

Mr. PATMAN. Although he attends the seminar.

Mr. HAYES. No.

Mr. PATMAN. But in the next room we will say, in the next room you have another meeting. That is where they charge \$4,200, is it not?

Mr. HAYES. No.

Mr. PATMAN. How much do they charge where the lawyer goes in and is taught the mysterious way?

Mr. HAYES. There is no fee for the lawyers.

Mr. PATMAN. I know, but you said that you did not teach the applicant in this 30-hour seminar how to set up a foundation for himself, the applicant. Therefore, you had another seminar for the attorneys to teach them how to set up a foundation for their member client. But do they have to pay anything for this additional information?

Mr. HAYES. No, they do not.

Mr. PATMAN. Where does the \$4,200 come in? A while ago you said—

Mr. HAYES. Well, the \$4,200 is paid by the layman.

Mr. PATMAN. For what purposes? What does he get for it?

Mr. HAYES. For the membership fee.

Mr. PATMAN. The membership?

Mr. HAYES. Entitling him to the use of those instruments.

Mr. PATMAN. Well, when is this member taught how to set up a foundation with his lawyer? He is not taught that in the first seminar, you said, the \$1,050.

Mr. HAYES. The layman is never taught how to set up one of these.

Mr. PATMAN. You mean you leave the layman alone and call his lawyer?

Mr. HAYES. Correct. He sends his lawyer.

Mr. PATMAN. You do that without charge?

Mr. HAYES. That is correct.

Mr. PATMAN. Without charge?

Mr. HAYES. Yes. That is without charge to the attorney.

Mr. PATMAN. Without charge. What about the sponsoring member? What about the member? Is it without charge to him?

Mr. HAYES. That is covered by the membership fee.

Mr. PATMAN. The \$1,050?

Mr. HAYES. No, the \$4,200.

Mr. PATMAN. Now you are getting down to what I have been asking you all the time.

Mr. HAYES. That is what I am trying to make clear.

Mr. PATMAN. You said you did not teach him how—

Mr. HAYES. Right.

Mr. PATMAN (continuing). To set up a foundation in the 30-hour seminar that cost \$1,050, but that comes later. Now you say the lawyer comes in and he is taught how to set it up. It does not cost the lawyer anything, but it costs the membership something. How much does it cost the member?

Mr. HAYES. \$4,200.

Mr. PATMAN. That is what I asked you a while ago.

Mr. HAYES. This is what I am trying to make clear.

Mr. PATMAN. Yes.

Mr. MORTON. Mr. Chairman, will you yield at that point?

Mr. PATMAN. Yes.