

- (a) Name and address of the corporation.
 (b) Nature of the business.
 (c) Dates on which the stock was acquired by the Foundation, number of shares acquired, and manner of acquisition.
 (d) Number of shares of each type of stock owned at the close of each year.
 (e) Percentage of each class of outstanding stock of the corporation owned by the Foundation at the close of each year.
 (f) Identification of the stock as voting or non-voting.
 (g) Book value and market value of the stock at the close of each year. Re market value, if the stock is not traded, please submit the Foundation's equity in the net assets of the corporation at the close of each year.

Not applicable.

14. Please advise as to:

(a) The years, beginning with 1951, during which the Internal Revenue Service performed field audits of the Foundation.

(b) The years covered in each such audit.

(c) Taxes assessed, if any, by the International Revenue Service.

Internal Revenue Service audit not completed as of this date.

Sales Analysis Institute Foundation of Illinois, Inc. Balance Sheet, Apr. 30, 1967*

ASSETS

Current assets:		
Cash		\$11,199.82
Accounts receivable	25,614.05	
Less allowance for losses	400.00	
		25,214.05
Prepaid interest		867.40
Advances		6,791.79
Total current assets		44,073.06
Other assets:		
Cash surrender value of life insurance		47,611.48
Deposit account		425.00
Total other assets		48,036.48
Equipment:		
Furniture	1,740.21	
Less allowance for depreciation	87.00	
		1,653.21
Automobiles	53,511.08	
Less allowance for depreciation	11,000.97	
		42,510.11
Total assets		136,272.86

LIABILITIES

Current liabilities:		
Notes payable		35,075.73
Account payable		19,271.49
Employee compensation		15,750.00
Taxes		3,841.34
Royalties		4,166.67
Total current liabilities		78,105.23
Total other liabilities:		
Total other liabilities: Loan on cash surrender value of life insurance		40,924.24
Earned and donated surplus		17,243.39
Total liabilities and donated surplus		136,272.86

*Preliminary statement—Final statement is being prepared by CPA.