

remedy right away but if it was talcum powder I could wait. Does that enter into it at all? Have you reviewed the stock to see those things that are held for demand but don't move?

Colonel NELSON. I have no feel of what we have without activity.

Mr. MONAGAN. And it could be you are achieving a low rate on denials at an exorbitant cost of inventory.

Colonel PFEIFFER. If you come in the COMZ system asking for something we are supposed to stock, you have six chances in 10 of getting it.

Mr. MONAGAN. This then is not a proportion of all potential demands but only of all projected demands?

Colonel PFEIFFER. No sir. Four chances in 10 we don't have it.

Colonel NELSON. Storage denial is in effect the measure of effectiveness of how well a commander is doing his job.

You asked a question on our customers. Shown in each area next to the city is the number of customers. In Kaiserslautern we support 70 customers. It is also a great bulk point.

Mrs. HECKLER. What kind of customers?

Colonel NELSON. From the Army Postal Unit to the 440 Signal Armored Unit. The customers are pretty well reflected by the troop strength in Germany. The number of customers and the density in each geographical area is almost identical. These items we store are consumed by all people in the area.

CHART NO. 14—REQUISITION AND SUPPLY FLOW—COOPERATIVE LOGISTIC CUSTOMERS

Let me talk a moment about the logistic customers and I will talk about the Federal Republic of Germany because it is the biggest customer. Their stock control center is located at Neuenahr. Requisitions are transceived to the COMZ Stock Control Division at Zweibrücken, who directs a COMZ depot to ship the materiel to one of three delivery points where the materiel is physically turned over to the Federal Republic of Germany. They have four air force officers there and they sign for the property and arrange for the transportation to the German depot. If the item is not in the theater storage, we direct a CONUS depot to ship the materiel to a delivery point here in Germany.

CHART NO. 15—FRG SUPPLY GROUPS AND U.S. DELIVERY POINTS

There are three delivery points in the Federal Republic of Germany supporting the three German supply groups—Bremerhaven, Kaiserslautern, and Germersheim. The major part of all the support business within the Federal Republic of Germany comes from these two installations, Kaiserslautern and Germersheim.

Mr. MONAGAN. Do you have figures on purchases in fiscal year 1966?

Colonel NELSON. We do not have the purchases. We have the number of tons we turn over to them. We do not have any of the billing information here.

Mr. MONAGAN. You don't have any concern with that?

Colonel NELSON. No, sir.

Mr. MONAGAN. What was the tonnage?

Colonel NELSON. We average about 100 to 200 tons a month. It very rarely exceeds 200 tons. Isn't that about right?