

Mr. PATMAN. Answer these questions, please. I understand you are connected with these foundations. Are you or not, these three?

Mr. RAY. Which three? Would you please restate the question?

Mr. PATMAN. Americans Building Constitutionally, Barrington, Ill.; R. D. Hayes Family Foundation, Wheaton, Ill.; Sales Analysis Institute Foundation, Barrington, Ill. I understand you are connected with those three. Are you or are you not?

Mr. HAYES. I am, sir.

Mr. PATMAN. You are. What other foundations are you connected with?

Mr. HAYES. None.

Mr. PATMAN. None, just those three.

Mr. HAYES. Correct.

Mr. PATMAN. Now James R. Walsh, Jr., is credited with creating the ABC package, and then selling the idea to you. Is this the way it actually happened?

Mr. HAYES. This is correct.

Mr. PATMAN. That is correct, all right.

Mr. CONTE. Mr. Chairman, I wonder if we could identify the gentleman sitting in the first row who keeps advising counsel.

Mr. PATMAN. He was identified in the beginning.

Mr. MOORE. No, not the one in the first row.

Mr. CONTE. The man with the bow tie.

Mr. PATMAN. That is Mr. Hayes, isn't it?

Mr. WALSH. Walsh, W-a-l-s-h.

Mr. PATMAN. He is the one that had the idea and sold it to Mr. Hayes.

Mr. CONTE. I just wanted to know who he was.

Mr. PATMAN. He is subpoenaed to be here. He is the only other witness at this time.

We requested, by letters dated October 3, 1967, and October 25, 1967, that you furnish us certain documents and information relating to the history and operations of ABC, the R. D. Hayes Family Foundation, and the Sales Analysis Institute Foundation.

Will you please now send up the information and documents described in attachment "A" which accompanied our requests of October 3 and October 25? Would you furnish us that information, please?

Mr. HAYES. As trustee, Mr. Chairman, I am not at liberty to do that, sir.

Mr. PATMAN. I will place in the record at this point the attachment "A".

(The attachment referred to follows:)

ATTACHMENT "A"

1. Legible copy of exemption application (Form 1023) and supporting documents, including subsequent amendments.
2. Legible copy of letter of Internal Revenue Service granting exemption.
3. Legible copy of charter, or articles of incorporation. If the Foundation is not a corporation, please submit a copy of the trust instrument.
4. Legible copy of by-laws.
5. Balance sheet or itemized schedule of assets as of the date that the Foundation was first organized.
6. Legible copy of Form 990-A (or Form 1041-A, if applicable), including attachments, filed with the Internal Revenue Service for each year beginning 1951.