poor, and it is true that there are many poor people in the State of New York, in Wisconsin and in our other rich States.

I think it is obvious, and we have said this before, if we really do want to help the poor people, why not do that? Why try to go through

the poor States where only some of the poor are anyway?

Mr. Pechman. I think the record ought to be corrected. He takes the State of Tennessee which happens to have the lowest-well, Tennessee and North Carolina, of the 10 lowest States, they happen to have the lowest tax efforts. For the bottom 10 States the ratio of tax effort to personal income is higher than it is in the top 10 States, and this is true, whether you take general revenue or any other definition of tax effort.

The fact of the matter is that they have made a solid effort, and have continued to make that effort. There are some exceptions, to be sure. There are exceptions throughout the country, but it is not fair to say that the poorer States do not make an effort.

Mr. Ulmer. That is not what I said. I said many of them do not

make a reasonable effort, not all of them; and this is true.

Senator Javits. Thank you, gentlemen. We have a rollcall. Representative Griffiths. I would like to point out to you again one of the questions you are not saying anything about, is the fact that \$1,400 in Mississippi as compared to \$2,500 in Detroit, the \$1,400 in Mississippi never has to buy a winter-lined coat, does not have to buy warm clothing, it does not have to heat a house 9 months of the year. It does not have to do many other things as it would in our other colder areas.

Secondly, I think one of the things that you ought to observe is that private business does understand this, so that if you will check carefully in some of these States, you will discover to your amazement that in some of the most rural areas on an item that is absolutely essential they have a very high price in comparison to the price at

which you can buy that item in a larger area.

I think that some of these questions have to be answered, too.

I want to thank each of you. I am sure everybody has had a very good time.

(Whereupon, the subcommittee recessed at 1 p.m. to reconvene on Thursday, August 3, 1967 at 10 a.m.)