

Mr. WHITAKER. Yes, they have subsidiaries such as Link Aviation and Librascope and other companies that do sell to the Government in the Defense posture, that is right.

Mr. QUIE. I noticed in Standard & Poors that 43.8 percent of the sales of the corporation go for Defense as space products.

Mr. WHITAKER. That is correct.

Mr. QUIE. It also indicates that you had net sales in 1965 of \$240 million and this jumped in 1966 to \$440 million.

Mr. WHITAKER. That was especially through the acquisition of two additional companies, the American Meter Corp. and the American Vapor Co. & Controls Co. of America, which greatly increased the total sales of General Precision Equipment.

I am delighted to answer your questions, but I am not sure this relates to Graflex and the educational operation. There is a marked distinction.

Mr. QUIE. I just wanted to see the correct involvement you had with the Federal Government.

Do any of the subsidiaries with which you are involved—the Society for Visual Education and the other two you mentioned, Dorn Optics and Visual Programming—do any of these three subsidiaries have any involvement in the Job Corps contract that you have, or any of their personnel?

Mr. WHITAKER. Dorn has no connection. That is the optical—VEI has no connection because it is too recent. I will not say they will not have. If they could make a contribution, we would call on them as we would any other source. SVE has had expertise to contribute but not a product.

“SVE,” ladies and gentlemen, is the Society for Visual Education in Chicago. They have been in business in the educational field for over 40 years.

Mrs. GREEN. Would the gentleman yield?

Mr. QUIE. Yes, I yield.

Mrs. GREEN. On the Society for Visual Education, you say they only gave expertise. Did you subcontract anything to them?

Mr. WHITAKER. None whatsoever.

Mrs. GREEN. Did you use their personnel?

Mr. WHITAKER. We used their president, Jack Kennon, and others from their organization to help us with educational problems at Breckinridge. We did not use their film strips, because they are geared for secondary schools and not for Job Corps usage.

Mrs. GREEN. There was no subcontract with them at all?

Mr. WHITAKER. None whatsoever.

Mrs. GREEN. Was there any subcontract with any of your subsidiary companies or any other companies of the parent organization?

Mr. WHITAKER. Mrs. Green, I see what you are reaching for, whether we gained in other ways. We did sell some of our equipment to Breckinridge, but these were at the GSA published prices.

Mrs. GREEN. What was the amount of that contract?

Mr. WHITAKER. It would not have exceeded \$100,000.

Mrs. GREEN. Was any profit from that included in your 4.7 profit?

Mr. WHITAKER. No.

Mrs. GREEN. So that would be additional profit in the total?

Mr. WHITAKER. A very modest profit, if any, because the equipment