1)	211	226	1	227	284	1	235
11	Personnel compensation:									
	Permanent positions.....	174	(1)	174	187	(1)	188	104	1	194
	Military personnel.....									
	Positions other than permanent.....	2	(1)	2	2		2	2		2
	Other personnel compensation.....	7		7	7		7	8		8
	Special personnel service payments.....	2		2	2		2	2		2
	Other personnel compensation.....	2		2	2		2	2		2
12	Personnel benefits.....	25	(1)	25	27	(1)	28	29	(1)	29
13	Personnel benefits, military.....									
	Benefits for former personnel.....									
20	Contractual services and supplies.....	130	(1)	130	139	(1)	139	143	(1)	140
21	Travel and transportation, persons.....	21	(1)	21	21	(1)	21	21	(1)	21
22	Transportation of things.....	16	(1)	16	17	(1)	18	18	(1)	18
23	Rent, communications and utilities.....	24	(1)	24	27	(1)	27	29	(1)	29
24	Printing and reproduction.....	1	(1)	1	2	(1)	2	2	(1)	2
25	Other services.....	28	(1)	28	30	(1)	30	30	(1)	30
	Services of other agencies.....	24		24	26		26	24		24
	Payments to specified accounts.....	3		3	3		3	3		3
26	Supplies and material.....	12	(1)	12	13	(1)	13	14	(1)	14
30	Acquisition of capital assets.....	52	(1)	52	59	(1)	59	35	(1)	35
31	Equipment.....	11	(1)	11	12	(1)	12	12	(1)	12
32	Lands and structures.....	41		41	47		47	23		23
33	Investments and loans.....									

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
40 Grants and fixed charges.....	149	9	158	148	12	160	157	13	170
41 Grants, subsidies, and contributions.....	149	(¹)	149	148	(¹)	148	157	(¹)	157
42 Insurance claims and indemnities.....	(¹)	9	9	(¹)	11	11	(¹)	12	12
43 Interest and dividends.....									
44 Refunds.....		(¹)	(¹)		(¹)	(¹)		(¹)	(¹)
90 Other.....	1		1	5		5	2		2
91 Unvouchered.....	2		2	2		2	2		2
92 Not distributed otherwise.....									
93 Administrative and nonadministrative expenses.....									
94 Change in selected resources.....									
95 Quarters and subsistence charges.....	(¹)		(¹)	(¹)		(¹)	(¹)		(¹)
96 Changes in object classification.....	-1		-1	3		3			
Proposed for separate transmittal.....									
Total obligations incurred.....	543	10	553	578	12	590	569	14	582
Less obligations financed from other sources.....	-130	(¹)	-130	-105		-105	-152		-152
Reimbursements from administrative budget account.....	-128		-128	-142		-142	-148		-148
Reimbursements from trust funds.....	-2		-2	-6		-6	-4		-4
Receipts from the public.....									
Comparative transfers.....	(¹)	(¹)	(¹)	-18		-18			
Recoveries of prior year obligations.....									
Net obligations incurred.....	413	10	422	413	12	425	417	14	430

DEPARTMENT OF TRANSPORTATION

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
10 Personal services and benefits.....	762	42	803	817	46	862	842	47	889
11 Personnel compensation:									
Permanent positions.....	478	38	516	498	41	538	515	42	556
Military personnel.....	153		153	151		151	154		154
Positions other than permanent.....	6	(¹)	6	5	(¹)	5	5	(¹)	5
Other personnel compensation.....	23	1	24	30	1	31	31	1	32
Special personnel service payments.....	1		1	1		1	1		1
Personnel benefits.....	38	3	41	42	4	46	43	4	47
Personnel benefits, military.....	43		43	45		45	45		45

[illegible]

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
TREASURY DEPARTMENT									
10 Personal services and benefits.....	735	2	738	798	3	801	815	3	818
11 Personnel compensation:									
Permanent positions.....	639	2	641	685	2	688	708	2	710
Military personnel.....	21	(1)	21	20	(1)	20	24	(1)	24
Positions other than permanent.....	24	(1)	24	26	(1)	26	24	(1)	24
Other personnel compensation.....	1	(1)	1	1	(1)	1	1	(1)	1
Special personnel service payments.....	50	(1)	51	56	(1)	56	58	(1)	59
12 Personnel benefits.....									
Personnel benefits, military.....									
Benefits for former personnel.....									
13									
20 Contractual services and supplies.....	153	1	153	168	1	168	165	1	166
21 Travel and transportation, persons.....	21	(1)	21	23	(1)	23	25	(1)	25
22 Transportation of things.....	6	(1)	6	7	(1)	7	7	(1)	7
23 Rent, communications and utilities.....	45	(1)	45	46	(1)	46	54	(1)	54
24 Printing and reproduction.....	16		16	16		16	17		17
25 Other services.....	13	1	13	13	1	14	14		15
Services of other agencies.....	32		32	42		42	28		28
Payments to specified accounts.....									
Supplies and materials.....	18	(1)	18	20	(1)	20	20	(1)	20
26									
20 Acquisition of capital assets.....	27	(1)	27	22	(1)	22	22	(1)	22
31 Equipment.....	27	(1)	27	21	(1)	21	20	(1)	20
32 Lands and structures.....	(1)		(1)	(1)		(1)	(1)		(1)
33 Investments and loans.....							1		1
40 Grants and fixed charges.....	12,228	23	12,251	13,580	36	13,616	14,212	36	14,247
41 Grants, subsidies, and contributions.....	62	20	71	62	28	80	62	25	77
42 Insurance claims and indemnities.....	44	3	47	19	7	26	7	9	16
43 Interest and dividends.....	12,132	1	12,132	13,509	(1)	13,509	14,153	1	14,153
44 Refunds.....			1		1	1			1
90 Other.....	-2		-2	(1)		(1)	76		76

ATOMIC ENERGY COMMISSION

91	Unvouchered.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
92	Not distributed otherwise.....								
93	Administrative and nonadministrative expenses.....								
94	Change in selected resources.....	-2	(1)	(1)	(1)	(1)	(1)	(1)	(1)
95	Quarters and subsistence charges.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
96	Changes in object classification.....								
	Proposed for separate transmittal.....								76
	Total obligations incurred.....	13,141	26	13,167	14,569	14,608	15,290	38	15,328
	Less obligations financed from other sources.....	-60	(1)	-60	-93	-93	-102		-102
	Reimbursements from administrative budget account.....								
	Reimbursements from trust funds.....	-25		-25	-29	-29	-32		-32
	Receipts from the public.....	-1		-1	-1	-1	-1		-1
	Comparative transfers.....	-35		-35	-63	-63	-129		-129
	Recoveries of prior year obligations.....	(1)	(1)	(1)	(1)	(1)	(1)		(1)
	Net obligations incurred.....	13,081	26	13,107	14,476	14,515	15,129	38	15,107

10	Personal services and benefits.....	84	(1)	84	90	(1)	90	(1)	92
11	Personnel compensation:								
	Permanent positions.....	75	(1)	75	80	(1)	80	(1)	82
	Military personnel.....	1		1	1		1		1
	Positions other than permanent.....	1		1	1		1		1
	Other personnel compensation.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
12	Special personal service payments.....	6	(1)	6	6	(1)	6	(1)	7
13	Personnel benefits.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
	Benefits for former personnel.....								
20	Contractual services and supplies.....	2,267	1	2,268	2,364	1	2,365	(1)	2,379
21	Travel and transportation, persons.....	4		4	4	(1)	4	(1)	4
22	Transportation of things.....	3		3	5		5		5
23	Rent, communications, and utilities.....	145		145	128		128		118
24	Printing and reproduction.....	1		1	1		1		1
25	Other services.....	1,828	1	1,828	1,979	1	1,980	(1)	2,023
	Services of other agencies.....	70		70	68		68		83
	Payments to specified accounts.....								
26	Supplies and materials.....	217		217	179		179		146
30	Acquisition of capital assets.....	313		313	267		267		287
31	Equipment.....	151		151	152		152		153
32	Land and structures.....	163		163	115		115		134
33	Investments and loans.....								

See footnotes at end of table, p. 89.

	18	(1)	18	(1)	21	(1)	21	(1)	21	(1)	22
12 Personnel benefits.....	(1)		(1)		(1)		(1)		(1)		(1)
13 Personnel benefits, military Benefits for former personnel.....	1,427	(1)	1,428	(1)	1,564	(1)	1,564	(1)	1,606	(1)	1,606
20 Contractual services and supplies.....	3	(1)	3	(1)	4	(1)	4	(1)	4	(1)	4
21 Travel and transportation, persons.....	29	(1)	29	(1)	37	(1)	37	(1)	43	(1)	43
22 Transportation of things.....	241	(1)	241	(1)	262	(1)	262	(1)	266	(1)	266
23 Rent, communications, and utilities.....	3	(1)	3	(1)	3	(1)	3	(1)	3	(1)	3
24 Printing and reproduction.....	100	(1)	100	(1)	109	(1)	109	(1)	213	(1)	213
25 Other services.....	12	(1)	12	(1)	12	(1)	12	(1)	12	(1)	12
Services of other agencies.....	235	(1)	235	(1)	276	(1)	276	(1)	281	(1)	281
Payments to specified accounts.....	694	(1)	694	(1)	771	(1)	771	(1)	784	(1)	784
26 Supplies and materials.....	1,931	(1)	1,931	(1)	234	(1)	234	(1)	255	(1)	255
30 Acquisition of capital assets.....	29	(1)	29	(1)	18	(1)	18	(1)	48	(1)	48
31 Equipment.....	164	(1)	164	(1)	216	(1)	216	(1)	206	(1)	206
32 Lands and structures.....	(1)	(1)	(1)	(1)	3	(1)	3	(1)	3	(1)	3
33 Investments and loans.....	31	(1)	31	(1)	3	(1)	3	(1)	3	(1)	3
40 Grants and fixed charges.....	2	(1)	2	(1)	2	(1)	2	(1)	2	(1)	2
41 Grants, subsidies, and contributions.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
42 Insurance claims and indemnities.....	1	(1)	1	(1)	1	(1)	1	(1)	1	(1)	1
43 Interest and dividends.....											
44 Refunds.....											
90 Other.....	85	(1)	85	(1)	124	(1)	124	(1)	144	(1)	144
91 Unvouchered.....											
92 Not distributed otherwise.....	1		1								
93 Administrative and nonadministrative expenses.....	84	(1)	84	(1)	14	(1)	14	(1)	30	(1)	30
94 Change in selected resources.....											
95 Quarters and subsistence charges.....											
96 Changes in object classification.....											
Proposed for separate transmittal.....											
Total obligations incurred.....	1,968	(1)	1,969	(1)	2,207	(1)	2,208	(1)	2,301	(1)	2,302
Less obligations financed from other sources.....	-1,357	(1)	-1,358	(1)	-1,540	(1)	-1,541	(1)	-1,601	(1)	-1,602
Reimbursements from administrative budget accounts.....											
Reimbursements from trust funds.....	-1,317	(1)	-1,317	(1)	-1,501	(1)	-1,501	(1)	-1,554	(1)	-1,554
Receipts from the public.....	-35	(1)	-35	(1)	-36	(1)	-36	(1)	-40	(1)	-40
Comparative transfers.....	-4	(1)	-5	(1)	-2	(1)	-3	(1)	-7	(1)	-8
Recoveries of prior year obligations.....	(1)	(1)	(1)	(1)	-1	(1)	-1	(1)	-1	(1)	-1
Net obligations incurred.....	611	(1)	611	(1)	657	(1)	657	(1)	700	(1)	700

See footnotes at end of table, p. 89.

[illegible]

VETERANS' ADMINISTRATION

10	Personal services and benefits.....	1, 219	1, 219	1, 348	1, 348	1, 340	1, 390
11	Personnel compensation: Permanent positions.....	977	977	1, 054	1, 054	1, 094	1, 094
	Military personnel.....	64	64	59	59	57	57
	Positions other than permanent.....	21	21	28	28	29	29
	Other personnel compensation.....	(1)	(1)	(1)	(1)	(1)	(1)
12	Special personnel service payments.....	80	80	88	88	91	91
	Personnel benefits.....	78	78	119	119	119	119
13	Personnel benefits, military.....	(1)	(1)	(1)	(1)	(1)	(1)
20	Benefits for former personnel.....	487	488	466	468	486	488
21	Contractual services and supplies.....	1	1	2	2	1	1
22	Travel and transportation, persons.....	17	17	17	17	18	18
23	Transportation of things.....	5	5	5	5	5	5
24	Rent, communications, and utilities.....	30	30	32	32	34	34
25	Printing and reproduction.....	5	5	5	5	5	5
	Other services.....	99	100	102	102	111	111
	Services of other agencies.....	10	10	10	10	12	12
	Payments to specified accounts.....	5	5	2	2	1	1
26	Supplies and materials.....	316	317	293	295	301	302
30	Acquisition of capital assets.....	532	647	611	828	656	772
31	Equipment.....	46	46	58	59	64	65
32	Lands and structures.....	71	71	60	60	78	78
33	Investments and loans.....	415	530	493	709	513	639

See footnotes at end of table, p. 89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1966 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total
VETERANS' ADMINISTRATION—Continued									
40 Grants and fixed charges.....	4,507	612	5,119	4,865	863	5,728	5,064	641	5,705
41 Grants, subsidies and contributions.....	56	56	56	387	387	387	442	442	442
42 Insurance claims and indemnities.....	4,420	612	5,040	4,457	863	5,320	4,000	641	5,241
43 Interest and dividends.....	23	(1)	(1)	22	(1)	(1)	22	(1)	(1)
44 Refunds.....	—28	—28	—28	135	—	135	78	—	78
90 Other.....	—	—	—	—	—	—	—	—	—
91 Unvouchered administrative.....	—	—	—	—	—	—	—	—	—
92 Not distributed otherwise.....	—	—	—	—	—	—	—	—	—
93 Administrative and nonadministrative expenses.....	—	—	—	—	—	—	—	—	—
94 Change in selected resources.....	—20	—20	—20	2	2	2	88	—	88
95 Quarters and subsistence charges.....	—8	—8	—8	—8	—8	—8	—8	—8	—8
96 Changes in object classification.....	—	—	—	141	—	141	—3	—	—3
Proposed for separate transmittal.....	—	—	—	—	—	—	—	—	—
Total obligations incurred.....	6,717	728	7,445	7,426	1,081	8,507	7,674	759	8,433
Less obligations financed from other sources.....	—1,483	—176	—1,659	—768	—187	—955	—1,305	—189	—1,585
Reimbursements from administrative budget accounts.....	—180	—	—180	—176	—	—176	—176	—	—176
Reimbursements from trust funds.....	—3	—	—3	—	—	—	—	—	—
Receipts from the public.....	—1,301	—176	—1,477	—592	—187	—779	—1,219	—189	—1,409
Comparative transfers.....	—	—	—	—	—	—	—	—	—
Recoveries of prior year obligations.....	—	—	—	—	—	—	—	—	—
Net obligations incurred.....	5,234	553	5,786	6,658	895	7,552	6,279	570	6,848

OTHER INDEPENDENT AGENCIES

10 Personal services and benefits.....	637	20	657	694	21	716	729	24	753
11 Personnel compensation: Permanent positions.....	422	12	434	464	13	477	488	14	502
Military personnel.....	4	(1)	52	54	(1)	54	58	(1)	58
Positions other than permanent.....	51	—	—	—	—	—	—	—	—

12	Other personnel compensation.....	18	1	19	16	(1)	17	16	(1)	16	1	16
13	Special personal service payments.....	18	(1)	1	1	1	2	1	1	1	1	1
14	Personal benefits.....	43	1	43	48	1	49	50	1	51	51	51
15	Personal benefits, military.....	97	6	104	106	6	112	113	7	119	119	119
16	Benefits for former personnel.....	453	712	1,164	475	777	1,253	493	866	1,359	1,359	1,359
17	Contractual services and supplies.....	32	(1)	32	32	(1)	33	36	(1)	36	36	36
18	Travel and transportation, persons.....	31	(1)	31	35	(1)	35	35	(1)	35	35	35
19	Transportation of things.....	35	3	38	36	3	39	39	4	42	42	42
20	Post, communications and utilities.....	10	(1)	10	11	(1)	11	13	(1)	13	13	13
21	Printing and reproduction.....	123	705	828	116	765	882	118	863	971	971	971
22	Other services.....	38	1	38	40	1	40	41	1	42	42	42
23	Services of other agencies.....	36	2	38	46	2	53	48	6	55	55	55
24	Payments to specified accounts.....	148	1	149	159	1	160	164	1	165	165	165
25	Supplies and materials.....	2,206	47	2,312	4,178	200	4,379	3,548	45	3,592	3,592	3,592
26	Acquisition of capital assets.....	65	(1)	65	88	(1)	88	85	1	86	86	86
27	Equipment.....	85	6	91	63	63	74	50	5	55	55	55
28	Lands and structures.....	2,116	41	2,157	4,027	189	4,216	3,413	39	3,452	3,452	3,452
29	Investments and loans.....	637	2,926	3,563	701	3,296	3,997	722	3,589	4,311	4,311	4,311
30	Grants and fixed charges.....	513	(1)	513	560	2	562	598	2	600	600	600
31	Grants, subsidies, and contributions.....	47	2,706	2,813	55	3,133	3,188	56	3,425	3,481	3,481	3,481
32	Insurance claims and indemnities.....	77	3	80	86	3	89	68	4	72	72	72
33	Interest and dividends.....	158	158	158	---	158	158	---	158	158	158	158
34	Refunds.....	146	261	172	-6	30	24	1	101	162	162	162
35	Other.....	146	30	30	7	28	35	5	60	5	5	5
36	Unvouchered.....	146	-2	145	-28	1	-27	-4	(1)	-4	-4	-4
37	Not distributed otherwise.....	---	-2	-2	15	1	16	(1)	100	101	101	101
38	Administrative and nonadministrative expenses.....	4,138	3,731	7,809	6,043	4,325	10,308	5,493	4,034	10,177	10,177	10,177
39	Change in selected resources.....	-3,293	-785	-4,078	-3,225	-859	-4,085	-3,594	-957	-4,551	-4,551	-4,551
40	Quarters and subsistence charges.....	---	---	---	---	---	---	---	---	---	---	---
41	Changes in object classification.....	---	---	---	---	---	---	---	---	---	---	---
42	Proposed for separate transmittal.....	---	---	---	---	---	---	---	---	---	---	---
43	Total obligations incurred.....	---	---	---	---	---	---	---	---	---	---	---
44	Less obligations financed from other sources.....	---	---	---	---	---	---	---	---	---	---	---
45	Reimbursements from administrative budget account.....	---	---	---	---	---	---	---	---	---	---	---
46	Reimbursements from trust funds.....	---	---	---	---	---	---	---	---	---	---	---
47	Receipts from the public.....	---	---	---	---	---	---	---	---	---	---	---
48	Comparative transfers.....	---	---	---	---	---	---	---	---	---	---	---
49	Recoveries of prior year obligations.....	---	---	---	---	---	---	---	---	---	---	---
50	Net obligations incurred.....	---	---	---	---	---	---	---	---	---	---	---
51	Net obligations incurred.....	845	2,946	3,791	2,818	3,406	6,283	1,899	3,727	5,026	5,026	5,026

See footnotes at end of table, p.89.

Obligations by objects for the fiscal years 1966, 1967, and 1968—Continued

Description	1967 actual			1967 estimated			1968 estimated		
	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	Total	Adminis- trative budget	Trust funds	funds
DISTRICT OF COLUMBIA									
10 Personal services and benefits.....			247			247			318
11 Personnel compensation:									
Permanent positions.....		196	196						318
Military personnel.....		13	13						253
Positions other than permanent.....		8	8						19
Other personnel compensation.....		(1)	(1)						7
Special personnel service payments.....		17	17						(1)
12 Personnel benefits.....									23
Personnel benefits, military.....		13	13						16
13 Benefits for former personnel.....									16
20 Contractual services and supplies.....	3	120	123	3		132	3	161	154
21 Travel and transportation, persons.....		1	1			1		1	1
22 Transportation of things.....		(1)	(1)			(1)		(1)	(1)
23 Rent, communications, and utilities.....	3	9	12	3	11	15	3	13	17
24 Printing and reproduction.....		1	1		1	1		1	1
25 Other services.....		68	68		75	75		87	87
Services of other agencies.....		16	16		18	18		19	19
Payments to specified amounts.....		7	7		8	8		9	9
Supplies and materials.....		19	19		19	19		21	21
30 Acquisition of capital assets.....	71	73	144	90	187	278	53	200	312
31 Equipment.....		8	8		12	12		15	15
32 Lands and structures.....		57	57		168	168		236	236
33 Investments and loans.....	71	8	79	90	8	98	53	9	62
40 Grants, and fixed charges.....	44	38	83	50	41	91	60	62	112
41 Grants, subsidies, and contributions.....		17	61	50	21	71	60	28	88
42 Insurance claims and indemnities.....		8	8		9	9		9	9
43 Interest and dividends.....		9	9		10	10		13	13
44 Refunds.....		5	5		1	1		1	1

90 Other	(1)	(1)	(1)	10	2	12	11	1	12
91 Unvouchered	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
92 Not distributed otherwise	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
93 Administrative and nonadministrative expenses	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
94 Change in selected resources	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
95 Quarters and subsistence charges	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
96 Changes in object classification	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Proposed for separate transmittal	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Total obligations incurred	118	478	506	154	655	809	127	782	908
Less obligations financed from other sources	-47	-61	-108	-35	-114	-149	-	-156	-156
Reimbursements from administrative budget account	-47	-58	-58	-35	-111	-111	-	-153	-153
Receipts from trust funds	-47	-47	-47	-35	-3	-35	-	-3	-3
Comparative transfers	-47	-3	-3	-35	-3	-3	-	-3	-3
Recoveries of prior year obligations	-47	-3	-3	-35	-3	-3	-	-3	-3
Net obligations incurred	71	417	488	119	541	600	127	626	752

Source: Budget Bureau.

1 Less than \$500,000.

NOTE.—Details may not add due to rounding.

Appendix 2

YEAR END FISCAL YEAR 1966 DEPARTMENT OF DEFENSE COST REDUCTION PROGRAM STATUS REPORT¹

ASSISTANT SECRETARY OF DEFENSE
(INSTALLATIONS AND LOGISTICS),
October 10, 1966.

Memorandum for the Secretary of Defense.

Subject: Year end fiscal year 1966 cost reduction program status report.

The Department of Defense cost reduction program has now been fully operational for 4 years. During this time observers of the Department of Defense have witnessed a new era of management improvement and emphasis. Also, for the first time, the actual dollar effects of increased management effort have been measured and reported to all levels of the Department of Defense through the mechanism of the cost reduction program. Major improvements have occurred in such areas as the development of materiel requirements, reutilization of excess materiel, value engineering, procurement, base utilization, transportation, telecommunications, equipment and real property management, packaging, etc. New areas for increased emphasis are constantly being sought. In future periods increased attention will be directed to such major areas as the management of ADP, increased productivity, and in conjunction with the OASD (Manpower), DOD military and civilian personnel training requirements.

In view of the increased activity experienced in southeast Asia, savings reported in fiscal year 1966 are indeed noteworthy. Final year end fiscal year 1966 hard savings amounted to \$4.5 billion which is about \$300 million less than the total hard savings achieved in fiscal year 1965.

The reduction in hard savings reported in fiscal year 1966 can be primarily attributed to reduced savings of over \$900 million which occurred in areas concerned with the refinement of requirement calculations. A substantial portion of the \$900 million reduction results from increased materiel and funding requirements for southeast Asia. Much of this reduction was offset by unexpected increases in savings reported in other areas. These areas include value engineering, procurement, terminating unnecessary operations, departmental operating expense, telecommunications, transportation and packaging.

¹ Source: Office of Secretary of Defense.

The final year end fiscal year 1966 status by major DOD components is as follows (all tabular dollar data in this report are stated in millions unless otherwise indicated):

	Fiscal year 1966			Fiscal year 1966 goal to be realized by fiscal year 1968	Fiscal year 1967 goal to be realized by fiscal year 1969
	Hard savings	Cost avoidance and decision savings	Total savings		
Army.....	\$785	\$567	\$1,352	\$1,164	\$1,197
Navy.....	1,508	330	1,838	1,827	1,865
Air Force.....	2,001	939	2,940	2,721	2,791
DSA.....	163	35	198	185	177
DCA.....	3	-----	3	2	2
MAP.....	3	6	9	100	30
Total.....	4,463	1,877	6,340	5,999	6,062

The report contains six attachments. Attachment A is a summary of cost reduction savings reflected in DOD budget estimates for fiscal years 1964 through 1967. Attachment B is a summary of the status of each cost reduction area as of June 30, 1966. Attachment C shows the disposition of fund savings realized during fiscal year 1966. Attachment D is a summary of man-years of effort saved in fiscal year 1966 from cost reduction actions reported since fiscal year 1961. Attachment E contains examples of items converted from sole source procurement to price competition. Attachment F is the audit opinion for this report.

I. BUYING ONLY WHAT WE NEED

I.A. Refining requirements calculations

I.A.1. Major items of equipment

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$132	\$5	\$137	-----	\$137	\$120
Navy.....	500	61	561	-----	561	652
Air Force.....	96	9	105	\$15	120	107
Total.....	728	75	803	15	818	879

Almost 90 percent of the savings reported in this area represent reductions in fiscal year 1966 requirements as a result of management actions taken prior to submission of the fiscal year 1966 Department of Defense budget estimates. The remaining 10 percent of the savings resulted from more recent actions.

Some examples of actions which have produced savings follow:

Army

Detailed studies were made of Army regulations, supply bulletins, other guidance documents and management practices throughout the

Army. Based upon these studies, maintenance float factors for select major items of equipment were revised and requirements for fiscal year 1966 were reduced by \$8.1 million.

A contract for UH-1 aircraft required one set of ground handling wheels to be supplied with each aircraft. A subsequent review revealed that two sets of these ground handling wheels would support three aircraft. The buy rates were reduced, the contract was modified and a saving of approximately \$500,000 was realized.

Change in the method of computing both the worldwide inventory and annual service practice requirements for the Nike-Hercules missile was made as a result of recommendations contained in an Army audit agency report. This action reduced the Army funding requirements for fiscal year 1966 by \$4.2 million.

Navy

Savings of \$1.5 million were realized based upon an analysis and decision to eliminate front mounted winches from 2½-ton and 5-ton trucks procured during fiscal year 1966.

Air Force

Prior to fiscal year 1966, two camera analyzers were authorized for each RF-4C squadron. Based upon an evaluation of category II testing, the authorization per squadron was reduced to one camera analyzer per squadron. Fiscal year 1966 procurement of this item was reduced from 25 to 9 for a saving of \$614,000.

I.A.2. Initial provisioning

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....		\$1	\$1	\$1	\$2	\$20
Navy.....	\$25	14	39		39	109
Air Force.....	175		175	7	182	78
Total.....	200	15	215	8	223	207

The Army savings resulted from numerous individual actions, many of which produced savings of \$100,000 or less. Typical actions were (1) elimination of the allowance for a main armament part as an on-board spare self-propelled combat vehicles, (2) deletion of a hoist assembly as an authorized repair part for the Sergeant missile system and (3) expediting the return of unserviceable fire control devices and considering such returns in requirement computations for the first time.

The Navy savings resulted from several different types of actions. Savings of \$13.8 million in missile spares (for other than Polaris) resulted from the nonnuclear ordnance study. Budgeted savings on Polaris missile spares totaled \$10.9 million resulting primarily from a decision to extend the service use of the A-2 missile for the 608 and 616 classes of submarines in lieu of the previously planned con-

version to the A-3 missile. Additional savings were realized from a computerized method of determining the amount of repair parts required in support of new equipment being placed on board ships. This method of calculating savings is known as the mean family replacement factor (MFRF).

A substantial part of the Air Force savings resulted from actions which reduced the ratio of initial aircraft spares cost to end item cost. This ratio has been reduced from 16.7 percent in fiscal year 1961 to 11.8 percent in fiscal year 1966. Additionally, savings of over \$23 million were realized in the communications and electronics area by actions such as (1) developing improved computation techniques, (2) limiting quantities initially provisioned to a 12-month operating program in lieu of provisioning for the life of the end items, and (3) establishing new management review levels.

I.A.3. Secondary items

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Hard savings	Total			
Army.....	\$3		\$3	\$5	\$8	\$35
Navy.....	17	\$17	34		34	100
Air Force.....		2	2	5	7	594
DSA.....	14		14		14	46
Total.....	34	19	53	10	63	775

During the past 4 years this area of the cost reduction program has probably witnessed a greater degree of management attention than any other single area of the program. Requirements factors have been refined, computational techniques have been improved, inventory control systems have been revised, high-speed transportation systems have been used to move key items to points of need with resultant savings in time and in inventory investment and the increased application of ADP capabilities have greatly increased the timeliness of data elements needed by supply and inventory control managers in making day-to-day decisions concerning whether to buy, repair, substitute or dispose of individual items. In short, the entire system for managing secondary items has undergone significant refinement in the past 4 years. These changes have had a substantial impact on the range and quantity of secondary item requirements and produced large savings in fiscal year 1963, fiscal year 1964, and fiscal year 1965. In fiscal year 1966, savings of \$63 million were achieved against an objective of \$775 million, a shortfall of over \$700 million. This reduction in dollar savings does not imply that management improvement actions initiated over the past 4 years are no longer effective. To the contrary, with substantially increased requirements now being generated in southeast Asia, these actions are more meaningful today than ever before.

In the past most savings reported in this area have been measured on a funding level basis—the difference between funds appropriated for secondary items in the base year versus those required in the

reporting year, supported with appropriate examples of management improvement actions. This method of measurement is quite valid when force levels and activity rates remain relatively stable. When these elements fluctuate either up or down, however, an erroneous result is obtained. When they increase, as was the case in fiscal year 1966, reportable savings are reduced. As a consequence, the savings of \$63 million reported in fiscal year 1966 does not accurately reflect the true effects of management actions taken since fiscal year 1961. Without them, we believe that procurement requirements for fiscal year 1966 would have been substantially greater than those actually experienced.

The funding level method of measurement will not be authorized for use in this area for fiscal year 1967.

I.A.4. Technical manuals

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$3		\$3		\$3	\$3
Navy.....		\$1	1		1	3
Air Force.....	2	2	4	\$5	9	6
Total.....	5	3	8	5	13	12

Savings realized on the procurement of new technical manuals as well as on revisions to existing manuals are reported in this area. New and intensified actions which (1) reduce quantitative requirements or (2) relax qualitative requirements of technical manuals without adversely affecting mission accomplishments are the type of actions which produce reportable savings.

This is a very difficult area in which to measure the dollar savings resulting from management improvement actions. In many instances, particularly for new weapon systems an actual "before" and "after" cost comparison cannot be made. Therefore, the "before" cost must be estimated in many cases.

Several examples of savings reported in this area are as follows:

Army

Savings of \$55,000 were realized by using manufacturer's manuals in lieu of requiring new manuals in military format as previously prescribed.

Navy

Savings of \$400,000 were realized by changing the specifications on preliminary technical manuals for the A7A aircraft.

Air Force

Savings of \$112,700 were realized by reducing the number of technical publications for electronic equipment.

I.A.5. Technical data and reports

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$1	\$1	\$2	\$5	\$7	\$5
Navy.....	2	2	4	-----	4	5
Air Force.....	-----	7	7	8	15	18
Total.....	3	10	13	13	26	28

Examples of savings achieved in this area follow:

Army

Savings of \$26,880 were achieved by changing from hard copy drawings to microfilm image cards used in bid sets and other procurement actions.

Navy

Net savings of \$520,000 were achieved by institution of computer programing techniques in analyzing electronic circuits.

Air Force

Savings of \$300,000 were achieved by implementation of a standardization program for selected generator sets. This action permitted the identification and one-time procurement of all needed engineering data, which can also be utilized each time a future procurement is made, regardless of the contracting source.

I.A.6. Production base facilities

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	-----	-----	-----	-----	-----	\$4
Navy.....	-----	-----	-----	-----	-----	2
Air Force.....	-----	\$4	\$4	-----	\$4	3
Total.....	-----	4	4	-----	4	9

The Air Force realized \$4 million of fund savings by actions which reduced production base requirements which had been budgeted, appropriated, and apportioned.

*I.B. Increased use of excess inventory**I.B.1. Equipment and supplies*

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$3	\$3	\$6	\$142	\$148	\$222
Navy.....	46	25	71	213	284	190
Air Force.....	11	17	28	169	197	20
DSA.....	9	-----	9	2	11	15
Total.....	69	45	114	526	640	447

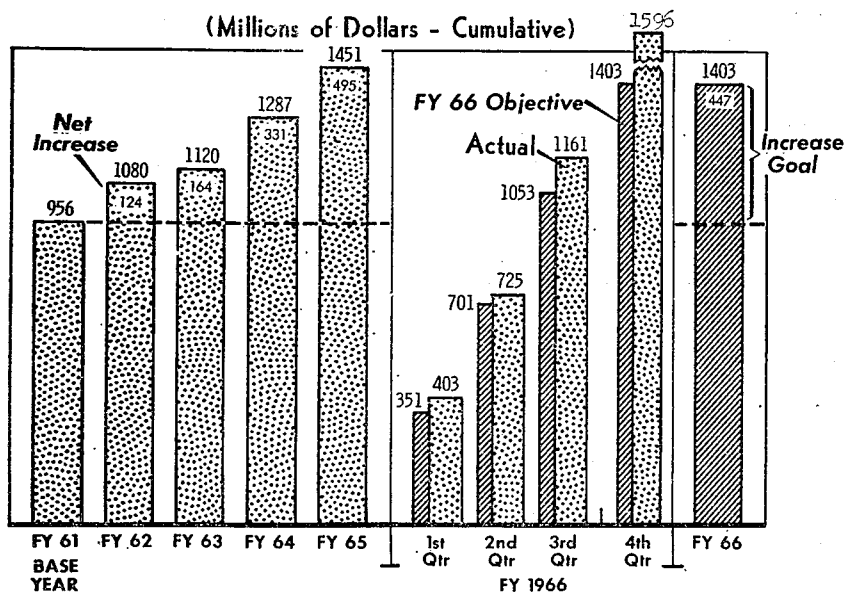
Achievements during fiscal year 1966 were as follows:

	Utilization		Increased utilization
	Base year	Fiscal year 1966	
Army.....	\$187	\$335.5	\$148.5
Navy.....	239	523.4	284.4
Air Force.....	530	726.7	196.7
DSA.....	-----	10.5	10.5
Total.....	956	1,596.1	640.1

The two basic types of transactions included in this area of the DOD cost reduction program are (1) receipts by an ICP or central inventory manager; and (2) receipts by other than an ICP or central inventory manager of excess and long supply inventories required to meet a valid need of the receiving DOD component.

Nonreimbursable interservice and intraservice transfers of potential and declared DOD excess materiel accomplished within the framework of the Defense materiel utilization program contribute significantly to the cost reduction area "Increased use of excess inventory—Equipment and supplies." Savings in this cost reduction area are based on the *net increase* in DOD materiel utilization over the level of reutilization over the level of reutilization accomplished during fiscal year 1961.

The fiscal year 1966 objective in this area was to achieve gross reutilization of \$1,403 million. Total DOD reutilization accomplished during fiscal year 1966 was \$1,596.1 million, or 13.6 percent more than the fiscal year 1966 objective as shown on the following chart:



Examples of savings reported in this area follows:

Army obtained from the Air Force and Navy a total of 117 aircraft engines for use on the CV2 aircraft. Net savings-----	\$2, 901, 518
Army received from the Air Force on a nonreimbursable basis 14 U6A aircraft to satisfy CONUS requirements. Net value-----	1, 019, 917
Army received from the Navy on a nonreimbursable basis 1 TC47 aircraft and 3 C45 aircraft. Net savings-----	362, 190
Army received from the Air Force 1,783,249 cartridge, caliber .30, tracer, on a nonreimbursable basis thereby precluding Army procurement of a like item. Net savings-----	213, 990
Army received from the Navy 14,382 demolition kits on a nonreimbursable basis thereby precluding Army procurement of a like item. Net savings-----	890, 307
Army obtained 1,078,764 grenades which were excess to Navy and Marine requirement but needed by the Army. Net savings-----	2, 268, 451
Navy reclaimed parts and other items from stricken aircraft valued at-----	7, 593, 527
Navy obtained from Air Force four components of the AN/ALE2 chaff dispenser on a nonreimbursable basis. Net savings-----	268, 435
Navy received from Army 1,200 caliber .50 heavy barrel, machine-guns. Net savings-----	780, 000
Navy received from Air Force and Army excess materiel needed for Talos operational requirements. Net savings-----	354, 000
Navy received from Army without reimbursement 2 harbor tug boats and 12 barges for use in support of construction in Vietnam. Net savings-----	875, 300
Marine Corps received from Army on a nonreimbursable basis, ammunition for small arms, mortars, artillery, also rockets, mines, and demolition material. Net savings-----	36, 226, 508
Air Force obtained through coordination with GSA and the Bureau of the Mint 7,414.24 troy ounces of platinum without reimbursement. Platinum was used to meet Air Force requirements for fine wire spark plugs. Net savings-----	725, 605
Air Force received from the Navy excess A1E type aircraft. Net savings-----	12, 329, 800

Air Force received 11 excess R3350-A quick engine change kits from the Navy and modified them to R3350-93 configuration. Net savings-----	\$343, 035
DSA excess stocks of tape, water repellent were serviced and made both water repellent and mildew resistant to satisfy a requirement for 13,906,000 yards of tape. Net savings-----	671, 035
DSA had approximately 90,000 limited standard insect headnets, that were categorized as excess stock when they were declared unacceptable for Navy use in southeast Asia. Following evaluation by the U.S. Army Natick Laboratories and approval by the U.S. Army Support Center, this stock was utilized to satisfy Army backorders and reduce procurement of the standard item. Net savings-----	135, 000

I.B.2. Redistribution of idle production equipment

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army-----		\$8	\$8	\$51	\$59	\$1
Navy-----		7	7	14	21	
Air Force-----		5	5	2	7	2
DSA-----				2	2	
Total-----		20	20	69	89	3

The basic objective of this area is to increase the utilization of idle production equipment. Savings are reported when redistributions of idle production equipment during a reporting period exceed the redistributions made during a corresponding period in the base year (fiscal year 1963). Redistributions during this year exceeded the base year by more than 130 percent. This represents an outstanding achievement by the defense industrial plant equipment center and the military departments. Accomplishments during fiscal year 1966 were as follows:

	Redistributions		Increased redistributions
	Base year (fiscal year 1963)	Fiscal year 1966	
Army-----	\$15.7	\$74.7	\$59.0
Navy-----	10.9	31.3	20.4
Air Force-----	40.4	48.0	7.6
DSA-----		1.8	1.8
Total-----	67.0	155.8	88.8

I.B.3. Excess contractor inventory

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$3		\$3		\$3	\$4
Navy.....		\$28	28		28	5
Air Force.....		(2)	(2)		(2)	8
Total.....	3	26	29		29	17

The basic objective of this area is to increase the utilization of excess contractor inventory. Savings are reported when the amount of excess contractor inventory reutilized during a current reporting period exceeds the amount of reutilization made during a corresponding period in the base year (fiscal year 1962).

Achievements during fiscal year 1966 were:

	Reutilization		Increased reutilization
	Base year (fiscal year 1962)	Fiscal year 1966	
Army.....	\$2.9	\$6.0	\$3.1
Navy.....	4.9	32.9	28.0
Air Force.....	6.7	4.9	(1.8)
Total.....	14.5	43.8	29.3

The amount of reutilization achieved during fiscal year 1966, particularly by the Navy, is very commendable. Some examples of reutilizations during fiscal year 1966 follow:

Army

Components, M527 fuse.—Five types of components, total value \$245,574, became excess to a completed contract for M527 fuses. These components were transferred to another contractor for use in the M527B1 fuse loading program.

Ammunition containers, M353, 90MM packing material.—Excess ammunition containers used for shipping ammunition items to the Army contractor for operation of a portion of Joliet Arsenal were determined to be usable by the Army contractor operating the Milan Army Ammunition Plant (MAAP). A total of 46,683 boxes and 101,649 fiber containers were transferred for use under the MAAP contract. New boxes and fiber containers would have cost \$248,151. The used boxes and fiber containers were renovated for \$43,505.

Components, CBU-3 bomb dispenser items.—Contractor inventory of containers and bomblette components (CBU-3) consisting of dispensers, retainers, straps, clips, protectors, arming devices and cable assemblies, in the total value of approximately \$100,060, became excess to a contract for operation of the Louisiana Army Ammunition

Plant. They were transferred to contracts being performed at the Milan Army Ammunition Plant.

Navy

Mauler missile.—Following termination of an Army contract for the Mauler missile system with General Dynamics, an intensive screening of available excess property was undertaken. This resulted in the transfer of property in the approximate value of \$30.7 million for use by General Dynamics in the performance of a Navy R&D contract for the Terrier-Tartar missile system. The property included two mobile launching pads, 1,336 line items of electronic parts, 154 line items of special test equipment, as well as large quantities of miscellaneous purchased parts.

Polaris system.—Excess property previously used for Polaris research and development by Lockheed Missiles & Space Co. was transferred for use in the manufacture of missile components and in providing tactical engineering services. The property, valued at approximately \$691,000, included a high-speed digital conversion station console and seven special test consoles.

Air Force

Minuteman.—Used magnetic tapes, which became excess to certain contracts with TRW systems, were reconditioned and used in lieu of procurement of new tapes under another contract with TRW systems in support of the Minuteman program. Savings, after deduction of reconditioning costs, were \$136,000.

Communications sets, AN/TRC-87.—Various materials, valued at \$142,000, which became excess as a result of the termination of a production contract for UHF communications sets, MN/TRC-87 were retained at cost by the contractor for use in the performance of a contract for another type of communication set.

Electronics items.—Property consisting largely of high reliability electronics items, became excess to various contracts with North American Aviation (Autonetics) in support of certain phases of the Minuteman program. This property, valued at \$3.8 million, was transferred for use in performance of other contracts with North American for certain other phases of the Minuteman program.

I.C. Eliminating goldplating

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army	\$48	\$36	\$84	\$76	\$160	\$70
Navy	44	62	106	8	¹ 114	132
Air Force	71	39	110	84	194	150
DSA	5	19	24	3	27	12
Total	168	156	324	171	495	364

¹ In addition, savings of \$34,000,000 were realized in Army and Air Force funds as a result of Navy VE actions.

Typical examples of savings in this area follow:

Army

Modification of design for decontamination and reimpregnating kits.—A value engineering review of the kit design suggested the use of lower cost plastic materials and simplification of the design. The changes were implemented and net savings of \$934,363 were realized.

Shillelagh missile test requirements.—Individual reliability, quality and engineering test data requirements were subjected to a value analysis. As a result, a combined missile test plan was proposed and adopted. This combined missile test plan eliminated redundant testing and provided the required test data. Savings of \$326,700 resulted from this action.

High Cost Electronic Amplifier Tube.—A VE study of a high cost klystron amplifier tube produced new technical guidance for industry enabling competitive manufacture of the tube. As a result of this VE study a net saving of \$261,800 was realized.

Navy

Elimination of Unnecessary Design Elements on Prefabricated Buildings.—Prior to procurement of prefabricated steel buildings, a VE study of applicable specifications led to elimination of several specification provisions and simplification of others. As a result of the design changes developed during the VE study, \$2.1 million was saved.

Airframe of Terrier/Tartar Nonflight missile.—Application of value engineering to the design for high cost nonflight training, handling and test missiles led to their redesign using less costly pressed wood in lieu of a metal airframe. Net savings on the initial procurement amounted to \$444,850.

Change in specification on 2.75-inch rocket dummy warhead.—Prior to application of VE, the 2.75-inch FFAR dummy warhead was plaster loaded, assembled and painted per specification. A new design specification setting forth requirements for key parameters of weight, shape, size, etc., leaving material selection and method of manufacture at the contractors' option resulted from a VE effort with a resultant net saving of \$1.4 million.

Air Force

Specification of sensor tests and change in model utilization. A value engineering change proposal recommended modification of qualification sensor tests and changes in qualification model utilization. The VE action was approved and a saving of \$205,600 was realized.

C-141 walkways. Custom built aluminum honeycomb panels were fabricated by the contractor and used as walkways in the C-141 aircraft. After the application of value engineering, the honeycomb panels were replaced by less expensive plywood panels. A saving of \$131,500 was realized from this action.

DSA

Black leather gloves.—The range of thickness in leather as specified in Mil Spec MIL-G-17602B (S. & A.) dated December 3, 1963, and deviation list dated June 3, 1964, made it necessary for industry to be

very selective in obtaining skins intended for production of gloves. It was estimated that only 50 percent of the skins available would meet the requirements. Through a value analysis study, it was determined that this thickness range could be changed to "1½ ounces to 2¾ ounces." In addition, the requirement for the seamless knit liner yarn was changed from "2 ply only" to "single or 2 ply." These changes were reflected in current contracts and savings amounting to \$100,224 were realized from the changes.

Pipe, steel FSN 4710-162-1022.—Prior to value engineering, DCSC procured 2-inch pipe, steel, zinc coated with a requirement of "Electric resistance welded or seamless pipe." A value engineering study of this item found that adhering to, "Electric resistance welded", restricted procurement to a small group of bidders. The VE study resulted in a change of the purchase requirement to "seamed or seamless." This action produced savings of \$103,700.

I.D. Inventory item reduction

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	(\$1)	(\$4)	(\$8)	-----	(\$8)	-----
Navy.....	(1)	(4)	(5)	-----	(5)	\$1
Air Force.....	68	(3)	65	-----	65	62
DSA.....	17	13	30	-----	30	19
Total.....	80	2	82	-----	82	82

The basic objective of this area of savings is to reduce the number of items in the Department of Defense supply system. For cost reduction reporting, a cost factor of \$100 per item has been established as the annual average cost of managing an item of supply. Savings are reported when the number of items eliminated during a current reporting period exceed the number of items eliminated during a corresponding period in the base year (fiscal year 1961). The effect of the increase in number of items eliminated during prior years is reported as a budgeted saving. The effect of the increase in items eliminated during the current year is reported as a fund saving.

Achievements during fiscal year 1966 were as follows:

	Items eliminated		Increase in number of items eliminated
	Base year fiscal year 1961	Fiscal year 1966	
Army.....	81,154	42,289	-38,865
Navy.....	128,058	81,810	-46,248
Air Force.....	163,052	132,992	-30,060
DSA.....	35,027	164,027	129,000
Total.....	407,291	421,118	13,827

As a result of reviews performed under the standardization program items are being designated standard, limited standard, or nonstandard. items designated nonstandard are eliminated from the DOD supply system when existing stocks are disposed of by consumption, sale, or disposal.

The following examples demonstrate the results of reviews performed during fiscal year 1966:

Item description	Number of items	
	Reviewed	Designated nonstandard
Fixed composition resistors.....	1,637	1,248
Electrical plug connectors.....	1,031	558
Quartz crystal unit.....	11,864	5,961
Fixed film resistors.....	4,714	3,731
Cotter pins.....	1,037	719
Eye bolts.....	3,545	1,780
Retaining rings.....	199	102
Flat washers.....	3,182	1,817
Engine starter.....	1,052	575
Radiator cap.....	168	132
Pneumatic tank valves.....	74	34
Intake air cleaner.....	875	411
Butterfly valve.....	69	47

II. BUYING AT THE LOWEST SOUND PRICE

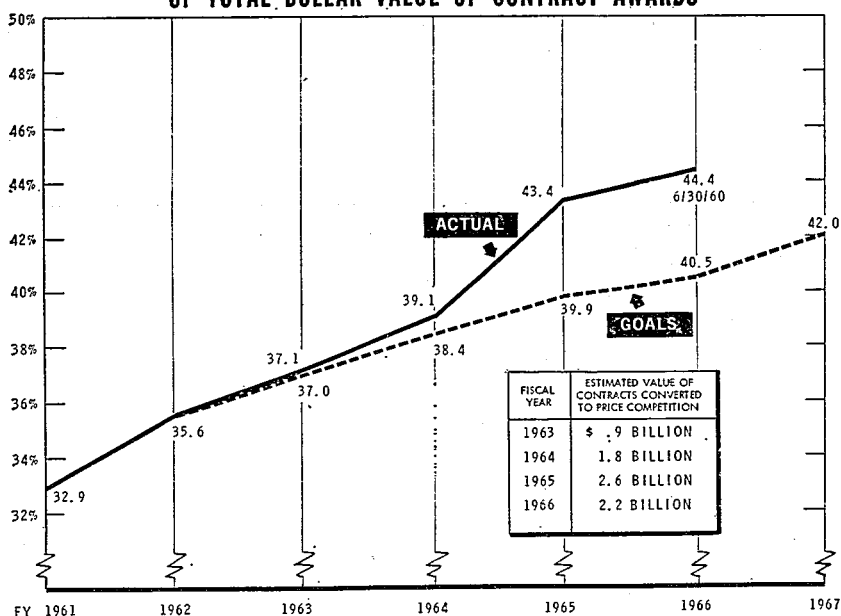
II.A. Shift from noncompetitive to competitive procurement

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$65	-----	\$65	-----	\$65	\$116
Navy.....	128	\$59	187	-----	187	155
Air Force.....	167	116	283	-----	283	167
DSA.....	3	13	16	-----	16	3
Total.....	363	188	551	-----	551	441

Actual progress in this area through June 30, 1966, is charted below:

CONTRACTS AWARDED ON BASIS OF COMPETITION AS A PERCENT OF TOTAL DOLLAR VALUE OF CONTRACT AWARDS



The percentage of price competitive awards to total awards by DOD components since fiscal year 1962 is as follows:

[In percent]

	Fiscal year—				
	1962	1963	1964	1965	1966
Army.....	43.9	48.3	51.8	52.8	43.9
Navy.....	35.4	39.1	36.7	41.7	38.4
Air Force.....	17.3	18.0	21.2	25.2	25.8
DSA.....	93.7	91.3	91.5	90.3	92.1
DOD average.....	35.6	37.1	39.1	43.4	44.4

Every effort is being made to increase the use of formal advertising in competitive procurement awards. The ratios of formal advertised procurement to total procurement and two-step formal advertising to total formal advertising since fiscal year 1961 follow:

[Dollar amounts in billions]

Fiscal year	Total price competition		Formal advertising			
	Amount	Percent	Total		2-Step	
			Amount	Percent	Amount	Percent of formal advertising
1961.....	\$8.1	32.9	\$2.9	11.9	(1)	(1)
1962.....	10.1	35.6	3.5	12.6	\$0.085	2.4
1963.....	10.8	37.1	3.7	12.7	.275	7.5
1964.....	11.0	39.1	4.1	14.4	.416	10.1
1965.....	11.9	43.4	4.8	17.6	.726	15.1
1966.....	16.5	44.4	5.3	14.2	.926	17.5

¹ Not available.

The increase in the use of price competitive awards continues—increasing from 32.9 percent to total obligations in fiscal year 1961 to 44.4 percent at the end of fiscal year 1966. During this same period, competition by formal advertising increased from 11.9 percent of obligations in fiscal year 1961 to 14.2 percent in fiscal year 1966.

Increases in the use of two-step advertising have also been achieved. Two-step advertising was at a level of \$85 million in fiscal year 1962; increasing to \$726 million in fiscal year 1965 and equaling \$926 million in fiscal year 1966. Two-step advertising is an example of consolidation and refinement of existing procurement management improvement programs designed to provide increased cost savings.

The concepts of the cost reduction program are more important now than ever before. In particular, procurements must continue on a sound rather than an expedient basis in order to offset the increasing costs of SEA operations. Extraordinary disciplines have been established to review any proposed shift from competitive procurement to sole source procurement.

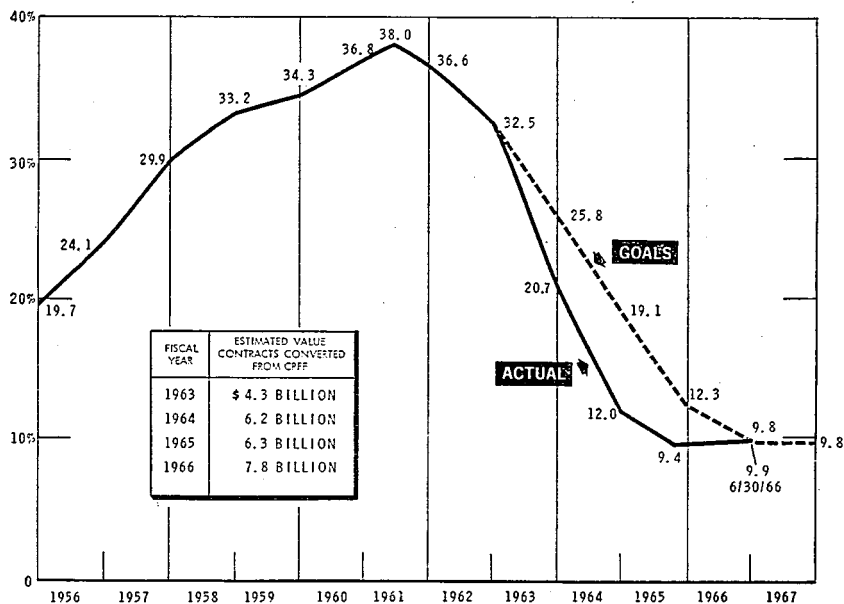
II.B. Shift from CPFF to fixed or incentive price contracts

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$111	-----	\$111	\$123	\$234	\$151
Navy.....	142	-----	142	(9)	133	151
Air Force.....	347	-----	347	66	413	368
Total.....	600	-----	600	180	780	670

Progress in this area through fiscal year 1966 is charted below:

COST PLUS FIXED FEE CONTRACTS AS A PERCENT OF TOTAL CONTRACT AWARDS



The percentage of CPFF awards to total awards by military department is as follows:

[In percent]

	Fiscal year—			
	1961 (9 months)	1964	1965	1966
Army.....	32.8	13.5	11.9	13.8
Navy.....	24.3	11.1	9.4	14.2
Air Force.....	50.6	14.4	10.4	6.7
DOD average.....	38.0	12.0	9.4	9.9

The following table shows the trend away from CPFF contracts since 1961 and the shift to fixed-price and incentive types:

Year	Percent							CPFF	Other
	Fixed price types less incentive			Incentive type					
	Firm	Other	Total	CPIF	FPI	Total			
1961.....	31.5	15.2	46.7	3.2	11.2	14.4	36.6	2.3	
1962.....	38.0	10.8	48.8	4.1	12.0	16.1	32.5	2.6	
1963.....	41.5	7.6	49.1	11.7	15.8	27.5	20.7	2.7	
1964.....	46.3	6.4	52.7	14.1	18.5	32.6	12.0	2.7	
1965.....	52.8	4.9	57.7	11.2	16.6	27.8	9.4	5.1	
1966.....	57.5	3.5	61.0	8.3	15.9	24.2	9.9	4.9	

Early progress reports in this area were mainly concerned with reporting the shift from CPFF contracts to incentive contracts. Qualitative improvement in incentives as well as the quantitative increases were discussed in subsequent reports. The sizable shift from CPFF contracts to firm-fixed-price contracts should be highlighted.

The firm-fixed-price contract is the preferred contract type under most conditions. Under the firm-fixed-price contracts, the contractor assumes full cost responsibility and guarantees to deliver a product meeting our specifications—this is, in effect, the best form of incentive contract, with the contractor assuming responsibility for all costs under or over target at the start of the contract period.

Firm-fixed-price contracts, as a percent of total obligations, have increased from 31.5 percent in 1961 to 57.5 percent as of June 30, 1966. During the same period, incentive contracts (both CPIF and FPIF) have increased from 14.4 percent in 1961 to 24.2 percent of total obligations as of June 30, 1966.

Studies have been initiated to seek out improvements that can be made in incentive contracting and contract management procedures. This is part of a continuing evaluation program to develop the best interrelated support that can be provided for the procurement process.

Moving away from the less desirable CPFF form of contracting does not imply a total shift away from CPFF. The CPFF form of contract may be used where appropriate for the performance of research, or preliminary exploration or study where the level of effort is unknown.

One of the first multiple-incentive contracts, the contract for the VELA Nuclear Detection Satellite, has been completed. Under this CPIF development contract, the contractor earned 11.9 percent fee (profit) on target cost compared with a target fee of 8.3 percent. The incentive increase in fee of \$869,000 over target fee was the result of the contractor achieving 97.2 percent of the possible performance awards. The contractor for this important arms control satellite has stated that technical excellence and effective cost controls are not at odds. The multiple-incentive concept emphasizes these mutually reinforcing objectives.

II.C. Direct purchase breakout

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....		\$1	\$1		\$1	
Navy.....	\$2	6	8		8	\$5
Air Force.....		5	5		5	1
Total.....	2	12	14		14	6

Direct purchase breakout concerns the purchase of items by the Government directly from item manufacturers instead of through prime contractors. The objective is to eliminate middleman costs.

The preponderance of the savings realized during fiscal year 1966 was on the procurement of spares and repair parts as documented in the DOD spare parts procurement report.

II.D. Multiyear procurement

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army		\$30	\$30		\$30	\$22
Navy		23	23		23	12
Air Force		17	17		17	6
Total		70	70		70	40

The objective of this area is to obtain lower contract prices by awarding contracts covering requirements for two or more program years in lieu of separate contracts each year. All departments exceeded their respective fiscal year 1966 goals.

Examples of savings reported in this area follow:

	Unit price		Fiscal year 1966 net savings
	Single year	Multiyear	
Army:			
Personnel carrier, M-113	\$19,313	\$17,369	\$1,769,040
Engines, LD-465	1,743	1,625	930,430
Recovery vehicle, M-578	49,536	47,492	367,948
Gun, howitzer, 8-inch, M110	43,642	42,356	149,658
Receiver-transmitter, RT-246	1,917	1,720	169,684
Projectile, 105 mm., M456E1	24	22	233,000
Navy:			
Bomb fin, MK 14	56	52	141,290
Bomb, MK 81 (empty)	101	94	335,511
Bomb, MK 82-1 (empty)	153	135	1,089,152
UHF multicoupler AN/SRA-33	8,600	7,462	255,865
Sonobuoy, AN/SSQ-41	116	88	697,425
Aircraft C-2A	2,501,895	2,024,118	2,388,885
Air Force:			
Attitude ref. and computer system	15,509	14,498	244,662
Pylon assembly, SUU-1	1,967	1,547	448,100
Altimeter, AAU-19/A	910	845	101,800

II.E. Letter contracts

The status of letter contracts as of June 30, 1966 was:

[In millions of dollars]

	On hand	Overage	Percent overage
Army	\$831	\$148	17.8
Navy	1,070	574	53.6
Air Force	809	539	66.6
Department of Defense	2,710	1,261	46.5

The dollar volume of letter contracts on hand continues to increase, from \$1.9 billion as of March 31, 1966, to \$2.7 billion on June 30, 1966. This increase is largely attributable to priority actions required in support of Vietnam operations.

Of more significance, however, is the increase in timely definitization of letter contracts. On December 31, 1962, when letter contracts on hand reached a peak of over \$3 billion, 66 percent of the dollar volume were over 6 months old. As of March 31, 1962, only 47 percent of the dollar volume were overage and as of June 30, 1966, only 46.5 percent of the dollar volume on hand were over 6 months old.

II.F. Reduction in undefinitized change orders

The dollar value of undefinitized changes increased during fiscal year 1966, primarily as a result of increased southeast Asia activity. However, the percentage of dollar value of undefinitized change orders over 6 months old decreased from 45 percent at the end of fiscal year 1965 to 38 percent at the end of fiscal year 1966. This is most significant as timely definitization is necessary to insure minimum risk to the Government.

III. REDUCING OPERATING COSTS

III.A. Terminating unnecessary operations

A summary of the savings realized in this area during fiscal year 1966 is as follows:

The net annual savings expected to ultimately accrue from decisions to terminate unnecessary operations are reported as decision savings when such decisions are announced. Hard savings are reported in the year actually realized.

Savings and related data pertaining to decision actions through June 30, 1966, follow:

	Realized hard savings			Unrealized decision savings	Total hard and unrealized decision savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$196	-----	\$196	\$65	\$261	\$200
Navy.....	137	-----	137	76	213	185
Air Force.....	432	\$26	458	507	965	750
DSA.....	3	-----	3	8	11	13
Total.....	768	26	794	656	1,450	1,148

[Dollar amounts in millions]

	Army	Navy	Air Force	DSA	Total
A. Number of actions.....	268	274	329	7	878
B. Acres released (thousands).....	430	263	1,116	-----	1,809
C. Acquisition cost.....	\$1,434	\$1,371	\$3,561	-----	\$6,366
D. Personnel space reduction.....	36,309	34,117	130,734	1,113	202,273
1. Military.....	11,409	18,100	101,993	129	131,631
2. Civilian.....	24,900	16,017	28,741	984	70,642
E. Annual savings.....	\$261	\$213	\$965	\$11	\$1,450

III.B.1. DSA operating expense savings

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
DSA.....	\$58	\$2	\$60	\$4	\$64	\$57

Total savings of \$64.4 million have been achieved in this area as follows: \$31.3 million in personnel savings initially achieved upon the establishment of DSA; \$11.9 million in distribution system savings; \$6.1 million from consolidation of the Defense Automotive Supply Center and Defense Construction Supply Center; \$4.9 million from productivity increases; \$2.3 million from improvements in the management of ADPE; \$1.7 million from closures of Defense Surplus Sales Office and \$6.2 million from miscellaneous actions.

III.B.2. Consolidation of contract administration

A summary of the savings realized in this area during fiscal year 1966 is as follows:

DSA	Realized hard savings			Unrealized decision savings	Total hard and unrealized decision savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
DSA.....	\$5	-----	\$5	\$14	\$19	\$19

The total savings (\$19 million) for this area are anticipated to be achieved by personnel reductions resulting from the consolidation of contract administration functions within the Department of Defense. A hard saving of \$4.6 million was achieved by end of fiscal year 1966.

III.B.3. Departmental operating expense savings

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$6	\$16	\$22	\$25	\$47	\$20
Navy.....	30	10	40	3	43	15
Air Force.....	104	64	168	15	183	100
Total.....	140	90	230	43	273	135

This area is used to report savings which are not specifically reportable in any other cost reduction area. During fiscal year 1966 there were many thousands of individual actions reported by the military departments which produced savings in departmental

operating expenses. Most of these actions were initiated at field installations and produced savings of less than \$100,000 each.

Several examples of the savings reported in this area follow:

Army

Savings of more than \$3 million were realized during fiscal year 1966 through improved management of automatic data processing systems. Consolidation of ADP activities, improved equipment utilization management, use of metering devices to compute ADPE utilization and purchasing rather than leasing ADP equipment are typical types of actions which produced savings.

Installation of an automated cargo planning data system produced savings of \$131,000 by reducing demurrage costs, increasing the tonnage loaded per rail car and eliminating double handling of cargo.

Air Force

Net savings of \$638,900 were realized by improvements in the area of automatic data processing. One typical action was the replacement of PCAM equipment with B263 computers at Air Training Command bases. This action saved \$242,800 after deducting the cost of the new equipment.

Net savings of \$124,300 were realized by a change in processing vinyl base charts. Previously, vinyl charts were printed on only one side. Under the new process, two-side printing is accomplished.

III.C.1. Improving telecommunications management

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$47	\$1	\$48	\$2	\$50	\$46
Navy.....	9	1	10		10	6
Air Force.....	89	3	92	21	113	83
DCA.....	2	1	3		3	2
Total.....	147	6	153	23	176	137

Savings were achieved in this area from the following actions:

Action	Army	Navy	Air Force	DCA	Total
Consolidation and integration of leased lines TELPAK.....	\$25.4	\$10.1	\$66.8	\$0.7	\$103.0
Disapproval of program objectives.....	19.2				19.2
Consolidation, elimination, and noninstallation of circuits, equipment and systems, including maintenance and operations.....	5.2	.2	45.5	1.9	52.8
Reduction in base communications and maintenance operations.....	.5		.7		1.2
Miscellaneous.....			.3		.3
Total.....	50.3	10.3	113.3	2.6	176.5

III.C.2. Improving transportation and traffic management

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$31	\$1	\$32	\$25	\$57	\$14
Navy.....	12	1	13	10	23	7
Air Force.....	37	2	39	14	53	25
Total.....	80	4	84	49	133	46

Savings were achieved in this area from the following actions:

	Army	Navy	Air Force	Total
Reduction in overseas mail costs.....	\$12.8	\$1.8	\$5.0	\$19.6
Reduction in through bill household goods costs.....	10.6	2.5	10.6	23.7
Increased use of less than 1st class air travel.....	5.5	6.6	5.4	17.5
Reduction in MAC airlift contract costs.....	21.3	9.2	18.5	49.0
Miscellaneous.....	6.7	3.0	13.9	23.6
Total.....	56.9	23.1	53.4	133.4

III.C.3. Equipment maintenance management

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$9		\$9	\$24	\$33	\$58
Navy.....	44	\$14	58	6	64	60
Air Force.....	23	3	26	6	32	110
Total.....	76	17	93	36	129	228

Examples of savings achieved in this area are as follows:

Army

Budgeted savings of \$3.2 million were realized during fiscal year 1966 by elimination of depot level maintenance on general purpose tactical support vehicles ($\frac{3}{4}$ -, $2\frac{1}{2}$ -, and 5-ton trucks). Maintenance support is now provided at the general support level.

The consolidation of maintenance activities in Army operations in Europe (USAREUR) improved maintenance management, reduced manpower and saved \$224,000 during fiscal year 1966.

Navy

Adoption of a process for reclaiming turbine nozzle guide vanes on J-52 and J-57 engines produced savings of \$9.7 million during fiscal

year 1966. Bent, bowed, and distorted guide vanes which were previously discarded are now reclaimed, repaired, and used in the engine overhaul program.

Savings totaling \$668,211 were realized through reorganizations and improvements in procedures.

Air Force

Savings of \$548,000 were achieved from a review of operational training requirements and analysis of maintenance data with a resultant reduction in inspection requirements.

III.C.4. Noncombat vehicle management

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$8	\$4	\$12	\$7	\$19	\$18
Navy.....	6	6	6	2	8	3
Air Force.....	10	2	12	5	17	12
Total.....	24	6	30	14	44	33

Savings of \$9.9 million were realized through procurement of 2,745 commercial type vehicles in lieu of military design vehicles.

The balance of the savings reported in this area resulted from many individual actions. These include the consolidation and realignment of functions, improved methods and procedures, reduction in vehicle inspections, increased time between maintenance cycles with improved maintenance scheduling, increased use of motor pools and radio controlled operations through more effective dispatching, reduction in personnel required through additional application of user driver operation of vehicles, and reduction in overage vehicles.

III.C.5. Use of contract technicians

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$7	\$1	\$8	-----	\$8	\$9
Navy.....	-----	1	1	-----	1	4
Air Force.....	-----	-----	-----	-----	-----	17
Total.....	7	2	9	-----	9	30

The reported savings resulted from an accumulation of many individual actions. Typical actions were the replacement of contract technical instructors with direct hire civilians, reductions through consolidation of requirements, reduced travel and overtime by im-

proved work scheduling, and replacement of contract technicians with military or civilian direct hire personnel.

III.C.6. *Improving military housing management*

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$4		\$4	\$4	\$8	\$7
Navy.....	6		6	4	10	5
Air Force.....	5	\$3	8	2	10	7
Total.....	15	3	18	10	28	19

Savings in this area were achieved from many actions taken at installations throughout the world. Implementation of a DOD policy decision prohibiting furniture procurement for initial issue in new housing units produced significant savings in fiscal year 1966. Increased utilization of family housing quarters, intensified engineering reviews of repair projects, centralized labor force scheduling, utility conservation programs and use of satisfactory but less costly materials for repairs and maintenance are other typical actions which produced savings during fiscal year 1966.

III.C.7. *Real property management*

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....	\$7		\$7	\$3	\$15	\$16
Navy.....	19	\$4	23	1	24	16
Air Force.....	15	9	24	5	29	22
Total.....	41	13	54	14	68	54

The savings achieved in this area represent the accumulation of many individual actions in the functions necessary to maintain and operate the real property at the more than 7,000 installations throughout the world. Typical management actions are those which resulted in lower utility rates, adapting modern methods and techniques to increase labor performance and consolidation and simplification of the maintenance and operation functions to reduce manpower, material and equipment requirements.

III.C.8. Packaging, preservation, and packing

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
Army.....		\$1	\$1	\$5	\$6	\$3
Navy.....	\$6	2	8	1	9	4
Air Force.....	4	15	19	4	23	5
DSA.....	1	1	2	1	3	1
Total.....	11	19	30	11	41	13

Achievements in this area during fiscal year 1966 were outstanding. Each military department and the DSA exceeded their individual goal by more than 100 percent. In total, savings for this area exceeded the goal by more than 210 percent. Examples of savings achieved during fiscal year 1966 are as follows:

Army

A saving of \$262,400 was realized by using wood skids in lieu of pallets for shipping 105mm cartridges.

In the past, fuzes were repacked in a metal box with polystyrene supports and two such boxes were overpacked in a wirebound wooden box. Savings of \$426,000 were realized during fiscal year 1966 by changing the method of packing so that use is made of the same material in which the fuzes were received.

Navy

Savings of over \$1.9 million were realized during fiscal year 1966 by using salvage ships in lieu of MSTs ships, as previously used, to dispose of unserviceable ammunition.

Savings of \$505,000 were realized from a management action whereby removal of the ICC hazardous classification ("class A explosive") for otto fuel was obtained. This permitted use of a less expensive container. Formerly, regulations required use of a polyethylene container packed in sawdust inside a 15-gallon stainless steel drum.

Air Force

Savings of \$13.8 million were realized by redesigning the packing used for bomb fin assemblies so that 6 to 12 assemblies could be shipped in cleated plywood containers instead of packing each assembly in a separate metal crate.

Savings of \$341,000 were achieved by developing a new container concept for C-141 aircraft engines which would satisfy both air and surface shipment requirements plus long-term storage requirements. A moisture vaporproof flexible container is used under this new concept. Previously metal containers were issued.

DSA

Savings of \$93,000 were realized by accepting the contractor's modified commercial packaging for engine repair parts in lieu of military level A packaging as previously required.

IV. MILITARY ASSISTANCE PROGRAM (MAP)

A summary of the savings realized in this area during fiscal year 1966 is as follows:

	Realized hard savings			Realized cost avoidance savings	Total realized savings	Fiscal year 1966 goal
	Budgeted savings	Fund savings	Total			
MAP.....		\$3	\$3	\$6	\$9	\$100

All savings in this area have resulted from actions reported by the four Unified Commands (CINCPAC, CINCSOUTH, CINCSRIKE and CINCEUR). Details on most of the individual actions are classified.

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Assistant Secretary of Defense
(Installations and Logistics).

ATTACHMENT A

DOD cost reduction program—Cost reduction savings reflected in budget estimates ¹

[In millions of dollars]

	Fiscal year					
	1964 total	1965 total	1966 total	1967		
				Accomplished	Planned	Total
I. BUYING ONLY WHAT WE NEED						
A. Refining requirements calculations:						
1. Major items of equipment:						
Army.....	\$69	\$36	\$80	\$75		\$75
Navy.....	190	240	624	413	\$156	569
Air Force.....	34	97	43	2		2
Total.....	293	373	747	490	156	646
2. Initial provisioning:						
Army.....	9	19				
Navy.....	37	86	106	47		47
Air Force.....	86	28	78		24	24
DSA.....	1					
Total.....	133	133	184	47	24	71
3. Secondary items:						
Army.....	34	25	22			
Navy.....	78	81	55	6	3	9
Air Force.....	525	448	661	469		469
DSA.....	33	52	61		5	5
Total.....	670	607	799	475	8	483
4. Technical manuals:						
Army.....			3	5		5
Navy.....			1		1	1
Air Force.....			4	1	1	2
Total.....			8	6	2	8

See footnote at end of table, p. 119.

DOD cost reduction program—Cost reduction savings reflected in budget estimates¹—Continued

[In millions of dollars]

	Fiscal year					
	1964 total	1965 total	1966 total	1967		
				Accom- plished	Planned	Total
BUYING ONLY WHAT WE NEED—CON.						
A. Refining requirements, etc.—Con.						
5. Technical data and reports:						
Army.....				\$1		\$1
Navy.....	\$2	\$4			\$1	1
Air Force.....			\$2	1		1
DSA.....						
Total.....	2	4	2	2	1	3
6. Production base facilities:						
Army.....		2				
Navy.....	13	17				
Air Force.....						
Total.....	13	19				
B. Increased use of excess inventory:						
1. Equipment and supplies:						
Army.....	9	5	3			
Navy.....	7	11	41		30	30
Air Force.....			31			
DSA.....					5	5
Total.....	16	16	75		35	35
2. Redistribution of idle production equipment:						
Army.....						
Navy.....					1	1
Air Force.....						
Total.....					1	1
3. Excess contractor inventory:						
Army.....	1	1	3		3	3
Navy.....						
Air Force.....						
Total.....	1	1	3		3	3
C. Eliminating goldplating:						
Army.....	6	3	20		33	33
Navy.....	5	7	10	19	12	31
Air Force.....			48	37	60	97
DSA.....	3	5	5		7	7
Total.....	14	15	83	56	112	168
D. Inventory item reduction:						
Army.....						
Navy.....			1	1		1
Air Force.....			52	68		68
DSA.....			19	20	6	26
Total.....			72	89	6	95
Total, buying only what we need.....	1,142	1,168	1,973	1,165	348	1,513
II. BUYING AT THE LOWEST SOUND PRICE						
A. Shift from noncompetitive to competitive procurement:						
Army.....	53	67	116		44	44
Navy.....	61	71	128		206	206
Air Force.....	60	75	167		205	205
DSA.....	2	3	3			
Total.....	176	216	414		455	455

See footnote at end of table, p. 119.

DOD cost reduction program—Cost reduction savings reflected in budget estimates¹—Continued

[In millions of dollars]

	Fiscal year					
	1964 total	1965 total	1966 total	1967		
				Accom- plished	Planned	Total
II. BUYING AT THE LOWEST SOUND PRICE—continued						
B. Shift from CPFF to fixed or incentive price:						
Army.....		\$120	\$111		\$132	\$132
Navy.....		65	142		153	153
Air Force.....		251	346		346	346
DSA.....						
Total.....		436	599		631	631
C. Direct purchase breakout:						
Army.....						
Navy.....			2			
Air Force.....						
Total.....			2			
D. Multiyear procurement:						
Army.....					21	21
Navy.....				\$9	42	51
Air Force.....				1		1
Total.....				10	63	73
Total, buying at lowest sound price.....	\$176	652	1,015	10	1,149	1,159
III. REDUCING OPERATING COSTS						
A. Terminating unnecessary operations:						
Army.....	59	68	100	170		170
Navy.....	52	55	67	152		153
Air Force.....	199	236	382	581		581
DSA.....			2	2	7	9
Total.....	310	359	551	905	7	912
B. Consolidation and standardization of operations:						
1. DSA operating expense savings.....	38	53	57	57		57
2. Consolidation of contract administrator, DSA.....				5	2	7
3. Departmental operating expense savings:						
Army.....		5	2	6		6
Navy.....	7	15	6	15	3	18
Air Force.....			86	137		137
Total.....	7	20	94	158	3	161
C. Increasing efficiency of operation:						
1. Improving telecommunication management:						
Army.....	57	7	40	25	1	26
Navy.....	1	4	5	8		8
Air Force.....	61	38	83	113		113
DCA.....			1	1		1
Total.....	119	49	129	147	1	148
2. Improving transportation and traffic management:						
Army.....	5	5	2	1	17	18
Navy.....			3		3	3
Air Force.....	7	7	30	6	17	23
DSA.....						
Total.....	12	12	35	7	37	44

See footnote at end of table, p. 119.

DOD cost reduction program—Cost reduction savings reflected in budget estimates¹—Continued

[In millions of dollars]

	Fiscal year					
	1964 total	1965 total	1966 total	1967		
				Accom- plished	Planned	Total
III. REDUCING OPERATING COSTS—con.						
C. Increasing efficiency of operation—Con.						
3. Improving equipment maintenance management:						
Army.....	\$3	\$9	\$15	\$7	-----	\$7
Navy.....	25	37	24	32	\$3	35
Air Force.....	-----	63	69	81	-----	81
Total.....	28	109	108	120	3	123
4. Noncombat vehicle management:						
Army.....	12	12	9	1	8	9
Navy.....	-----	-----	3	2	2	4
Air Force.....	-----	-----	9	12	-----	12
Total.....	12	12	21	15	10	25
5. Use of contract technicians:						
Army.....	1	1	8	7	2	9
Navy.....	1	1	2	1	1	2
Air Force.....	7	7	17	-----	18	18
Total.....	9	9	27	8	21	29
6. Improving military housing management:						
Army.....	2	4	4	2	2	4
Navy.....	4	4	8	4	-----	4
Air Force.....	-----	-----	2	6	-----	6
Total.....	6	8	14	12	2	14
7. Improving real property management:						
Army.....	2	8	8	6	6	12
Navy.....	1	1	8	11	2	13
Air Force.....	-----	-----	11	19	-----	19
Total.....	3	9	27	36	8	44
8. Packaging, preservation and packing:						
Army.....	-----	-----	1	3	-----	3
Navy.....	-----	-----	1	2	3	5
Air Force.....	-----	-----	1	-----	1	1
DSA.....	1	1	1	-----	-----	-----
Total.....	1	1	3	5	4	9
Total, reducing operating costs.....	545	641	1,066	1,475	98	1,573
IV. MILITARY ASSISTANCE PROGRAM						
Total, MAP.....						
Total program.....	1,863	2,461	4,054	2,650	1,595	4,245
Summary:						
Army.....	322	369	546	306	269	575
Navy.....	484	698	1,237	723	619	1,342
Air Force.....	979	1,250	2,122	1,536	674	2,210
DSA.....	78	114	148	84	33	117
DCA.....	-----	-----	1	1	-----	1
Total program.....	1,863	2,461	4,054	2,649	1,596	4,245

¹ Savings identified and reported as reflected in the original presidential budget for each fiscal year.

ATTACHMENT B

Department of Defense cost reduction program, fiscal year 1966

[In millions of dollars]

Summary of area	Realized hard savings			Cost avoidance and unrealized decision savings	Total savings †	Fiscal year 1966 goal	Fiscal year 1967 goal
	Budgeted savings	Fund savings	Total				
I. Buying only what we need:							
A. Refining requirements calculations:							
1. Major items of equipment:							
Army.....	\$132	\$5	\$137	-----	\$137	\$120	\$125
Navy.....	500	61	561	-----	561	652	665
Air Force.....	96	9	105	\$15	120	107	100
Total.....	728	75	803	15	818	879	890
Initial provisioning:							
Army.....	-----	1	1	1	2	20	4
Navy.....	25	14	39	-----	39	109	50
Air Force.....	175	-----	175	7	182	78	50
Total.....	200	15	215	8	223	207	104
3. Secondary items:							
Army.....	3	-----	3	5	8	35	16
Navy.....	17	17	34	-----	34	100	30
Air Force.....	-----	2	2	5	7	594	300
DSA.....	14	-----	14	-----	14	46	10
Total.....	34	19	53	10	63	775	356
4. Technical manuals:							
Army.....	3	-----	3	-----	3	3	3
Navy.....	-----	1	1	-----	1	3	1
Air Force.....	2	2	4	5	9	6	4
Total.....	5	3	8	5	13	12	8
5. Technical data and reports:							
Army.....	1	1	2	5	7	5	5
Navy.....	2	2	4	-----	4	5	3
Air Force.....	-----	7	7	8	15	8	12
Total.....	3	10	13	13	26	28	20
6. Production base facilities:							
Army.....	-----	-----	-----	-----	-----	4	4
Navy.....	-----	-----	-----	-----	-----	2	-----
Air Force.....	-----	4	4	-----	4	3	3
Total.....	-----	4	4	-----	4	9	7
B. Increased use of excess inventory:							
1. Equipment and supplies:							
Army.....	3	3	6	142	148	222	157
Navy.....	46	25	71	213	284	190	200
Air Force.....	11	17	28	169	197	20	20
DSA.....	9	-----	9	2	11	15	10
Total.....	69	45	114	526	640	447	387
2. Redistribution of idle production equipment:							
Army.....	-----	8	8	51	50	1	5
Navy.....	-----	7	7	14	21	-----	7
Air Force.....	-----	5	5	2	7	2	2
DSA.....	-----	-----	-----	2	2	-----	-----
Total.....	-----	20	20	69	89	3	14

See footnotes at end of table, p. 123.

Department of Defense cost reduction program, fiscal year 1966—Continued

[In millions of dollars]

Summary of area	Realized hard savings			Cost avoidance and unrealized decision savings	Total savings ¹	Fiscal year 1966 goal	Fiscal year 1967 goal
	Budgeted savings	Fund savings	Total				
I. Buying only what we need—Continued							
B. Increased use of excess inventory—Con.							
3. Excess contractor inventory:							
Army.....	\$3		\$3		\$3	\$4	\$3
Navy.....		\$28	28		28	5	
Air Force.....		(2)	(2)		(2)	8	1
Total.....	3	26	29		29	17	4
C. Eliminating goldplating:							
Army.....	48	36	84	\$76	160	70	136
Navy.....	44	62	106	8	114	132	160
Air Force.....	71	39	110	84	194	150	200
DSA.....	5	19	24	3	27	12	20
Total.....	168	156	324	171	495	364	516
D. Inventory item reduction:							
Army.....	(4)	(4)	(8)		(8)		
Navy.....	(1)	(4)	(5)		(5)	1	
Air Force.....	68	(3)	65		65	62	62
DSA.....	17	13	30		30	19	37
Total.....	80	2	82		82	82	99
Total buying only what we need.....	1,290	375	1,665	817	2,482	2,823	2,405
II. Buying at the lowest sound price:							
A. Shift from noncompetitive to competitive procurement:					per cent dollars	per cent dollars	per cent dollars
Army.....	65		65		43.9 65	49.0 116	43.0 40
Navy.....	128	59	187		38.4 187	40.4 155	40.4 207
Air Force.....	167	116	283		25.8 283	21.4 167	21.4 207
DSA.....	3	13	16		92.1 16	91.6 3	91.6 3
Total percent competitive ²					44.4	40.5	42.0
Total amount of savings.....	363	188	551		551	441	457
B. Shift from CPFF to fixed or incentive price:					per cent dollars	per cent dollars	per cent dollars
Army.....	1111		111	123	13.8 234	10.0 151	15.0 180
Navy.....	142		142	(9)	14.2 133	8.5 151	10.4 153
Air Force.....	347		347	66	6.7 413	12.5 368	7.0 368
Total percent CPFF ³					9.9	9.8	9.8
Total amount of savings.....	4 600		4 600	180	780	670	701
C. Direct purchase breakout:							
Army.....		1	1		1		
Navy.....	2	6	8		8	5	6
Air Force.....		5	5		5	1	1
Total.....	2	12	14		14	6	7
D. Multi-year procurement:							
Army.....		30	30		30	22	35
Navy.....		23	23		23	12	30
Air Force.....		17	17		17	6	10
Total.....		70	70		70	40	75
Total buying at lowest sound price.....	965	270	1,235	180	1,415	1,157	1,240

See footnotes at end of table, p. 123.

Department of Defense cost reduction program, fiscal year 1966—Continued

[In millions of dollars]

Summary of area	Realized hard savings			Cost avoidance and unrealized decision savings	Total savings ¹	Fiscal year 1966 goal	Fiscal year 1967 goal
	Budgeted savings	Fund savings	Total				
III. Reducing operating costs:							
A. Terminating unnecessary operations:							
Army.....	\$196	-----	\$196	\$65	\$261	\$200	\$262
Navy.....	137	-----	137	76	213	185	205
Air Force.....	432	\$26	458	507	965	750	962
DSA.....	3	-----	3	8	11	13	15
Total.....	768	26	794	² 656	1,450	1,148	1,444
B. Consolidation and standardization:							
1. DSA operating expense.....	58	2	60	4	64	57	62
2. Consolidation of contract administration.....	5	-----	5	14	19	19	19
3. Departmental operating expense savings:							
Army.....	6	16	22	25	47	20	44
Navy.....	30	10	40	3	43	15	30
Air Force.....	104	64	168	15	183	100	230
Total.....	140	90	230	43	273	135	304
C. Increasing efficiency of operation:							
1. Improving telecommunication management:							
Army.....	47	1	48	2	50	46	33
Navy.....	9	1	10	-----	10	6	10
Air Force.....	89	3	92	21	113	83	120
DCA.....	2	1	3	-----	3	2	2
Total.....	147	6	153	23	176	137	165
2. Improving transportation and traffic management:							
Army.....	31	1	32	25	57	14	43
Navy.....	12	1	13	10	23	7	10
Air Force.....	37	2	39	14	53	25	30
Total.....	80	4	84	49	133	46	83
3. Improving equipment maintenance management:							
Army.....	9	-----	9	24	33	58	45
Navy.....	44	14	58	6	64	60	60
Air Force.....	23	3	6	6	32	110	60
Total.....	76	17	73	36	129	228	165
4. Noncombat vehicle management:							
Army.....	8	4	12	7	19	18	19
Navy.....	6	-----	6	2	8	3	7
Air Force.....	10	2	12	5	17	12	14
Total.....	24	6	30	14	44	33	40
5. Use of contract technicians:							
Army.....	7	1	8	-----	8	9	9
Navy.....	-----	1	1	-----	1	4	1
Air Force.....	-----	-----	-----	-----	-----	17	-----
Total.....	7	2	9	-----	9	30	10

See footnotes at end of table, p. 123.

Department of Defense cost reduction program, fiscal year 1966—Continued

[In millions of dollars]

Summary of area	Realized hard savings			Cost avoidance and unrealized decision savings	Total savings ¹	Fiscal year 1966 goal	Fiscal year 1967 goal
	Budgeted savings	Fund savings	Total				
III. Reducing operating costs—Continued							
C. Increasing efficiency of operation—Con.							
6. Improving military housing management:							
Army.....	\$4	-----	\$4	\$4	\$8	\$7	\$6
Navy.....	6	-----	6	4	10	5	8
Air Force.....	5	\$3	8	2	10	7	7
Total.....	15	3	18	10	28	19	21
7. Improving real property management:							
Army.....	7	-----	7	8	15	16	19
Navy.....	19	4	23	1	24	16	17
Air Force.....	15	9	24	5	29	22	22
Total.....	41	13	54	14	68	54	58
8. Packaging, preservation and packing:							
Army.....	-----	1	1	5	6	3	4
Navy.....	6	2	8	1	9	4	5
Air Force.....	4	15	19	4	23	5	5
DSA.....	1	1	2	1	3	1	1
Total.....	11	19	30	11	41	13	15
Total reducing operating costs.....	1,372	188	1,560	874	2,434	1,919	2,386
IV. Military assistance program (MAP):							
ISA.....	-----	3	3	6	9	100	30
Air Force.....	-----	-----	-----	-----	-----	-----	1
Total MAP.....	-----	3	3	6	9	100	31
Total program.....	3,627	836	4,463	1,877	6,340	5,999	6,062
Summary by major category							
I. Buying only what we need.....	1,290	375	1,665	817	2,482	2,823	2,405
II. Buying at the lowest sound price.....	965	270	1,235	180	1,415	1,157	1,240
III. Reducing operating costs.....	1,372	188	1,560	874	2,434	1,919	2,386
IV. Military assistance program.....	-----	3	3	6	9	100	31
Total program.....	3,627	836	4,463	1,877	6,340	5,999	6,062
Summary by Department/Agency							
Army.....	680	105	785	567	1,352	1,164	1,197
Navy.....	1,174	334	1,508	330	1,838	1,827	1,865
Air Force.....	1,656	345	2,001	939	2,940	2,721	2,791
DSA.....	115	48	163	35	198	185	177
DCA.....	2	1	3	-----	3	2	2
MAP.....	-----	3	3	6	9	100	30
Total program.....	3,627	836	4,463	1,877	6,340	5,999	6,062

¹ Includes certain one-time savings not expected to recur in the same amounts in future years.² Fiscal year 1961 actual was 32.9 percent; fiscal year 1966 actual was 44.4 percent; savings are 25 percent per dollar converted.³ 1st 9 months of fiscal year 1961 was 38 percent; fiscal year 1966 actual was 9.9 percent; savings are 10 percent per dollar converted.⁴ Represent savings realized from dollars converted in fiscal year 1964 and reflected in the fiscal year 1966 budget estimate. Savings are considered to be realized 2 years subsequent to year of conversion.⁵ Unrealized decision savings totaling \$10,000,000 have not yet been processed for audit validation.

ATTACHMENT C

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	ARMY		
I-A-1	Major items of equipment.....	\$5.022	
	PEMA:		Reprogramed.
	4000.....	.744	Do.
	4200.....	4.248	
I-A-2	Initial provisioning.....	.923	
	ASF:		Provisioning for XM-551 vehicle.
	0700.....	.136	
	PEMA:		Reprogramed.
	4000.....	.065	Returned to higher headquarters.
	4400.....	.157	Reprogramed.
	4600.....	.535	Do.
	4900.....	.030	
I-A-3	Secondary items, ASF.....	.016	Fiscal year 1966 small arms repair program.
I-A-5	Technical data and reports.....	1.362	
	MPA.....	.154	Military-reassigned.
	OMA:		Reprogramed.
	2000.....	.052	Do.
	2100.....	.014	Do.
	2200.....	.180	Do.
	2300.....	.018	Do.
	2500.....	.010	Do.
	2600.....	.006	Do.
	2800.....	.020	Do.
	2900.....	.042	Do.
	PEMA:		Do.
	4000.....	.009	Do.
	4200.....	.190	Do.
	4400.....	.002	Do.
	4800.....	.003	Do.
	4900.....	.026	Do.
	RDTE:		Do.
	5000.....	.034	Do.
	5100.....	.023	Do.
	5200.....	.070	Do.
	5500.....	.042	Do.
	5700.....	.003	Do.
	5900.....	.016	Do.
	MCA:		Do.
	6100.....	.040	Do.
	6300.....	.014	Do.
	AIF.....	.217	Do.
	OMP.....	.065	Do.
I-B-1	Equipment and supplies.....	3.450	
	ASF:		Do.
	700.....	.913	
	PEMA:		Do.
	4000.....	.409	Do.
	4300.....	.015	Do.
	4100.....	.090	Do.
	4900.....	.381	Do.
	ASF and PEMA.....	1.642	Do.
I-B-2	Idle production equipment, PEMA: 4900.....	8.484	Do.
I-C	Eliminating goldplating.....	35.401	
	ASF: 700.....	1.091	Do.
	MIL HSG: 1800.....	.958	Do.
	OMA: 2200.....	.041	Do.
	PEMA:		Do.
	4000.....	.785	Do.
	4100.....	.667	Do.
	4200.....	.950	Do.
	4300.....	.020	Do.
	4400.....	2.974	Do.
	4500.....	6.571	Do.
	4600.....	.421	Do.
	4700.....	7.041	Do.
	4800.....	8.716	Do.
	4900.....	.209	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	ARMY—continued		
I-C-----	RDTE:		
	5000-----	\$0.005	Reprogramed.
	5100-----	.071	Do.
	5200-----	.476	Do.
	5300-----	1.372	Do.
	5500-----	.488	Do.
	5600-----	.106	Do.
	MCA:		
	6100-----	1.270	Do.
	6300-----	.062	Do.
	6700-----	.323	Do.
	6800-----	.058	Do.
	21X4991.6-----	.571	Do.
	23L0102-----	.155	Do.
II-C-----	Direct purchase breakout-----	1.144	
	OMA:		
	2030-----	.099	Do.
	2300-----	.003	Do.
	PEMA: 4900-----	1.042	Do.
II-D-----	Multiyear procurement-----	29.873	
	ASF:		
	0700-----	.046	Do.
	1620-----	.005	Do.
	4000-----	5.764	Do.
	4400-----	2.977	Do.
	4500-----	9.939	Do.
	4600-----	4.029	Do.
	4700-----	5.734	Do.
	4800-----	1.087	Do.
	4900-----	.292	Do.
III-B-2---	Army operating expense savings-----	16.744	
	MPA-----	4.708	Do.
	MIL HSG: 1900-----	.011	Do.
	OMA:		
	2000-----	1.930	Do.
	2100-----	1.293	Do.
	2200-----	2.789	Do.
	2300-----	.101	Do.
	2400-----	.243	Do.
	2500-----	1.054	Do.
	2600-----	.101	Do.
	2800-----	.192	Do.
	2900-----	.042	Do.
	3000-----	.059	Do.
	OMF-----	1.467	Do.
	PEMA:		
	4000-----	.069	Do.
	4400-----	.355	Do.
	4800-----	.121	Do.
	RDTE:		
	5000-----	.269	Do.
	5200-----	.062	Do.
	5700-----	.245	Do.
	MCA: 6100-----	.645	Do.
	AIF-----	.988	Do.
III-C-1---	Improving telecommunications management.	1.037	
	MPA-----	.154	Military reassigned.
	OMA:		
	2000-----	.013	Reprogramed.
	2100-----	.016	Do.
	2200-----	.009	Do.
	2600-----	.002	Do.
	2900-----	.605	Do.
	OMF-----	.218	Do.
	PEMA: 4100-----	.009	Do.
	RDTE: 5200-----	.010	Do.
	AIF-----	.001	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
ARMY—continued			
III-C-2...	Improving transportation and traffic management.	\$1.723	
	MPA.....	.159	Reprogramed.
	OMA:		
	2200.....	1.360	Do.
	2300.....	.094	Do.
	2800.....	.006	Do.
	OMF.....	.104	Do.
III-C-3...	Improving equipment maintenance management.	.382	
	MPA.....	.041	Do.
	OMA:		
	2300.....	.060	Do.
	2900.....	.004	Do.
	OMF.....	.112	Do.
	RDTE: 5700.....	.165	Do.
III-C-4...	Improving noncombat vehicles management.	3.866	
	MPA.....	.006	Military reassigned.
	OMA:		
	2400.....	.001	Reprogramed.
	2800.....	.002	Do.
	2900.....	.101	Do.
	2000.....	.019	Do.
	PEMA: 4500.....	3.828	Do.
III-C-5...	Use of contract technicians.....	.575	
	OMA:		
	2100.....	.306	Do.
	2300.....	.033	Do.
	23L.....	.326	Do.
III-C-6...	Improving military housing management, military housing: 1700.	.800	Do.
III-C-7...	Improving real property management, RDTE: 5700.	.028	Do.
III-C-8...	Packaging, preserving and packing....	.752	
	ASF.....	.259	Do.
	PEMA:		
	4100.....	.097	Do.
	4200.....	.017	Do.
	4600.....	.142	Do.
	4700.....	.162	Do.
	4800.....	.065	Do.
	RDTE: 5700.....	.010	Do.
NAVY			
I-A-1.....	Major items of equipment.....	60.800	
	SCN: 5.....	59.600	By S/I 744, funds already authorized in fiscal year 1966 will be utilized as an offset against the fiscal year 1967 shipbuilding program financed by SCN.
	OPN:		
	1940.....	.200	Reprogramed to other OPN accounts by fiscal year 1966 apportionment process.
	1950.....	.600	Do.
	1980.....	.400	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	NAVY—continued		
I-A-2-----	Initial provisioning-----	\$14.635	
	NSF-----	4.099	Reprogramed to purchase additional material.
	SCN: 2435-----	.011	Reprogramed to other elements (cost overruns).
		.566	Reprogramed \$235,000 to satisfy other requirements under program (5741); reprogramed \$331,000 within the same appropriation to procure other urgently needed items.
	PAMN: 5741-----		
		9.355	Reprogramed within the same appropriation to procure urgently needed items.
	OPN: Not identified-----	.624	Reprogramed to procure other urgently needed items within same appropriation.
I-A-3-----	Secondary items-----	16.762	
	R.D.T. & E., N: Various-----	.003	Reprogramed.
	PAMN:		
	6-----	.036	Do.
	1637-----	.357	Do.
	2693-----	.721	Do.
	O. & M.N.:		
	1916-----	.621	Do.
	1920-----	.013	Do.
	OPN:		
	1920-----	1.165	Do.
	1925-----	.283	Do.
	1945-----	.005	Do.
	2410-----	.077	Do.
	2415-----	.855	Do.
	2426-----	2.382	Do.
	2526-----	.009	Do.
	NMF-----	3.279	Do.
	NSF-----	5.389	Do.
	NIF-----	.286	Do.
	Miscellaneous-----	.078	Do.
	PMC: Various-----	1.140	Do.
	MC, SP: Various-----	.072	Do.
I-A-3-----	Technical manuals-----	1.240	
	PAMN:		
	1033-----	.001	Do.
	1402-----	.002	Do.
	1407-----	.011	Retained in sec. C limitation of various contracts to fund whatever manuals or changes that may be required during the production span.
	1507-----	.034	Do.
	1515-----	.400	Do.
	1925-----	.080	Do.
	1535-----	.028	Do.
	2032-----	.018	Do.
	OMN:		
	1925-----	.031	Reprogramed to other elements (cost overruns) of the same fiscal year programs.
	1918-----	.001	Do.
	2410-----	.003	Do.
	NIF-----	.006	Reprogramed to reduce overhead costs.
	SCN:		
	2445-----	.003	Do.
	2455-----	.003	Reprogramed to other elements (cost overruns) of same fiscal year program.
	2457-----	.001	Do.
	BA: 5-----	.002	Do.
	R.D.T. & E.:		
	1920-----	.005	Do.
	9615-----	.105	Reprogramed against other approved requirements.
	Various-----	.007	Reprogramed to reduce overhead costs.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	NAVY—continued		
I-A-5-----	Technical data and reports-----	\$2.264	
	NIF-----	.102	Reprogramed.
	O. & M.N.:-----		
	1804-----	.020	Do.
	1920-----	.024	Do.
	2410-----	.070	Do.
	2415-----	.015	Do.
	2500-----	.028	Reprogramed to offset increased cost in the operations area.
	4105-----	.009	Do.
	Not identified-----	.098	Do.
	SCN:-----		
	BA-2-----	.023	Reprogramed to other elements (cost overruns) of the same fiscal year program.
	BA-5-----	.074	Do.
	2454 and 2455-----	.005	Do.
	MPN: 2202-----	.010	Reprogramed.
	R.D.T. & E., N:-----		
	1935-----	.694	Reprogramed to other elements (cost overruns) of the same fiscal year program.
	9340-----	.531	Do.
	9689-----	.227	Represents several actions each under \$100,000.
	NMF-----	.002	Reprogramed.
	PAMN:-----		
	1036-----	.055	Do.
	1535-----	.004	Do.
	2698-----	.078	Do.
	Miscellaneous-----	.167	Do.
	Miscellaneous-----	.015	Do.
I-B-1-----	Equipment and supplies-----	23.421	
	PAMN:-----		
	1637-----	19.947	Reprogramed to other requirements under program 6320-1, \$467,000,000, balance.
	1945-----	.054	Reprogramed.
	NMF-----	.006	Do.
	NSF-----	.124	Do.
	C. & M.N.:-----		
	1918-----	.011	Do.
	2315-----	.010	Do.
	Various-----	.028	Do.
	MCN: 2561-----	.023	Do.
	R.D.T. & E., N:-----		
	9481-----	.276	Reprogramed to finance other approved unfunded programs under project AUTECH.
	9620-----	.015	Reprogramed within the same appropriation.
	9674-----	.037	Do.
	9689-----	.412	Do.
	Various-----	.050	Do.
	SCN:-----		
	BA-5-----	.015	Reprogramed to other elements (cost overruns) of applicable fiscal year program.
	2424-----	.125	Reprogramed to other elements (cost overruns) within the same appropriation.
	NIF-----	.040	Reprogramed to reduce overhead costs.
	OPN:-----		
	1915-----	.001	Reprogramed to other procurements within same appropriation.
	1961-----	.680	Do.
	1926-----	.055	Do.
	2316-----	.039	Do.
	2426-----	.333	Reprogramed to other elements (cost overruns) within the same appropriation.
	Not identified-----	.915	Reprogramed.
	Various-----	.219	Represents several actions each under \$100,000.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	NAVY—continued		
I-B-2-----	Redistribution of idle production equipment, various-----	\$7.029	Data on appropriations (re DOD-owned production equipment) furnished by DIPEC/DSA is too general to permit identification of disposition.
I-C-----	Eliminating goldplating-----	62.443	
	PAMN:		
	4-----	.039	Reprogramed.
	6-----	.801	Do.
	9-----	.881	Do.
	1036-----	.002	Do.
	1492-----	.378	Do.
	1505-----	.530	Do.
	1511-----	.122	Do.
	1523-----	.016	Do.
	1637-----	.644	Do.
	1605-----	.291	Do.
	1611-----	2.190	Do.
	1615-----	.040	Do.
	1632-----	.080	Do.
	1637-----	2.278	Do.
	1920-----	.667	Do.
	2685-----	.037	Do.
	Various-----	.380	Do.
	OPN:		
	2-----	.015	Reprogramed to other elements (cost overruns) of the applicable fiscal year
	1913-----	.010	Do.
	1914-----	.256	Reprogramed.
	1915-----	1.026	Do.
	1916-----	3.004	Do.
	1924-----	.048	Do.
	1930-----	.086	Do.
	1945-----	.088	Do.
	1946-----	.436	Do.
	1956-----	4.241	Do.
	1980-----	4.763	Do.
	2425-----	.185	Do.
	2426-----	.295	Do.
	8416-----	.030	Do.
	Various-----	2.378	Do.
	O. & M.N.:		
	1610-----	.109	Do.
	1916-----	.652	Do.
	O. & M.N.:		
	1918-----	4.120	Do.
	1920-----	.008	Do.
	1925-----	.001	Do.
	2315-----	.021	Do.
	2410-----	2.797	Do.
	2415-----	2.331	Do.
	2420-----	.351	Do.
	2445-----	.037	Do.
	2515-----	.002	Do.
	2710-----	.035	Do.
	4505-----	.098	Do.
	5105-----	.001	Do.
	Various-----	.178	Do.
	SCN:		
	1-----	.684	Reprogramed to other elements (cost overruns) of the applicable fiscal year programs.
	2-----	2.192	Do.
	3-----	1.674	Do.
	4-----	.372	Do.
	5-----	2.684	Do.
	1945-----	1.851	Do.
	8476-----	.060	Do.
	Various-----	.007	Reprogramed.
	NSF-----	2.291	Do.
	NIF-----	2.691	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	NAVY—continued		
I-O-----	R.D.T. & E.N:		
	2441-----	\$0.237	Reprogramed to other elements (cost overruns) of the applicable fiscal year program.
	2445-----	.237	Do.
	2451-----	.237	Reprogramed.
	2465-----	.241	Do.
	Various-----	1.016	Do.
	FH, N-----	.181	Reprogramed to offset increased costs.
	MCN:-----		
	2531-----	.001	Reprogramed.
	2541-----	.023	Do.
	2551-----	.119	Do.
	2552-----	.001	Do.
	2559-----	.006	Do.
	2561-----	.032	Do.
	Various-----	6.060	Reprogramed to offset cost overruns.
	MCNR: 2561-----	.002	Reprogramed.
	NMF-----	2.534	Do.
II-A-----	Shift from noncompetitive to competitive procurement.	59.700	Because of the statistical method of calculating savings in this area, it is not possible to identify realized fund savings to appropriations or budget activities.
II-C-----	Direct purchase breakout-----	5.514	Due to the great number of individual items involved, time and workload did not allow for provision of appropriation and budget accounting documentation.
II-D-----	Multiyear procurement-----	22.827	
	PAMN:		
	1-----	2.411	Reprogramed to offset items of increased expense.
	9-----	.386	Do.
	Various-----	1.933	Do.
	PMC-----	.321	Price of award exceeded budget account. The additional funding required was reduced by the savings.
	OPN:		
	1910-----	.350	Reprogramed to finance other elements (cost overruns).
	2215-----	.003	Do.
	2415-----	.004	Do.
	2426-----	.339	Do.
	8416-----	3.154	Do.
	Various-----	6.629	Reprogramed to offset items of increased expense.
	O. & M.N: Various-----	3.484	Reprogramed \$1,186,000 to offset items of increased expense, balance \$2,298,000 reprogramed.
	SCN:		
	2435-----	.007	Reprogramed to offset items of increased expense.
	2444-----	.013	Do.
	2445-----	.021	Do.
	8426-----	1.785	Reprogramed to finance other elements (cost overruns) within the same appropriation.
	8436-----	1.190	Do.
	SCN:		
	8446-----	.180	Do.
	8456-----	.227	Do.
	Various-----	.378	Reprogramed to offset items of increased expense.
	NMF-----	.001	Reprogramed.
	MCN-----	.011	Do.
III-A-----	Terminating unnecessary operations, MPCMC.	.100	Reprogramed to other activities.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
NAVY—continued			
III-B-3...	Navy operating expense savings..... O. & M.N.:	\$9.617	
	1010.....	.088	Reprogramed to support new positions and procure essential supplies.
	1911.....	.001	Reprogramed to satisfy other requirements.
	1912.....	.001	Do.
	1916.....	.138	Do.
	1918.....	.580	Do.
	1920.....	1.023	Do.
	1925.....	.026	Do.
	2210.....	.045	Reprogramed to defray increases in costs of operation and maintenance increased utility costs and other approved but unfunded programs.
	2215.....	.005	Do.
	2220.....	.056	Do.
	2225.....	.020	Do.
	2310.....	.305	Do.
	2315.....	.105	Do.
	2410.....	1.271	Do.
	2415.....	.349	Do.
	2445.....	.022	Do.
	2500.....	.237	Do.
	2510.....	.037	Do.
	4105.....	.001	Do.
	4225.....	.018	Do.
	4805.....	.001	Do.
	5405.....	.020	Do.
	Various.....	.093	Represents several actions each under \$100,000.
	Various.....	.730	Do.
	NSF.....	.038	Reprogramed to satisfy other requirements.
	NIF.....	1.167	Reprogramed to reduce overhead costs.
	MCSF.....	.001	Do.
	R.D.T. & E., N:		
	1861.....	.038	Reprogramed to finance other elements (cost overruns).
	2455.....	.018	Do.
	2461.....	.065	Do.
	2465.....	.091	Do.
	9600.....	.063	Do.
	9611.....	.575	Do.
	9620.....	.043	Do.
	9659.....	.026	Do.
	9664.....	.012	Do.
	9674.....	.074	Do.
	9677.....	.032	Do.
	9681.....	.041	Do.
	9689.....	.187	Do.
	Various.....	.008	Represents several actions each under \$100,000.
	Unknown.....	.013	Do.
	MP, N:		
	2201.....	.026	Reprogramed.
	2202.....	.158	Do.
	OPN:		
	2.....	.185	Reprogramed to other elements (cost overruns) of the applicable fiscal year program.
	1925.....	.007	Do.
	2415.....	.005	Do.
	Various.....	.080	Represents several actions each under \$100,000.
	SCN:		
	1.....	.006	Reprogramed to other elements (cost overruns) of the applicable fiscal year programs.
	2.....	.772	Do.
	4.....	.059	Do.
	5.....	.314	Do.
	NMF.....	.086	Reprogramed against other existing requirements.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
NAVY—continued			
III-B-3---	MP, MC:		
	2702-----	\$0.018	Reprogramed.
	2741-----	.072	Do.
	3/003-----	.016	Do.
	Unidentified-----	.032	Do.
	O. & M, MC:		
	2710-----	.089	Reprogramed to satisfy other requirements.
	2715-----	.006	Do.
	MC, N: 2561-----	.011	Do.
III-C-1---	Improving telecommunications management, O. & M., N: 1115.	1.200	Reprogramed to fund unprogramed requirements resulting from the current southeast Asia operations.
III-C-2---	Improving transportation and traffic management.	.645	
	NSF-----	.063	Reprogramed to meet other approved requirements.
	Various-----	.582	Represents several actions each under \$100,000.
III-C-3---	Improving equipment maintenance management.	13.399	
	NIF-----	4.957	Reprogramed to reduce overhead costs.
	O. & M.N:		
	1916-----	3.372	Reprogramed within the same appropriation.
	1918-----	.182	Do.
	1920-----	.005	Do.
	2410-----	1.099	Reprogramed to other elements (cost overruns) of the applicable fiscal year programs.
	2415-----	1.045	Do.
	5105-----	.001	Do.
	5205-----	.002	Do.
	Various-----	.243	Reprogramed.
	O. & M, MC: Various-----	.175	Do.
	SCN:		
	1-----	.014	Reprogramed to other elements (cost overruns) of the applicable fiscal year programs.
	2-----	.635	Do.
	3-----	.028	Do.
	4-----	.010	Do.
	5-----	.200	Do.
	OPN:		
	MA 2-----	.012	Reprogramed.
	1924-----	.004	Do.
	1946-----	.039	Do.
	1980-----	.049	Do.
	PAMN:		
	1439-----	.352	Do.
	2689-----	.747	Do.
	OM, MC: 2710-----	.003	Do.
	Various-----	.225	Represents several actions each under \$100,000.
III-C-4---	Noncombat vehicle management-----	.598	
	OPN: Various-----	.007	Represents several actions each under \$100,000.
	O. & M, N: Various-----	.245	Do.
	Various-----	.258	Do.
	NIF-----	.088	Reprogramed to reduce overhead costs.
III-C-5---	Use of contract technicians-----	.506	
	OMN:		
	2400-----	.118	Reprogramed to finance other elements (cost overruns) of the same fiscal year program.
	2410-----	.058	Do.
	Various-----	.017	Do.
	SCN:		
	1941-----	0.31	Do.
	2462-----	.024	Do.
	R.D.T. & E, N: 9659-----	.243	Reprogramed to procure other items within the same funding area.
	Various-----	.015	Reprogramed.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
NAVY—continued			
III-C-7...	Improving real property management.	\$3.464	
	NIF.....	.076	Reprogramed to cover urgent station requirements.
	O. & M, N:		
	1918.....	.156	Do.
	1920.....	.081	Reprogramed to other essential requirements.
	O. & M., N:		
	2310.....	.039	Do.
	2410.....	.535	Do.
	2410A.....	.042	Do.
	2415.....	.274	Do.
	2415A.....	.014	Do.
	2445.....	.003	Do.
	2500.....	1.253	Reprogramed to finance increased costs of maintenance and utilities.
	4650.....	.001	Do.
	4805.....	.002	Do.
	4905.....	.005	Reprogramed to other essential requirements.
	5105.....	.007	Do.
	5305.....	.001	Do.
	Various.....	.232	Do.
	O. & M., M.C.....	.182	Reprogramed.
	Various.....	.007	Do.
	SCN:		
	BA-2.....	.210	Reprogramed to other elements (cost overruns) of the applicable fiscal year program.
	BA-4.....	.192	Do.
	BA-5.....	.054	Do.
	2424.....	.017	Reprogramed to other elements.
	2454.....	.003	Do.
	2462.....	.018	Do.
	R.D.T. & E., N:		
	2455.....	.010	Do.
	2465.....	.011	Do.
	9689.....	.022	Do.
	Miscellaneous.....	.007	Do.
	OPN: 2415.....	.010	Do.
III-C-8...	Packaging, preserving, and packing.....	2.210	
	OPN:		
	1916.....	.225	Reprogramed within the same area.
	1925.....	.003	Do.
	1926.....	.001	Do.
	1997.....	.048	Do.
	2596.....	.229	Do.
	8406.....	.003	Do.
	8416.....	.123	Do.
	Various.....	.026	Do.
	NMF.....	1.029	Reprogramed to other areas of expense without an increase in deposit by funding activity.
	PAMN:		
	1033.....	.020	Reprogramed to cover other areas of expense within the same appropriation.
	1505.....	.030	Do.
	1537.....	.005	Do.
	1637.....	.264	Do.
	1925.....	.002	Do.
	Program 6320.1.....	.078	Do.
	Program 6320.2E.....	.002	Do.
	Program 6366.3.....	.053	Do.
	Miscellaneous.....	.005	Do.
	O. & M, N:		
	1918.....	.081	Do.
	1920.....	.030	Do.
	2310.....	.064	Do.
	2410.....	.014	Do.
	2520.....	.004	Do.
	NIF.....	.052	Reprogramed to reduce overhead costs.
	R.D.T. & E., N: 9689.....	.006	Reprogramed.
	SCN:		
	1924.....	.001	Do.
	1933.....	.002	Do.
	MP, N: 2253.....	.001	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	AIR FORCE		
I-A-1-----	Major items of equipment-----	\$8.711	
	A/C procurement: 1100-----	1.924	Reprogramed.
	Missile procurement: 21133A-----	.104	Do.
	2400-----	.004	Do.
	Other procurement:		
	8300-----	.010	Do.
	8400-----	.248	Do.
	8500-----	.175	Do.
	RDTE:		
	620673-----	4.228	Do.
	63680-A-----	.030	Do.
	671357-----	.100	Do.
	6900-----	.268	Do.
	A/C procurement:		
	1029-----	.075	To be explained.
	1040-----	.783	Do.
	1500-----	.050	Do.
	Other procurement:		
	84412-L-----	.097	Do.
	8500-----	.034	Do.
	RDTE:		
	620,673-----	.292	Do.
	62325-A-----	.083	Do.
	6362-----	.048	Do.
	671559-----	.090	Do.
	6300-----	.067	Do.
I-A-3-----	Secondary items-----	1.895	
	O. & M.:		
	412-----	.003	Reprogramed.
	438-----	.114	Do.
	448-----	.071	Do.
	458-----	1.212	Do.
	489-----	.048	Do.
	458-----	.032	Retained in 3,100 area for purchase of additional equipment.
	458-----	.292	Savings reprogramed for other essential O. & M. equipment and supplies.
	478-----	.121	Reprogramed.
	RDTE: 620-----	.002	To be explained.
I-A-4-----	Technical manuals-----	2.245	
	Other procurement: 8424-----	.113	Reprogramed.
	O. & M.: 431-----	.122	Do.
	RDTE:		
	620673-----	.011	Do.
	6337-----	1.126	Reallocated within program 624-A to fund requirements.
	670-----	.420	Reprogramed.
	A/C procurement: 10443-Q-----	.080	To be explained.
	Missile procurement: 20133-----	.004	Do.
	Other procurement: 84474-L-----	.075	Do.
	O. & M.: 431-----	.009	Do.
	RDTE:		
	6337-----	.057	Do.
	63624-A-----	.213	Do.
	P6199-----	.015	Do.
I-A-5-----	Technical data and reports-----	6.686	
	A/C procurement: 10476-L-----	.244	Reprogramed.
	Missile procurement: 2013-----	.152	Withdrawn—applied to other programs by P/A BSD 64-81 dated Sept. 15, 1965.
	Other procurement:		
	8205-----	.302	Reprogramed to procurement of cargo handling equipment.
	8440-----	.103	Reprogramed.
	O. & M.:		
	437-----	.057	Reprogramed to fund a new ECAC request "Klystron aging study."
	431-----	.002	Funds utilized for repair of other components.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
I-A-5	AIR FORCE—continued		
	RDTE:		
	6262-----	\$0. 052	Reprogramed to cover cost overrun (AF04-694)-516).
	6304-----	.038	Reprogramed to support program slippage.
	6304-----	.014	Applied with other funds to headquarters USAF directed requirements.
	6363-----	\$4. 023	Reprogramed.
	6369-AJ/6380-A-----	.082	Funds reprogramed to other requirements.
	6399-----	.062	Reprogramed.
	6206-----	.009	Applied with other funds for unscheduled spares requirement.
	A/C procurement:		
	6141-----	1. 208	To be determined.
	Various-----	.038	Do.
	O. & M.: 8440-----	.024	Do.
	RDTE:		
	6132-----	.236	Do.
	Various-----	.040	Do.
I-A-6	Industrial production base-----	3. 960	
	A/C procurement: 149999-----	3. 438	Reprogramed.
	Missile procurement:		
	249999-----	.247	Retained to meet funding requirements for other nonrecurring maintenance work.
	249999-----	.073	\$58.2 returned to headquarters AFSC and the fiscal year 1965 PA reduced.
	249999-----	.044	Balance of \$15 retained and applied to other fiscal year 1965 projects.
I-B-1	249999-----	.044	Applied to fiscal year 1966 requirements contract AF 33(038)-18896.
	RDTE: 63649-D-----	.158	Returned to SSD (SSY) for use on 649D end item.
	Use of excess equipment and supplies-----	16. 642	
	A/C procurement:		
	1299-----	.010	Reprogramed.
	1500-----	.758	Do.
	1510-----	.029	Do.
	1599-----	6. 983	Do.
	2010-----	.800	Reprogramed to support AIM-7E Sparrow missile.
	2011-----	.002	Reprogramed.
	2013-----	.672	Do.
	2043-----	.035	Do.
	2513-----	.002	Do.
	2522-----	.297	Do.
	Other procurement:		
	8-M-----	.017	Do.
	8100-----	.179	Do.
	8500-----	.061	Do.
	O. & M.:		
	431-----	.002	Do.
	448-----	.042	Do.
	458-----	1. 144	Do.
	478-----	.065	Do.
	489-----	.070	Do.
	RDTE:		
	6262-----	.196	Reprogramed to help fund overrun on MBRV contract AF04(694)516.
	6767-----	.033	Reprogramed.
	6813-----	.582	Do.
	6906-----	.187	Do.
	A/C procurement:		
	1032-----	2. 880	To be explained.
	1040-----	.123	Do.
	1042-----	.057	Do.
	1044-----	.003	Do.
	1053-----	.006	Do.
	1842-----	.151	Do.
	Missile procurement:		
	2031-----	.698	Do.
	2042-----	.144	Do.
	2999-----	.019	Do.
	O. & M.: 478-----	.001	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
I-B-I	AIR FORCE—continued		
	RDTE:		
	6132-----	\$0.018	To be explained.
	6242-----	.010	Do.
	6257-----	.055	Do.
	6362-----	.046	Do.
	6747-----	.160	Do.
	5655-----	.013	Do.
	6767-----	.003	Do.
I-C	Eliminating goldplating-----	\$8.471	
	A/C procurement:		
	1100-----	4.219	All reprogramed within same BPAC.
	1200-----	.072	Do.
	1500-----	1.375	Do.
	1600-----	.224	Do.
	Missile procurement:		
	2000-----	2.159	Do.
	2100-----	.143	Do.
	2200-----	.032	Do.
	Other procurement:		
	8100-----	.178	Do.
	8200-----	.058	Do.
	8400-----	1.849	Do.
	8500-----	.299	Do.
	8800-----	.188	Do.
	MCAF: P-321-----	.024	Do.
	O. & M.:		
	P-431-----	.003	Do.
	4300-----	.222	Do.
	RDTE:		
	2800-----	.021	Do.
	6200-----	1.332	Do.
	6300-----	4.045	Do.
	A/C procurement: 476-L-----	.040	Disposition to be determined.
	A/C procurement:		
	1000-----	2.976	Disposition to be determined.
	1100-----	.922	Do.
	1300-----	.083	Do.
	1500-----	.057	Do.
	1800-----	.038	Do.
	Missile procurement:		
	133B-----	2.036	Do.
	2000-----	1.536	Do.
	2100-----	.146	Do.
	Other procurement:		
	8100-----	10.691	Do.
	8200-----	.100	Do.
	8400-----	.003	Do.
	8700-----	.334	Do.
	8800-----	.286	Do.
	MCAF: P-331-----	.135	Do.
	RDTE:		
	2900-----	.135	Do.
	6100-----	.685	Do.
	6200-----	.973	Do.
	3600-----	.942	Do.
	6900-----	.037	Do.
II-A-----	Shift from noncompetitive to competitive-----	\$116.000	Not identified due to method of reporting in this area.
II-C-----	Direct purchase breakout-----	5.000	Do.
II-D-----	Multiyear procurement-----	17.400	
	A/C procurement-----	6.948	Reprogramed.
	Missile procurement-----	.026	Do.
	C. & M.-----	1.736	Do.
		.524	Funds returned and applied to fund other requirements.
	A/C procurement-----	4.661	To be determined.
	Missile procurement (Navy)-----	2.140	Do.
	O. & M. (Navy)-----	.079	Do.
	RDTE-----	.054	Do.
	Unknown (Army)-----	1.232	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	AIR FORCE—continued		
III-A-----	Terminating unnecessary operations ..	\$26.057	
	MCAF-----	10.439	Reprogramed to other MCP projects.
	O. & M-----	1.172	Reprogramed within appropriation to fund highest priority deficiencies, primarily increased costs associated with southeast Asia activities.
	Military personnel-----	14.446	Savings used to continue payment of military personnel released for reassignment to other essential programs.
III-B-2---	Air Force operating expenses-----	63,968	
	Family housing:		Reprogramed.
	700-----	.406	Do.
	711-----	.012	Do.
	Missile procurement:		Do.
	210-----	.134	Do.
	290-----	.067	Do.
	Other procurement: \$50-----	.071	Do.
	MCAF:		Do.
	321-----	3.712	Do.
	331-----	2.001	Do.
	O. & M.:		Do.
	430-----	3.054	Do.
	440-----	3.054	Do.
	450-----	7.110	Do.
	478-----	.849	Do.
	480-----	4.117	Do.
	Military personnel:		Do.
	510-----	9.347	Do.
	530-----	11.853	Do.
	552-----	.230	Do.
	RDTE:		Do.
	620-----	1.480	Do.
	630-----	1.110	Do.
	670-----	.285	Do.
	680-----	6.989	Do.
	690-----	.643	Do.
	National Guard: 529-----	.112	Do.
	Indus fund:		Do.
	011-----	.015	Do.
	020-----	.454	Do.
III-C-1---	Improving telecommunications management.	2.925	
	O. & M.:		Do.
	438-----	.054	Do.
	448-----	.019	Do.
	450-----	.010	Do.
	458-----	.644	Do.
	482-----	1.428	Do.
	489-----	.008	Do.
	Military personnel:		Do.
	500-----	.036	Do.
	510-----	.012	Do.
	530-----	.617	Do.
	RDTE: 690-----	.097	Do.
III-C-2---	Improving transportation and traffic management.	2.241	
	O. & M.:		Used to pay for diversion of personal parcel post mail from sea to air.
	433-----	.059	Reprogramed.
	448-----	.199	Do.
	450-----	.016	Do.
	458-----	.352	Do.
	481-----	.037	Do.
	485-----	.038	Do.
	489-----	.008	Do.
	Military personnel:		Do.
	510-----	.459	Do.
	570-----	.053	Do.
	Claims: 911-----	1.020	To pay other claims for damages to household goods.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
	AIR FORCE—Continued		
III-C-3...	Equipment maintenance management.....	\$3. 113	Reprogramed.
	Other: 830.....	.001	
	O. & M.:.....		
	450.....	.060	
	412.....	.002	
	431.....	.414	
	448.....	.116	
	458.....	.223	
	484.....	.003	
	489.....	.022	
	Military personnel:.....		
	510.....	.129	
	530.....	1. 387	
	RDTE:.....		
	620.....	.285	Do.
	690.....	.001	Do.
	629.....	.470	Do.
III-C-4...	Noncombat vehicle management.....	1. 560	
	O. & M.:.....		
	438.....	.356	Do.
	440.....	.041	Do.
	448.....	.162	Do.
	458.....	.545	Do.
	481.....	.008	Do.
	489.....	.012	Do.
	Military personnel: 500.....	.435	Do.
	RDTE: 632.....	.001	Do.
III-C-6...	Military housing management.....	2. 735	
	Military housing:.....		
	720.....	.352	Do.
	721.....	.385	Do.
	722.....	.449	Do.
	Military personnel:.....		
	510.....	.653	Do.
	530.....	.896	Do.
III-C-7...	Real property management.....	9. 330	
	O. & M.:.....		
	438.....	2. 522	Do.
	448.....	.756	Do.
	458.....	2. 834	Do.
	478.....	.130	Do.
	489.....	.082	Do.
	Military personnel:.....		
	510.....	.061	Do.
	530.....	2. 880	Do.
	RDTE: 690.....	.065	Do.
III-C-8...	Packaging, preserving and packing.....	15. 532	
	Aircraft: 1100.....	.142	Reprogramed.
	Missile:.....		
	2000.....	.006	Do.
	2013.....	.001	Do.
	Other:.....		
	8100.....	13. 994	Do.
	8200.....	.034	Do.
	8400.....	.349	Do.
	8500.....	.005	Do.
	O. & M.:.....		
	431.....	.039	Do.
	432.....	.041	Do.
	433.....	.384	Do.
	442.....	.064	Do.
	448.....	.026	Do.
	458.....	.239	Do.
	478.....	.005	Do.
	489.....	.013	Do.
	Military personnel:.....		
	570.....	.018	Do.
	577.....	.003	Do.
	RDTE:.....		
	6300.....	.083	Do.
	6900.....	.008	Do.
	Aircraft: 1000.....	.034	Not yet determined.
	Other: 8840.....	.044	Do.

DOD cost reduction program—Disposition of realized fund savings, fiscal year 1966—Continued

[In millions of dollars]

Area number	Cost reduction area/appropriation and budget activity	Amount	Disposition
DEFENSE SUPPLY AGENCY			
I-A-6-----	Industrial production base, defense stock funds.	\$0.016	Reprogramed.
I-C-----	Eliminating goldplating, defense stock funds.	19.400	Do.
I-D-----	Inventory item reduction, defense stock funds.	12.900	Do.
II-A-----	Shift from noncompetitive to competitive unknown.	12.800	Not identifiable due to method of reporting in this area.
III-B-1---	DSA operating expense savings, defense stock funds.	2.200	Reprogramed.
III-C-8---	Packaging, preserving and packing, defense stock funds.	.500	Do.

ATTACHMENT D

Department of Defense cost reduction program—Summary of manpower savings, fiscal year 1966

Summary by area	Number of man-years saved						
	Hard		Cost avoidance		Total		
	Civilian	Military	Civilian	Military	Civilian	Military	
I. Buying only what we need:							
I.A.5. Technical data and reports:							
Army.....	17	30	99	1	116	31	
Navy.....	74	2	6		80	2	
Air Force.....							
Total.....	91	32	105	1	196	33	
I.C. Eliminating goldplating:							
Army.....							
Navy.....	1,342	11	28		28		
Air Force.....			66		1,408	11	
Total.....	1,342	11	100		1,442	11	
Total, buying only what we need.....	1,433	43	205	1	1,638	44	
III. Reducing operating costs:							
III.A. Terminating unnecessary operations:							
Army.....	15,649	9,823			15,649	9,823	
Navy.....	860	16,445			869	16,445	
Air Force.....	11,850	61,896			11,850	61,896	
DSA.....	404	39			404	39	
Total.....	28,772	88,203			28,772	88,203	
III.B.1 GSA operating expense savings.....	7,770	357	310		8,080	357	
III.B.2 Consolidation of contract administration.....	453	25			453	25	
III.B.3 Departmental operating expense savings:							
Army.....	2,119	918	770	332	2,889	1,250	
Navy.....	2,476	625	238	38	2,714	663	
Air Force.....	4,773	16,298	118	178	4,891	16,476	
Total.....	9,638	17,841	1,126	548	10,494	18,389	
III.C.1 Improving telecommunications management							
Army.....	63	36	44	9	107	45	
Navy.....							
Air Force.....		190				190	
Total.....	63	226	44	9	107	235	

III.C.2 Improving transportation and traffic management:									
Army.....	86	14	10				96	14	110
Navy.....									
Air Force.....									
Total.....	86	14	10				96	14	110
III.C.3 Improving equipment maintenance management:									
Army.....	235	181	349	1,388			584	1,569	2,153
Navy.....	1,074	5	148				1,222	5	1,227
Air Force.....	823	1,274					1,823	1,274	2,097
Total.....	2,132	1,460	497	1,388			2,629	2,843	5,477
III.C.4 Improving noncombat vehicle management:									
Army.....	350	16	130	30			480	46	526
Navy.....	292		1				293		293
Air Force.....	152	1,863					152	1,863	2,015
Total.....	794	1,879	131	30			925	1,909	2,834
III.C.6 Improving military housing management:									
Army.....	14						14		14
Navy.....									
Air Force.....	234	17	21	1			255	18	273
Total.....	248	17	21	1			269	18	287
III.C.7 Improving real property management:									
Army.....	968		105	9			1,073	9	1,082
Navy.....	1,755	19	47				1,802	19	1,821
Air Force.....	1,692	804	32	127			1,724	931	2,655
Total.....	4,415	823	184	136			4,599	959	5,558
III.C.8 Packaging, preserving, and packing:									
Army.....			113				113		113
Navy.....	88						88		88
Air Force.....	32	1					32	1	33
DSA.....									
Total.....	120	1	113				233	1	234
Total, reducing operating costs.....									
	54,221	110,846	2,436	2,112			56,657	112,963	169,615
Total program.....									
	55,654	110,889	2,641	2,113			58,295	113,002	171,297

ATTACHMENT E

Examples of increased price competition

Item	Noncompetitive unit price	Competitive unit price	Percent reduction	Total savings
Bomb fuze, M905, tail assembly.....	\$15	\$12	20	\$168,780
Power supply, PP-2058/ULA-2(V).....	1,239	\$34	32	27,118
Indicator pulse analyzer, IP-471/ULA-2(V).....	4,113	3,072	25	88,890
Shroud, steering control module SP GAX-5766.....	750	538	28	27,560
AN/APN-153(V) doppler navigation radar.....	2,924	1,567	46	4,221,135
Extendible earth anchor, Harvey P/N44-56411.....	75	47	37	231,800
Oxytetracycline tablets.....	5	4	20	96,530
Voltage regulator, CN-5140/GRC.....	2,273	1,205	46	331,078
Case assembly, XM 188.....	2,392	1,622	32	13,090
Helicopter, 40 mm. grenade launcher, M5.....	18,827	12,518	33	1,072,545
Transistor test set, TS-1836() U.....	357	240	32	109,103
Accessory outfit, gasoline field range.....	123	98	20	44,577
Propellant loading, MK36, MOD 5.....	799	510	36	177,270
TALOS guidance control and airframe.....	138,001	99,679	28	3,534,870
Wing tank release, F-104.....	67	9	86	285,591
Attitude indicator.....	1,425	987	31	206,736
ASROC launcher.....	331,243	215,694	35	4,853,058

ATTACHMENT F

COST REDUCTION PROGRAM—AUDIT OPINION—YEAREND FISCAL
YEAR 1966 COST REDUCTION STATUS REPORT

We have reviewed the yearend fiscal year 1966 cost reduction status report under the provision of DOD directive 5010.6, May 22, 1964, and DOD instruction 7720.6, January 20, 1964. Our review, which gave consideration to the cost reduction audits performed by the Defense audit organizations, included selective evaluation of pertinent documents, records, and data and other auditing procedures deemed appropriate in the circumstances. A detailed examination of all items was not performed.

Based on this review and subject to the comments contained in the body of the report and the footnotes to the report attachments, it is our opinion that, with the exception of man-years saved (attachment D) explained below, the savings reported conform to the criteria of the governing directive and instruction.

The summary of manpower savings (attachment D) continues to include a substantial number of man-years as hard savings without corresponding reductions in authorized manpower spaces as required by change 8, dated June 10, 1966, DOD instruction 7720.6. As stated in the third quarter fiscal year 1966 audit opinion, we believe the discrepancies in manpower reporting will be corrected when the DOD components have completed implementation of change 8 which clarifies this requirement.

K. K. KILGORE,
Deputy Comptroller for Audit Systems.

Appendix 3

UPDATED PROGRESS REPORT OF THE DEFENSE SUPPLY AGENCY OF THE DEPARTMENT OF DEFENSE*

APRIL 5, 1967.

PREFACE

The material which follows has been prepared for use of members of the Subcommittee on Economy in Government of the Joint Economic Committee of the Congress of the United States for their hearings of 1967.

J. C. HETLER,
*Captain, SC, USN, Deputy Assistant Director, Plans, Programs,
and Systems.*

SINGLE MANAGER SYSTEM

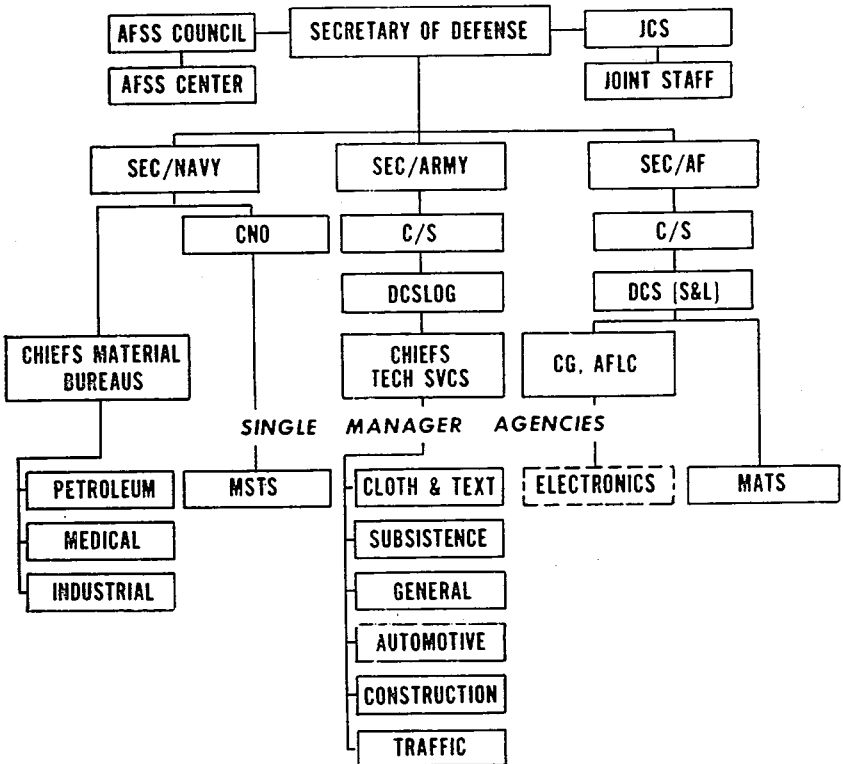


FIGURE 1

*Source: Director, Defense Supply Agency.

THE DEFENSE SUPPLY AGENCY

The Defense Supply Agency has been in operation since January 1962 and is performing effectively all assigned missions and functions. As a major element of the Defense logistics establishment, the Agency provides responsive and efficient supply support and logistics services to its customers at less cost and thereby has fully justified its establishment.

HISTORY, MISSION, AND ORGANIZATION

PRE-DSA ORGANIZATION

Prior to the establishment of the Defense Supply Agency, the Secretaries of the military departments were designated single managers of selected supply and service activities for all components of the Department of Defense (fig. 1). Their responsibilities were carried out by separately organized operating agencies within their respective military departments. These agencies achieved an enviable record of effective support to the military services with significant reductions in operating costs and inventories. Their experience demonstrated the merits of a single agency furnishing common supplies and services to all military departments.

Prior to the time DSA was organized, three commodity managers were assigned to the Navy, of which one, industrial, was still in the process of assuming management of assigned commodity classes. Five commodity managers and one service manager were assigned to the Army. Two of these commodity managers, automotive and construction, were still in the early phases of activation. Electronics management is shown in dashed lines under the Secretary of the Air Force because this commodity had already been studied and recommended for integrated management; and the present DSA electronics center, developed from the Air Force control center for electronics materiel, was turned over to DSA at the time of DSA's establishment. The Armed Forces Supply Support Center (AFSSC) administered the Defense-wide cataloging, standardization, and materiel utilization programs and conducted integrated management studies. Also transferred to the Defense Supply Agency, but not shown in figure 1, are the surplus property sales activities of the military departments. The Military Air and Military Sea Transport Services, shown in figure 1 as single-manager agencies, have remained in the Departments of the Air Force and Navy.

MISSION

The DSA mission consists basically of three major elements:

Providing wholesale supply support to the military services and other Defense activities with assigned supply commodities.

Administering logistics services and programs.

DoD LOGISTICAL SYSTEM - 1962

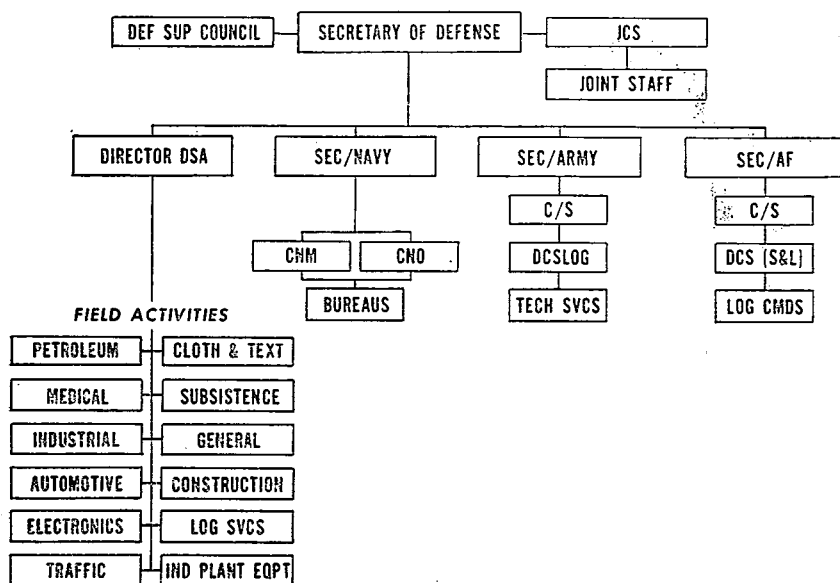


FIGURE 2

Providing field contract administration services to the Defense establishment and the National Aeronautics and Space Administration.

DSA ORGANIZATION

Figure 2 depicts the changes in the Defense supply and logistics service organization, authorized by the end of 1962. The departmental single managers were taken over in place, as field activities of the Defense Supply Agency, with assigned personnel, funds, equipment, and facilities. Their operations continued without interruption under a new and shortened chain of command. This was also true of the operational elements of the former Armed Forces Supply Support Center and the military surplus property sales activities, which were assigned to the Defense Logistics Services Center, a DSA field activity. Figure 3 depicts the DSA organization today and reflects the assignment in June 1964 of contract administration functions previously performed by some 165 contract management offices of the military services and DSA.

During the first 3 months of the Defense Supply Agency's existence, the Headquarters staff consisted of a planning group, most of whom were on loan from the military departments and the Office of the Secretary of Defense. Selection and assembly of a permanent staff began after the initial organization and staffing plan was approved in December 1962. The present headquarters staff, as depicted in figure 4, assists the director in the direction and control of the Agency and is concerned with broad planning and management of the total DSA mission and the establishment of long- and short-range objectives and standards of performance. Its key personnel exemplify the joint military staffing principle, with each of the military services represented at the directorate or immediately subordinate level. The assistant director, plans, programs, and systems is principal staff adviser and assistant to the director for development and application of policies, plans, programs, and systems affecting multiple DSA functional activities. The comptroller assists the director as principal financial management and manpower staff adviser. The deputy director for contract administration services acts for the director, DSA, in exercising management and operating control over CAS missions, operating programs, and supporting field activities; he is assisted by executive directors for contract administration, quality assurance, production, and by the chief of industrial security. The executive directors for supply operations, procurement, and production, and technical and logistics services are principal staff advisers and assistants to the director, DSA, in the development and application of policies, plans, programs, and systems for their respective functional areas. The counsel, the inspector general, the special assistant for public affairs, and the staff directors for installations and services, administration, military personnel, and civilian personnel perform staff support functions of a major headquarters.

The field establishment is comprised of 25 major activities, identified in figure (5) by name and activity head. The military command positions are staffed on the basis of balanced military representation and are rotated among the military services. The geographical locations of the 25 major DSA field activities are depicted in figure (6).

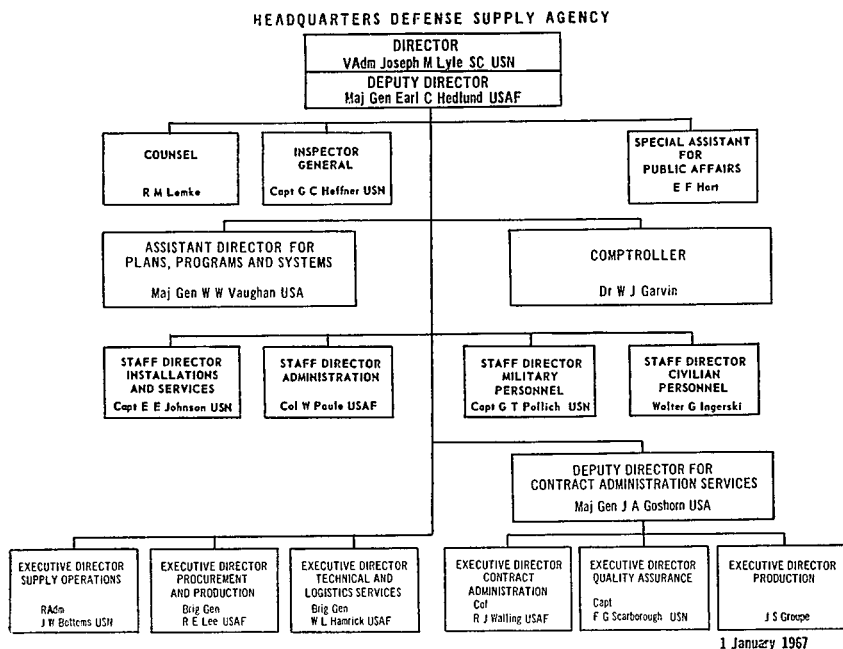


FIGURE 4

Defense Construction Supply Center: Rear Adm. I. F. Haddock, USN.
 Defense Electronics Supply Center: Brig. Gen. G. J. McClernon, USAF.
 Defense Fuel Supply Center: Rear Adm. F. W. Martin, Jr., USN.
 Defense General Supply Center: Maj. Gen. R. J. Laux, USA.
 Defense Industrial Supply Center: Brig. Gen. J. D. Hines, USA.
 Defense Logistics Services Center: Col. F. Mercer, USAF.
 Defense Personnel Support Center: Brig. Gen. J. M. Kenderdine, USA.
 Defense Documentation Center: Dr. R. B. Stegmaier, Jr.
 Defense Depot Mechanicsburg: Col. W. H. Herndon, USA.
 Defense Depot Memphis: Col. T. I. Martin, USA.
 Defense Depot Ogden: Capt. A. J. Fisher, USN.
 Defense Depot Tracy: Capt. R. C. Dexter, Jr., USN.
 Defense Industrial Plant Equipment Center: Col. F. H. Sitler, USAF.
 DSA Administrative Support Center: Col. W. Paule, USAF.
 Defense Contract Administration Services Region Atlanta: Col. L. P. Murray, Jr., USAF.
 Defense Contract Administration Services Region Boston: Col. F. A. Bogart, USA.
 Defense Contract Administration Services Region Chicago: Col. J. P. Gibbons, USAF.
 Defense Contract Administration Services Region Cleveland: Col. N. T. Dennis, USA.
 Defense Contract Administration Services Region Dallas: Capt. W. G. Normile, USN.
 Defense Contract Administration Services Region Detroit: Capt. W. W. Tolson, USN.
 Defense Contract Administration Services Region Los Angeles: Brig. Gen. A. E. Exon, USAF.
 Defense Contract Administration Services Region New York: Brig. Gen. C. W. Clapsaddle, Jr., USA.
 Defense Contract Administration Services Region Philadelphia: Col. G. Johnson, Jr., USA.
 Defense Contract Administration Services Region San Francisco: Col. B. O. Montgomery, USAF.
 Defense Contract Administration Services Region St. Louis: Capt. R. S. Sullivan, USN.

FIGURE 5.—Major field activities

DSA MAJOR FIELD ACTIVITIES

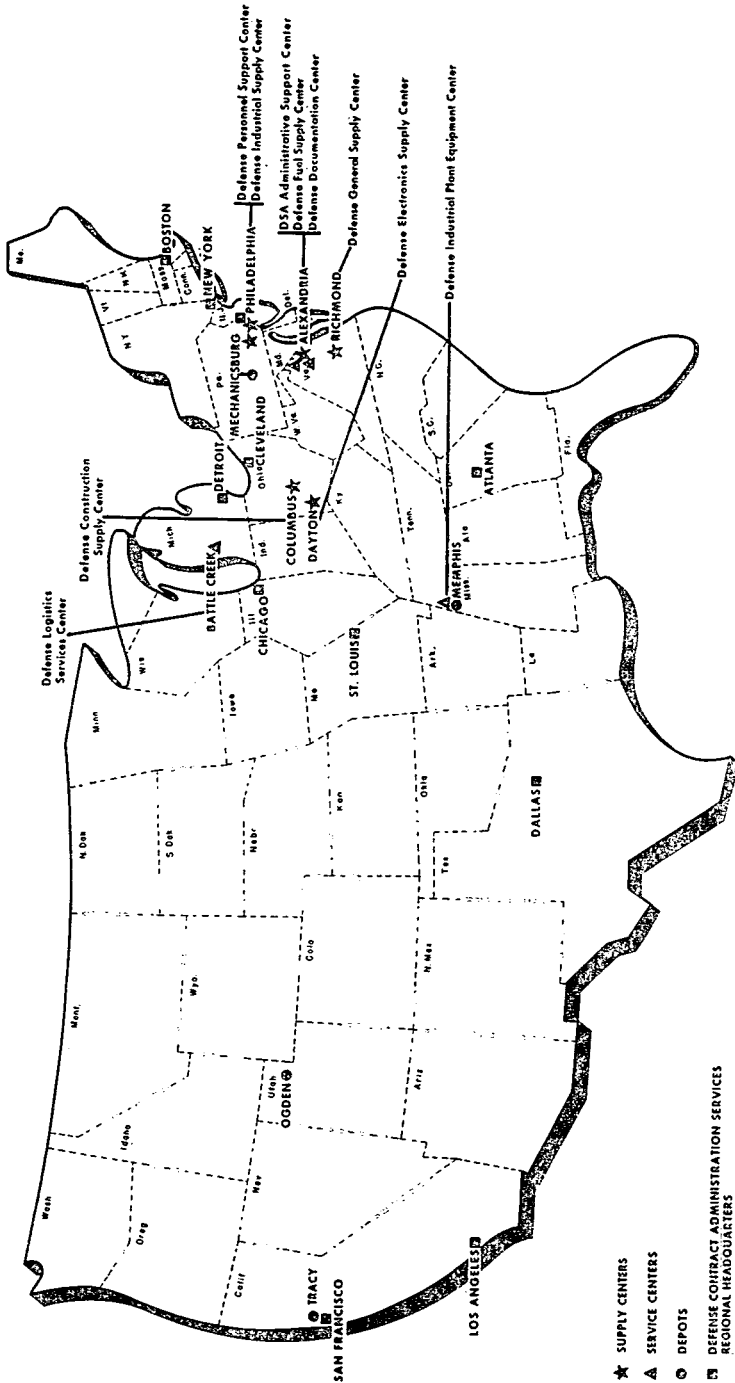


FIGURE 6

DSA OBJECTIVES

When Secretary McNamara established the Defense Supply Agency, he established two primary objectives for the Agency:

First, to insure effective and timely support of the military services in the event of mobilization, war, or other national emergency, as well as in peacetime.

Second, to furnish this support at the lowest feasible cost.

The order in which these objectives are stated is not accidental; it reflects the priority which governs all DSA programs. This priority and these objectives also govern the criteria against which DSA's achievements will be measured.

FIGURE 7.—Indicators of DSA growth

[Dollar amounts in millions]

	End January 1962	End fiscal year 1963	End fiscal year 1964	End fiscal year 1965	End fiscal year 1966	End fiscal year 1967 plan
Items centrally managed (thousands).....	87	1,029	1,328	1,369	1,335	1,517
Inventory.....	\$1,588	\$2,412	\$2,232	\$1,977	\$1,994	\$2,276
Procurement.....		\$2,670	\$2,701	\$3,042	\$5,740	\$6,250
Personnel.....	9,500	25,970	31,141	34,128	53,554	56,683

¹ Excludes 3,426 temporary civilian personnel.

² Current OSD allocation (June 30, 1967) full-time permanent civilian and military personnel.

GROWTH OF DSA

DSA made rapid progress in the assumption of assigned functions, as indicated in figure (7). In January 1962, DSA took over wholesale management of 87,000 items with an inventory value of more than \$1.58 billion. By the end of fiscal year 1966, the number of items centrally managed (excluding items designated for local purchase) exceeded 1.33 million, with a value of over \$1.99 billion, and will approximate 1.51 million items by the end of fiscal year 1967. At that time, the inventory value is expected to be over \$2.27 billion, and the annual rate of procurement will increase to over \$6.25 billion.

The increase of personnel, both headquarters and field, has proceeded in phase with the assumption of management tasks and the increased workload as a result of Vietnam. As of the end of January 1962, over 9,500 military and civilian personnel had been transferred to DSA. At the end of fiscal year 1965, full-time DSA personnel numbered 34,128. By the end of fiscal year 1966, DSA personnel had increased to 53,554, principally due to assumption of contract administration services functions; and based on OSD allocation, full-time personnel can reach 56,683 by the end of fiscal year 1967.

By the end of fiscal year 1965, DSA had taken over management of all assigned commodities and services, except for 45 selected Federal supply classes. Items in these 45 classes, along with service-retained items in other DSA classes, are being reviewed against DOD-approved item management coding criteria. This review will be completed in December 1967.

SUPPLY SUPPORT

INVENTORY CONTROL POINTS

DSA manages six supply centers (fig. 6) as follows:

- Defense Construction Supply Center, Columbus Ohio.
- Defense Electronics Supply Center, Dayton, Ohio.
- Defense Fuel Supply Center, Alexandria, Va.
- Defense General Supply Center, Richmond, Va.
- Defense Industrial Supply Center, Philadelphia, Pa.
- Defense Personnel Support Center, Philadelphia, Pa.

The Fuel Supply Center procures bulk and solid fuels but does not control inventories. Management of DSA inventories is currently distributed among the remaining five inventory control points, which compute replenishment requirements for assigned items, maintain inventory and transaction records, receive and edit requisitions, procure materiel, and direct shipment or procurement action, as appropriate. More than 8,000 personnel are employed in these functions. Other Center personnel are engaged in related activities, such as cataloging, standardization, and installation management. Assignments of commodities to centers were determined through separate commodity studies conducted over a 6-year period. Among centers, wide variations existed in the numbers of items managed and in the mix of technical, personnel-related, and bulk materiel items. Functional and commodity assignments, as well as location of centers at specified military installations, have been influenced by the availability of space and facilities and by considerations of improved customer service and reductions in operating costs. During 1965, DSA consolidated the functions of the Medical Supply Center, Brooklyn, the Subsistence Supply Center, Chicago, and the Clothing and Textile Supply Center, Philadelphia, into the Defense Personnel Support Center at Philadelphia.

DSA DISTRIBUTION SYSTEM

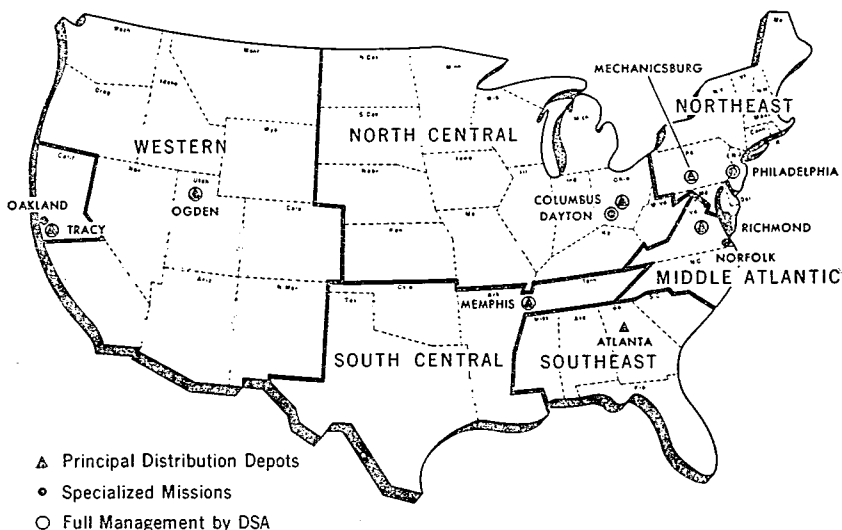


FIGURE 8

Early in 1966, the supply centers assumed the purchasing responsibilities for decentralized and nonstandard items in DSA-managed classes of materiel required for support of Army and Air Force activities overseas; except for support of Air Force activities in the Pacific area which was assumed in January 1967.

DISTRIBUTION SYSTEM

For assigned commodities, the Defense Supply Agency determines requirements for wholesale storage space; manages, controls, and operates assigned warehouses and depots; and arranges for the use of storage space and related services and facilities of the Department of Defense, other Government agencies and commercial warehouses as required. The Defense Supply Agency also arranges transportation for initial distribution of stocks from supplier to point of storage, from point of wholesale storage or the supplier direct to the customer, and for redistribution as required between wholesale storage points.

On January 1, 1962, items assigned to DSA or to be assigned to DSA were stored in 77 locations. On January 1, 1963, the DSA distribution system was implemented with 11 of the 77 becoming permanent DSA distribution activities and 18 becoming direct supply support points for support of the Navy.

The objectives of the distribution system were—

The establishment of a storage pattern based on the concept of positioning stocks close to the concentrations of military posts and ports of embarkation in the United States.

Centralization of all requisitioning procedures and stock control functions in the Defense Supply Centers, effective July 1, 1963.

The DSA distribution system consists of seven principal depots and four specialized support depots (fig. 8).

Principal depots.—These depots are responsible for the receipt, storage, stock readiness, inventory, and issue of DSA items of supply, including general mobilization reserve stocks for the support of specific areas, activities and/or forces designated by Headquarters, Defense Supply Agency. These depots are:

Defense Construction Supply Center, Columbus, Ohio.

Defense Depot, Mechanicsburg, Pa.

Defense Depot, Tracy, Calif.

Defense Depot, Ogden, Utah.

Defense Depot, Memphis, Tenn.

Defense General Supply Center, Richmond, Va.

Atlanta Army Depot, Forest Park, Ga.

Specialized support depots.—These depots have functions similar to those of the principal depots, except that their missions are specialized as to type of material or scope of support. The specialized support depots are:

Defense Electronics Supply Center, Dayton, Ohio.

Defense Personnel Support Center, Philadelphia, Pa.

Naval Supply Center, Norfolk, Va.

Naval Supply Center, Oakland, Calif.

The two Navy-operated specialized support depots support the fleet, Navy overseas activities, and selected Navy activities within a 25-mile radius. In addition, they support all military service requirements in

emergency situations (priorities 1-8) when such support is not available elsewhere in the DSA system.

Direct supply support points.—The DSA distribution system also includes 10 direct supply support points (not included in fig. 8) which have been established in support of large-volume users, such as Navy shipyards, repair facilities, and recruit training centers. These points are under military service management. The supply mission for DSA commodities at these points is restricted to the stocking of FSG 95 (metals, bars and shapes) for the support of on-base industrial and maintenance requirements and clothing for recruit training centers.

Attrition sites.—As of December 31, 1966, DSA materiel was stored at 20 temporary storage locations, or attrition sites. However, the number of attrition sites at any given time will fluctuate because of continuous capitalization of items as a result of item management coding and DSA assumption of new missions and item assignments. Until supply missions become stabilized, and until the current critical shortage of DSA-managed storage space is alleviated, a target date for complete elimination of attrition sites cannot be projected. DSA policy for evacuation of stocks from attrition sites is disposition-in-place of excesses; redistribution of replenishment stocks from attrition sites into permanent depots in lieu of replenishment from procurement; attrition to satisfy customer demand; and bulk relocation into permanent depots when economically justified.

PROCUREMENT AND PRODUCTION

DSA's procurement program objectives are generally being met as indicated below:

Small business.—Awards to small business during the first 6 months of fiscal year 1967 amounted to \$1.37 billion or 43.5 percent of total awards to U.S. firms. This is 2.8 percent below the goal of 46.3 percent; however, it exceeds the accomplishment for the same period in fiscal year 1966 by \$388 million or 0.8 percent. It is expected that the yearend goal will be met.

Labor surplus area awards.—Awards (\$10,000 and above) to labor-surplus areas during the first 6-month period of fiscal year 1967 amounted to \$343 million—12.6 percent of total dollar awards within the United States and possessions. This is 1.6 percent in excess of the established fiscal year 1967 goal of 11 percent.

Competitive awards.—Competition remained at a high level of 93.1 percent of total awards subject to competition during the first 6-month period of fiscal year 1967. This is 1 percent above the established goal.

Formal advertising.—Formal advertising has suffered somewhat due to the necessity to meet high priority requirements from southeast Asia by negotiated procurements. The percentage of the value of all DSA procurements made through formal advertising was 27.4 percent in the first 8 months of fiscal year 1967, compared to 31.9 percent during a corresponding period in fiscal year 1966. However, since there has been a 33-percent increase in the value of total procurements during the same period, the value of the formally advertised portion actually increased by \$153.3 million. It should be noted that although the formal advertising rate declined, the percentage of competition was actually higher. During the first 8 months of fiscal year 1967, our

competitive rate was 92.8 percent compared to 92.6 percent for the same period in fiscal year 1966. In some commodity areas, the more attractive civilian demand during the past year has made it difficult to attract suppliers with sufficient productive capacity to meet defense needs, and the Agency has had to resort to "rated" orders to obtain supplies. Any improvement in the formal advertising rate is believed to be contingent on changes in the southeast Asia situation and a softening of the civilian economy.

The southeast Asia situation has had significant impact on procurement and production activity. During the first 6 months of fiscal year 1967, 447,000 contracts, aggregating \$3.6 billion, were awarded. This represents an increase of 65,000 awards and \$1 billion over the comparable period of fiscal year 1966. It is anticipated that procurement volume for fiscal year 1967 will exceed \$6.2 billion compared with actual fiscal year 1966 volume of \$5.74 billion and fiscal year 1965 volume of \$3.04 billion.

To obtain military supplies for Vietnam in the quantities reflected by this increased procurement volume in the face of heavy civilian demand, special measures had to be taken. Included among these measures were—

(a) Changing, with service concurrence, Government specifications to permit procurement of acceptable commercial products wherever possible, to broaden the production base.

(b) Procuring substitutes on an interim basis to meet urgent requirements when specification changes were inappropriate.

(c) Increasing production of short supply items at Government-operated facilities.

(d) Furnishing industry advance information of anticipated quantitative and delivery requirements.

(e) Limiting accelerated delivery procurement to immediate operational support needs.

(f) Avoiding payment of premium prices for accelerated deliveries wherever possible by reevaluation of such requirements with the services.

(g) Giving increased management attention to using more realistic production leadtimes and scheduling deliveries in consonance with industry conditions.

(h) Securing assistance of the Business and Defense Services Administration (BDSA) of the Commerce Department in invoking mandatory production provisions of the Defense Production Act of 1950, as amended. A total of 581 rated orders were issued by DSA from mid-December 1965 to January 30, 1967, and as of January 30, no rated orders were pending.

SUPPLY EFFECTIVENESS

In November 1962, DSA implemented a uniform system for the measurement of supply effectiveness. This system employs standardized reporting by all supply centers and uses two key indicators to measure effectiveness.

The first indicator, stock availability, measures the performance of centers as inventory managers by the percentage of requisitioned items supplied from available stocks. The number of requisitions received in the period July–December 1966 rose to 10.38 million, 10 percent

over the number received during the same period in 1965. Overall availability for the DSA system averaged 84.2 percent for the period July–December 1966 compared to 88.2 percent for the comparable period in 1965. This drop is attributed to the surge in demands from Vietnam, exhausting available supplies, and our inability to obtain replenishment from industry in time to meet required delivery dates.

The second indicator of system effectiveness, on-time fill, measures supply system effectiveness by the percentage of items processed for shipment by the DSA supply system within the time frames specified in the DOD uniform materiel movement issue priority system (UMMIPS). On-time fill during the period July–December 1966 averaged 73.7 percent compared to the 80.9 percent for the same period in 1965. This decrease in on-time fill was due in part to the large number of back orders released when materiel was received from producers plus the effect of heavy depot-level workload stemming from the increase in requisition volume, noted above.

TECHNICAL AND LOGISTICS SERVICES AND PROGRAMS

ITEM ENTRY CONTROL

The expanded defense item entry control technical review program is being implemented in accordance with the planned schedule. This expanded program has absorbed Project Shakedown and has assigned to all of the defense technical review activities (DTRA's) additional responsibilities for catalog purification and item reduction studies for all assigned Federal supply classes. As of December 31, 1966, 54 Federal supply classes, accounting for approximately 63 percent of all new item growth, have been brought under the program. Nine military department and four Defense Supply Agency field activities have been designated as DTRA's. Full implementation of 67 Federal supply classes, accounting for approximately 75 percent of all new item entry into the DOD supply system, is scheduled for completion by July 1, 1967.

Through December 31, 1966, DTRA's have reviewed 282,089 proposed new items of which 95,586, or 33.8 percent, were determined to be exact duplicates or possible duplicates of items already in the DOD supply system. An additional 25,414, or 9 percent, were returned for various errors in item identifications.

Item entry control embraces a composite of many separate management programs and projects aimed at reducing item proliferation during the complete life cycle of an equipment or weapon system. The development of an optimum IEC system must assure the required compatibility between projects being developed by separate functional managers, and provide the means for their assimilation and integration into an overall DOD IEC system. This system development is being pursued in close coordination with the military departments, Defense agencies, and staff elements within OSD, and is under continuous refinement and revision as individual elements of the overall system progress. In this connection, emphasis is being placed on acceleration of the DOD standardization program. Supply standardization policies and procedures governing item reduction studies are being revised to provide more comprehensive and effective DOD-wide supply standardization. Increased emphasis is also being directed

to the attainment of optimum military standard coverage for FSG 53 (hardware) and FSG 59 (electronics) during the next 3-year period and coverage for other high growth Federal supply classes within 5 years.

DSA, at its Defense Logistics Services Center (DLSC), continues to provide a mechanical screen of manufacturers' part numbers. This service is made available to all DOD provisioning activities to ascertain whether an item has previously been assigned a Federal stock number.

A net increase of 128,377 DOD items was recorded in the Federal catalog during calendar year 1966. This increase reflects a significant reversal of the reduction reported for calendar year 1965. In the first half of 1966, 199,631 items were added to the Defense catalog and 132,871 items deleted—a net increase of 66,760 items. This trend continued during the second half of the year. In the period July–December 1966, 175,019 items were added and 113,402 items deleted—an increase of 61,617 items. As of December 31, 1966, there were 3,907,703 DOD items in the Federal catalog, as compared to 3,779,326 on December 31, 1965.

The net increase in catalog items can be attributed in part to the introduction of repair parts for new major end items, and fewer deletions due to retention of older equipments for possible use in southeast Asia. Extended use of these older equipments in the unfavorable terrain of southeast Asia has created repair parts demands not previously experienced.

MATERIEL UTILIZATION

Efforts are continuing toward improvement and refinement of mechanized procedures for screening releasable assets of military service inventory control points against military service inventory control point requirements. Interservice and intraservice reutilization resulting from this process, conducted centrally at the Defense Logistics Services Center, and from direct interrogations between inventory control points, totaled \$403 million for fiscal year 1966 (\$231 million interservice reutilization and \$172 million intraservice reutilization).

Utilization of military service declared excess, which is screened primarily through manual rather than mechanized procedures, amounted to \$1.456 billion in fiscal year 1966. However, progress has been made in the establishment of mechanized procedures to the extent that the need for detailed description by reporting activities of items having a Federal stock number has, to a considerable extent, been eliminated. Mechanized processes now provide the means for the Defense Logistics Services Center to develop descriptions of the property for utilization screening within DOD, as well as for screening by the General Services Administration.

A program providing for special handling of excess and potential excess items of comparatively high value (exceeding \$10,000) was fully operational in fiscal year 1966. The program centers around the publication of special utilization "flyers" containing full data on an item, including photographs, tailoring the description of these "flyers" to selected potential users, and making a special effort toward utilization through telephone contact, as well as through research, to determine substitute and interchangeable uses for an item. In fiscal year 1966, \$57.4 million in utilization was realized from this program.

Weapons systems materiel utilization program

Administered by the Defense Supply Agency in cooperation with the military services, the weapon systems materiel utilization program promotes defensewide redistribution and utilization of military weapon systems assets and other large aggregations of special high-cost materiel generating from phaseouts, tactical withdrawals, and program terminations.

The major objective of this DOD program is the achievement of maximum reutilization of materiel by the military services and other Federal agencies through: close working relationships and liaison between DSA and all echelons of the military, Defense agencies and other Federal agencies; the development of early planning intelligence regarding military systems to be phased out or otherwise discontinued; the development of new or alternate uses and applications of the materiel; the distribution of illustrated brochures; and other promotional efforts by DSA personnel.

DOD reutilization of phased-out weapon systems assets through intraservice and interservice transfers has been substantially improved under the weapon systems utilization program. Total utilization during fiscal year 1966 from the publication of brochures on the missile phaseout program amounted to \$127 million.

Industrial Plant Equipment (IPE)

As a follow-on action to a 1961 GAO review of the management of idle production equipment within the Department of Defense, OSD approved a joint study project, chaired by DSA, which resulted in the 1962 Report on the Management of Capital Plant Equipment. OSD approval of this report early in 1963 led directly to the establishment of the Defense Industrial Plant Equipment Center (DIPEC). DIPEC maintains a comprehensive record of service-owned, high-value items of plant equipment and provides a variety of reports to meet service needs such as equipment by type, who made it and when it was made, its present location by military or contractor activity, and other details necessary to such functions as production planning. As of December 31, 1966, 365,729 units of equipment with an acquisition cost of \$3.68 billion were recorded in the central inventory. The Center also receives reports on idle equipment which it may allocate to fill an immediate need in lieu of new procurement; it may direct the equipment to be held in storage against an anticipated need; or it may direct disposal if the equipment does not warrant retention. In fiscal year 1966, equipment with an acquisition cost of \$185.8 million was allocated to meet Defense needs. During the first half of fiscal year 1967, this effort amounted to \$94.8 million, with the largest part going to Defense contractors in support of high urgency southeast Asia requirements. Substantial improvement has been made in IPE management since DIPEC was established and progress is being made toward accomplishment of the actions required by the 1966 GAO survey on the adequacy of controls over Government-owned property in possession of contractors.

Subsidiary programs

Subsidiary materiel utilization programs, operated in addition to the basic mechanized and manual screening programs, include:

A final asset screening of surplus items immediately prior to these items being offered for final disposal by sale; \$3.2 million of utilization was realized from this effort in fiscal year 1966.

The identification of interchangeable and substitutable items to permit use of materiel for other than the purpose originally intended. An additional quantity of items worth \$143.5 million were offered as a result of this procedure.

A program to mechanically screen releasable assets and requirements of conventional ammunition throughout the Department of Defense. The program became operational July 1, 1966, providing asset availability listings for review by requiring departments.

Retail Interservice Logistic Support to promote greater exchange of supplies and services at the local level through development of interservice support agreements. Growth of the program is reflected in the reported dollar value of retail interservicing on a worldwide DOD basis which increased from \$229 million in fiscal year 1965 to \$335 million in fiscal year 1966. In the same period, support agreements increased some 200 to 3,199.

MATERIEL DISPOSAL

DSA is responsible for the administration of the DOD disposal program worldwide. This responsibility includes the development of systems, techniques and procedures for disposable personal property in accordance with OSD policy guidance, supervision of resource programs for DOD disposal activities, elimination of disposal holding activities when practical and economical, and operation of defense surplus sales offices in CONUS. The disposal program involves several subprograms, i.e., utilization of DOD excess, donation, sales, demilitarization, and scrap preparation. Under authority of the annual Department of Defense Appropriations Act, the costs incurred by all DOD elements engaged in the disposal of excess, surplus and foreign excess personal property are reimbursed from the proceeds derived from the sale of surplus and foreign excess personal property. The remainder is transferred to the U.S. Treasury.

The dollar value of property processed for disposal during fiscal year 1966 totaled \$6.035 billion, of which \$2.345 billion was reutilized within DOD, transferred to other Federal agencies and MAP, or donated to authorized recipients. Value of property sold, scrapped, abandoned, or destroyed during fiscal year 1966 was \$3.690 billion. Gross proceeds received from sales during fiscal year 1966 were \$118.5 million. A return of 6.5 percent of acquisition value was realized for property sold, other than scrap. Disposal expenses for fiscal year 1966 were \$80.2 million. Expenses include costs incurred in excess and surplus inventory accountability, utilization screening of DOD excess, handling of excess and surplus property at holding activities, preparation of sales descriptions and displays, demilitarization, reclamation, scrap preparation, lumber and timber operations, and support costs related thereto.

Efforts toward improvement of the management and operation of the DOD disposal program are continuing. Some of the major improvements completed or in process are as follows:

(a) When DSA was established, the 34 consolidated surplus sales offices (CSSO) of the military departments and four regional sales offices became field elements of the Defense Logistics Services Center (DLSC). The CSSO were redesignated as defense surplus sales offices (DSSO). On January 29, 1965, the four DLSC regional sales offices were eliminated; and the number of DSSO has been progressively reduced from the original 34 to 12. Annual recurring savings from these reduction actions are \$2.7 million.

(b) DSA, in coordination with the military services, has been engaged in a program to eliminate holding activities of DOD wherever practical and economical. As of January 1, 1967, decisions were made to consolidate disposal functions at 79 holding activities. Sixty-five consolidations have been completed with a resultant savings of \$2.6 million. Four planned consolidations were cancelled due to announced base closure actions (three) and redetermination that consolidation was not practical (one). The remaining 10 consolidations are in process.

(c) A program to reduce costs incident to printing and distribution of sales catalogs. This has resulted in savings of \$5.9 million through fiscal year 1966.

(d) Programs have been developed for conservation or sale of special materials, e.g., silver recovery, special processes for handling copper and copper-base alloy scrap, centralization of certain commodity sales such as jeeps and bearings, and segregation of high temperature alloy scrap.

(e) DSA has developed a proposed program system which will provide meaningful and uniform operational data for managing and controlling the disposal program. The proposed system prescribes development and use of time standards, valid workload data, a uniform cost accounting structure and a selective cost and performance reporting system.

WAREHOUSING GROSS PERFORMANCE MEASUREMENT SYSTEM

On February 1, 1965, DSA was assigned responsibility for managing the warehousing gross performance measurement system, in coordination with the military departments and in accordance with instructions provided by the Assistant Secretary of Defense (Installations and Logistics). The Department of Defense Warehousing Gross Performance Measurement Office has been established within DSA to develop, monitor, analyze, and maintain the system. The objective of the system is to provide a uniform method of evaluating the effectiveness of warehouse operations and resource utilization in DOD storage activities.

VALUE ENGINEERING

Elimination of "goldplating" in specifications for commodities managed by DSA continues to make progress. The fiscal year 1967 goal for cost reductions from value engineering analysis actions has

been established at \$12 million; and \$16 million from fiscal year 1967 actions for the period fiscal years 1967-69. While additional opportunities are presented as new commodities are assigned, a plateau is being reached as more and more of the assigned commodities have been subjected to value analysis. However, value engineering analysis actions taken during the first half of fiscal year 1967 are expected to result in validated savings of \$6.5 million in the fiscal years 1967-69 period. It is anticipated that actions in the second half of the fiscal year will result in additional savings of \$9 million in fiscal years 1967-69 for a total of approximately \$15.5 million for the 3-year period.

DEFENSE DOCUMENTATION

In November 1963 DSA assumed, from the Air Force, operational control of the Defense Documentation Center (DDC) which had replaced the Armed Services Technical Information Agency. Policy guidance for DDC is exercised by the Director of Technical Information, Office of the Director of Defense, Research and Engineering. DDC provides classified and unclassified management information services, without charge, to Government organizations and contractors engaged in Government research and development programs.

DDC maintains and operates the research and technology work unit data bank and related banks of management information; acquires technical reports, announces them, and furnishes copies to authorized users; makes technical report searches for DDC users; maintains a centralized system for registration and certification for access to DOD scientific and technical information; maintains the DOD "Thesaurus of Technical Terminology"; provides primary distribution of technical reports obtained from selected foreign countries and the NATO Advisory Group for Aerospace Research and Development; and provides referral service to additional DOD sources of specialized scientific and technical information.

The DDC mission includes development of new and improved concepts, processes, techniques, services, products, and integrated systems for management information and technical documentation in support of the DOD scientific and technical information program.

As continuing additional requirements have been imposed for services to the research and development and logistics communities, DDC has developed from an R. & D. document supply activity to a major repository and retrieval activity for technical management information.

DOD/GSA SUPPLY RELATIONSHIPS—CIVIL AGENCY SUPPORT

Under terms of the DOD/GSA agreement reached at the end of 1964, a joint DSA/Federal Supply Service Materiel Management Review Committee was formed in 1965 to determine appropriate supply management assignments to DSA and GSA of Federal supply class (FSC) groups, classes and items under DOD integrated management. Agency heads have approved initial management assignments of 99 FSC's to DSA and 52 to the General Services Administration. Transfer to GSA of items in these 52 "Primary Federal supply service classes" is scheduled for July 1967. An additional FSC has been assigned to GSA but has not yet been scheduled for transfer.

The DOD/GSA agreement further provided for DSA to consider support of all civil agencies for the commodities of fuel, electronics, clothing, and textiles, medical and subsistence supplies, provided conditions of economies and support effectiveness are met. A DSA/GSA committee has completed its evaluation of the feasibility and economy of DSA support of all Federal civil agencies for fuel, electronics, and clothing and textiles and determined that: Support for fuels involving procurement, but little workload impact on inventory management and distribution, will produce cost savings of approximately \$2.5 million annually and will not adversely affect military service support.

There is a high degree of commonality in electronics supplies used by civil agencies and DSA. DSA already supports approximately one-half of the civil agencies' annual \$10 million electronics requirement. Savings from expansion of DSA support for all civil agency common item electronics requirements will approximate \$0.6 million, in addition to the \$0.6 million now being saved under current DSA support.

In the clothing and textiles areas, there is substantially less commonality of civil agency and DSA items; therefore, savings are less significant and workload impact greater. In view of already heavy commitments, DSA has proposed, and the Secretary of Defense has approved, limiting expansion of civil agency support to those specific instances where clear savings can be made without degrading military support capability. The clothing and textile area will be re-examined from time to time to identify any support which DSA might provide to civil agencies on a case by case basis; but at this time there is no plan for DSA to assume over-all support.

The Secretary of Defense has approved the DSA proposal to support civil agencies for fuel and electronics. Phase-in of fuel support over a ten-month period is scheduled to begin six months from the final Bureau of the Budget decision authorizing such support. The tentative scheduling for support of civil agencies for electronics provides for phase-in over a twelve-month period, beginning 1 July 1968, to assure civil agency support without adverse impact on DSA present heavy workload in the electronics area.

Studies of medical and nonperishable subsistence are in process. While final conclusions and recommendations have not been developed, the relatively heavy workload involved, without evidence of substantial economy, indicates that DSA support should be limited, similar, to that approved for clothing and textiles, with provisions for future reconsideration.

Progress is being made in perishable subsistence support of Veterans' Administration and Department of Health, Education, and Welfare hospitals by the regional subsistence offices of DSA. Sales have totaled \$654,000 for the period April–December 1966.

In conjunction with the Department of the Interior, consideration is being given to the extension of perishable subsistence support to the \$2 million school program of the Bureau of Indian Affairs.

Support of the Post Office Department for electronics, general and industrial supplies is also under review. Annual sales of these commodities to the Post Office Department would approximate \$2 million.

Under separate interagency arrangements currently in effect, DSA supports the Coast Guard with a full range of materiel; Veterans' Administration and Public Health Service with selected medical items; the National Aeronautics and Space Administration and the Federal Aviation Agency with electronics materiel; the Maritime Administration with fuel, and clothing and textiles; and the Office of Economic Opportunity with clothing and textiles and subsistence items.

CIVIL DEFENSE LOGISTICS

DSA is responsible for logistics support of the national civil defense program under the policy control and direction of the Office of Civil Defense, Office of the Secretary of the Army.

In providing civil defense logistics support, DSA operates a national distribution system which issues survival supplies for the stocking of public fallout shelters. During the past fiscal year, supplies for 7.5 million persons were issued. The total supplies issued since the program began in fiscal year 1962 are sufficient for 45.8 million persons in more than 81,000 shelter facilities.

DSA has begun evaluation of the condition of survival supplies in shelters by utilizing the veterinary services of the Army and Air Force to inspect supplies on a scientific sampling basis. Certain samples will also be subjected to laboratory analysis. A pilot inspection has been successfully conducted to test basic procedures and inspection techniques. Through a phased program, the condition and readiness of survival supplies at military installations, in Federal buildings, and in public fallout shelters everywhere will be evaluated.

Since the establishment of the DSA civil defense materiel distribution system, 54 percent of the warehouses initially participating in the storage and issue of survival supplies have been consolidated.

During fiscal year 1966 Civil Defense-owned engineering equipment, which is managed by DSA, was loaned to State governments to alleviate local community suffering and hardships from drought and flood damage. This included the loan of approximately 114 miles of pipe, 158 pumps and related items to 24 States for use in 91 communities.

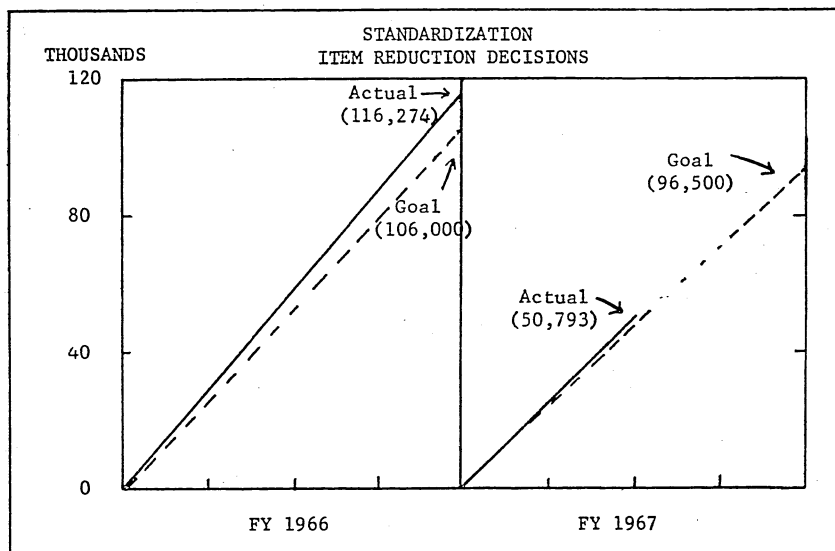
STANDARDIZATION AND CATALOGING

The Defense Supply Agency now has standardization management responsibility for approximately 2.4 million items or 62 percent of the 3.9 million DOD items in the Federal supply system.

DSA is continuing to give major attention to the reduction in the number of items in assigned commodity classes. In fiscal year 1966, as a result of identification of duplicate or similar items and of standardization actions, decisions were made and concurred in by the military departments to eliminate 116,274 items (fig. 9). These decisions were based on a review of 283,445 items during the 12-month period. The goal for fiscal year 1967 is a total of 96,500 decisions, to be based on a review of approximately 328,000 items. At the end of the second quarter of fiscal year 1967, DSA had completed review and coordination of 118,587 items, and the military services had concurred in the elimination of 50,793 items from the supply system.

This represented 36 percent of the fiscal year 1967 item review goal of 328,000 items and 53 percent of the reduction decision goal of 96,500 items.

FIGURE 9



CONTRACT ADMINISTRATION SERVICES

The Defense Contract Administration Services (DCAS) mission was assigned to DSA after extensive study and represents one of the most significant efforts of the Defense Department to improve logistics management. The consolidation does not embrace, or affect, the procurement function itself, but rather the administration of contracts in the field after they have been executed by the contracting offices of the military departments and DSA. A prime objective of the merger was to provide a "single face to industry."

During 1962 and part of 1963, a study known as Project 60 was conducted under the policy guidance of high-level Department of Defense military and civilian personnel. The study indicated the existence of considerable overlap and duplication in contract administration services functions among the military services under the Army Materiel Command, the Office of Naval Material, and the Air Force Systems Command; and further indicated the feasibility of consolidating the functions for centralized management. A pilot test region established at Philadelphia, Pa., in April 1964, demonstrated the feasibility and potential advantages of consolidating contract administration services functions on a nationwide basis. On the basis of the success of the pilot test, the Secretary of Defense, on June 4, 1964, assigned responsibility for these functions to DSA.

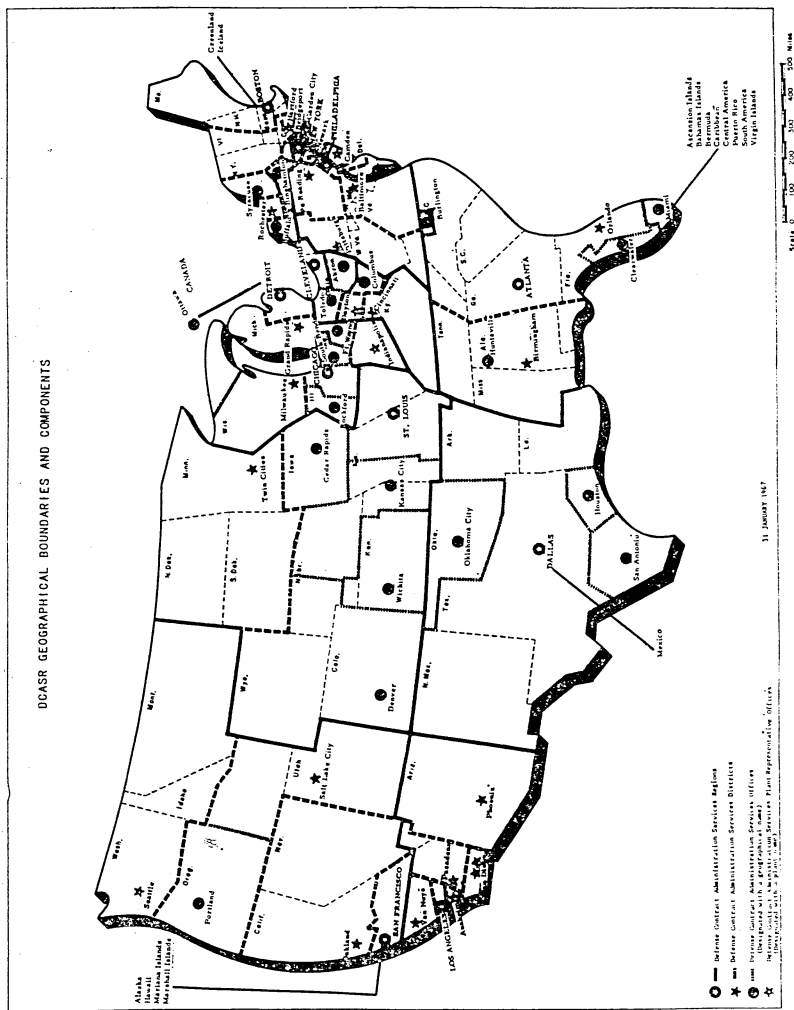
A national planning group, composed of temporary duty personnel from the military services and DSA, developed a national implementation plan (NIP) which was approved by the Secretary on December 28,

1964. The planning group formed the nucleus of the headquarters element of the DCAS organization. During the development of the NIP, a memorandum of understanding was developed with the National Aeronautics and Space Administration concerning CAS performance on NASA contracts.

The NIP provided for gradual permanent staffing of the DCAS headquarters element and for a time-phased schedule for consolidating and merging the contract administration services components of the military services and DSA into 11 defense contract administration services regions (DCASR's), responsible for administering contracts under the centralized management concept. The headquarters element was established on a permanent basis on February 1, 1965, and is now staffed with the 329 military and civilian personnel authorized. The current organizational structures of the headquarters element of DCAS is shown in figure 3. Provision was made for required augmentation of the DSA common staff in areas where support services are furnished to DCAS. Conversion and organization of the DCAS field structure was completed on December 1, 1965, with the activation of the last two of the DCASR's at Los Angeles and San Francisco. The geographical alignment of the Defense Contract Administration Services regions is depicted in figure 10, which also shows the districts and service offices within each region. The directors of the regions are identified in figure 5.

Consolidation of contract administration services functions within DSA involved the merging of 165 military service and DSA contract management offices into approximately one hundred offices. Despite the many problems associated with a conversion effort of such magnitude the transition was made with full consideration of the functional transfer rights and interests of the approximately 20,000 employees identified by the military services and DSA as performing contract administration services functions. During this period, contract administration functions and operations were continued without interruption or impairment of the Government's interest.

DCAS is responsible for providing a wide variety of support services to the purchasing offices of the military services, NASA, and other Federal agencies and certain foreign governments. These services include preaward surveys, review of contractor purchasing systems, quality assurance and inspection, property administration, production surveillance and reporting, transportation, payments to contractors, industrial security and other functions required in connection with industry performance on defense contracts. Responsibility for initial award of contracts and for all decisions with respect to the nature and quantity of items and services to be purchased remains with the military service, DSA and NASA buying offices; DCAS performs those contract administration functions that can best be handled at or in close proximity to the contractor's plant. In addition to retaining responsibility for contract awards, the military services are responsible for the administration of those categories of contracts not included in the mission assignment to DCAS; for example, contracts involving perishable subsistence items, basic research studies, military and civilian construction, repair and overhaul of naval vessels. Military services are also responsible for administration of those contracts in specific plants assigned by DOD under the plant cognizance program.



The defense industrial security program is unique in the field of contract administration services in that its responsibility includes not only those facilities in which DCAS has contract administration responsibility, but also all facilities where the military departments have retained plant cognizance responsibility. In addition to having responsibility for security administration of all DOD classified contracts, the defense industrial security program provides the same service for classified contracts awarded by eight other departments and agencies of the Government; namely, the Departments of State, Commerce, and Treasury, the National Aeronautics and Space Administration, Federal Aviation Agency, General Services Administration, Small Business Administration and the National Science Foundation.

In the consolidation of the defense industrial security program, procedures for processing personnel security clearances were centralized from approximately 110 cognizant security offices into the Defense Industrial Security Clearance Office (DISCO). Centralization of the personnel clearance function has resulted in improved management efficiency and the ability to insure greater uniformity in clearance determinations. Moreover, the centralized operation lends itself to future adaptation to automatic data processing.

In consolidating CAS functions, it was anticipated that savings would accrue from three factors: (1) the merging of offices, (2) the use of computers, and (3) increased standardization and uniformity of operation. Realization of savings was to be achieved by a time-phased reduction in personnel over a 5-year period. Utilizing pre-consolidation workload and manpower as a base, the objective was a reduction of approximately 10 percent in personnel by fiscal year 1968 to reflect a recurring reduction in personnel costs of \$19 million by fiscal year 1969.

In December 1965, the first month of full DCAS nationwide operation, the level of workload had already increased 20 percent above the level prevailing when the savings estimates were made, when, for example, the number of primary and secondary contracts being administered was 138,000. By December 1966, the number was 219,000, an increase of 60 percent. A further increase to 220,000 is expected by June 30, 1967. During the same period the number of invoices completed had changed from an annual rate of 1.07 to 1.71 million, also an increase of 60 percent. By June 30, 1967, the annual rate is expected to reach 1.96 million. Still another example is the dollar value of material inspected and released for shipment, which rose from an annual rate of \$13.729 billion in December 1965 to \$16.672 billion in December 1966, a 20 percent increase. The projected annual rate as of June 30, 1967 is \$17,726 billion.

These examples, together with other primary workload indicators, show an overall workload increase ranging from 37 to 63 percent during the past year. To accomplish this increased workload, manpower was increased by 20 percent. These increases are for the most part attributed to the impact of the SEA buildup, added NASA requirements, and the transfer to DCAS of the administration of some contracts previously assigned to the military departments under the DOD plant cognizance program.

The workload increase compared with the workforce increase demonstrates a reduction in cost per work unit performed. Accordingly, the original estimate of anticipated savings appears to have been ex-

ceeded. However, a more precise computation of savings for comparison with the original estimate is not feasible because of the significant but immeasurable influence of several factors. These include changes that have occurred in the contract administration mission where the net effects on workload and resources are not clearly identifiable; the impact of SEA requirements which, on a postfacto basis, are not fully separable from the otherwise normal workload; and the effects of the learning curve on operation during the first year. These factors notwithstanding, current workload and resource data indicate that the full savings originally anticipated were being realized earlier than scheduled and will continue to recur through fiscal year 1967 and fiscal year 1968.

Beginning with fiscal year 1967, DSA budgeted and funded for CAS functions. During fiscal year 1965, DCAS operations were financed through reimbursement to DSA from military appropriations. Fiscal year 1966 financing was accomplished through transfers of funds from the military departments. Support of NASA and other non-DOD agencies will continue to be financed through reimbursement.

Some of the areas of major effort during the first year of operations were:

(a) *Quality assurance.*—The SEA buildup created a significant workload in suppliers' plants, particularly in the ammunition, weapons, clothing and medical commodities. Through extensive training and some recruitment, the challenge has been successfully met. To meet changing industrial and defense technologies, and other factors impinging upon readiness to perform, DSA CAS is pursuing a quality assurance skills acquisition program. DSA CAS is currently training approximately 1,000 quality assurance personnel who are performing on NASA contracts. In addition, quality assurance personnel are attending service schools, non-Government schools, and colleges to become better equipped to accomplish the assigned mission.

(b) *Plant safety.*—Included in the initial CAS functional assignment from the military departments was responsibility for monitoring safety in contractors' facilities pertaining to nonhazardous materials and processes involved in Government contracts. Early in 1966 DCAS was assigned, for contracts administered, the additional responsibility for maintaining surveillance of flight safety and safety matters on hazardous and dangerous materials and processes. Since assignment of the function, as DSA representative has chaired a DOD committee to develop ASPR guidance on hazardous and otherwise dangerous material safety, uniform contract safety clauses, and a Department of Defense manual prescribing standards to be followed by manufacturers of hazardous and dangerous materials.

(c) *Delinquent contracts.*—Due to the urgency of the southeast Asia situation, special management attention had to be given to the problem of reducing the number of contracts in a delinquent delivery status. Increased leadtimes for materials and overloaded plant conditions contributed to a rising trend in contract delinquencies. Top management personnel of selected delinquent contractors were visited by DCASR personnel to emphasize the importance of timely deliveries and to assist the contractors in attempting to reduce their delinquencies.

(d) *Defense materials and priorities assistance.*—Special emphasis was placed on accomplishment of the objectives of the defense ma-

terials and priorities assistance program, which necessitated the reorienting, training, and indoctrination of Government employees and defense contractors. DCAS participated with the Business Defense Services Administration, Department of Commerce, in nationwide briefings attended by approximately 25,000 defense contractor representatives in 30 U.S. cities. Additionally, vigorous in-house training was conducted and a continuing program was developed for providing technical assistance to both Government and contractor personnel.

(e) *Industrial security*.—Immediately following consolidation of the industrial security function, action was taken to identify cleared facilities which had not been engaged in classified procurement for 18 or more months. Administrative termination of these "dormant" facilities resulted in a reduction of cleared facilities from approximately 22,000 to approximately 15,000. This has contributed to the efficiency of the program in that resources can be expended at facilities actually engaged in classified procurement.

(f) *Small business*.—A vigorous small business and economic utilization program was pursued; 1,378 small business/labor surplus area subcontracting programs have been established in prime contractor plants and are being revised quarterly by CAS field force of 48 small business/labor surplus area specialists located in 11 regions and in 15 of the 26 district offices.

(g) *Management of property*.—Significant improvements have been made in the management of property. New programs provide for more thorough analyses and qualitative evaluations, better identifications of conditions, and sounder bases for conclusions and actions.

(1) Contractor property control systems.—Provided for greater depth and scope of reviews and evaluations of each system periodically, established minimum frequency of surveillance visits, and provided a statistical sampling technique with guidance for the sizes of samples and the limits of acceptability.

(2) Contractor use of industrial plant equipment.—Fixed initial responsibility for performance of usage analysis by the best qualified DCAS specialist available during production; established firm requirements for timely reviews; provided improved criteria for determining when equipment may be considered idle by equating with procuring activity plans, programs and intentions, respecting original authorization for acquisition and use; and specified a reporting procedure to support decisionmaking and necessary action.

(3) Centralized management of functions, skills and reports.—Identified other specific functions within the overall management of Government property for performance by quality assurance, industrial specialist, transportation, and safety personnel in such areas as condition, maintenance, shipping, and loss or damage, with reports to the property administrator making the total story on the quality of the contractor's management, and establishing bases for compliance actions.

(4) Revised job standards for property administrators.—Undertook a study which disclosed the need to revise antiquated and obsolete notions of property administration. These standards are now being rewritten to more closely approximate a manager of assets in the light of prevailing industrial and economic con-

ditions and designed to attract higher caliber personnel by creating a career progression as a recruiting incentive, all to the end of upgrading the quality of performance.

(5) Training.—Conducted seminars in the 11 DCASRs, bringing to property administrators and their supervisors current doctrine, such as emphasis on proper utilization of equipment by contractors and timely and accurate preparation of records and reporting.

(6) Regulatory coverage.—Participated in distinguishing responsibilities of the contractor and the Government; eliminating nonessential reporting; standardizing required reports as management tools and for other governmental purposes; developing contract provisions requiring maintenance of utilization records; and furnishing new guidance in disposition of inventory and prompt plant clearance, preparation of inventory schedules, reporting for screening, and responsibilities of the plant clearance officer.

(7) Reconciliation of industrial plant equipment records.—Recognized the need for purification of the system from an economic and practical viewpoint and arrange for a 2-year program of reconciliation of the records of the national inventory of industrial plant equipment with the property in possession of contractors by an orderly, no-additional cost operation during the contractor's normal inventory taking.

To summarize, the Defense Contract Administration Services mission has been implemented and successfully incorporated into the DSA organization. Contract administration services functions are being performed effectively and efficiently, and with savings in costs over the previous methods. More significant benefits and improved performance are expected to be achieved as the DCAS organization stabilizes and gains additional experience and performance data in operations under the Project 60 concept. Conversion to the current DCAS organization was achieved without any significant adverse impact upon the Government organizations and personnel involved.

DSA ACHIEVEMENTS IN REDUCING COSTS OF OPERATIONS

The Defense Supply Agency has continued support to the military services without interruption or impairment, during major organizational change. This has involved the extension of central control over a group of heterogeneous agencies and the development of uniform policy, standards, and procedures with a view toward providing the military services with better support at less cost.

The President's budget for fiscal year 1963 was based on the expectation that the functions transferred to DSA would be performed at a cost of \$27.7 million less than the budgeted cost of performing the same functions within the military departments. The Congress assessed an additional reduction of \$2.7 million, making a total budget cut of \$30.4 million, related principally to a reduction of 3,329 civilian personnel spaces. Consolidation of the Army and Marine clothing factories produced an additional saving of \$0.9 million, resulting from a reduction of 146 personnel spaces, for a total fiscal year 1963 operating expense saving of \$31.3 million. During fiscal year 1964, this \$31.3 million was augmented by additional savings, realized from reorganiza-

tion of the distribution system, improved use of automatic data processing equipment, consolidation of the Defense Automotive and Construction Supply Centers, and closing of certain Defense Surplus Sales Offices, for a total of \$39.6 million. Consolidation of the Medical, Subsistence, and Clothing and Textile Supply Centers into the Defense Personnel Support Center resulted in a reduction of 483 civilian and 38 military spaces, with a net saving during fiscal year 66 of approximately \$4.2 million exclusive of onetime costs. By the end of fiscal year 1966 total savings from reduced cost of operations had reached \$58.3 million.

SUMMARY

In the 5 years since its establishment, it has become apparent that DSA has not, and will not, solve all military supply and logistics services problems. Some of these are bound up in the complex relationships of military strategy and national economics and the rapid obsolescence of military materiel caused by the forward sweep of technology. DSA has in this 5-year period, however, demonstrated that it can support the military services effectively and efficiently in the major military commitment in Vietnam. In so doing, the agency has proven the soundness of the concept of integrated management of common supplies and logistics services in Defense and that it can be made to work in time of war, mobilization, or peace.

Appendix 4

U.S. GENERAL ACCOUNTING OFFICE INDEX OF SELECTED REPORTS ISSUED TO THE CONGRESS DURING THE PERIOD JAN. 1, 1966, THROUGH FEB. 28, 1967

Index No.	Report file No.	Date	Title of report	Department
1	B-152980..	Jan. 6, 1966	Review of Policies and Procedures Applied in Evaluating Foreign Source Components and Barter Bids for an Undersea Cable Communications System, Department of Defense, Department of Agriculture, Treasury Department.	Defense; Treasury; Agriculture.
2	B-114878..	Jan. 18, 1966	Review of Controls Over Utilization and Procurement of Photographic Equipment at the Sandia Laboratory, Albuquerque, N. Mex., Atomic Energy Commission.	AEC.
3	B-118662..	do.....	Use of Contractor-Furnished Personnel in Violation of Statutes Governing Federal Employment, Post Office Department.	Post Office.
4	B-146917..	Jan. 28, 1966	Possible Savings From Improving the Management Control of Projectile Fuze Covers and Other Reusable Ammunition Components, Department of the Navy.	Navy.
5	B-133038..	Feb. 17, 1966	Actions Being Taken To Achieve Greater Utilization of Limited-Life and Long-Supply Items in Civil Defense Medical Stockpile Managed by Public Health Service, Department of Health, Education, and Welfare.	HEW.
6	B-146966..	do.....	Pricing of Records Purchased From Midwestern Instruments, Inc., Tulsa, Okla., Department of the Air Force.	Air Force.
7	B-114851..	Feb. 18, 1966	Need to Reexamine Planned Replacement and Augmentation of High-Endurance Vessels, Western Area, U.S. Coast Guard, Treasury Department.	Treasury.
8	B-132977..	Feb. 23, 1966	Potential Savings Through Direct Procurement of Components Used in Production of Variable Timing Fuzes, Department of the Navy.	Navy.
9	B-158193..	do.....	Need for Postaward Audits to Detect Lack of Disclosure of Significant Cost or Pricing Data Available Prior to Contract Negotiation and Award, Department of Defense.	Defense.
10	B-125065..	Mar. 11, 1966	Review of the Management of Inventories by the Army Map Service, Washington, D.C., Department of the Army.	Army.
11	B-156516..	do.....	Review of the Relocation of Railroad Facilities, Walter F. George Lock and Dam, Fort Gaines, Ga., Corps of Engineers (Civil Functions), Department of the Army.	Do.
12	B-156167..	Mar. 23, 1966	Operation of a Dairy Farm by the U.S. Naval Academy, Annapolis, Md., Department of the Navy.	Navy.
13	B-133102..	Mar. 24, 1966	Review of the Management and Utilization of Capehart, Wherry, and other Government-Owned Housing, Department of the Army.	Army.
14	B-133127..	do.....	Economies from Making Electron Tubes Available to other Government Users, Federal Aviation Agency.	FAA.
15	B-154282..	do.....	Need for Improvement in the Management of Vehicle Utilization, Bureau of Indian Affairs, Department of Interior.	Interior.
16	B-114807..	Apr. 12, 1966	Need for Improvement in Multiple-Award Contracting Policy, General Services Administration.	GSA.
17	B-114868..	do.....	Savings Attainable Through Revisions of Construction Standards to Avoid Excess Seating Capacity in School Dining Facilities, Bureau of Indian Affairs, Department of the Interior.	Interior.
18	B-133127..	do.....	Opportunities for Savings Through Greater Use of Available Military Aircraft Parts, Federal Aviation Agency.	FAA.

Index No.	Report file No.	Date	Title of report	Department
19	B-133386..	Apr. 12, 1966	Review of Royalties Charged to the U.S. Government for Use by Government Contractors of Chemical Milling Inventions, Department of the Air Force.	Air Force.
20	B-158427..	do.....	Review of Safety Conditions in Certain Storage Areas Primarily in the South Building of the Department of Agriculture, Washington, D.C., Department of Agriculture, General Services Administration.	Agriculture; GSA.
21	B-158515..	do.....	Review of Long-Term Medical Research on Aging of Aviation Personnel, Federal Aviation Agency.	FAA.
22	B-122796..	Apr. 21, 1966	Review of Reemployment Leave Travel Benefits Granted Certain Civil Service Employees in States of Alaska and Hawaii, Department of Defense, and Other Government Agencies.	Defense and other Government agencies.
23	B-133044..	do.....	Savings Available Through Utilization of Greater Quantities of Excess Medical Equipment and Supplies, Veterans' Administration.	VA.
24	B-133127..	do.....	Opportunity for Savings Through Payment of Relocation Costs Rather Than Subsistence Allowances for Contractor-Furnished Employees, Federal Aviation Agency.	FAA.
25	B-146924..	do.....	Savings Attainable Through Reductions in Fire Department and Guard Force Staffing at Government-Owned Contractor-Operated Installations, Atomic Energy Commission.	AEC.
26	B-146962..	do.....	Review of Selected Overhead Costs Charged to Government Contracts by the Univac Division of Sperry Rand Corp., St. Paul, Minn., Department of Defense.	Defense.
27	B-157535..	do.....	Review of Prices Negotiated on Selected Contracts for Ammunition and Weapons Components, Department of the Army.	Army.
28	B-157711..	do.....	Potential Savings by Buying Instead of Leasing Specialized Transportation Equipment, Department of the Air Force.	Air Force.
29	B-114858..	Apr. 29, 1966	Need for Improved Coordination of Transmission Line Construction Practices of the Bureau of Reclamation and the Bonneville Power Administration, Department of the Interior.	Interior.
30	B-118634..	do.....	Opportunity for Savings by Reducing Overtime on Revetment Construction and Maintenance on the Lower Mississippi River, Corps of Engineers (Civil Functions), Department of the Army.	Army.
31	B-146917..	do.....	Potential Savings Through Improved Management of Ammunition, Department of Defense.	Defense.
32	B-158604..	do.....	Policy Guidance Strengthened on Direct Procurement of Components Needed by Contractors in Production of Weapon Systems and other Major End Items, Department of Defense.	Do.
33	B-158662..	do.....	Reduction in Dollar Outflow Possible Through More Extensive Use of American-Made Building Materials in Embassy and Related Construction Projects, Department of State.	State.
34	B-114833..	May 24, 1966	Opportunities for Reducing the Number of Vehicles Maintained in Fleet Soil Conservation Service, Department of Agriculture.	Agriculture.
35	B-154068..	May 25, 1966	Planning for and Utilization of Automatic Data Processing Equipment, Ames Research Center, Moffett Field, Calif., National Aeronautics and Space Administration.	NASA.
36	B-158625..	do.....	Review of Development of Certain Scientific Instruments for the Surveyor Project, National Aeronautics and Space Administration.	NASA.
37	B-146730..	May 27, 1966	Recovery of Needed Parts From Excess Aircraft Engines, Department of the Air Force.	Air Force.
38	B-114878..	May 31, 1966	Preferential Allowances Paid to Certain Contractor Employees at the Hanford Works, Richmond, Wash., Atomic Energy Commission.	AEC.
39	B-157371..	June 3, 1966	Potential Savings by Consolidation of Field Organizations and Facilities for Recruiting Military Personnel, Department of Defense.	Defense.
40	B-158482..	do.....	Management of the Procurement of Major Equipment and Related Spare Parts by the U.S. Marine Corps, Department of the Navy.	Navy.
41	B-158514..	June 16, 1966	Review of Readiness Status of Idle Ammunition-Production Facilities, Department of the Army.	Army.

Index No.	Report file No.	Date	Title of report	Department
42	B-114860..	June 21, 1966	Review of Repair Practices Relating to Single-Family Properties Acquired Through Mortgage Insurance Programs, Federal Housing Administration, Department of Housing and Urban Development.	FHA.
43	B-118660..	do.....	Review of the Purchase of Title Insurance on Properties Acquired in the State of Florida Under the Loan Guarantee Program, Veterans' Administration.	VA.
44	B-133127..	do.....	Savings Available by Use of Conventionally Designed Airport Traffic Control Towers at Low-Activity Airports, Federal Aviation Agency.	FAA.
45	B-158572..	do.....	Review of the Equipment Modification Program for M48A1 Tanks, Department of the Army.	Army.
46	B-159200..	June 29, 1966	Savings That Can Be Attained by Rebuilding Used Motor Vehicle Tires, Department of the Air Force.	Air Force.
47	B-118678..	July 15, 1966	Review of Procurement of Equipment for Implementing Automation of Water Data Records, Geological Survey, Department of the Interior.	Interior.
48	B-159072..	do.....	Potential Savings Through Greater Use of Available Government Gasoline Outlets, Department of Defense.	Defense.
49	B-159451..	July 18, 1966	Survey of Internal Audits and Inspections Relating to U.S. Activities in Vietnam, Department of State, Agency for International Development, Department of Defense.	State; Defense.
50	B-118660..	Aug. 9, 1966	Savings Available by Canceling Hazard Insurance Policies on Properties Acquired Upon Default of Housing Loans, Veterans' Administration.	VA.
51	B-125037..	do.....	Potential Savings Through Improved Controls Over Per Diem Payments to Military Personnel, Department of the Air Force.	Air Force.
52	B-146948..	do.....	Review of Charges to Defense Contracts for Use of Company Operated and Chartered Aircraft, Department of Defense.	Defense.
53	B-159135..	do.....	Need to Improve Contracting Procedures for Employment of Appraisers To Value Indian Lands, Department of Justice.	Justice.
54	B-159148..	do.....	The Utilization and Disposition of Excess Beds and Related Bedding, Department of Defense.	Defense.
55	B-114824..	Aug. 10, 1966	Opportunity to Reduce Costs of Providing Protection From Heat and Cold on Shipments of Certain Perishable Commodities, Commodity Credit Corporation, Department of Agriculture.	Agriculture.
56	B-125036..	do.....	Review of Reporting of Taxable Income and Tax Withholdings of Military Personnel, Department of the Army.	Army.
57	B-146551..	do.....	Review of Certain Active Duty Retirement Benefits for Army and Air Force Reserve Officers, Department of Defense.	Defense.
58	B-114860..	Aug. 15, 1966	Possible Savings by Discontinuing the Purchase of Public Liability Insurance Covering Acquired Property, Federal Housing Administration, Department of Housing and Urban Development.	FHA.
59	B-146778..	Aug. 18, 1966	Need for Interservice Action When Management Policies and Practices Differ for Similar Supply Items, Department of Defense.	Defense.
60	B-158959..	Aug. 22, 1966	Management of Selected Time Compliance Technical Orders Requiring Modifications to Engines for F-100 Aircraft, Department of the Air Force.	Air Force.
61	B-158712..	Aug. 23, 1966	Potential Reductions in Cost of Automotive Travel by Federal Employees Where Use of Government-Owned Vehicles Is Feasible.	Governmentwide.
62	B-114874..	Aug. 31, 1966	Review of Program for Replacement and Procurement of Motor Vehicles, Post Office Department.	Post Office.
63	B-159187..	Sept. 7, 1966	Potential Savings Through Improved Utilization of Space Available on Administrative Military Aircraft, Department of the Air Force.	Air Force.

Index No.	Report file No.	Date	Title of report	Department
64	B-133324..	Sept. 19, 1966	Potential Savings Through Improvement in the Management of Materials Handling Equipment and Commercial-Design Trucks, U.S. Marine Corps, Department of the Navy.	Navy.
65	B-159407..	-----do-----	Review of the Maintenance of Combat Vehicles, Department of the Army.	Army.
66	B-114878..	Sept. 20, 1966	Review of Procurement and Utilization of Security Covers for Nuclear Weapons, Atomic Energy Commission and Department of Defense.	AEC; Defense.
67	B-114878..	-----do-----	Potential Savings to the Government Through Increased Purchasing From General Services Administration Supply Sources by Contractors Which Operate Facilities of the Atomic Energy Commission.	AEC.
68	B-146876..	-----do-----	Review of the Policy of Leasing Motor Vehicles for Use by Government Contractors, Department of Defense.	Defense.
69	B-156818..	Sept. 20, 1966	Long-Term Leasing of Buildings and Land by Government Contractors.	Defense.
70	B-132989..	Sept. 30, 1966	Followup Review of the Management of Aircraft Engines Used in Ground Training Programs, Department of the Air Force.	Air Force.
71	B-146876..	-----do-----	Procurement of Thrust Vector Control Nozzles for the Minuteman Missile Program, Department of the Air Force.	Do.
72	B-118634..	Oct. 19, 1966	Review of Policies and Procedures Followed in Determining the Size of the New Second, Lock at Sault Ste. Marie, Mich., Corps of Engineers (Civil Functions) Department of the Army.	Army.
73	B-133394..	Oct. 31, 1966	Review of Selected Aspects of Scheduling for Design, Integration, and Test of Nimbus Spacecraft National Aeronautics and Space Administration.	NASA.
74	B-156760..	-----do-----	Management Control of Nike-Hercules Missile Launching and Handling Rails.	Army.
75	B-159072..	-----do-----	Potential Savings Through Greater Use of Available Government Gasoline Outlets, General Services Administration.	GSA.
76	B-159271..	-----do-----	Review of Procurement of Detachable Helicopter Ground Handling Wheel Assemblies, Department of the Army.	Army.
77	A-90545..	Nov. 28, 1966	Procurement of Printing of Technical Manuals from Equipment Contractors, Department of Defense.	Defense.
78	B-133127..	Nov. 29, 1966	Review of Coordination Between Procurement of Technical Equipment and Its Ultimate Utilization, Federal Aviation Agency.	FAA.
79	B-146700..	---do-----	Savings Attainable in the Use and Pricing of Certain Nonperishable Foods, Department of Defense.	Defense.
80	B-159210..	Nov. 30, 1966	Utilization of Motor Vehicles in the Cape Kennedy Interagency Motor Pool; General Services Administration, National Aeronautics and Space Administration.	GSA; NASA.
81	B-159206..	Dec. 5, 1966	Review of Price Increases Under Shipbuilding Contracts, Department of the Navy.	Navy.
82	B-156269..	Dec. 14, 1966	Review of Determinations of Wage Rates for Construction of Carters Dam, Ga., Department of Labor.	Labor.
83	B-153129..	Dec. 27, 1966,	Review of Policies and Procedures Used in Determining the Administrative Office Space To Be Provided in Major Postal Facilities, Post Office Department.	Post Office.
84	B-125053..	Dec. 29, 1966	Need to Resolve Differences in Procedures Used by Federal Timber Management Agencies in Appraising Timber Offered for Sale, Forest Service, Department of Agriculture; Bureau of Indian Affairs, Bureau of Land Management, Department of the Interior.	Agriculture, Interior.
85	B-160410..	Jan. 10, 1967	Savings Available by Purchasing Rather Than Leasing Commercial Two-Way Radio Equipment, Department of Defense.	Defense.
86	B-39995..	Jan. 16, 1967	Need for Improving Administration of the Cost or Pricing Data Requirements of Public Law 77-653 in the Award of Prime Contracts and Subcontracts, Department of Defense.	Do.

Index No.	Report file No.	Date	Title of report	Department
87	B-146778..	Jan. 18, 1967	Review of Procurement of Foreign Produced Aircraft Ejection-Seat System, Department of Defense.	Defense.
88	B-158469..	Jan. 23, 1967	Review of Methods Used To Provide Telephone Service to Military Family Housing Occupants, Department of Defense.	Do.
89	B-133188..	Jan. 25, 1967	Review of Geodetic Surveying Activities within the Federal Government, Bureau of the Budget, Department of the Interior, and Department of Commerce.	Interior; Commerce.
90	B-157421..	Jan. 31, 1967	Procurement of Locomotives for Thailand Under the Military Assistance Program, Department of Defense.	Defense.
91	B-39995...	Feb. 15, 1967	Survey of Reviews by the Defense Contract Audit Agency of Contractors' Price Proposals Subject to Public Law 87-653.	Do.
92	B-188654..	Feb. 23, 1967	Potential Savings Through Constructing rather Than Leasing Housing at Brewerville, Liberia, U.S. Information Agency.	USIA.
93	B-133118..	-----do-----	Potential Savings in the Procurement of Spare Aircraft Parts for Outfitting Aircraft Carriers, Department of the Navy.	Navy.
94	B-160419..	-----do-----	Savings Available Through Expanded Use of Regional Contracts for the Repair and Maintenance of Selected Office Machines, General Services Administration.	GSA.

Appendix 5

DIGESTS OF SELECTED U.S. GENERAL ACCOUNTING OFFICE REPORTS ISSUED TO THE CONGRESS DURING THE PERIOD JANUARY 1, 1966, THROUGH FEBRUARY 28, 1967

[Index No. 1—B-152980, Jan. 6, 1966]

REVIEW OF POLICIES AND PROCEDURES APPLIED IN EVALUATING FOREIGN SOURCE COMPONENTS AND BARTER BIDS FOR AN UNDERSEA CABLE COMMUNICATIONS SYSTEM, DEPARTMENT OF DEFENSE, DEPARTMENT OF AGRICULTURE, TREASURY DEPARTMENT

Our review disclosed that the Department of the Air Force, at the direction of the Department of Defense, awarded a contract for the domestic source procurement of a communications system at a price \$2.3 million higher than a foreign source bid in order to minimize dollar payments abroad.

The award was made under Department of Defense policies implementing its balance-of-payments program. The Department's policies did not require that the bidder's estimated domestic and foreign cost components be taken into account in evaluating the merits of alternative bids. Had this been done, more detailed consideration could have been given to the fact that the successful bidder intended to obtain substantial amounts of goods and services abroad under the contract and that the \$2.3 million price differential paid to this bidder seemed excessive in relation to the balance-of-payments advantages which could be expected.

It would then have been apparent to the Department of Defense that the premium of \$2.3 million would result in a balance-of-payments advantage of \$1.4 million, or about a 61-cent balance-of-payments gain for each extra dollar expended. This contrasts with the normal goal of the Cabinet Committee on Balance of Payments that each extra dollar of cost achieve at least a \$2 advantage in balance of payments.

Of equal significance, the Department of Defense did not attempt to evaluate another offer of the low bidder to accept surplus agricultural commodities in partial payment (barter) for the communications system. Under this offer, the low bidder proposed to sell the commodities abroad and use the proceeds to pay his foreign costs. This offer, which was \$2,150,000 lower than the successful bidder's price, was rejected on the grounds that existing policy did not permit consideration of a barter offer from a foreign source bidder whose dollar bid had been rejected. Had the barter offer been accepted under arrangements that would not result in a significant reduction of commercial United States agricultural exports, substantial financial advantage would have been realized by the United States.

Because of the possibility of achieving significant savings on like transactions in the future, we proposed at the conclusion of our review

that the procurement policies that had been followed in evaluating offers for the communications system be revised. Our proposal was considered in a study made for and approved by the Cabinet Committee on Balance of Payments.

In commenting on our report, the Cabinet Committee advised us that it recognized the need to consider the United States and foreign source elements included in domestic source and foreign source bids, so as to avoid premium prices that result in little or no advantage to the United States balance of payments. The Committee advised us that the Department of Defense had adopted a modified procedure which would help to ensure that the higher price paid for a domestic product is compensated for by an acceptable amount of balance-of-payments advantage. The Committee pointed out, however, that it is generally not possible to identify the value of the foreign component and that the magnitude of procurement may not justify the administrative burden involved; thus this procedure has limited application.

The Cabinet Committee has advised us also of its conclusion that the total overall volume of procurement through barter of surplus commodities is at an appropriate level and that any increase in the volume of barter procurement, as suggested in our report, probably would result in the disposal of agricultural surpluses at the expense of normal commercial sales. The Committee commented that there is no practical way to determine specifically, on a percentage basis, the extent to which a particular barter transaction might displace commercial sales.

In commenting on our findings, the Cabinet Committee advised us that it did not plan to recommend changes in current procurement policies of the executive branch. In view of this position, we are not making any recommendation to the executive branch. We are issuing this report to the Congress in the event that it may wish to inquire further into the basis of the judgmental decisions made by the executive branch and their consistency with congressional purpose.

[Index No. 2—B-114878, Jan. 18, 1966]

REVIEW OF CONTROLS OVER UTILIZATION AND PROCUREMENT OF PHOTOGRAPHIC EQUIPMENT AT THE SANDIA LABORATORY, ALBUQUERQUE, N. MEX., ATOMIC ENERGY COMMISSION

We found that, because of inadequate management controls over the procurement, utilization, and retention of cameras at the Sandia Laboratory, certain organizational units had retained cameras, costing about \$274,000, which were excess to their needs and that certain organizational units had purchased new cameras costing about \$62,000 although it appeared that the requirements could have been fulfilled by reassigning the cameras on hand. We found also that Sandia generally did not realize the benefits that might have been obtained through competitive procurement because cameras had been requisitioned and procured by brand name and model without adequate consideration as to whether other brands or models would meet the requirements.

The laboratory is operated by the Sandia Corporation under a cost-type contract with the Atomic Energy Commission.

The organizational units included in our review subsequently reported 140 cameras as being excess to their requirements and reassigned 33 of the cameras, costing about \$40,000, to other organizational units in need of the cameras, thereby obviating the necessity for procurement of similar equipment. Also, Sandia has taken action to strengthen its procedures for providing assurance that (1) utilization of cameras is periodically reviewed, (2) cameras excess to the needs of individual units are transferred to a central facility and made available to other potential users, (3) procurements of new cameras are authorized only after consideration as to whether the requirements can be met from stocks on hand, and (4) the procurement of specific brands and models of cameras is adequately justified.

The Commission has directed its field offices to make reviews of operating contractors' equipment-acquisition-and-use controls and of the practices and procedures for determining when equipment is excess, particularly in reprogramed areas or areas of reduced activity. In view of the actions taken or planned toward establishing improved controls over equipment, we are making no recommendations at this time; however, in the course of our continuing reviews of the Commission's activities, we plan to examine into the effectiveness of these actions.

[Index No. 3—B-118662, Jan. 18, 1966]

USE OF CONTRACTOR-FURNISHED PERSONNEL IN VIOLATION OF STATUTES GOVERNING FEDERAL EMPLOYMENT, POST OFFICE DEPARTMENT

Since 1958 the Post Office Department has contracted for the services of contractor-furnished personnel to supplement the technical staff of its Office of Research and Engineering. Under these contracts, the Department selects the individuals to be furnished by the contractors, determines their rates of pay, supervises them, and plans and programs their work. In addition the Department can direct the contractors to remove any individual who is no longer needed or who is not performing his assignment in a satisfactory manner. The Civil Service Commission has stated that such a contract or an arrangement is illegal since it is tantamount to an employer-employee relationship and that the services of these individuals should be employed under the Civil Service Act and paid for as provided in the Classification Act.

In his letter dated May 27, 1965, the Postmaster General advised us that it had not been feasible to have a technical staff comprising all civil service personnel because the Congress had not approved the Department's requests to replace contractor-furnished personnel with civil service personnel.

Subsequent to our bringing the Department's practice of using contractor-furnished personnel to the attention of the Civil Service Commission, the Chairman of the Commission advised the Postmaster General on August 20, 1965, that the contracts in question are illegal and that immediate steps must be taken to terminate the illegal practices.

We compared the costs that were incurred by using contractor-furnished personnel during the period July 1961 through November

1964 with the costs that we estimated would have been incurred by using civil service personnel. We estimated that the cost of \$5,673,000 incurred by using contractor-furnished personnel during that period was \$205,000, or 3.7 percent, more than the cost that would have been incurred by using civil service personnel.

The Postmaster General disagreed with our computations showing that the Department, by using contractor-furnished personnel rather than civil service personnel, had incurred additional cost to the Government and stated that the Department had determined that the estimated costs for using civil service personnel would have approximated the costs for using contractor-furnished personnel. Although we do not agree with the Department's cost estimates, we believe that the major matter for consideration is the illegality of the Department's contracting practice.

In a letter dated November 23, 1965, the Postmaster General advised the Civil Service Commission that the Department had reached the decision that it would not be feasible at this time to staff with civil service personnel the entire function which had been handled under contract. He advised the Commission further that the Department was planning to let the existing contracts expire and then to replace these contracts with new contracts which would eliminate the employer-employee relationship.

By letter dated December 16, 1965, the Chairman of the Civil Service Commission informed the Department that the Commission would review the new contracts and the relationships established thereunder, to ascertain whether they represent, from a civil service standpoint, a legal means for the procurement and use of contract services.

In view of the fact that the Department has stated that the illegal contracting practice will be discontinued, we are not making a recommendation at this time. Further, no action is being taken by us on payments made under the contracts, because the contractors furnished the personnel in good faith and the Government has received the benefit of their services.

[Index No. 4—B-146917, Jan. 28, 1966]

POSSIBLE SAVINGS FROM IMPROVING THE MANAGEMENT CONTROL OF PROJECTILE FUZE COVERS AND OTHER REUSABLE AMMUNITION COMPONENTS, DEPARTMENT OF THE NAVY

During the 3-year period ended June 30, 1964, the Navy incurred costs of as much as \$218,000 because significant quantities of reusable fuze covers were not returned by user activities, and other quantities, although returned, were lost or sold as scrap by one of the ammunition stockage points. Since the Navy has a continuing need for these fuze covers, possible savings of as much as \$595,000 could be realized during the 5-year period ending June 30, 1970, by establishing effective controls over the return and reuse of these covers.

Although our review did not include an examination of records pertinent to reusable ammunition components other than MK 4 fuze covers, we did note that procurements of other reusable ammunition components were made necessary by the failure of user activities to

return such components to the supply system. The Assistant Secretary of the Navy (Financial Management), in a letter dated August 24, 1965, advised us that the Department of the Navy concurred in the findings set forth in our report and that corrective actions, to the extent of issuing instructions and directives and the undertaking of a servicewide audit of the Navy's ammunition supply system by the Auditor General of the Navy, had been taken or were planned.

We recommended that the Secretary of the Navy take the necessary action to develop and implement appropriate accounting controls over the issue and return of reusable ammunition components to the Navy supply system and to establish adequate surveillance over the operation of such controls to ensure their effectiveness. In this connection, we recommended that consideration be given to assigning the responsibility to account for all reusable ammunition components issued to a vessel to the commanding officer and that appropriate reports of such accountability be designed for issuance, through appropriate channels, to the inventory manager. The difference between the quantity of reusable components issued to the vessel and the quantity still on hand or returned to an ammunition depot should be supported by appropriate explanatory reports.

[Index No. 6—B-146966, Feb. 17, 1966]

PRICING OF RECORDERS PURCHASED FROM MIDWESTERN INSTRUMENTS, INC., TULSA, OKLA., DEPARTMENT OF THE AIR FORCE

Our examination into certain costs of procuring electronic malfunction detection and recording systems disclosed that Midwestern Instruments, Inc., Tulsa, Oklahoma, did not use its most recent cost experience as a basis for its price proposal and that, as a result, an overstatement of about \$192,800 was made in the price negotiated with Lockheed-Georgia Company, Marietta, Georgia, a division of Lockheed Aircraft Corporation. This cost was passed on to the Government under Lockheed's contract AF 41(608)-16733 with the Air Force. Under the terms of this contract, Lockheed added a charge of \$41,800 to provide for spares administration, packing, and profit thereby increasing the cost to the Government by \$234,600. Had either the Air Force or Lockheed requested and had Midwestern furnished the most recently experienced costs and vendors' quotations before the final prices were established, the Air Force and Lockheed could have detected the overestimates and would have been in a position to negotiate appropriate reductions in the prices of the sub-contract and the prime contract.

In response to our suggestion that appropriate recovery be made, the Department of the Air Force has recovered by offset action from Lockheed the amount of \$234,623. Lockheed has appealed this recoupment action to the Armed Services Board of Contract Appeals. The case will be heard by the Armed Services Board of Contract Appeals at a later date.

The prices commented on in our report relate to the model 813LQ recorder, a component of a malfunction detection and recording system supplied by Lockheed for use principally in the B-52 aircraft. The price charged by Midwestern for the recorder component of the 813LQ

recorder comprised \$1,304,776 of the total purchase order price of \$2,586,296. The balance of \$1,281,520, comprising about 50 percent of the total purchase order price, was for galvanometers and magnetic structures which were the remaining principal components of the model 813LQ recorder. We were unable to examine into the reasonableness of the price for the galvanometers and magnetic structures because Midwestern refused to furnish us any cost information on these components. Midwestern claimed that, on the basis of its representation that these components were proprietary catalog items, it was not required to furnish this information. We have advised Midwestern that it has no valid claim and that it has wrongfully refused to make records pertaining to galvanometer and magnetic structures available for our review.

In commenting on a draft of our report, Midwestern disagreed with our finding and recommendations. Midwestern stated as its belief that, when all costs incurred by Midwestern throughout the development and production of the malfunction detection and recording system under all contracts are considered, the Government has not sustained any increased costs. Lockheed, on the basis of its independent review, advised us that it was entitled to a price reduction of approximately \$108,000 under the defective-pricing-data clause of the subcontract with Midwestern.

Subsequent to the period covered by our review, (1) Lockheed established written procedures to be followed in making an analysis and evaluation of a subcontractor's proposed prices and (2) the Armed Services Procurement Regulation was revised to require an explanation of why cost or pricing data were not required and a statement of the basis for this determination. We believe that effective administration of these revised procedures and proper enforcement of these revised regulations should obviate the occurrence of situations similar to those described in our report.

[Index No. 7—B-114851, Feb. 18, 1966]

NEED TO REEXAMINE PLANNED REPLACEMENT AND AUGMENTATION OF HIGH-ENDURANCE VESSELS, WESTERN AREA, U.S. COAST GUARD, TREASURY DEPARTMENT

On the basis of our review of the operating experience during fiscal years 1962-64, we believe that the Coast Guard's plans for acquiring 14 high-endurance vessels to replace the 11 high-endurance vessels presently assigned to the Western Area, primarily for search and rescue and ocean-station duties, are questionable. In our opinion, the stated requirements can be reduced, thereby saving about \$45 million in construction costs and about \$3.6 million annually in vessel operating costs.

In developing its vessel requirements, the Coast Guard did not use actual operational data to determine the number of new high-endurance vessels needed to carry out its assigned functions. The Coast Guard's planning document, known as the Vessel Report, states a requirement in the Western Area for three additional high-endurance vessels at an estimated cost of \$15 million each. Our review showed, however, that the actual utilization, during fiscal years 1962-64, of

most of the 11 high-endurance vessels in the Western Area was substantially below the standard of 180 days established by the Coast Guard as a maximum for the annual operation of the vessels.

The Vessel Report indicates that the three additional high-endurance vessels are needed primarily to provide long-range search and rescue assistance from continental bases and Hawaii. Coast Guard operational data analyzed by us showed, however, that very little search and rescue work of any type, with only a negligible amount of long-range search and rescue work, was performed by the high-endurance vessels during the 3-year period covered by our review. Furthermore, on the basis of Coast Guard criteria relating to vessel capabilities, most of the search and rescue missions performed by the high-endurance vessels deployed from continental bases and Hawaii were of a type which could apparently be carried out as effectively by the smaller and less costly medium-endurance vessels which the Coast Guard plans to acquire.

In view of the past workload and search and rescue demands in the Western Area and in view of the search and rescue coverage which the Coast Guard specifies is within the capabilities of the new medium-endurance vessels, we believe that the Coast Guard's stated requirement for 14 high-endurance vessels in the Western Area is excessive. We believe further that the Coast Guard needs to relate current operations and expected workload changes to the planning elements used in developing its replacement program so that substantial expenditures are not incurred for facilities not needed to carry out assigned missions.

We proposed that the Coast Guard reexamine the planned replacement and augmentation program for high-endurance vessels in the Western Area and consider revising the program so that the proposed acquisitions conform more closely to needs, as indicated by actual utilization data and current operating standards. By letter dated November 1, 1965, the Commandant of the Coast Guard advised us that he completely concurred with our proposal that the Coast Guard reexamine the planned replacement and augmentation program for high-endurance vessels in the Western Area and that he had taken the necessary action to provide for a critical and continuing review of vessel requirements. The Commandant stated that several actions had been taken or were in process which would improve the Coast Guard's techniques for analyzing its requirements and would enable the Coast Guard to make valid amendments to its vessel procurement plans.

In a report submitted to the Congress on January 29, 1965, we recommended that the Commandant of the Coast Guard reexamine the planned replacement program for high-endurance vessels in the Eastern Area and consider reducing the proposed acquisitions so that they conform more closely to needs. The Commandant advised us that our previous report and our finding relating to the requirements for high-endurance vessels in the Western Area would be used as guidelines in the Coast Guard's planning and analytical efforts.

In view of the Commandant's statements, we are not making a recommendation at this time, but, during future reviews, we plan to evaluate the actions taken by the Coast Guard.

[Index No. 8—B-132977, Feb. 23, 1966]

POTENTIAL SAVINGS THROUGH DIRECT PROCUREMENT OF COMPONENTS
USED IN PRODUCTION OF VARIABLE TIMING FUZES, DEPARTMENT
OF THE NAVY

The Navy, in contracting for variable timing fuzes, can purchase directly from the component manufacturers rather than through prime contractors certain electron tubes and reserve energizers required for use in the fabrication of the variable timing fuzes. The components can then be supplied to prime contractors as Government-furnished material. Such action should result in significant savings to the Government in the procurement of variable timing fuzes over the next 5 years.

Prior to May 1962, the Navy had supplied the tubes and energizers for use in connection with the variable timing fuze contracts as Government-furnished material either from stock or through direct procurement from the component manufacturers. However, under a contract awarded by the Naval Ammunition Depot, Crane, Indiana, in May 1962 and one awarded by the Navy Ordnance Supply Office, Mechanicsburg, Pennsylvania, in July 1963 and amended in June 1964, Eastman Kodak—the prime contractor—was authorized to purchase the tube and energizer requirements not available from existing Navy inventory. We estimate that, as a result of this change in procurement, the Government incurred additional costs of about \$421,000 under the two contracts. The official procurement files of the naval activities involved in the award of the 1962 and 1963 contracts did not contain any documentary evidence to indicate the basis for the Navy's decision to discontinue its practice of supplying tubes and energizers as Government-furnished material. Moreover, we could not find any regulations which require that the contract files be documented to indicate the basis for a decision to discontinue the use of components as Government-furnished material after initial breakout has been achieved.

We found that, while Eastman Kodak was purchasing tubes and energizers for use in producing variable timing fuzes under these two contracts, the Navy was procuring similar, but not identical, components directly from the same vendors and providing them as Government-furnished material to Eastman Kodak for use in fabricating other types of fuzes. In addition, an Air Force audit report dated May 16, 1963, on the pricing of the tubes used in missile fuzes, contained a statement concerning the dual procurement of electron tubes and recommended that the Bureau of Naval Weapons coordinate all requirements common to both Navy and Eastman Kodak and place prime contracts with the same vendor for the consolidated tube requirements. However, the Bureau of Naval Weapons took no action with respect to this recommendation.

The Assistant Secretary of the Navy (Financial Management) commented on our findings by letter of July 26, 1965, stating that in this case there would have been a saving to the Government if the tubes and energizers had been furnished to the contractor by the Navy. The Assistant Secretary stated also that the Navy agreed that, had it furnished the Air Force audit report to the contracting officials responsible for these variable timing fuze procurements, the

potential for cost savings through breakout would have been highlighted. He stated further that steps were being taken to ensure that tubes and energizers would be purchased directly by the Government and furnished to the prime contractors in connection with the future procurements of variable timing and influence fuzes. This action should result in future significant savings to the Government.

In addition, on October 1, 1965, the Armed Services Procurement Regulation was amended to provide guidance for making decisions on whether or not components should be purchased by the Government directly and supplied to an end-item contractor as Government-furnished material and to provide that the records of the purchasing activity be documented to show the basis for the decisions.

[Index No. 9—B-158193, Feb. 23, 1966]

NEED FOR POSTAWARD AUDITS TO DETECT LACK OF DISCLOSURE OF
SIGNIFICANT COST OF PRICING DATA AVAILABLE PRIOR TO
CONTRACT NEGOTIATION AND AWARD, DEPARTMENT OF DEFENSE

A number of our reports issued to the Congress disclosed situations in which significant cost information that was available or known to a contractor prior to the negotiation of contract prices or to the award of contracts was not disclosed to Government negotiators. As a result, contract prices were increased by the inclusion in price proposals of estimated costs that were substantially higher than the costs that should reasonably have been anticipated on the basis of information known to the contractors.

In some of these cases, agency auditors and other personnel had, prior to price negotiations, performed audits and reviews of available contractor records and of other data submitted to them by the contractors. However, because certain cost information was not disclosed by the contractors or became available after the audits were performed, the preaward audits were not effective in disclosing cost estimates that were excessive in the light of information available at the time of negotiation and at the time of award of the contracts. Further, because of the limited time allowed for performance of preaward reviews of pricing proposals, the scope and depth of the reviews may have been curtailed and the available information may not have been evaluated adequately.

In addition, in instances in which there was a lengthy time span between completion of the audit of the price proposal and commencement of negotiations and between completion of negotiations and award of the contract, significant pertinent information was acquired by contractors during these periods but was not disclosed to Government negotiators. Generally, the contractors certified that complete and current information available at the time of negotiations had been disclosed to Government negotiators.

These situations, all of which adversely affect the Government's financial interests, have been disclosed as a result of postaward pricing reviews performed by the General Accounting Office. Under these circumstances, the defective pricing data clause in the contract provides a contractual basis for adjusting the price after the contract

is awarded. In view of the effectiveness of postaward audits in identifying information available to contractors but undisclosed to contracting officers at the time of negotiation and in identifying inaccurate, incomplete, and noncurrent cost or pricing data submitted and certified to by contractors, it seems essential that the Department of Defense established some organized procedure for a postaward review—at least on a selective basis—of the data used in negotiating contract prices. Audit procedures set forth in the Defense Contract Audit Manual issued in July 1965, provided for only general surveillance of this area and not for regularly scheduled selective postaward reviews.

In our draft report submitted to the Department of Defense, we proposed that, in order to achieve the benefits, intended by enactment of Public Law 87-653, in negotiating fair and reasonable prices on the basis of contractors' full disclosure of accurate, complete, and current significant cost or pricing data, the Secretary of Defense consider requiring that—

1. The Defense Contract Audit Agency establish a program for regularly scheduled postaward reviews of selected contracts as a required element of the Department of Defense procurement management review process.

2. Contracting officers evaluate the need for postaward audits of contracts awarded on the basis of certified cost or pricing data that they have reason to believe may not be accurate, complete, or current or may not be adequately verified and, in such instances, specifically request the Defense Contract Audit Agency to make a postaward audit.

3. The Armed Services Procurement Regulation be revised to provide that a clause be included in all negotiated contracts which exceed \$100,000—except when the price negotiated is based on adequate price competition, established catalog or market prices of commercial items sold in substantial quantities to the general public, or prices set by law or regulation—granting the contracting officer or his authorized representatives the contractual right to examine all data, including books, records, and documents generated during the contract period, considered necessary for verifying that the data submitted and used in establishing the contract price were accurate, complete, and current at the time of the contract negotiation and award.

The Assistant Secretary of Defense (Comptroller) has advised us that the Department of Defense agreed that there is a need for regularly scheduled postaward audits and that steps were being taken to implement our proposals.

[Index No. 10—B-125056, Mar. 11, 1966]

REVIEW OF THE MANAGEMENT OF INVENTORIES BY THE ARMY MAP SERVICE, WASHINGTON, D.C., DEPARTMENT OF THE ARMY

In October 1964, of a total of \$1.1 million invested in inventory of map-making and other supplies, approximately \$700,000 was excess to the current needs of the Army Map Service. We found that a combination of (1) inaccurate stock records, (2) incorrect usage data, and (3) unnecessarily high stock levels had been a major contributing factor

to the accumulation of the excesses. The accumulation of unneeded supplies at the Map Service was particularly significant since the excess inventory included sizable quantities of film and photographic supplies which deteriorate if stored too long and which have to be disposed of at a fraction of their cost. In the past, the Map Service disposed of significant quantities of supplies that had deteriorated and, at the time of our review, its inventories included significant quantities of film and other photographic supplies that had been on hand longer than the recommended periods. In addition to the fact that the Government incurs a financial loss when supplies are disposed of, the maintenance of excess inventories results in added costs for storage, handling, and interest.

We brought our finding to the attention of the Department of Defense and pointed out that appropriate reductions in inventories could produce savings not only by decreasing losses through deterioration and obsolescence but also by reducing storage and handling costs. Also we advised the Department that it appeared that satisfactory measures had been taken to improve the accuracy of stock records but that further action was needed to provide for the correct usage data and the establishment of more reasonable stock levels.

We were subsequently advised that various corrective measures were instituted to maintain the inventory at an absolute minimum for mission requirements, including the establishment of new supply levels for individual items. On the basis of our review, we estimate that the adoption of the new supply levels resulted in a reduction of about \$870,000 in procurement costs during fiscal year 1966. Furthermore, smaller inventories will result in (1) future savings in storage and handling costs, (2) reduction in losses due to deterioration, and (3) reduced interest on funds invested in inventory.

[Index No. 11—B-156516, Mar. 11, 1966]

REVIEW OF THE RELOCATION OF RAILROAD FACILITIES, WALTER F.
GEORGE LOCK AND DAM, FORT GAINES, GA., CORPS OF ENGINEERS
(CIVIL FUNCTIONS), DEPARTMENT OF THE ARMY

Our review of the railroad's general ledger accounts indicated that the Corps paid about \$770,000 more than it cost the railroad to have the relocation work performed. The railroad was able to perform the relocation work for less than the contract price, primarily because of favorable terms received in subcontracting certain work and because of a Government allowance for additional operation and maintenance costs, which the Corps should have known would not be incurred because of a change in the type of bridge to be constructed. Also included in the relocation costs recorded by the railroad were the costs of certain facility betterments valued at about \$21,000. This amount should be considered an added payment to the railroad because the Government generally is reimbursed for the cost of betterments.

Although it is the general policy of the Corps to use cost-reimbursable-type contracts for major relocations, the Corps entered into a firm fixed-price relocation contract with the railroad because it believed that the use of the fixed-price contract would result in savings

to the Government. A more complete evaluation of the cost estimates, which we believe reasonably should have been made in the circumstances, would have indicated that the proposed amount of the fixed-price contract would not have resulted in the savings anticipated by the Corps and, therefore, that there was no need to deviate from the general policy which prescribes the use of cost-reimbursable contracts.

The railroad does not agree that it was paid \$770,000 more than the cost of the relocation, because certain costs for supervision and other overhead expenses were not allocated and recorded in its records as part of the contract costs and because considerations other than construction costs were involved in the contract. When we requested that the railroad make available to us the subsidiary accounting records or work orders, so that we might examine the nature of the charges to the contract or provide us with a reasonable estimate of the unallocated costs, we were advised that the work orders could not be located and that the railroad was not in a position to make an estimate of the amount of unallocated costs without exhaustive accounting work.

While it is possible that some costs may not have been allocated to the relocation and that these costs would have reduced the \$770,000 difference between the contract amount and the railroad's costs, on the basis of data included in the cost estimates of the Corps and the railroad, it is unlikely that these costs would have resulted in a substantial reduction. Our reasons for this conclusion and the considerations referred to by the railroad are discussed in the report.

To minimize the possibility of the occurrence of similar situations in the future, we propose that existing regulations be amended to require that requests by division or district engineers to enter into fixed-price contracts for major relocations be fully supported by detailed cost analyses or other justifications to enable the Chief of Engineers to adequately evaluate the circumstances requiring a deviation from the prescribed procedures. The Corps agreed to give further consideration to extending the requirements for the approval of the use of fixed-price contracts for major relocations and advised us that the Chief of Engineers had emphasized to division and district engineers the need to minimize the use of such contracts. Subsequently, however, we were informed that the existing regulations were considered adequate and that no revision was contemplated.

In view of the importance of adequate administrative review and determination of the need to deviate from prescribed contracting procedures, we are recommending that the Secretary of the Army direct the Chief of Engineers to formally amend the existing regulations to require that field requests for permission to enter into fixed-price contracts for major relocations be supported by detailed cost analyses or other justifications to enable the headquarters office to properly evaluate the circumstances requiring a deviation from the prescribed procedures.

[Index No. 12—B-156167, Mar. 23, 1966]

OPERATION OF A DAIRY FARM BY THE U.S. NAVAL ACADEMY,
ANNAPOLIS, MD.; DEPARTMENT OF THE NAVY

The dairy farm at the United States Naval Academy, Annapolis, Maryland, was established in 1911 to provide the midshipmen with a source of pure milk following an outbreak of typhoid fever attributed to the unprocessed milk purchased for the midshipmen's mess. In the 54 years which have passed since the dairy was established, commercial dairy operations have improved to the point that there is no longer any reason to consider it necessary for the Naval Academy to operate a dairy to ensure the availability of a supply of pure milk and milk products. Further, its continued operation appears to be contrary to Government policies with respect to competition with private enterprise and retention of real property.

The records maintained by the dairy indicated that the cost to the Government for milk and milk products obtained from the Academy dairy was less than the prices charged other Government activities by commercial sources. We found, however, that certain additional adjustments to the dairy farm costs were necessary in order to reflect the true cost to the Government. After these adjustments, annual savings of about \$84,000 would be realized by the Government if the Academy dairy farm was sold and the Academy's milk needs were obtained from commercial sources.

Inasmuch as the continued operation of the dairy farm appeared contrary to Government policy and in view of the economies which could be realized through discontinuing its operation, we proposed to the Navy that consideration be given to the disposal of the dairy farm.

The Navy has agreed that the dairy is no longer necessary and has advised us that a plan will be developed to phase out the dairy with the objective of minimizing the impact on the local farm community and providing the maximum return on the midshipmen's store investment. The Navy advised us also that the Department of Defense was preparing a directive which would provide specific guidelines for an evaluation of commercial activities operated by the military departments in order to arrive at a decision which would be in the best interests of the Government.

Concerning the Navy's comment on providing the maximum return on the midshipmen's store investment in the dairy farm, we were advised by a cognizant official that the Navy was considering whether the midshipmen's store should participate in the proceeds from the sale of the dairy farm. We were further advised by this official that a final decision on this matter had not been made by the Navy as of January 18, 1966.

It should be recognized that the computations in our report were based on the assumption that the proceeds from the sale of the dairy farm would accrue to the United States Government and that any other disposition of such proceeds would alter the comparative costs of the procurement of dairy products by the Academy and, thus, the savings to the Government. In the event that the Navy determines that any proceeds from the sale of the dairy should not be deposited with the Treasury, the proposed disposition of the proceeds should

be submitted with appropriate explanation of the basis for the Navy's determination to the Comptroller General for a decision.

Since the Navy plans to phase out the dairy at the Naval Academy, we made no recommendations.

[Index No. 13—B-133102, Mar. 24, 1966]

REVIEW OF THE MANAGEMENT AND UTILIZATION OF CAPEHART,
WHERRY, AND OTHER GOVERNMENT-OWNED FAMILY HOUSING,
DEPARTMENT OF THE ARMY

Available family housing remained vacant or was being used for other than its intended purpose at Army installations while servicemen were being paid quarters allowances to provide their own housing. In order to estimate the amount of increased annual expenditures for quarters allowances in the Department of the Army, we applied the increased rate of such expenditures, as disclosed in our review, to the total expenditures for basic allowance for quarters, as paid by the Army, for fiscal year 1964. On the basis of this calculation, we estimated that the Army's increased expenditures for quarters allowances would amount to approximately \$3 million annually because of the unutilized available housing.

Had the Government-owned family housing been occupied by eligible personnel, the Government's cost of family housing could have been offset by the resultant reductions in quarters allowance payments as intended by the Congress. We found during our review that Government-owned family housing remained vacant or was used for other than its intended purpose for excessive periods because installation officials responsible for the management of family housing did not (1) control the time taken to process and renovate family housing for reoccupancy, (2) maintain complete listings of personnel eligible for family housing, (3) direct eligible personnel to occupy available family housing, and (4) redesignate excess available officer housing to meet the housing needs of enlisted men.

The Deputy Assistant Secretary of Defense (Family Housing) concurred in general with the findings, conclusions, and proposals contained in our draft report and outlined to us a series of corrective actions being taken Army-wide. He stated that our findings had been and continued to be of valuable assistance to the Department of Defense in the administration of the family housing program. He stated that, at the specific installations concerned, corrective action had been initiated on deficiencies uncovered by the General Accounting Office as rapidly as they were identified and that conditions noted for periods prior to fiscal year 1964 did not continue to exist throughout fiscal year 1964. Furthermore, a Department of the Army letter dated September 10, 1964, notified all commands of the deficiencies noted by the General Accounting Office.

It was not our intention to indicate that all the deficiencies disclosed during the period of our review continued to exist at those specific installations after corrective actions had been taken. The purpose of our estimate was to show the increase in the Army's annual expenditures for quarters allowances in terms of 1 fiscal year's expenditures. An audit report issued by the Army Audit Agency dated

January 18, 1965, reported the continued existence of such management deficiencies during fiscal year 1964.

In view of the corrective actions initiated by the Department of Defense and the Department of the Army, we did not make any recommendations. We believe that the actions being taken are a start in the right direction and that they merit the continued attention of top management officials in order to ensure that the desired improvements are accomplished. We plan to evaluate the effectiveness of the corrective actions taken as part of our continuing review of the utilization of Government-owned family housing.

[Index No. 14—B-133127, Mar. 24, 1966]

ECONOMIES FROM MAKING ELECTRON TUBES AVAILABLE TO OTHER GOVERNMENT USERS, FEDERAL AVIATION AGENCY

In a previous report to the Agency, issued in October 1961, we brought out the need for the Agency to review and dispose of inactive depot stocks, including electron tubes, and to establish maximum stock allowances on the basis of actual or anticipated usage. Our follow-up review disclosed that the Agency had not taken adequate action to identify and dispose of tubes excess to its reasonably current needs because it had established retention levels which, in our opinion, were too high in view of the ready availability of tubes on the market.

In June 1962, the Agency decided that a 5-year supply of tubes should be maintained in stock. In June 1964, the Agency lowered the retention level to a more realistic 10-to-22-month supply for the purpose of making tubes available to the Department of Defense. As of September 30, 1963, the Agency had on hand about \$2 million worth of tubes in excess of a 2-year demand and about \$1.4 million worth of tubes in excess of a 3-year demand. Thus, the Agency retained for long periods large quantities of tubes which should have been made available to other Government users. We noted that in 1963 and 1964 the Department of Defense purchased from commercial sources significant quantities of tubes which, at the times they were purchased, could have been supplied from Federal Aviation Agency stocks.

In April 1964, about midway through our follow-up review, the Agency entered into an agreement with the Defense Electronic Supply Center which resulted in the Agency's reducing its retention levels for certain tubes. However, the Agency did not reduce its retention levels for tubes that were not to be reported to the Supply Center and did not make overstocks of such tubes available to the General Services Administration for possible use by several civil agencies which were also users of many Agency tube types. The retention of more tubes than were needed to meet the Agency's reasonably current requirements resulted in a larger Government investment in inventories than was necessary. Moreover, such retention (1) tends to increase interest costs because the Government borrows substantial funds to finance its operations, (2) increases the chance of financial loss through obsolescence, and (3) could result in additional storage and handling costs and in the expiration of tube warranty periods while tubes are on the shelf.

We proposed that the Administrator of the Federal Aviation Agency direct that retention levels for tubes other than those reported to the

Defense Electronic Supply Center be adjusted downward, additional excess tubes be identified and so classified, and procedures be established to make the Agency's overstocks of tubes available to other civil agencies.

In his letter to us dated August 17, 1965, the Administrator of the Federal Aviation Agency agreed that certain tubes had been held in quantities which were excessive to current needs and had not been made available for the use of other Government users. He stated that action was being initiated with the General Services Administration to develop a coordinated system to ensure that the Agency's overstocks would be made available to other civil agencies, that the Agency was in the process of revising its retention levels for tubes, and that, after the revisions were made, inventories of tubes would be adjusted and excess stocks reported.

Subsequently, we have been informed by an Agency official that (1) the General Services Administration is planning to include electronic items in the National Supply System by July 1, 1966, (2) under this system, the Defense Supply Agency will provide supply support for all electronic items for all agencies, and (3) in view of these developments, the Agency does not believe it worthwhile to implement special procedures to make its overstocks available to other civil agencies. In this connection, we have been informed that it will be some time before actual supply support for electronic items is accomplished by the Defense Supply Agency. Accordingly, we are recommending that the Administrator of the Federal Aviation Agency initiate action to have the Agency's overstocks of electron tubes reported to the General Services Administration, thus making them available for use by other civil agencies.

[Index No. 15, B-154282, Mar. 24, 1966]

NEED FOR IMPROVEMENT IN THE MANAGEMENT OF VEHICLE UTILIZATION, BUREAU OF INDIAN AFFAIRS, DEPARTMENT OF INTERIOR

Our examinations into vehicle utilization at seven locations under the jurisdiction of the Muskogee and Anadarko, Oklahoma, Area Offices indicated that 17, or 30 percent, of the 57 vehicles included in our review were excess to Bureau needs and that the need for an additional 7 vehicles was questionable. We found that assigning vehicles for the exclusive use of certain individuals and organizational units, instead of using pool operations whenever practicable, was the principal reason for the relatively large number of excess vehicles. Our examinations at locations in the Muskogee and Anadarko Areas also disclosed that vehicle operators' records were not being adequately maintained and that, therefore, responsible area office officials did not have the information necessary for the effective management of the vehicles.

Our analyses of motor vehicle usage reports at the Central Office indicated the possibility that a substantial number of Bureau-owned vehicles were not being adequately utilized at locations that were not included in our detailed field examinations. For example, these reports show that more than half of the passenger vehicles and light trucks in the Bureau's fleet during all of fiscal year 1963 were utilized