

EXHIBIT 20

INSURANCE OUTLINE

The following outline is provided to help organize your notes on insurance. The categories will be discussed by your instructor.

I. Life Insurance

- A. Term insurance
- B. Other types of policies
- C. Foundation v. individual ownership

II. Other Personal Insurance

- A. Health insurance
- B. Major medical insurance
- C. Liability insurance
- D. Personal property or renter's insurance

III. Other Types of Insurance

- A. Automobile insurance
- B. Real estate insurance
- C. Mortgage insurance
- D. Other "service" insurance policies

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