Some of these plans provide significant <u>tax</u> savings over more conventional methods of premium payment after taxes. Such plans may be developed through your insurance agent.

However, there is one plan that generally provides "tax-free benefits" and "tax-free coverage" through the foundation - this plan is called "key-man" insurance. Key man insurance provides life insurance coverage on a top employee of the organization with the benefits of the policy returning to the foundation upon the death of the employee. Such insurance provides cash compensation to the organization with a loss of a key individual. Premium payments made by a business corporation employer are not deductible as business expenses and the corporation would pay taxes on this amount, but the benefits returning are tax-free.

Since your foundation is tax-exempt, this would permit your foundation to pay premiums before taxes thus making the entire policy tax-free. Since you might control the foundation as executive director and

6-7