

Employment Abroad: Total number of full-time employees, whether U.S. citizens or not, of PMA member firms or any wholly-owned overseas corporations, or corporations in which PMA member firms had a substantial or controlling interest (ethical pharmaceutical manufacturing firms only).

Employees Engaged Primarily in Production and Product Control: Workers up through the working foreman level engaged in fabricating, processing, assembling, receiving, inspection, quality control, handling, packing, warehousing and storage, shipping, maintenance, repair, janitorial, watchman service, production development, record keeping, and other services associated with the production operations.

Employees Engaged Primarily in Research and Development: Personnel engaged in research, research administration, clinical evaluation and development; excludes personnel in promotion, sales, market research, business administration, production and quality control.

Ethical Pharmaceuticals: Products, including biologicals and medicinal chemicals, used for the cure, alleviation, mitigation, treatment, prevention or diagnosis of disease in humans or animals, and promoted primarily to the medical, pharmacy and allied professions; including products for "over-the-counter ethical" sales as well as for ultimate dispensing "by prescription only".

Government Grants and Contracts for Company Conducted Drug Research and Development: Included are dollar amount of grants and contractual payments received by member firms from governmental agencies for drug and medical research and development.

Manufacturing Plants: The definition of a plant is synonymous with that of the Bureau of the Census. By "production plant" is meant each location of a manufacturing, packaging or processing facility or group of such facilities geographically contiguous. Excluded are sales branches, administrative offices, research laboratories, warehouses, etc., which have no production, packaging or processing facilities. Employment figures for plants encompass all personnel, research and development staff, etc., as well as production workers.