

and Drug Administration makes every effort they can in good faith to pass on to you the information they have, but they are short handed, they are short funded sometimes, and I think we all make mistakes. That is the only point I make at this time.

With reference to the drug evaluation committee, how many members are on that committee? Did you furnish that information earlier this year?

Mr. HARRISON. The drug evaluation department is a staff operation. I do not know exactly how many members are in the department. The head of the division is Dr. Hugh Hussey, as indicated by Dr. Simenstad in his opening remarks. A department within that division is the department of drug evaluation. The primary responsibility, however, rests with Dr. Hugh Hussey, who was formerly dean of the Georgetown Medical School. At the moment, I do not know how many members are in the department.

Senator DOLE. I think we may have covered this, too, in March.

I think there is not an effort, but at least there is a feeling on the part of some of us that at least the public reaction is that there may be a giant conspiracy here between pharmaceutical companies and doctors and JAMA and I am speaking as a lawyer now. We have legal publications and we advertise in these publications. We like to have that revenue, I assume, to pay for part of the publications. But I do not recall ever having ordered many publications or other things I use in my legal work because of some advertisement in one of our legal journals.

Now, we have assumed that most doctors who come from a town of the size of mine, 6,000 or 7,000, or from Chicago or New York City or some place in Wisconsin or Oregon are bright, able men, and that they have very high standards in their profession. I do not know how we can establish what percent of the doctors in America, physicians, are taken in by advertisement, whether it be in some journal, whether it be through personal contact or detail man. But I have great confidence in the integrity of the great majority of physicians and I believe we underestimate their integrity and their resourcefulness, though I would guess certainly these doctors look at advertisements. Certainly they may be influenced from time to time. But I have had no impression on this committee that the great majority of doctors or even a large percentage of doctors, even a fair percentage of doctors, prescribe a certain drug because an ad may have appeared in some journal. If you have a different opinion, perhaps you could state it.

Dr. PARROTT. Let me point out about detail men. I am a practicing physician. I do not think that I carry a heavier load than the average man who is practicing medicine. But medicine is almost up to its peak-load as far as our manpower is concerned until we get some increase in manpower. Now, the amount of time that the average physician has for the detail man is very, very minimal. The detail man meets you in your office. Some men give him an appointment. Most of the time in my office, he walks in, gives his card, then cools his heels, because I will not see him until I am through with my patients. Most of the times, this is 7 or 7:30 in the evening. Some of them are personable people, good salesmen, good people. They have limited information; they have expertise in a particular field. However, they would have minimal influence on doctors in present circumstances, where the doctors load is running anywhere from 50 to 60 hours a week.