TABLE 6.-U.S. TRADE IN OTHER MANUFACTURED GOODS AND OTHER TRANSACTIONS, 1 1946-66 2 [In millions of dollars]

	Exports	Imports	Balance		Exports	f≱∤ Imports	Balance
1946	2, 381 3, 858 2, 757 2, 644 2, 020 2, 854 2, 956 2, 982 2, 988 3, 448 3, 873	1,501 1,728 2,265 2,214 2,710 3,216 3,717 4,101 3,641 4,236 4,908	880 2,130 492 430 -690 -362 -761 -279 -653 -788 -1,035	1957 1958 1959 1960 1961 1962 1962 1963 1964 1965 1966	4,095 3,391 3,183 3,885 3,741 3,832 4,170 4,825 4,815 5,256	3, 904 3, 561 4, 776 4, 792 4, 805 5, 572 6, 024 6, 753 7, 522 8, 636	-191 -176 -1,593 -907 -1,064 -1,764 -1,855 -1,928 -2,700 -3,386

TABLE 7.-U.S. TRADE IN NONFOOD CONSUMER GOODS 1946-661 [In millions of dollars]

	Exports	Imports	Balance		Exports	Imports	Balance
1946 1947 1948 1949 1950 1951 1952 1953 1954 1955 1955	1,075 1,527 1,131 913 808 1,155 1,019 1,130 1,144 1,276 1,314	489 374 461 410 556 693 715 802 830 1,064 1,260	586 1, 153 670 503 252 462 304 328 314 212 54	1957 1958 1959 1960 1961 1962 1962 1963 1964 1965	1, 333 1, 271 1, 274 1, 328 1, 357 1, 400 1, 513 1, 715 2, 402 2, 860	1, 524 1, 710 2, 424 2, 458 2, 200 2, 707 2, 889 3, 388 4, 111 5, 808	-191 -439 -1, 150 -1, 130 -843 -1, 307 -1, 376 -1, 673 -1, 709 -2, 948

<sup>1 1946-56</sup> data not fully consistent with 1957-66 data due to use of different series.

## Ambitions of Less-Developed Countries in Trade Policy

The ambitions of the less-developed countries, as expressed in various forums, require sympathetic consideration. But what we undertake to do must be consistent with our own long-range economic strength and stability and must promise results in a foreseeable future. Commodity agreements are a rigid and uneconomic way of giving foreign aid and unjustifiably impose the cost on a selected group of consumers. They retard the reallocation of resources to more productive and useful enterprises and industries. We have learned from sad experience that more money is not the answer if it gets into the wrong hands or is used the wrong way and for the wrong objectives. Foreign aid with strict application of conditions for selfhelp, and under conditions which protect our balance-of-payment position, is more sensible, provided the money is spent on worthwhile projects, than commodity agreements or automatic compensatory

Less-developed countries also seek preferential treatment for their exports of raw materials and manufactured goods. This request might best be met by offering them unconditional most-favored-nation treatment under the North Atlantic Free Trade Association proposal.

The combined total is calculated as a residual prior to 1957.
 1946-56 data not fully consistent with 1957-66 data due to use of different series.

Source: U.S. Department of Commerce, Balance of Payments Statistical Supplement (revised edition) and Overseas Business Reports.

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