Is that a viable technique for getting job opportunities opened up

for the hard core unemployed?

Mr. Robie. Yes, and it is being done but it does not seem to me that it is being done anywhere near enough. I am not sure there are enough people in community action agencies if we expect them to take all of

the incentive to come around to enough personnel directors.

I am not sure there are enough personnel directors on first blush who are going to sit down that sympathetically. The thing that interests me about the Industry Youth Corps is that you might work it in such a way that the personnel director or in a small company where they don't have a personnel director, the president, or an officer of the company would take the initiative.

Now we have an Industry Youth Corps, something that is easy for us to understand. We realize we have to work it out but I think the psychology and the incentive to get going is somewhat different.

Mr. Gibbons. I agree with you and that is what some of us attempted to do. I think we succeeded in doing it in last year's legislation. Perhaps we don't have the right title on it and perhaps with the community action agencies there is a lag in leadtime between the time the Congress acts and the time that an administrative agency at a local level has a chance to put a local program into operation, particularly when it takes this bureaucracy up here 6 months to get out simple guidelines so the action we took last fall is just beginning to trickle down to the local level.

That is one of the problems of looking at the program every year-

we see what we did 2 years ago.

Let me say in closing, I certainly agree with the techniques that you have used. I think that they ought to be expanded vastly and I think there is a great potential in hiring not only young people but

wouldn't this technique also work for older people?

Mr. Robie. Yes, it seems to me particularly since the educational technique was started out on older people, I see some potential for farm workers which, certainly, in many parts of the country are a problem, I see some potential for miners and I would think the technique certainly could work very well for adults as well as for youngsters.

Mr. Gibbons. I appreciate your remarks.

Mr. Robie. Of course, this whole thing is predicated upon a growing, healthy economy. I see the whole thing going up in smoke if we do not have that.

Mr. Gibbons. That was in our report last year, and none of this

would work unless we have that. I agree with you.

Chairman Perkins. Mr. Dellenback. Mr. Dellenback. Thank you, Mr. Chairman.

Mr. Robie, I regret that I did not have a chance to hear your testimony but I have had an opportunity to read it while you were answer-

ing Mr. Gibbons' questions.

I note from the testimony, and I think you just gave this as an answer to a question a minute ago, that normal techniques of teaching don't work with these kids. It is either in the testimony or something you just said.

By and large, do you feel that the program even so far as youth

taking it has been successful?