

Senator NELSON. You do not receive copies of the "Dear Doctor" letters?

Mr. KEMP. No, sir. I have often thought this would be a good idea.

Senator NELSON. I agree with you, you ought to receive them, and I think it would be a good idea to print them.

Mr. KEMP. That is my thought, too, sir.

Senator NELSON. Well, thank you very much. I appreciate your taking the time from your busy schedule to come here and testify today.

Thank you.

(Subsequent information follows:)

AMERICAN ACADEMY OF GENERAL PRACTICE,  
Kansas City, Mo., April 9, 1969.

BENJAMIN GORDON,  
Staff Economist, Subcommittee on Monopoly, Senate Select Committee on Small Business, U.S. Senate, Washington, D.C.

Dear Mr. GORDON: In obedience to the request made by Senator Nelson at the time Dr. Maynard Shapiro testified on March 26 before Senator Nelson's committee, I am sending by parcel post today the following:

(1) A biographical sketch of Dr. Maynard Shapiro, myself and Mr. Walter Kemp, who accompanied us.

(2) Annual financial statements of *American Family Physician* showing the losses incurred on that publication.

(3) Copies of representative editorials appearing in GP and AFP.

(4) Copies of "Practical Therapeutics" series which have appeared in GP magazine.<sup>1</sup>

It was a pleasure to make your acquaintance.

Sincerely,

MAC F. CAHAL.

U.S. SENATE,  
SELECT COMMITTEE ON SMALL BUSINESS,  
Washington, D.C., April 22, 1969.

MAC F. CAHAL, J.D.,  
Executive Director and General Counsel, American Academy of General Practice,  
Kansas City, Mo.

Dear Mr. CAHAL: During your appearance before our Monopoly Subcommittee on March 26, you stated: "... that our journals, GP and AMERICAN FAMILY PHYSICIAN, have from time to time published articles and editorials quite critical of the industry and of individuals in the industry." You also stated that you would supply us with copies of these editorials and articles.

Since the editorials and articles you have sent us are not responsive to the Chairman's request, we would appreciate your sending us the relevant material as soon as possible.

Sincerely,

BENJAMIN GORDON, *Staff Economist.*

AMERICAN ACADEMY OF GENERAL PRACTICE,  
Kansas City, Mo., April 25, 1969.

Mr. BENJAMIN GORDON,  
Staff Economist, U.S. Senate,  
Select Committee on Small Business, Washington, D.C.

DEAR MR. GORDON: The material we sent you may not, by your standards, be considered critical of the pharmaceutical industry but you may rest assured that this view was not fully shared by the industry.

May I respectfully point out that we do not normally index material by the degree to which it is favorable or unfavorable to the drug industry and we

<sup>1</sup> "Practical Therapeutics" series has been retained in committee files.