

that testimony concerned a hotel and adjacent lands over in Charleston, W. Va., over which there is evidently still a difference of opinion. I do not remember testifying at all on spinoff of functions of OEO, at least personally testifying, last year or any other time. Of course I had my beginning in Government with 4 years as Administrator of General Services.

Mr. GOODELL. Understandably we could not expect you to speak up when Mr. Shriver was opposing the spinoff.

Chairman PERKINS. Mr. Dellenback.

Mr. DELLENBACK. Would you give me one piece of general background information on the SBA? Are all of the OE loans fully Government funded?

Mr. BOUTIN. No, they are not. As a matter of fact, I can give you the breakdown on that, Congressman, because we can under the law guarantee up to a hundred percent. So let me give you the most recent statistics.

There has been a little bank participation in the EO program while there has been a great deal in our regular program. But of EOL 1 loans approved thus far this fiscal year the total of the loans has been \$15.7 million, SBA's share \$15.6 million. So the banks have put up a hundred thousand dollars. On EOL 2, the total loan money has been \$12.2 million. Our share has been \$11.4 million. So the banks have put up \$800,000 there. So they put up about a million dollars.

Mr. DELLENBACK. Do you anticipate the non-Government share will continue to increase?

Mr. BOUTIN. I am sure of it, Congressman.

Mr. DELLENBACK. As the program goes along you expect this will be supplemented more and more?

Mr. BOUTIN. Yes. We have a great many of the banks, in fact the first, the First of Philadelphia, is a very good example; they have designated one of their top people to work just in this program in cooperation with the SBA. There are a number of other banks that have shown a like interest. So I anticipate that there is going to be a very healthy change in this regard.

Mr. DELLENBACK. What has been the reaction of any private lending institutions to this advance in SBA loans, EOL 1 and EOL 2, particularly 2? Have you had any resistance from them at all?

Mr. BOUTIN. Not at all. We have, Congressman, as a matter of fact, just an excellent relationship with both the American Bankers Association and the Independent Bankers Association.

I think the best illustration I can give the Congress, and this committee, for the first 10 years of this program bank participation—this is total SBA—was running somewhere in the vicinity of 6 or 7 percent. Right now their participation with us on total financing is running about 58 percent, even in a time of tight money. So, things have changed considerably. We have an excellent relationship.

Mr. DELLENBACK. I suppose, percentagewise, it is not a major share but you do notice that as time goes along, particularly during this last year, that the commercial lending institutions have tended to reach in and support your work then with EOL 1 and EOL 2?

Mr. BOUTIN. Yes, sir.

Mr. DELLENBACK. To a greater degree that was true before this last year?