

COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY 1851

TABLE 3A.—PROFIT RATES OF LEADING COMPANIES AND OTHER COMPANIES IN 19 CONSUMER GOODS INDUSTRIES, 1963-65

Industry	Size classes ¹			
	Leading companies		All other companies	
	Number of companies	Average rate of return 1953-65 ²	Number of companies	Average rate of return 1963-65 ²
Cosmetics.....	4	22.7	7	14.3
Drugs.....	4	20.4	25	19.3
Automobiles.....	2	19.0	3	10.0
Confectionery.....	2	16.2	2	9.8
Radio-TV manufacturers.....	4	15.5	4	8.8
Soft drinks.....	3	13.4	3	19.8
Tobacco.....	4	11.4	6	9.5
Apparel.....	4	10.8	7	13.2
Dairy products.....	3	10.5	4	9.0
Canned foods.....	3	10.3	4	4.0
Malt liquors.....	4	9.9	13	9.5
Shoes.....	3	9.2	4	9.1
Biscuits and crackers.....	2	9.1	3	10.1
Home furnishings.....	4	8.7	5	7.8
Tires and rubber.....	4	8.3	7	7.8
Distillers.....	4	7.8	7	11.1
Bread and pastries.....	3	7.3	3	5.7
Watches.....	2	6.9	3	.3
Meat products.....	3	6.7	4	3.4

¹ The group of leading companies consists of the 4 largest companies except when fewer than 8 companies are included in the sample for an industry. In this case, the sample companies are divided evenly between the 2 groups with the largest firms going into the group of leading companies. If there is an odd number of companies in industries having less than 8 sample companies, the median company is placed in the all other company category.

² A 3-year simple average of company profit ratios.

Note: The packaged food products category was excluded from the group of consumer goods industries for this analysis because it was too broadly defined, and hence contained a number of sample companies which did not compete with one another.

Source: "Underlying Data for Study" by Conrad and Plotkin, "Risk and Return in American Industry—An Econometric Analysis."