

to make general solicitations for contributions from the public at large. ABC does not recommend that a source of "charitable" activities, such as foundations should become the subject of charity. Your foundation should be dependent only upon its efficient operations and the energies and resources of its founders and employees. This is not to suggest, however, that ABC discourages foundations from receiving unsolicited endowments or from applying for special research grants from larger private and public sources. In addition, ABC also recommends that in some situations contributions from the founder to the foundation might be highly desirable to other parties. We will discuss contributions in this section only in terms of contributions to the foundation and we will reserve the procedures of contributions by the foundation to the section on grants and charity.

We recommend that your foundation begin its activities with borrowed money rather than contributions. This is a general statement and, of course, has exceptions. But our reasoning for this general