

Mr. MARTIN. For their internships and residencies. And the other \$60,000 comes from Federal programs in the areas of Job Corps, Appalachia we have already initiated this year and which is reflected in this year's budget—the bulk will be next year, but will be included this summer which is the next fiscal year.

Senator NELSON. And so the substantial increase that you are programming for will be Federal moneys for projects or programs of some kind, is that correct?

Mr. MARTIN. Yes, sir. We are a very project-oriented organization now, and we are also changing. I think our dues structure is going to change profoundly in our next House of Delegates; we are going to go to \$5 a year. Our membership is up substantially. Our subscriptions are up for The New Physician very substantially so all this will change the organization. It has become a very active organization in terms of financial support, much broader and greater in terms of students and practicing physicians.

Senator DOLE. Could you review for my benefit—you say you get about 4 to 6 percent income from the membership, right?

Mr. MARTIN. Yes, sir.

Senator DOLE. And, what, a third from the pharmaceutical companies?

Mr. MARTIN. Yes, sir.

Senator DOLE. That is about 39 percent. Now what—do you have any general breakdown of the balance? Where does the other 61 percent come from?

Mr. MARTIN. Well, I broke it down by dollars. I think I could submit for the record an exact statistical breakdown.¹

Senator DOLE. I would like to have that for the record but just now could you give me any other sources of income you have besides the members, pharmaceutical companies—for instance, what percent do you receive from the Federal Government?

Mr. MARTIN. In the budget that we are looking at now, \$455,000, probably around 20 percent.

Senator DOLE. Twenty percent?

Mr. MARTIN. Twenty percent.

Senator DOLE. That would be 59 percent. Now, where does the other—

Mr. MARTIN. And for the other sources of advertising we are talking about 20 percent, and insurance providing about 15 percent, sustaining memberships about another 8 to 10 percent, and I think—

Senator DOLE. I think that probably accounts for most of it. I did not quite understand the insurance you were discussing with Senator Nelson. Will you run that by me again?

Mr. MARTIN. Yes, sir; in 1956, our previous executive director, who had been an insurance salesman, set up a group plan for all SAMA members which was a very inexpensive plan. Part of the stipulation of this plan was that you had to be part of the group; in other words, a SAMA member, and the second was that if you so chose you could assign your dividends back into the organization, and this was the SAMA life insurance plan.

Senator DOLE. The life insurance?

¹ See pp. 5525–5529.