

8062 COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY

APPENDIX B

COMPARISON OF DRUG PROCUREMENTS VA SOLE-SOURCE PROCUREMENT VS DFSC COMPETITIVE PROCUREMENTS

Date of Contract	Procurement Method	Quantity Purchased		Unit Price		Amount of Contract	
		VA	DFSC	VA	DFSC	VA	DFSC
<u>PSYLLIUM HYDROPHILIC MUCILOID WITH DEXTROSE</u>							
<u>6505-050-4567</u>							
9-14-67	Negotiated	2,880		\$1.52		\$4,378	
10-13-67	Negotiated	10,800		1.52		16,416	
12- 8-67	Negotiated	11,520		1.52		17,510	
2-19-68	Negotiated	12,432		1.52		18,896	
5- 9-68	Negotiated	14,640		1.52		22,253	
7-31-68	Negotiated	12,768		1.52		19,407	
9-18-68	Negotiated	18,184		1.52		27,640	
10-29-68	Negotiated	4,560		1.52		6,931	
2-18-69	Negotiated	22,320		1.52		87,905	
11-15-68	Negotiated ^a		71,040		\$.85		\$60,029
2-12-69	Option ^b		106,560		.85		90,043
12- 8-69	Negotiated ^a		<u>35,136</u>		.87		<u>30,709</u>
Total		110,104	212,736			\$221,336	\$180,781
Average Unit Price							
Potential VA Amount Using DFSC Average Unit Price at VA Quantity							
Difference in VA Amount and VA Potential							
Percentage Difference							

<u>KAOLIN MIXTURE WITH PECTIN</u>							
<u>6505-299-9678</u>							
8-11-67	Negotiated	756		\$5.50		\$4,158	
1-17-68	Negotiated	756		5.50		4,158	
9-24-68	Negotiated	750		5.50		4,125	
12-12-68	Negotiated	750		5.50		4,125	
4- 1-69	Negotiated	1,510		5.30		8,003	
1-19-68	Formal Advertised		22,162		\$2.30		\$50,973
Total		4,522	22,162			\$24,569	\$50,973
Average Unit Price							
Potential VA Amount Using DFSC Average Unit Price at VA Quantity							
Difference in VA Amount and VA Potential							
Percentage Difference							

^a Competition solicited - one or more bids received
^b Option exercised under preceding contract