

DELCO CHEMICAL Co.,
Mount Vernon, N.Y.

DEAR DOCTOR: The enigma confronting the practitioner today in his inability to substantially increase his income from a level which is determined by the number of hours in a day and his physical stamina. Extend himself as he will, the added monetary rewards are discouragingly small.

There is a means of coping with this seemingly hopeless situation which has been instrumental in doubling, tripling and quadrupling many practices formerly bogged down in lethargy.

The products offered by Delco Chemical Company have made of many physicians key men in the anti-obesity field. Their practices have been built rapidly and either have augmented or supplanted entirely former specialties. The rise in income is almost unbelievable and the added effort minimal.

The most important factor responsible for this is a therapeutically efficacious product which has been used successfully in combatting obesity, a growing problem in our affluent society.

If you are interested in a substantial increase of income may we suggest that you return the self-addressed stamped post card to us and our representative will be happy to call upon you at your convenience.

Very truly yours,

LOUIS COHEN.

DELCO CHEMICAL Co.,
Mount Vernon, N.Y.

DEAR DOCTOR: We are the prime suppliers of obesity products which have been proven highly successful to the key men in your area as well as throughout the entire country from New York to Hollywood. These physicians enjoy incomes of \$100,000 to \$300,000 yearly.

Also, we supply Obstetricians, Gynecologists, Internists and General Practitioners who have incorporated weight control into their practices and have added \$25,000 to \$100,000 to their incomes yearly.

The products offered by Delco Chemical Company have made of many physicians key men in the anti-obesity field. The most important factor responsible for this is a therapeutically efficacious product which has been used successfully in combatting obesity, a growing problem in our affluent society.

If you are interested in a successful increase of income, may we suggest that you return the self-addressed no postage required post card to us and our representative will be happy to call upon you at your convenience.

Very truly yours,

LOUIS COHEN.

[From the Times-Union, Jan. 18, 1972]

STRASENBURGH QUIZZED ON AMPHETAMINES

Strassenburgh Laboratories of Henrietta is threatened with the loss of its amphetamine export license as the result of a lengthy investigation in 12 states and Mexico which has resulted in the arrest of 39 persons and seizure of about a million amphetamine tablets with a "street value" of about \$1.5 million.

John E. Ingersoll, director of the Bureau of Narcotics and Dangerous Drugs, announced the investigation and actions in Washington today.

Elwood A. Garner, president of Strassenburgh Laboratories, denied the company was involved in any way in illicit trade.

Ingersoll said Strassenburgh has been ordered to show cause why its license for exporting amphetamines shouldn't be lifted and why the country's amphetamine export quota shouldn't be reduced by the amount being exported by Strassenburgh.

A hearing on the show cause order will be held here Feb. 23.

Ingersoll said the action against Strassenburgh is not a criminal charge and the hearing is an administration action.

Ingersoll said the Strassenburgh Prescription Products Division, 755 Jefferson Road, Henrietta, a subsidiary of Pennwalt Corp. of Philadelphia, was manufacturing its patented amphetamine product and shipping it to a Pennwalt subsidiary in Mexico City, Laborios Strassenburgh de Mexico.

There they were packed as "Bifetamina" capsules, Ingersoll said. They found their way back across the border at six principal points and also by other