

# COMPETITIVE PROBLEMS IN THE DRUG INDUSTRY 10169

(Continued from page 7)

| DISTRIBUTOR                                                                                | MANUFACTURER <sup>1</sup>                              | DATE REPLIED       | DISTRIBUTOR                                                                                             | MANUFACTURER <sup>1</sup>                                                   | DATE REPLIED       |
|--------------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------|
| <b>DONNATAL Tablets</b><br>A. H. Robins Company                                            | A. H. Robins Company<br>(Richmond, VA)                 | 8-27-73            | <b>MEPROBAMATE 200 &amp; 400 mg Tablets</b><br>American Pharmaceutical Co.<br>American Quinine Products | <b>No Reply</b><br>Zenith Labs., Inc.<br>(Northvale, NJ)                    | 8-29-73            |
| <b>ERYTHROMYCIN BASE 250 mg Tablets</b><br>Eli Lilly & Company                             | Eli Lilly & Company<br>(Indianapolis, IN)              | 8-30-73            | Barr Laboratories, Inc.                                                                                 | Barr Labs., Inc.<br>(Northvale, NJ)                                         | 8-20-73            |
| The Upjohn Company                                                                         | The Upjohn Company                                     | 8-30-73            | Columbia Medical Co.<br>ICN Pharmaceuticals, Inc.                                                       | Zenith Labs., Inc.                                                          | 9-05-73            |
| <b>ERYTHROMYCIN STEARATE 250 mg Tablets</b><br>Abbott Laboratories                         | Abbott Labs. <sup>6</sup>                              | 8-24-73            | Strong Cobb Arner<br>Kirkman Laboratories <sup>8</sup>                                                  | <b>No Reply</b><br><b>No Reply</b>                                          |                    |
| American Quinine Products                                                                  | Zenith Labs., Inc.<br>(Northvale, NJ)                  | 8-29-73            | McKesson Laboratories, Div.<br>Foremost-McKesson, Inc.                                                  | <b>No Reply</b><br>Replied <sup>13</sup>                                    | 9-19-73            |
| Bristol Laboratories, Div.<br>of Bristol-Myers Company                                     | Bristol Laboratories<br>(E. Syracuse, NY)              | 8-29-73            | Parke, Davis & Company<br>Purepac Pharmaceutical Co.                                                    | <b>No Reply</b><br>Richlyn Labs., Inc.<br>(Philadelphia, PA)                | 9-05-73            |
| Columbia Medical Company                                                                   | Zenith Labs., Inc.<br>(Northvale, NJ)                  | 9-05-73            | Sherry Pharm. Co., Inc.<br>Stanlabs, Inc.                                                               | <b>No Reply</b><br><b>No Reply</b>                                          |                    |
| Mallinckrodt Pharmaceuticals                                                               | <b>No Reply</b>                                        |                    | Smith Kline & French Labs.<br>Stayner Corp.                                                             | <b>No Reply</b><br>Zenith Labs., Inc.<br>(Northvale, NJ)                    | 8-20-73            |
| Parke, Davis & Company                                                                     | Replied <sup>13</sup>                                  | 9-19-73            | Towne, Paulsen & Co., Inc.<br>(Monrovia, CA)                                                            | Towne, Paulsen & Co., Inc.                                                  | 8-27-73            |
| Sherry Pharm. Co., Inc.                                                                    | <b>No Reply</b>                                        |                    | Wallace Pharmaceuticals<br>Div. of Carter-Wallace, Inc.                                                 | Carter-Wallace, Inc.<br>(Cranbury, NJ)                                      | 8-20-73            |
| Smith Kline & French Labs.                                                                 | <b>No Reply</b>                                        |                    | Wolins Pharmacal Corp. <sup>9</sup><br>Wyeth Laboratories                                               | Heather Drug Co., Inc.<br>Wyeth Labs.<br>(Philadelphia, PA)                 | 9-06-73<br>8-24-73 |
| Towne, Paulsen & Co., Inc.                                                                 | Mylan Pharmaceuticals<br>(Morgantown, WV)              | 8-29-73            | Zenith Laboratories, Inc.                                                                               | Zenith Labs., Inc. <sup>6</sup><br>(Northvale, NJ)                          | 8-20-73            |
| Westward, Inc.                                                                             | <b>No Reply</b>                                        |                    |                                                                                                         |                                                                             |                    |
| Wyeth Laboratories                                                                         | Mylan Pharmaceuticals <sup>7</sup><br>(Morgantown, WV) | 8-24-73            |                                                                                                         |                                                                             |                    |
| Zenith Laboratories, Inc.                                                                  | Zenith Labs., Inc. <sup>6</sup><br>(Northvale, NJ)     | 8-20-73            |                                                                                                         |                                                                             |                    |
| <b>FENFLURAMINE 20 mg Tablets</b><br>A. H. Robins Company                                  | A. H. Robins Company<br>(Richmond, VA)                 | 8-27-73            | <b>PENICILLIN V POTASSIUM 250 mg Tablets</b><br>ICN Pharmaceuticals, Inc.                               | <b>No Reply</b>                                                             |                    |
| <b>GLYCERYL GUAIACOLATE Syrup</b><br>A. H. Robins Company                                  | A. H. Robins Company<br>(Richmond, VA)                 | 8-27-73            | Strong Cobb Arner<br>Lederle Laboratories, Div.<br>of American Cyanamid Company                         | Lederle Laboratories                                                        | 8-24-73            |
| <b>HEPARIN SODIUM 1000 Units/cc Injection</b><br>Abbott Laboratories                       | Abbott Laboratories <sup>6</sup>                       | 8-24-73            | Eli Lilly & Company                                                                                     | Eli Lilly & Company <sup>6</sup><br>(Indianapolis, IN)                      | 8-21-73            |
| Century Pharmaceuticals, Inc.                                                              | Medwick Laboratories, Inc.<br>(Chicago, IL)            | 8-29-73            | A. H. Robins Company                                                                                    | Biocraft Laboratories<br>(E. Paterson, NJ)                                  | 8-27-73            |
| Consolidated Midland Corp.                                                                 | Elkins-Sinn or<br>Medical Chemicals <sup>4</sup>       | 8-27-73            | Robinson Laboratory, Inc.<br>Sherry Pharm. Co., Inc.                                                    | <b>No Reply</b><br><b>No Reply</b>                                          |                    |
| Eli Lilly & Company                                                                        | Eli Lilly & Company<br>(Indianapolis, IN)              | 8-30-73            | E. R. Squibb & Sons, Inc.<br>Towne, Paulsen & Co., Inc.                                                 | E. R. Squibb & Sons, Inc.<br>Mylan Pharmaceuticals Inc.<br>(Morgantown, WV) | 8-29-73<br>8-27-73 |
| Medwick Laboratories, Inc.                                                                 | <b>No Reply</b>                                        |                    | John D. Copanos & Co., Inc.<br>(Baltimore, MD)                                                          |                                                                             |                    |
| Organon, Inc.                                                                              | Organon, Inc.                                          | 8-27-73            | Westward, Inc.                                                                                          | <b>No Reply</b>                                                             |                    |
| Parke, Davis & Company                                                                     | Replied <sup>13</sup>                                  | 9-19-73            | McKesson Laboratories, Div.<br>Foremost-McKesson, Inc.                                                  | <b>No Reply</b><br><b>No Reply</b>                                          |                    |
| Robinson Laboratories, Inc.                                                                | <b>No Reply</b>                                        |                    | Pfizer Laboratories, Div.<br>Pfizer, Inc.                                                               | <b>No Reply</b><br><b>No Reply</b>                                          |                    |
| Towne, Paulsen & Co., Inc.                                                                 | Medwick Laboratories, Inc.<br>(Melrose Park, IL)       | 8-27-73            | Purepac Pharmaceutical Co.                                                                              | <b>No Reply</b>                                                             |                    |
| The Upjohn Company                                                                         | The Upjohn Company<br>Wyeth Laboratories               | 8-30-73<br>8-24-73 |                                                                                                         |                                                                             |                    |
| Wyeth Laboratories                                                                         | Wyeth Laboratories<br>(Philadelphia, PA)               |                    |                                                                                                         |                                                                             |                    |
| <b>HYDROCHLOROTHIAZIDE 50 mg Tablets</b><br>Geigy Pharmaceuticals                          | <b>No Reply</b>                                        |                    | <b>PREDNISONE 5 mg Tablets</b><br>American Pharmaceutical Co.                                           | <b>No Reply</b>                                                             |                    |
| Div. of Ciba-Geigy Corp.                                                                   | acknowledged request                                   | 8-20-73            | Barr Laboratories, Inc.                                                                                 | Barr Labs., Inc.<br>(Northvale, NJ)                                         | 8-20-73            |
| Merck Sharp & Dohme<br>Div. of Merck & Co., Inc.                                           | Zenith Labs., Inc.                                     | 9-06-73            | Columbia Medical Co.                                                                                    | Blue Cross Products<br>(Brooklyn, NY)                                       | 9-05-73            |
| Wolins Pharmacal Corp.                                                                     |                                                        |                    | First Texas Pharm., Inc.                                                                                | First Texas Pharm., Inc.<br>(Dallas, TX)                                    | 8-23-73            |
| <b>L-DOPA 250 mg Capsules</b><br>Eaton Laboratories, Div.<br>Morton-Norwich Products, Inc. | Eaton Laboratories, Inc.<br>(Norwich, NY)              | 8-23-73            | ICN Pharmaceuticals, Inc.<br>Strong Cobb Arner<br>Kirkman Laboratories                                  | <b>No Reply</b><br><b>No Reply</b><br><b>No Reply</b>                       |                    |
| Roche Laboratories, Div.<br>Hoffmann-LaRoche, Inc.                                         | Roche Laboratories<br>(Nutley, NJ)                     | 8-21-73            | McKesson Laboratories, Div.<br>Foremost-McKesson, Inc.                                                  | <b>No Reply</b>                                                             |                    |

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