

Mr. ROTH. May I say first that I was surprised that in the end we were able to put together so substantial a package. Even 2 weeks before the end I had my doubts. As it turned out, I was absolutely delighted. I think we have something which is of great value both to this country and to the world.

Chairman Boggs. Thank you very much, Mr. Ambassador.

I think Senator Miller has some questions.

Mr. ROTH. Mr. Chairman, could I in answer to Congressman Reuss put a few areas of export growth in the record?

Chairman Boggs. I think it would be perfectly satisfactory to the members of the committee if you would elaborate on any phase of your testimony that you would care to.

Mr. ROTH. I just wanted to mention some of the major areas where we would get export—

Chairman Boggs. I think that would be very helpful.

Mr. ROTH. I will do it in detail later. But just now let me mention production machinery, paper and paper products, automobile and automobile parts, finished wood products, photo equipment, leather, kraft liner board, scientific equipment, aircraft, chemicals, of course, as I have mentioned, and, in agriculture, soybeans, citrus, tobacco, variety meats, various fruits and vegetables, and tallow—and as a matter of fact, bourbon whiskey, which is considered in Europe an agricultural product, to an American a necessity.

I think these are some of the general categories. But may I put in for the record a rather specific analysis?

Chairman Boggs. Very well.

(The following material was submitted subsequently by Ambassador Roth:)

AREAS OF SIGNIFICANT EXPORT POTENTIAL
SELECTED AUSTRIAN CONCESSIONS OF INTEREST TO THE UNITED STATES

Tariff No.	Brief description	Most-favored-nation rates of duty ¹		Imports from United States, 1964 (thousands of U.S. dollars)
		Pre-Kennedy Round	Final	
ex20.06	Canned pineapple.....	300 (51 percent).....	25 percent.....	\$1,166
ex20.06	Canned peaches.....	400 (51 percent).....	32 percent.....	
ex20.06	Canned mixed fruit.....	12 percent plus 400 (50 percent).....	12 percent plus 300.....	
ex24.01	Unmanufactured tobacco.....	1,500 (90 percent).....	750.....	3,477
ex28.28	Molybdc anhydride.....	Free (unbound).....	Free (bound).....	468
ex28.47	Other molybdate.....	18 percent.....	12 percent.....	167
40.14	Other articles of unhardened vulcanized rubber.....	28 percent.....	20 percent.....	198
73.13	Electric sheets and plates of alloy and high carbon steel.....	10 percent.....	7 percent.....	544
84.10F	Pumps, other.....	23 percent.....	17 percent.....	294
84.12	Air conditioning machines.....	16 percent.....	8 percent.....	307
84.22B	Mechanical loaders.....	13 percent.....	7 percent.....	2,214
ex84.23	Excavating machines, weighing over 5,000 kg., other.....	10 percent.....	5 percent.....	1,224
84.33	Paper-cutting machinery, etc.; other machinery for making up paper.....	18 percent.....	9 percent.....	181
84.45	Metalworking machine tools.....	25 percent.....	20 percent.....	297
ex85.14	Microphones and loudspeakers.....	20 percent.....	10 percent.....	193
ex87.01	Other tractors weighing over 5,000 kg.....	10 percent.....	5 percent.....	1,489
ex90.19	Hearing aids.....	13 percent.....	7 percent.....	303

¹ Rates are expressed in percent ad valorem or in Austrian schillings per 100 kilograms unless otherwise indicated (26 Austrian schillings equal U.S. \$1). Ad valorem equivalents (1962) of specific or compound duties shown in parentheses.