## COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY

## (Present Status of Competition in the Pharmaceutical Industry)

## TUESDAY, FEBRUARY 2, 1971

U.S. SENATE,
SUBCOMMITTEE ON MONOPOLY OF THE
SELECT COMMITTEE ON SMALL BUSINESS,
Washington, D.C.

The subcommittee met, pursuant to recess, at 10:25 a.m., in room 1318, New Senate Office Building, Senator Gaylord Nelson (chairman of the subcommittee) presiding.

Present: Senator Nelson.

Also present: Benjamin Gordon, staff economist; Elaine C. Dye, clerical assistant; and Keith A. Jones, minority counsel.

Senator Nelson. Our witness today is Dr. Benjamin Wells, Deputy

Chief Medical Director of the Veterans' Administration.

Dr. Wells, your statement will be printed in full in the record. You may present it however you desire. I apologize for being late. I had to attend the opening of the meeting of the finance committee which was scheduled subsequent to the scheduling of this meeting. So I apologize for being 25 minutes late.

Go ahead, Doctor. You may present your statement however you

desire.

STATEMENT OF DR. BENJAMIN B. WELLS, DEPUTY CHIEF MEDICAL DIRECTOR, VETERANS' ADMINISTRATION; ACCOMPANIED BY DR. PAUL A. L. HABER, DEPUTY ACMD FOR PROFESSIONAL SERVICES; DR. JOHN D. CHASE, ACMD, PROFESSIONAL SERVICES; ROBERT A. STATLER, DIRECTOR, PHARMACY SERVICE; ROBERT G. LOUDON, CHIEF, RESEARCH IN PULMONARY DISEASE; DONALD P. WHITWORTH, DIRECTOR, SUPPLY SERVICE; CLYDE C. COOK, DEPUTY DIRECTOR, SUPPLY SERVICE; PHILIP WARMAN, ASSISTANT GENERAL COUNSEL; ROLAND F. HARDING, ASSISTANT DIRECTOR, PHARMACY SERVICE; ROBERT G. ROSE, MANAGER, VA MARKETING CENTER; DR. EUGENE M. CAFFEY, JR., CHIEF, PSYCHIATRY DIVISION; AND DR. J. N. COHN, CHIEF, HYPERTENSION AND CLINICAL HEMODYNAMICS

Dr. Wells. Thank you, Mr. Chairman. We certainly understand the need for the delay.

I would invite you to interrupt at any point in this document, so we can use the reading as a point of departure for discussion.