

PENNWALT CORP.,
June 27, 1972.

EUFARMA,
Via Delle Panche, 44
Firenze, Italy.
(Attention of Dr. Saverio Mecca).

DEAR DR. MECCA: Thank you for your letter of June 9, 1972 and the information concerning the new amphetamine regulations in Italy. We have been endeavoring to ship additional Biphedamine to you but so far our endeavors have met with failure. We have been granted permission to ship stocks of Biphedamine from Mexico but do require importation papers from the country receiving such merchandise.

I believe that as a result of Saul Babbins' and Dr. Head's visit early in July we will be able to make some definite decisions concerning the future of Biphedamine in Italy. I believe we will be in a position to guarantee a continuous supply of Biphedamine to Eufarma. The big question in my mind is what will be the effect of the new regulations on the sales of the product in Italy. If such sales are reduced, we must then take steps to get other products to Eufarma to increase your profits and ours.

Based on the excellent job you have done with Biphedamine, I do believe you could sell Ionamin in the Italian market. I recognize the fact that Heinrich Mack offers competition with Mirapront and Roussel has a phentermine resin on the Italian market. However based on the results of our presently increasing sales in the United States, I am sure Eufarma could take a good percentage of the Italian market with phentermine resin. May I have your thoughts on this matter?

Cordially yours,

ISAAC R. MCGRAW, II,
Vice President.