

ABILITY TO STAGE ITS ANNUAL MEETING. IN PAST YEARS, THE TOTAL COST OF HOLDING OUR ANNUAL MEETING HAS SIGNIFICANTLY EXCEEDED THE INCOME WHICH IT PRODUCES FROM ALL SOURCES. FOR EXAMPLE, IN THE YEAR 1975, TOTAL INCOME WAS \$475,463 AND TOTAL EXPENSES WERE \$579,031. EXPENSES EXCEEDED INCOME BY \$103,569. OF THE INCOME WHICH WAS RECEIVED, \$247,000--OVER 50%--WAS RECEIVED FROM THE SALE OF TECHNICAL EXHIBIT SPACE. SINCE A LARGE PART OF THIS EXHIBIT SPACE WAS SOLD TO DRUG COMPANIES, IT IS OBVIOUS THAT THEIR PARTICIPATION IS IMPORTANT IN INSURING THAT IT IS ECONOMICALLY POSSIBLE TO HOLD OUR ANNUAL MEETING.

BEFORE CONCLUDING, I WOULD LIKE TO MAKE ONE ADDITIONAL POINT. ALTHOUGH DRUG COMPANY SUPPORT OF SCIENTIFIC AND COMMERCIAL EXHIBITS HAS BEEN AN IMPORTANT FACTOR IN THE ACADEMY'S ABILITY TO PROVIDE HIGH QUALITY, CONTINUING EDUCATION TO OUR MEMBERS, IT HAS NOT PRODUCED THE RESULT THAT THE TOTAL EDUCATIONAL CONTENT IS CONTROLLED BY THE DRUG INDUSTRY. SCIENTIFIC EXHIBITS ARE BUT ONE OF NINE ELEMENTS IN OUR SCIENTIFIC PROGRAM. ATTACHED TO THIS STATEMENT AS EXHIBIT C IS A LIST OF THESE NINE PROGRAM ELEMENTS. WHILE IT IS TRUE THAT THE INCOME DERIVED FROM THE SALE OF COMMERCIAL EXHIBIT SPACE TO PHARMACEUTICAL COMPANIES HAS PROVIDED FINANCIAL SUPPORT FOR THE ENTIRE SCIENTIFIC ASSEMBLY, IT IS ALSO TRUE THAT THE PURCHASE OF EXHIBIT SPACE DOES NOT GIVE SUCH PHARMACEUTICAL COMPANIES ANY CONTROL OVER THE EDUCATIONAL CONTENT OF THE NINE PROGRAM ELEMENTS WHICH COMPRISE THE SCIENTIFIC PROGRAM.

MR. CHAIRMAN, WE HAVE ATTEMPTED TO COVER EACH OF THE AREAS OUTLINED IN YOUR INVITATION TO APPEAR BEFORE THIS SUBCOMMITTEE.