

Civilian workforce trends, Salina, Kans., area (Saline County)

Industry	May 1963	May 1964	May 1965	May 1966
Civilian workforce, total.....	18,850	19,400	17,400	16,050
Unemployed.....	525	450	425	300
Percent of civilian workforce.....	2.8	2.3	2.4	1.9
Employed, total.....	18,325	18,950	16,975	15,750
Agricultural.....	1,000	1,000	950	875
Nonagricultural.....	17,325	17,950	16,025	14,875
All other.....	2,450	2,575	2,250	1,925
Wage and salary.....	14,875	15,375	13,775	12,950
Manufacturing.....	1,475	1,775	1,450	1,400
Food and kindred products.....	850	825	800	625
Other manufacturing.....	625	950	650	775
Nonmanufacturing.....	13,400	13,600	12,325	11,550
Contract construction.....	2,050	1,900	1,525	1,350
Transportation, communication, electricity, gas, sanitation service.....	1,425	1,475	1,325	1,325
Wholesale and retail trade.....	4,275	4,475	4,050	3,850
Finance, insurance and real estate.....	625	625	625	600
Services.....	2,850	2,850	2,975	2,900
Government.....	2,125	2,225	1,775	1,475
Other.....	50	50	50	50

Source: "The Salina Labor Market Review" published by the Salina office of the Kansas Employment Service.

Bank debits to demand deposit accounts of individuals, partnerships, and corporations, Salina, Kans.

[In thousands of dollars]

Year	Amount	Year	Amount
1960.....	\$716,449	1963.....	\$916,514
1961.....	806,256	1964.....	882,677
1962.....	871,259	1965 ¹	842,099

¹ 1965, 1st 5 months, \$335,086; 1966, 1st 5 months, \$370,784 (10.7-percent increase over same period of 1965).

Source: Federal Reserve Bank, Kansas City, 10th district.

BUSINESS DATA: RETAIL TRADE AND SERVICE ESTABLISHMENTS

The Salina Credit Bureau reports that the number of business establishments in the city decreased following the closing of Schilling Air Force Base. They point out that the trend took an upward turn in March and April of 1966.

Four major retail business establishments closed and one major retail business reduced its floor area after the base closure: three department stores, one lumber yard, and a hardware store.

The credit bureau estimated that about 20 service-type businesses closed during the period. These businesses included: beauty shops, military store, restaurants, shoe stores, ready-to-wear shops, small sundry shops, lending institutions, jewelry stores, taverns, grocery stores, and service stations. In their opinion the marginal service businesses that have weathered the storm will prosper as new growth is experienced in the community.

It should be pointed out that business trends are not all negative. The building permit records show that twenty-one new business buildings were built in the city of Salina during 1965 and the first 6 months of 1966. In addition, two major chainstore operations more than doubled their floor space for retail activities.