## COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY 14907

## Pharmacy Sales of Prescribed Anorectic Products

Before turning to the subject of alleged abuse of anorectics, we believe it useful to review briefly the total market for prescribed anorectics at the pharmacy level.  $\frac{4}{}$ 

## Purchases By Retail Pharmacies: 1971 Compared to 1975

		<u>1971</u>	1975
ı.	Total pharmacy purchases:	\$78,636,000	\$83,247,000
2,	Total pharmacy purchases		
	Amphetamine anorectics: (Pennwalt sales)	46,670,000 (59%) ( 8,394,000 (19%)	23,237,000 (27%) ( 6,761,000 (29%)
	Non-amphetamine anorectics (Pennwalt sales)	31,966,000 (41%) (3,244,000 (10%)	60,010,000 (73%) (11,920,000 (20%)
3.	Total Pennwalt anorectic sales:	\$11,638,000 (14.8%)	\$18,681,000 (22.4%)
4.	Total anorectic sales of:		
	(1) Other two major manu- facturers:	\$34,213,000	\$28,381,000
• •	(2) Pennwalt;	11,638,000	18,681,000
	(3) All other:	32,785,000	36,185,000
	Total pharmacy purchases:	\$78,636,000	\$83,247,000

The sales figures just reviewed are in current dollars. If expressed in constant dollars, you would note a significant decrease in dollar volume for the sale of all prescription anorectic products.

<sup>4/</sup> The data cited are based upon IMS reports of pharmacy purchases for the years 1971 and 1975.