ABC does recommend that you break down your expenditures after taxes to determine what you would require in terms of salary and what otherwise might be provided by your employer.

Distribute EXHIBIT #19.

## Fringe Benefits

In properly assessing your requirements for a salary you should be aware of what fringe benefits or other benefits of employment are possible through a foundation and what relation these benefits have to your economic planning.

ABC recommends only those tax-exempt fringe benefits that are well established in tax law and may be accomplished with a minimum possibility of questioning by the Treasury.

A. Insurance - It is recommended that you consult with your insurance broker or agent in properly planning and providing protection that you might obtain from insurance. Your insurable status will

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