



National Association of Pharmaceutical Manufacturers
342 PARK AVENUE, NEW YORK, NEW YORK 10017 • (212) 687-6565
Madison

February 26, 1974

Honorable Gaylord Nelson, Chairman
Subcommittee on Monopoly
Senate Small Business Committee
Russell Senate Building
Washington, D.C. 20510

Dear Senator Nelson:

As a supplement to my testimony of February 21, 1974
the following information is being submitted to substantiate
our statements.

On page 1 of our submitted written testimony I stated:

"The purchasing actions of the U.S. Government reflect
prejudices against small businesses. The philosophy of federal
purchasing agencies is that small businesses, because they
are small, cannot produce quality drugs. By so doing the
government compounds the propaganda of the large companies
who for their own selfish interests espouse the superiority of
their comparable drug products."

Evidences of Prejudices:

(Exhibit A)