

8060 COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY

APPENDIX B

COMPARISON OF DRUG PROCUREMENTS VA SOLE-SOURCE PROCUREMENT VS DPSC COMPETITIVE PROCUREMENTS

Date of Contract	Procurement Method	Quantity Purchased		Unit Price		Amount of Contract	
		VA	DPSC	VA	DPSC	VA	DPSC
TRIAMCINOLONE ACETONIDE							
CREAM, USP							
6505-682-8194							
10-23-68	Negotiated	3,312		\$1.25		\$4,140	
1-23-68	Negotiated ^a		16,780		\$1.04		17,451
1-23-68	Option ^b		10,320		1.04		10,733
6-13-68	Negotiated ^a		49,752		.90		44,237
3- 5-69	Negotiated ^a		58,752		.86		50,527
3-28-69	Option ^b		73,440		.86		63,158
3-28-69	Option ^b		43,968		.86		37,812
8-28-69	Formal Advertised		53,760		.81		43,546
Total		3,312	306,772			\$4,140	\$267,464
Average Unit Price				\$1.25	\$.87		
Potential VA Amount Using DPSC Average Unit Price at VA Quantity						\$ 2,881	
Difference in VA Amount and VA Potential						\$ 1,259	
Percentage Difference						44%	

ACETAMINOPHEN TABLETS, MF

<u>6505-985-7301</u>							
8-29-67	Negotiated	1,656		\$9.31		\$15,417	
11-8-67	Negotiated	1,632		9.31		15,194	
12-11-67	Negotiated	1,440		9.31		13,406	
2-16-68	Negotiated	854		9.31		7,951	
5-24-68	Negotiated	2,160		6.14		13,262	
9-11-68	Negotiated	2,712		6.14		16,652	
10-29-68	Negotiated	2,568		6.14		15,768	
2-13-69	Negotiated	3,000		6.14		18,420	
3-21-69	Negotiated	6,456		6.14		39,640	
6-13-68	Negotiated ^a		3,792	4.45			\$16,874
8-19-68	Negotiated ^a		3,552	4.20			14,918
10-15-68	Negotiated ^a		5,760	3.45			19,872
1- 9-69	Formal Advertised		10,176	3.28			33,377
2-17-69	Option ^b		5,088	3.28			16,689
9- 9-69	Formal Advertised		6,816	2.90			19,766
10-10-69	Negotiated ^a		6,624	2.75			18,216
Total		22,478	41,808			\$155,710	139,712
Average Unit Price				\$6.93	\$3.34		
Potential VA Amount Using DPSC Average Unit Price at VA Quantity						\$75,077	
Difference in VA Amount and VA Potential						\$80,633	
Percentage Difference						107%	

^a Competition solicited - one or more bids received

^b Option exercised under preceding contract