

SPECIAL EXHIBIT

YOUR ESTATE IS PROBABLY LARGER THAN YOU THINK

"Estate planning" is not just for the wealthy. As the accompanying table shows, families of modest means can be hit with substantial tax.

More important, there is a general tendency for families in all brackets to underestimate the size of the estate and the amount of tax that will be due. For example, a great many husbands overlook the full value of goodwill in listing their business assets when making an "inventory" of their wealth.

The following summary will help you approximate your estate bracket.

Include not only property which you own separately but also jointly-owned property (joint-tenancy, tenancy by the entirety, joint bank accounts) to the extent that you furnished the purchase price or bank deposits. If you have substantial mortgages on your property, or other liabilities, deduct them from your total.

	Now	In 10 years	Now	In 10 years
Cash			Expected inheritances	.....
Bank Accounts			Business interests	.....
Checking			Corporation (closely held	.....
Savings			Partnership	.....
Savings bonds			Proprietorship	.....
Other bonds and notes			Other	.....
Stocks			Home furnishings	.....
Stock options			Personal possessions	.....
Mortgages			(auto, boat, jewelry, art objects, etc.)	.....
Residence (house and lot)			Other assets (including survivor annuities, employee benefits, payable after death, etc.)	.....
Summer home			Total	.....
Other real estate				
Life insurance				
(including employee insurance)				
Trust Interests				

Reprinted from the Tax Coordinator with the permission of the Copyright owner, The Research Institute of America, Inc., 589 Fifth Avenue, New York, N.Y. 10017, from its July 29 Report on Tax Wise Use of the Marital Deduction.