

APPENDIX 6

OFFICE OF THE ASSISTANT SECRETARY OF DEFENSE,
Washington, D.C., June 26, 1967.

Mr. MILES Q. ROMNEY,
Associate General Counsel, Special Subcommittee on Donable Property of the
Committee on Government Operations, House of Representatives, Wash-
ington, D.C.

DEAR MR. ROMNEY: Reference is made to your telephone conversation with
Mr. A. T. Bishop, of our Office, concerning sales proceeds experience in connec-
tion with the sale of foreign excess property in France.

I am enclosing a number of sales catalogues, together with lists of success-
ful bidders, which we believe to be representative of the experience of the Paris
Sales Office. The lists of successful bidders are correlated by item number to the
sales announcement, indicating unit price and total price received by item, as
well as the successful bidder, and whether the proceeds were in U. S. dollars
or French francs.

We have attempted to select sales catalogues which concern the sale of end
items of materiel on our understanding that you are not interested in the sale
of scrap or sundry spare parts.

We feel that the sample provided in the enclosed is representative of experi-
ence in France. If, after analysis, you feel a wider range of sales transactions
is essential, please let us know and we will obtain them for you.

Sincerely,

H. S. ZARETZKY,
Director, Supply Management Policy.

(NOTE.—The following lists of successful bidders have been modified by sub-
stituting for last column on the right (which relates to import or export limita-
tions) a column showing the U.S. dollar acquisition cost and apparent condition
for each item, as given in the sales catalog.

(Unless otherwise noted in the last column, apparent condition of each item is
poor, used.)