

permits, your foundation should apply for and receive such exemption in order to enjoy significant savings. Such exemption is usually not automatic under the state law. Applications should be made through the State Treasurer, the Secretary of State or Attorney General, depending on local regulation. Please consult your associate counsel or write your State Attorney for the exact procedures applicable in your state.

Some major retail outlets or merchandise distributors allow a discount to certain types of non-profit organizations, generally related to educational, medical or welfare organizations. Nationwide concerns such as Montgomery Ward, Sears and large local distributors such as Macy's, Hudson, and Marshall Field have given small discounts to non-profit organizations of these types.

These discounts are private privileges offered by these companies and are not governed by any law. You would generally have to apply to the Credit Desk of the store or business in question before each purchase or series of purchases. If a store refuses