

DEFENSE SUPPLY AGENCY—COMBINATION DRUGS PROCUREMENTS: DISTRIBUTION OF SMALLER COMPANY
CONTRACTS SECURED UNDER NEGOTIATION, 1968-1969

Number and drug supplier	Number of different drugs supplied ¹	Total sales	Percentage of grand total
Top six suppliers:			
1 A. H. Robins ²	10	\$2,988,463	47.6
2 Travenol (Baxter) ³	6	717,217	11.4
3 Wm. Rorer ⁴	1	363,470	5.8
4 Chase ⁵	4	328,599	5.2
5 Strong Cobb Arner ⁶	2	302,914	4.8
6 McGaw ⁷	1	271,162	4.3
Totals		4,971,825	79.2
Remaining suppliers:			
1 Burton Parsons	1	1,309,648	20.8
2 Cutter ⁸	2		
3 Allergan Pharmaceuticals	4		
4 Purdue Frederick	3		
5 Harleco	1		
6 National Cylinder	1		
7 Gotham	1		
8 Premo	2		
9 Massengill	2		
10 Dyn	2		
11 Vitarine	1		
12 Knoll	1		
13 Holland Rantos	1		
14 Dorsey	2		
15 Stuart	1		
16 Lilly White Sales	1		
17 Whitehall	2		
18 G. & W. Lab	2		
19 Dermik	2		
20 Day Baldwin	1		
21 Baltimore Biologicals	1		
Totals		1,309,648	20.8
Grand totals		6,281,473	100.0

¹ Besides different drugs supplied, this figure includes differently specified dosages of the same drug (e.g., a bottle of aspirin 100's as differing from 200's).

² A. H. Robins' secured drugs were: Methocarbamol and aspirin (500's); Methamphetamine HCl and Phenobarbital (both 500's and type II 500's); Glycopyrrolate and Phenobarbital (500's); Belladonna Alkaloids w/Phenobarbital (500's); Sodium Aminobenzoate, Ascorbic Acid and Salicylate (500's); Dextromethorphan Hydrobromide and Glyceryl Guaiacolate syrup (4 fl. oz.); Brompheniramine Maleate, Phenylephrine HCl and Phenylpropanolamine HCl Elixir (500's and 4 fl. oz. and 1 gal.).

³ Travenol (Baxter) secured drugs were: Sodium Phosphate, Sodium Citrate solution; 4.5 oz.; Dextrose and Sodium Chloride injection, 250 cc. (12's) and 1,000 (6's); Dextrose, Calcium Chloride, Magnesium Chloride, Sodium Chloride and Sodium Lactate, 1000 cc. w/airway tube (6's); Dextrose in lactated ringers injection, 1,000 cc. (6's).

⁴ Wm. Rorer's only secured drug was Aluminum Hydroxide Gel w/Magnesium Hydroxide, 6 fl. oz.

⁵ Chase's secured drugs were: Heptavitamin Tablets (100's), Oleovitamin A&D (100's); Thiamine HCl, Niacinamide and Riboflavin (1,000's); Calcium Carbonate and Aminocetric (500's).

⁶ Strong Cobb Arner's secured drugs were: Aminophylline and Phenobarbital (1,000's); and Sodium Bicarbonate, charcoal and peppermint tablets (1,000's).

⁷ McGaw's only secured drug was Dextrose and Sodium Chloride injection (1,000 cc., 6's).

⁸ Cutter's secured drugs were Dextrose and Sodium Chloride injection (250 cc., 12's and 1,000 cc., 6's).