

Exhibit A

Prejudices

Statements by Max Feinberg, Directorate DPSC : (1)

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"The Manufacture of Quality Merchandise doesn't just happen. For a company to regularly produce high quality material, the firm must be effectively structured and organized from the management to the lowest element. With fully qualified, dedicated employees who have enthusiasm, craftsmanship, and ingenuity to build quality into the product with an objective of excellence. This requires the combined skills of experts in various disciplines, plus back-up personnel who are fully responsive to the criticalities of the items and the needs of the users. Companies that are adequately staffed, and employ scientifically sound methods and procedures, utilizing modern and sturdy equipment, a high level of reproducibility, in appropriate facilities with quality control and housekeeping, do produce quality products on a regular basis. This does not come cheaply."

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"In supporting our medical health care programs, the production of services and material is indeed of great significance. We fully acknowledge, however, that price is not more important than quality insofar as the patient is concerned. Let's remember that all of the elaborate programs exist for one reason only, and that is for the patient. And if we are ready to sacrifice quality for price, we are in turn creating a sacrificial platform for the patient. If medical authorities do expect quality material in medical care, the PSRO's should remain mindful of this necessity, notwithstanding the prominent objective for cost containment.

For the ultimate benefit of the patient, we must be ever mindful that publicized information and data must be reviewed with analysis. For example, a comparison was recently publicly made of the wide discrepancy in price between the generic and brand name Meproamate tablets. We examined the list of Meproamate tablet suppliers as taken from the blue book. Four other companies identified their products under trade names.

American Druggist Blue Book
Meproamate tablets Listing

American Pharmaceutical
American Quinine

Barry Martin
Parke-Davis