

problem in recommending himself as a profession. I think that they can achieve this.

Mr. JACOBS. You don't want me to stop calling you "doctor", do you?

Dr. ROWE. No, I was given the degree by a school from which I graduated. The school is not recognized by any university.

Mr. JACOBS. I do not want to belabour the point, but as I understand it, you do want to be on record as saying that where a person, who is entrusted to advise an individual member of the public as to whether he needs a pair of glasses, is paid by a large corporation which is in the business of selling glasses, you see no possible conflict of interest there?

Dr. ROWE. At this point I do not, sir. I feel this, that this is something that must come from the individual through their own efforts and something that cannot be applied like a coat of paint. You cannot just have it handed to them. They have to earn it. Since they are trying hard to earn it, I think that they will eventually earn it. Up to this point they have not accomplished this. I do not see that the services they have rendered are affected by the fact that they are employed.

Mr. JACOBS. Do you feel that due to its relative newness, it is only logical that around the country legislative bodies are looking into the questions about possible conflicts of interest in the practice of optometry, human nature being what it is, and would you agree that it would be only logical that we would look into these questions?

Dr. ROWE. There is no question about that.

Mr. JACOBS. You mentioned that you represented the Colston Company here in Washington.

Is that the name it used throughout the states by corporations that are affiliated with your national organization?

Dr. ROWE. That is a subsidiary of Cole National.

Mr. JACOBS. Would there be any state where you do not have a subsidiary?

Dr. ROWE. Is there any state?

Mr. JACOBS. Yes.

Dr. ROWE. No, we do not have one in every state. Is that what you mean?

Mr. JACOBS. Yes. Do you have a subsidiary in the state of Ohio?

Dr. ROWE. Yes, sir.

Mr. JACOBS. What is its name?

Dr. ROWE. Colston Optical of Ohio.

Mr. JACOBS. Are you familiar with the laws of my home state of Indiana regarding the activities of corporations in recruiting people, where you recruit optometrists?

Dr. ROWE. Well, in Indiana, an optometrist cannot be employed by a corporation.

Mr. JACOBS. Therefore, is not recruited?

Dr. ROWE. Yes, sir.

Mr. JACOBS. You mentioned in your testimony that you thought that the profession and occupation of optometry could be upgraded if the optometrists would assist in establishing a practice.

Did you include your own organization as assisting optometrists in being established in practice?