(many of which you have seen today), computer programing and operation, technical writing, logistic support, and many others, are provided by industrial support contractors. Over the past 2 years we have worked very hard to keep this kind of supporting effort to the minimum possible level. As the next chart shows (fig. 5), we decreased the manpower in these activities from 1,659 to 1,517 in fiscal year 1967, and this in spite of substantially increasing workloads. This reduction effort has required the compromising of what would normally be considered sound practice. For example, when special manned tests are run in the chambers or in the centrifuge or in one or the other of the main facilities, the operators rightly demand guard service to control access to the facility. We can do this only by vacating one of our standard posts. We have severely reduced our janitorial services, lengthened the time between waxing, and otherwise decreased standards, including a requirement that everyone clean his own desk and empty his own ashtray.

his own desk and empty his own ashtray.

As can be seen on the next slide (fig. 6), existing union agreements with employees of these contractors will result in a wage escalation of 3 to 4 percent in fiscal year 1968. In addition, the total floor space increase of new facilities coming on the line will amount to 204,000 square feet or 6 percent in the area now requiring maintenance and

operation and janitorial and guard services.

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## CONTRACT SUPPORT ADMINISTRATIVE OPERATIONS

MANPOWER

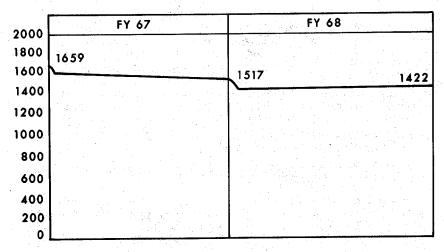


FIGURE 5