

Mr. HAYES. No. The Walsh Family Foundation is not a member of ABC.

Mr. PATMAN. Does ABC tell the sponsor foundation why an applicant is refused membership?

Mr. HAYES. No.

Mr. PATMAN. Now, if we were attending a meeting right now, and I paid \$1,000 and became a junior member, I believe I would have to pay \$1,050?

Mr. HAYES. That would be an educational membership.

Mr. PATMAN. What would I get for that \$1,050? That is the seminar. That is the 30-hour educational campaign?

Mr. HAYES. Yes. You would get the education that is in the texts, the layman's texts.

Mr. PATMAN. That is in one of those volumes.

Mr. HAYES. It is in several of the volumes.

Mr. PATMAN. Yes.

In other words, I would get an educational experience.

Mr. HAYES. Correct.

Mr. PATMAN. Will ABC help me set up a foundation?

Mr. HAYES. No.

Mr. PATMAN. What is the point of my giving you \$1,050? Why don't I just give it to a lawyer and let him set one up for me?

Mr. HAYES. Well, this, I think, is a very good question. If the lawyer had the know-how, there is no reason why you couldn't.

Mr. PATMAN. Do I pay \$1,050 to learn what to tell a lawyer?

Mr. HAYES. No.

Mr. PATMAN. Pardon me?

Mr. HAYES. No.

Mr. PATMAN. Does the lawyer attend the seminar?

Mr. HAYES. He can.

Mr. PATMAN. For that \$1,050, the 30-hour seminar, your lawyer can be right with you?

Mr. HAYES. Some of our members have brought their attorneys to those layman's seminars.

Mr. PATMAN. And that is where you educate them as well as the member?

Mr. HAYES. No.

Here is the point I want to make clear. The educational seminar for laymen does not instruct how to set up the legal procedure for setting up not-for-profit structures.

Mr. PATMAN. No. That comes later in the next category.

Mr. HAYES. Well, the layman is not educated along that line. Now we have an attorney seminar in which those things are covered.

Mr. PATMAN. In which fee category would he be? Obviously not in the \$1,050. He would be in the other one, would he not?

Mr. HAYES. Yes.

Mr. PATMAN. What price is that, \$4,200?

Mr. HAYES. That is part of the total membership.

Mr. PATMAN. I know, but he is ascending, you know. He starts at \$1,050 and then you educate the member, the proposed member who has made an application, and you do not tell him how to set up a foundation, and you do not tell his lawyer.

Mr. HAYES. Yes.