

# COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY 1767

## APPENDIX E

### SAMPLE OF DATA GENERATED FROM COMPUSTAT ANNUAL INDUSTRIAL TAPE <sup>1</sup>

|      |        |                                     |
|------|--------|-------------------------------------|
| 2830 | 1500   | ABBOTT LABORATORIES                 |
| 2830 | 26000  | AMERICAN HOME PRODUCTS CORP.        |
| 2830 | 26100  | AMERICAN HOSPITAL SUPPLY CORP.      |
| 2830 | 69400  | BAXTER LABORATORIES                 |
| 2830 | 72860  | BECTON DICKINSON CO                 |
| 2830 | 91000  | BRISTOL-MYERS COMPANY               |
| 2830 | 128251 | CARTER WALLACE INC.                 |
| 2830 | 202400 | CUTLER LABORATORIES                 |
| 2830 | 313600 | GILLETTE CO.                        |
| 2830 | 397700 | JOHNSON/JOHNSON                     |
| 2830 | 406300 | KENDALL CO                          |
| 2830 | 428700 | LILLY ELI CO                        |
| 2830 | 464400 | MCKESSON & ROBBINS, INC. (MD.)      |
| 2830 | 465700 | MEAD JOHNSON/CO                     |
| 2830 | 471000 | MERCK & COMPANY                     |
| 2830 | 479000 | MILES LABORATORIES INC              |
| 2830 | 543200 | NORWICH PHARMACAL CO.               |
| 2830 | 565800 | PARKE, DAVIS & CO.                  |
| 2830 | 579000 | PFIZER UCHASCO & COCT-INCC          |
| 2830 | 591800 | PLOUGH INC                          |
| 2830 | 619550 | RICHARDSON-MERRELL INC.             |
| 2830 | 629150 | RORER WM H                          |
| 2830 | 643300 | SCHERING CORP.                      |
| 2830 | 648000 | SEARLE G D CO                       |
| 2830 | 665500 | SMITH KLINE/FRENCH LABORATORIES INC |
| 2830 | 693600 | STERLING DRUG INC.                  |
| 2830 | 704920 | SYNTEX CORP                         |
| 2830 | 755550 | UPJOHN CO                           |
| 2830 | 768700 | WARNER-LAMBERT PHARMACEUTICAL CO.   |

### ABBOTT LABORATORIES—DRUGS

| Year       | Inv ret<br>MV | Ern+Int<br>B capit | Earnings<br>com eqty | Earnings<br>assets |
|------------|---------------|--------------------|----------------------|--------------------|
| 1950       | -8.287        | 19.575             | 19.256               | 14.021             |
| 1951       | 42.327        | 15.076             | 17.476               | 10.894             |
| 1952       | -17.432       | 12.806             | 14.606               | 9.445              |
| 1953       | 1.814         | 13.063             | 15.051               | 9.777              |
| 1954       | 11.131        | 12.026             | 13.852               | 8.951              |
| 1955       | 77777.000     | 77777.000          | 15.169               | 9.837              |
| 1956       | 77777.000     | 77777.000          | 16.105               | 10.585             |
| 1957       | 77777.000     | 77777.000          | 17.434               | 11.133             |
| 1958       | 77777.000     | 77777.000          | 16.188               | 10.707             |
| 1959       | 77777.000     | 77777.000          | 14.936               | 10.196             |
| 1960       | 77777.000     | 77777.000          | 13.446               | 9.151              |
| 1961       | 77777.000     | 77777.000          | 11.477               | 8.226              |
| 1962       | 77777.000     | 77777.000          | 13.118               | 9.070              |
| 1963       | 77777.000     | 77777.000          | 14.356               | 9.871              |
| 1964       | 77777.000     | 77777.000          | 14.887               | 10.778             |
| 1965       | 77777.000     | 77777.000          | 15.159               | 11.024             |
| <hr/>      |               |                    |                      |                    |
| No. years  | 5             | 5                  | 16                   | 16                 |
| <hr/>      |               |                    |                      |                    |
| C(I)*      | 5.910         | 14.509             | 15.157               | 10.229             |
| V/T        | 529.167       | 9.285              | 3.516                | 1.745              |
| S/T        | 23.004        | 8.047              | 1.875                | 1.321              |
| (S/T)/(I)B | 3.892         | .210               | .124                 | .129               |
| C(*)       | 20.523        | 17.524             | 18.942               | 12.049             |
| C(*)B      | 25.860        | 17.998             | 19.701               | 12.259             |

<sup>1</sup> Any designation of 77777.000 indicates no data available.