

FOREWORD

This pamphlet contains a record of military prime contract awards of \$10,000 or more in fiscal years 1962 through 1966 which are assignable by state and geographic region.

Two types of information are presented in this pamphlet. In part A, data are shown for all military prime contracts by State and geographic region, and individual tables are shown for each State breaking out total procurement according to 25 major categories of supplies, equipment, and services.

Part B covers procurement for research, development, test, and evaluation (R.D.T. & E.) work by State and region. These amounts are included in part A. The R.D.T. & E. total for each State is subdivided to show awards to educational institutions, other nonprofit institutions, and business firms. Beginning with fiscal year 1965, awards to research foundations and nonprofit corporations associated with universities are included in the dollar amounts reported for "other nonprofit institutions." Formerly, such awards were recorded under "schools and their affiliates."

It is emphasized that prime contract data are not a measure of the total volume of defense work that is performed within a State, because they do not reflect the very substantial amount of subcontract funds that may flow into and out of the State. About half of the prime contract dollars for major hard goods, and unknown proportions of other types of procurement, are subcontracted by the prime contractor.

In general, the State data are based on the location of the plant where the product will be finally processed or assembled. For contracts where companies assign the work to more than one plant, the location is the address of the plant where the greater part of the work is done or where the management responsibility is centered. When this cannot be determined, the contracts are assigned to a "not distributed by State" category and are excluded from this report. The amounts not distributed by State consist principally of all contracts and purchases below \$10,000 each but also include other contracts which for security reasons could not be assigned to a state. The amounts not distributed by State were as follows:

Fiscal year—	<i>Billions</i>
1962.....	\$2.8
1963.....	2.9
1964.....	3.1
1965.....	3.4
1966.....	4.0

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

The electronics category includes all electronics and communications equipment which is separately procured under prime contract. In the case of missiles and aircraft, electronics work is often an integral part of the assembly prime contract, and therefore is not separately identified as electronics in the prime contract statistics.