

Occasionally I have an advertisement for an instrument. But I have no breakdown, sir.

Senator NELSON. It is almost entirely pharmaceutical.

Dr. LONG. Pharmaceutical products, yes.

Senator NELSON. This memorandum will be printed in the record at this point.

(The document referred to follows:)

MEMORANDUM

AMERICAN SOCIETY OF INTERNAL MEDICINE,
San Francisco, Calif., March 11, 1969.

To: Robert S. Long, M.D.

From: W. R. Ramsey.

Subject: ASIM finances—5 year period.

The following figures are provided in accordance with your request:

Period	Dues income	Advertising income	Donations	
			Cash	Services ¹
1968-69.....	² \$401,046.50	\$4,275.83	-----	-----
1967-68.....	³ 363,200.00	10,113.84	\$5,000.00	\$476.09
1966-67.....	⁵ 261,505.00	8,558.90	500.00	619.54
1965-66.....	233,790.00	5,830.80	⁴ 5,711.15	338.10
1964-65.....	225,600.00	3,941.76	⁶ 3,216.20	497.54
			⁷ 200.00	-----
1963-64.....	152,105.00	1,606.45	⁴ 4,300.00	-----
			⁷ 700.00	-----

¹ Binders for house of delegates meeting and plastic briefcases for delegates.

² Dues increased to \$50 per year.

³ Dues increased to \$40 per year.

⁴ Exhibits: Our records indicate exhibits were discontinued after the 1966 annual session.

⁵ Dues increased to \$30 per year.

⁶ Exhibits.

⁷ Grants.

Senator NELSON. Dr. Long, we are very pleased to have you take the time to come here today to present your testimony. You may present it in whatever fashion you desire. If you wish to depart from it and elaborate on any aspect of it, feel free to do so.

Dr. LONG. Thank you, Senator Nelson.

I think my statement is relatively short and it will take me only a few minutes to read it for the record. I think our best interest would be served timewise and otherwise if I might read this first. This will then perhaps give you a clue as to any questions you might wish to ask subsequently.

Senator Nelson and members of the committee, I am grateful for this opportunity to appear before your committee to present my views regarding some of the matters you have under consideration, particularly the responsibilities of practicing physicians in the prescribing and administration of drugs, biologicals, and chemical agents in the treatment of patients, and the relationships between physicians and organizations of physicians and the drug industry.

I am the president of the American Society of Internal Medicine, an organization of approximately 10,500 specialists in the field of internal medicine.

Senator NELSON. What is the total number of internists in the country?

Dr. LONG. This would be a little hard to judge. There are some 40,000 physicians who are self-designated internists in the AMA Directory