## THE AMA NEWS

Exhibit E

## ADVERTISING ACCEPTANCE POLICIES

The acceptance of advertising to be carried in The AMA NEWS is governed by the following policies:

## A. ELIGIBILITY FOR ADVERTISING

- 1. Products or services eligible for advertising in The AMA NEWS must be of interest to physicians and their families  $\underline{as}$   $\underline{consumers}$ .
- 2. Products or services directly involved in the prevention, diagnosis or treatment of disease or which involve copy claims pertaining to health of people are  ${\rm \underline{NOT}}$  eligible for advertising in The AMA NEWS.
- In addition to the above limitations, advertising will be accepted only from responsible business firms which guarantee to stand back of claims made in their advertising copy.
- Advertisements which offer the reader information concerning investment opportunities must comply with the above standards and, in addition, must avoid reference to a specific security issue.
- Advertisements for alcoholic beverages and products to be smoked are not acceptable.

## B. SUITABILITY OF ADVERTISING COPY

- 1. The advertisement should clearly identify the advertiser and the product or service being offered.
- Advertisements should not be deceptive or misleading to physicians or their families.
- Layout and format should be such as to avoid confusion with editorial or news items.
- Unfair comparisons or the disparagement of a competitor's goods will not be allowed.
- Advertisements will not be accepted if they appear to violate the principles of medical ethics, are indecent or offensive in either text or art work, contain attacks of a personal, racial or religious character.
- Claims made in advertisements for insurance coverage must conform to the above standards and, in addition, must conform to the following specific criteria:
  - (a) Claims relating to policy benefits, losses covered, or premiums must be complete and truthful.
  - (b) Claims made shall include full disclosure of expectations, reductions and limitations affecting the basic provisions of the policy
  - (c) Claims incorporating quoted testimonials must meet the same standards as unquoted claims.
  - (d) Each advertisement for insurance must include a statement indicating the number of states in which the company is licensed.