

When you say professional journals here, which ones are you referring to?

Mr. STAATS. Well, these would be the medical journals. I would have to turn to my colleagues here for the specific journal based on the studies. Our work was done on the Walson Army Hospital, Fort Dix, N.J., the Philadelphia Naval Hospital, in Philadelphia; the Veterans' Administration Hospital here in Washington; and the U.S. Public Health Service outpatient clinic here in Washington; and the Veterans' Administration Hospital in Hines, Ill. These are the five facilities we visited in developing our data on this point.

Senator NELSON. Are there not representatives of the drug manufacturers detailing these drugs at each one of these facilities?

Mr. STAATS. Yes. Our next sentence here so indicates. "The drug companies supply most of their information to individual physicians through sales representatives." These are the detail men that you just referred to; and by direct mail advertising.

Senator NELSON. Your conclusion is that most of the information for the pharmacy and therapeutics committee comes from professional journals and drug manufacturers. In drug manufacturers, you are including detail men as a means of promotion?

Mr. STAATS. Yes.

Senator NELSON. Among the professional journals, was the Medical Letter listed as a source of information by the personnel you have talked with?

Mr. STAATS. I cannot answer that personally.

Mr. CROWTHER. The professional journals, especially societies like the American Medical Association, are probably the ones that are most relied upon. But there is a wide number of journals that they receive, including the one you mentioned, Senator.

Senator NELSON. You talked with members of the pharmacy and therapeutics committee, I take it?

Mr. CROWTHER. Yes.

Senator NELSON. To determine what considerations went into their judgment on the selection of drugs for that institution?

Mr. CROWTHER. That is correct.

Senator NELSON. Did all of them, or some of them, or any of them name the Medical Letter as a regular source of information in selecting drugs?

Mr. CROWTHER. It was not specifically pointed out to us as such. There are a great number of journals that are available to P and T Committees, including that particular journal that you mentioned.

Senator NELSON. I am rather puzzled as to how they use the journals in selecting drugs. There are 1,100 items on the Defense Supply Agency's list of drugs. The journals do not just list these drugs and compare them, but run articles on drugs by distinguished authorities. How would they use the journals in the selection of this list? I cannot imagine them saying that in "our decisionmaking process we are going to check articles in the journals."

Mr. CROWTHER. Well, there is no question about the fact that there is a great deal of reliance placed upon the information received from the drug manufacturers' detail men. There is information available in the journals, however, that will comment on a