## QUESTION AND ANSTER #18

MY ATTORNEY CAN DO THIS - WHY PAY YOU \$7,000?

I have no doubt your attorney could handle the matter for you, particularly if you can spare the time and the money required to carry on the research and investigation involved. Undoubtedly your attorney is a capable man with a fine education and good background. Am I right, in assuming that you are interested in saving the greatest amount of money in the shortest length of time?

There are millions of laws which require that attorneys, among other professionals, must be specialized. Specialists not involved in estate planning or taxation have little opportunity to examine legal bases or procedures of foundations. Most attorneys specializing in tax or estate planning have been unable to spend the time to deeply research the topic of foundations. This means that the client of an attorney might have to wait many weeks and months to have his affairs properly arranged.

There is no doubt that any intelligent attorney could, after considerable research and experimentation, discover the proper procedures and methods and so advise you. We, however, are in a position to save you a great deal of time and money since our attorneys are experienced and can pass this information along to associate counsel so that your work can be done quickly and in most cases can save you a great deal of time and money.

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